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INTRODUCTION

The Occupational Employment Statistics (OES) program is a cooperative effort of the U.S. Bureau of Labor Statistics (BLS) and the Office of Occupational and Labor Market Information (OOLMI) in the Delaware Department of Labor. As outlined in more detail below, BLS developed the procedures and methodology, while OOLMI conducts the survey and tabulates the responses. A software program developed by the North Carolina State Employment Security Commission is used to produce the wage and employment estimates. This means that these estimates are not official BLS estimates, but in most cases they are identical to the official BLS estimates. When they differ, it is by minuscule amounts. We do not use the official BLS estimates because they are not provided for Sussex or New Castle Counties, only Kent County (because it is a single-county metropolitan statistical area).

The OES program has ordinarily used three years of survey data, in order to increase reliability. Beginning in 2003, data collection was done twice per year, with half the sample surveyed in the spring and half in the fall. Wage estimates are now updated once per

year, after the results from the spring survey are available. The estimates in this publication were derived from surveys conducted from the fall of 2016 through the spring of 2019. Data from years prior to 2019 were updated to expected 2019 values using national cost index factors.

The survey universe is all employers covered by the state Unemployment Insurance program, both private and public. This covers about 92 percent of the state’s workers. Self-employed, some non-profit organizations, and most agricultural employees are excluded. All establishments (units) with 250 or more employees are automatically included in the survey, while those with fewer employees are randomly sampled for inclusion in the survey. The smallest units have the lowest probability of selection. Details are provided in the table below.

Response rates averaged 75 percent over the four years of the survey. Non-responding units have data imputed to them by means of a

hot-deck “nearest neighbor” technique. This method finds the responding establishment (donor) which most closely resembles the non-responding establishment, based on industry, size class, and area. The donor’s data are then imputed to the non-responding unit.

Occupations are classified using the Standard Occupational Classification (SOC) system, which consists of 23 major groups, 98 minor groups, 459 broad occupations, and 867 detailed occupations. This publication does not provide data on all the detailed occupations, as some are not employed in the state, and others were reported by too few employers to pass confidentiality restrictions. More information regarding the SOC system and occupational definitions can be found on the BLS website, <https://www.bls.gov/soc>.

Year	Survey Universe		Survey Sample		Usable Response	
	Units	Employment	Units	Employment	Units	Employment
2016	31,631	439,284	761	60,527	586	50,988
2017	32,007	441,422	1,485	96,077	1,147	75,671
2018	32,948	450,688	1,430	102,043	1,101	82,057
2019	34,310	453,371	703	44,315	541	31,714

Employers are not asked to supply exact wage rates for their employees. They are requested to indicate how many of their workers within each occupation are earning wages within each of the 12 ranges listed below. Conversion between hourly and annual wages is based on a 40 hour week, 52 week year (2,080 hours per year). Some occupations, for instance teachers, typically work a different schedule. Only annual wages

Range	Hourly Wage	Annual Wage
A	Under \$9.25	Under \$19,240
B	\$9.25 to \$11.74	\$19,240 to \$24,439
C	\$11.75 to \$14.74	\$24,440 to \$30,679
D	\$14.75 to \$18.74	\$30,680 to \$38,999
E	\$18.75 to \$23.99	\$39,000 to \$49,919
F	\$24.00 to \$30.24	\$49,920 to \$62,919
G	\$30.25 to \$38.49	\$62,920 to \$80,079
H	\$38.50 to \$48.99	\$80,080 to \$101,919
I	\$49.00 to \$61.99	\$101,920 to \$128,959
J	\$62.00 to \$78.74	\$128,960 to \$163,799
K	\$78.75 to \$99.99	\$163,800 to \$207,999
L	\$100.00 and over	\$208,000 and over

are reported for these occupations. In the wage tables, these are printed in **bold** type. The table above shows the wage ranges used in the 2019 survey.

Wages include base rate, cost-of-living allowances, hazardous duty pay, incentive pay (including commissions, piece rates,

and production bonuses), tips, longevity pay, on-call pay, and portal-to-portal pay. Not included are back pay, overtime pay, severance pay, shift differentials, premium pay for holidays or weekends, meal and lodging allowances, uniform allowances, non-production bonuses, profit sharing distributions, or stock bonuses.

Although a wide variety of statistics are estimated from the raw data, we publish only five: the employment level [**Empl**] for all employers in the area (state or county), including those not in the survey; the mean (average) wage [**($\$$)Mean**]; the median wage [**($\$$)Median**], where half the workers in an occupation make less than, and the other half more than; and entry-level [**($\$$)Entry**] and experienced

[**($\$$)Exp**] wage rates. **NA** in the employment field means that the employment estimate does not meet publishability standards, but the wage estimates do. **N/A** in one of the wage fields signifies that a large portion of the responses are in the highest, unbounded wage category and a valid wage estimate is not possible. When all the wage estimates

for an occupation do not meet standards, no estimates for the occupation are published.

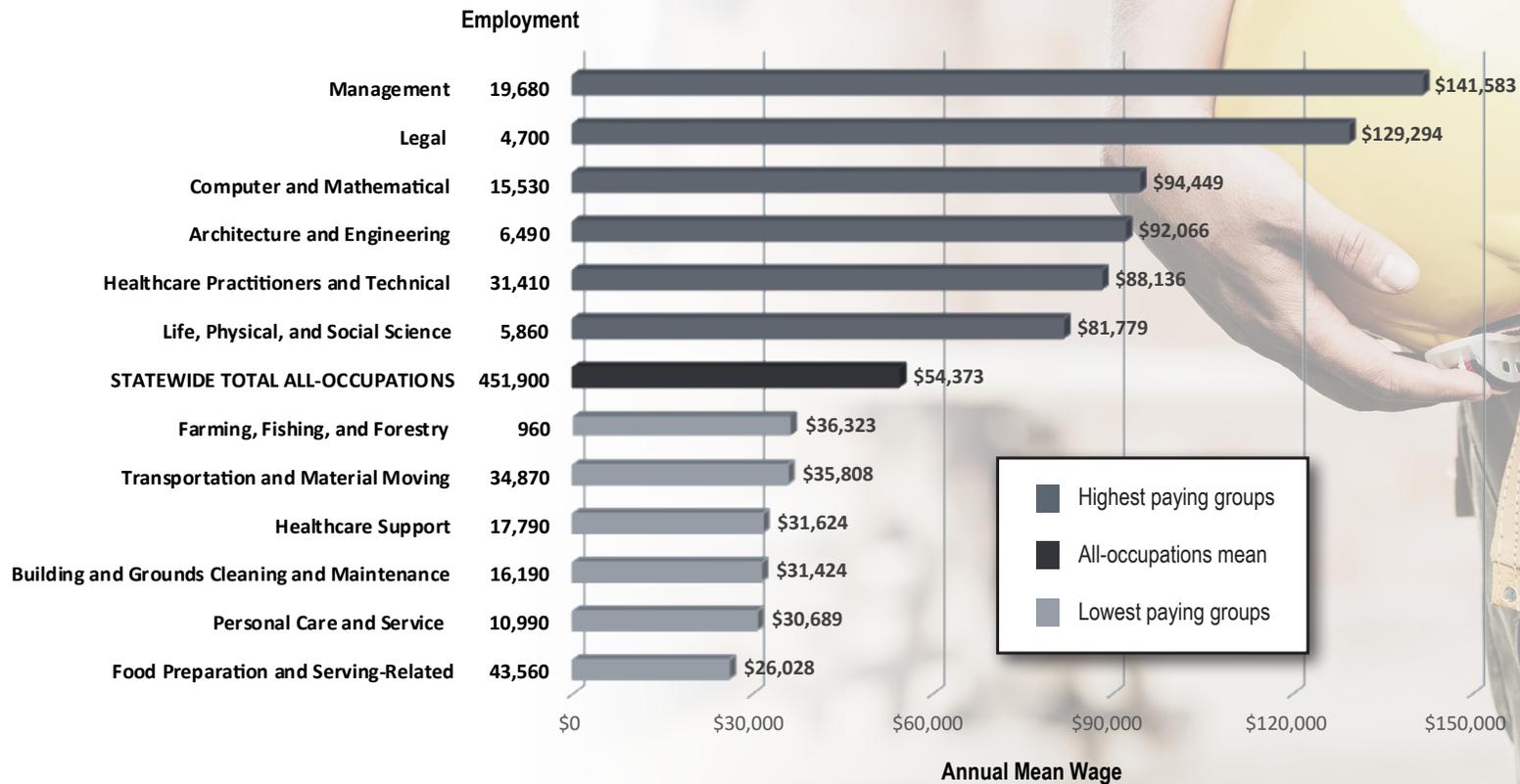
To determine entry and experienced wage rates, an occupation's wage distribution is divided into thirds. The mean of the lowest third is the entry-level wage rate. The mean of the highest two-thirds is the experienced wage rate. It is important to note that employers are not requested to supply information on their workers' amount of experience.

The image shows a sample of an Occupational Employment Report form. The top section contains employer information: Schedule # 42200000, REFERENCE DATE: May 12, 2014 05, EA EMP 5 23113 MET, JANE DOE, JOHN DOE MASONRY INC, REPORT FOR: P O BOX 6960, WILMINGTON DE 19809. Below this is a grid for reporting wages and employment counts. The grid has columns for wage ranges (A through L) and rows for different categories (Total, Mean, Median, Entry, Exp). The bottom section of the form contains fields for the user's name, title, phone, fax, date, and email address.

(Occupational Employment Report sample)

STATEWIDE DATA

Annual Mean Wages and Employment for the Highest and Lowest Paying Major Occupational Groups



SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
00-0000	<i>Total all occupations</i>	451,900	26.14	11.44	33.49	19.66
11-0000	<u>Management Occupations</u>	19,680	68.07	37.41	83.40	60.94
11-1021	General and Operations Managers	4,070	72.72	39.23	89.47	60.81
11-2011	Advertising and Promotions Managers	NA	75.72	50.37	88.40	76.18
11-2021	Marketing Managers	970	78.06	53.08	90.54	73.82
11-2022	Sales Managers	1,020	85.36	52.13	101.98	79.45
11-2030	Public Relations and Fundraising Managers	240	62.92	40.63	74.07	54.58
11-3010	Administrative Services and Facilities Managers	840	60.05	40.92	69.62	56.33
11-3021	Computer and Information Systems Managers	1,370	79.79	49.32	95.03	73.28
11-3031	Financial Managers	2,290	81.30	51.68	96.11	75.39
11-3051	Industrial Production Managers	350	65.02	47.82	73.62	61.97
11-3071	Transportation, Storage, and Distribution Managers	390	63.72	45.17	73.00	61.01
11-3111	Compensation and Benefits Managers	30	90.18	54.93	107.81	89.44
11-3121	Human Resources Managers	400	68.19	42.33	81.12	61.50
11-3131	Training and Development Managers	60	70.01	42.25	83.88	62.80
11-9021	Construction Managers	620	59.97	43.13	68.38	58.02
11-9031	Education and Childcare Administrators, Preschool and Daycare	240	28.37	17.65	33.73	25.98
11-9032	Education Administrators, Kindergarten through Secondary	830	114,463	94,813	124,288	116,644
11-9033	Education Administrators, Postsecondary	280	64.39	37.64	77.76	54.34
11-9039	Education Administrators, All Other	60	52.06	33.30	61.45	45.71
11-9041	Architectural and Engineering Managers	420	75.26	56.67	84.56	73.24
11-9051	Food Service Managers	560	38.13	27.32	43.54	35.80
11-9081	Lodging Managers	80	34.97	30.76	37.08	34.65
11-9111	Medical and Health Services Managers	1,050	63.24	38.82	75.45	55.43
11-9131	Postmasters and Mail Superintendents	40	40.54	34.82	43.40	40.84
11-9141	Property, Real Estate, and Community Association Managers	590	31.00	19.06	36.97	28.06
11-9151	Social and Community Service Managers	750	33.73	25.67	37.75	31.43
11-9198	Personal Service Managers, All Other; Entertainment/Recreation Managers	930	66.62	43.38	78.24	60.97
13-0000	<u>Business and Financial Operations Occupations</u>	29,410	37.84	23.40	45.05	34.68
13-1020	Buyers and Purchasing Agents	990	34.35	22.72	40.17	32.60
13-1031	Claims Adjusters, Examiners, and Investigators	610	30.07	20.16	35.02	28.56

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
13-1041	Compliance Officers	1,340	36.99	21.82	44.58	35.81
13-1051	Cost Estimators	950	33.90	23.39	39.15	33.23
13-1071	Human Resources Specialists	2,170	32.19	20.23	38.17	29.76
13-1081	Logisticians	610	44.59	31.42	51.18	42.89
13-1111	Management Analysts	2,590	41.55	26.15	49.24	37.53
13-1121	Meeting, Convention, and Event Planners	300	25.21	18.97	28.33	24.23
13-1131	Fundraisers	330	29.19	20.65	33.46	28.13
13-1141	Compensation, Benefits, and Job Analysis Specialists	270	34.99	21.57	41.71	31.03
13-1151	Training and Development Specialists	1,100	33.18	23.62	37.96	32.54
13-1161	Market Research Analysts and Marketing Specialists	2,030	40.86	25.83	48.37	40.04
13-1198	Project Management and Business Operations Specialists, All Other	1,670	41.27	28.70	47.56	38.84
13-2011	Accountants and Auditors	4,950	38.47	25.67	44.86	35.85
13-2020	Property Appraisers and Assessors	90	26.27	20.30	29.26	23.59
13-2031	Budget Analysts	120	34.32	25.76	38.61	33.78
13-2053	Insurance Underwriters	230	39.70	26.05	46.53	37.78
13-2061	Financial Examiners	830	38.53	30.06	42.76	35.66
13-2071	Credit Counselors	100	23.63	16.91	26.99	21.73
13-2081	Tax Examiners and Collectors, and Revenue Agents	100	29.83	18.81	35.34	27.07
13-2098	Financial and Investment Analysts and Financial Risk Specialists, All Other	3,480	44.00	27.12	52.43	37.13
15-0000	<u>Computer and Mathematical Occupations</u>	15,530	45.41	28.10	54.06	43.54
15-1211	Computer Systems Analysts	2,090	47.04	31.96	54.59	44.97
15-1212	Information Security Analysts	680	54.33	35.68	63.65	51.37
15-1221	Computer and Information Research Scientists	30	48.77	37.52	54.40	47.17
15-1231	Computer Network Support Specialists	460	30.10	19.29	35.50	28.05
15-1232	Computer User Support Specialists	1,820	29.16	19.70	33.88	27.53
15-1241	Computer Network Architects	470	60.44	38.12	71.60	62.85
15-1244	Network and Computer Systems Administrators	1,170	37.93	25.74	44.02	36.23
15-1245	Database Administrators and Architects	780	44.45	27.36	52.99	42.53
15-1251	Computer Programmers	1,080	39.53	26.26	46.16	37.55
15-1256	Software Developers and Software Quality Assurance Analysts and Testers	4,590	53.56	39.11	60.78	51.80
15-1257	Web Developers and Digital Interface Designers	340	37.53	25.14	43.72	36.55

SOC	OCCUPATIONAL TITLE	Empl	(\$)Mean	(\$)Entry	(\$)Exp	(\$)Median
15-1299	Computer Occupations, All Other	970	48.03	28.63	57.73	46.65
15-2031	Operations Research Analysts	870	43.07	27.76	50.72	41.42
15-2041	Statisticians	130	48.35	29.97	57.54	45.64
17-0000	Architecture and Engineering Occupations	6,490	44.26	26.08	53.35	42.38
17-1011	Architects, Except Landscape and Naval	150	41.71	30.14	47.50	38.06
17-1012	Landscape Architects	30	32.16	24.68	35.89	32.43
17-1022	Surveyors	120	34.52	26.07	38.74	33.87
17-2031	Bioengineers and Biomedical Engineers	10	48.41	38.30	53.46	49.38
17-2041	Chemical Engineers	470	60.89	38.90	71.89	59.86
17-2051	Civil Engineers	880	44.54	30.86	51.39	43.92
17-2071	Electrical Engineers	530	50.92	37.31	57.73	47.42
17-2081	Environmental Engineers	150	44.54	31.09	51.27	42.69
17-2111	Health and Safety Engineers, Except Mining Safety Engineers and Inspectors	110	50.88	31.65	60.49	51.77
17-2112	Industrial Engineers	520	46.60	34.44	52.68	45.72
17-2131	Materials Engineers	50	41.81	32.45	46.49	38.50
17-2141	Mechanical Engineers	590	49.37	33.95	57.08	48.60
17-3011	Architectural and Civil Drafters	390	25.46	17.56	29.41	25.41
17-3012	Electrical and Electronics Drafters	70	31.15	23.75	34.85	30.20
17-3013	Mechanical Drafters	220	26.51	18.25	30.64	25.84
17-3019	Drafters, All Other	NA	24.92	19.39	27.69	23.95
17-3022	Civil Engineering Technologists and Technicians	320	22.95	16.36	26.24	22.94
17-3023	Electrical and Electronic Engineering Technologists and Technicians	NA	28.80	16.09	35.15	33.89
17-3025	Environmental Engineering Technologists and Technicians	60	29.08	19.97	33.64	29.58
17-3026	Industrial Engineering Technologists and Technicians	40	26.74	20.87	29.67	26.73
17-3027	Mechanical Engineering Technologists and Technicians	30	26.31	19.21	29.86	26.37
17-3031	Surveying and Mapping Technicians	150	21.56	16.00	24.34	21.20
19-0000	Life, Physical, and Social Science Occupations	5,860	39.32	22.19	47.88	35.74
19-1013	Soil and Plant Scientists	70	30.94	23.13	34.84	29.18
19-1022	Microbiologists	170	30.41	21.36	34.94	27.25
19-1029	Biological Scientists, All Other	NA	43.89	32.22	49.73	44.44

SOC	OCCUPATIONAL TITLE	Empl	(\$) <u>Mean</u>	(\$) <u>Entry</u>	(\$) <u>Exp</u>	(\$) <u>Median</u>
19-1031	Conservation Scientists	60	27.03	19.15	30.97	25.16
19-1032	Foresters	10	27.78	22.49	30.42	27.49
19-1042	Medical Scientists, Except Epidemiologists	400	54.42	33.74	64.75	52.36
19-2012	Physicists	30	60.10	27.23	76.54	36.72
19-2031	Chemists	1,350	50.97	35.42	58.74	49.84
19-2032	Materials Scientists	60	50.04	27.29	61.41	41.54
19-2041	Environmental Scientists and Specialists, Including Health	340	29.70	19.58	34.76	27.69
19-2042	Geoscientists, Except Hydrologists and Geographers	90	40.67	27.33	47.33	42.72
19-2043	Hydrologists	20	35.30	27.18	39.36	34.18
19-3011	Economists	30	42.83	28.62	49.93	37.67
19-3022	Survey Researchers	70	29.84	21.24	34.14	31.64
19-3031	Clinical, Counseling, and School Psychologists	560	38.49	24.30	45.58	37.34
19-3051	Urban and Regional Planners	200	31.51	24.58	34.97	29.85
19-3092	Geographers	10	32.07	27.23	34.49	29.19
19-3093	Historians	10	30.75	24.61	33.83	30.24
19-3099	Social Scientists and Related Workers, All Other	40	36.78	26.50	41.91	37.75
19-4010	Agricultural and Food Science Technicians	NA	19.20	13.61	22.00	17.26
19-4021	Biological Technicians	200	23.51	16.77	26.88	23.30
19-4031	Chemical Technicians	640	30.05	20.19	34.97	31.46
19-4042	Environmental Science and Protection Technicians, Including Health	190	17.70	12.57	20.27	17.35
19-4045	Geological and Hydrologic Technicians	10	25.48	17.49	29.47	26.69
19-4071	Forest and Conservation Technicians	20	15.20	12.07	16.77	14.01
19-4092	Forensic Science Technicians	30	26.41	17.35	30.94	27.44
19-4099	Life, Physical, and Social Science Technicians, All Other	80	24.93	19.41	27.69	23.11
19-5011	Occupational Health and Safety Specialists	420	38.20	22.57	46.02	38.22
19-5012	Occupational Health and Safety Technicians	50	24.68	16.60	28.72	23.48
21-0000	Community and Social Service Occupations	7,330	23.24	15.00	27.35	21.49
21-1012	Educational, Guidance, and Career Counselors and Advisors	1,140	32.11	21.11	37.61	32.86
21-1015	Rehabilitation Counselors	330	17.05	12.70	19.23	16.57
21-1018	Substance Abuse, Behavioral Disorder, and Mental Health Counselors	820	22.66	15.47	26.25	21.63
21-1021	Child, Family, and School Social Workers	1,320	19.17	14.81	21.35	18.71

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
21-1022	Healthcare Social Workers	620	27.55	18.93	31.86	27.72
21-1023	Mental Health and Substance Abuse Social Workers	400	24.13	16.36	28.02	22.73
21-1029	Social Workers, All Other	130	30.11	18.83	35.75	29.49
21-1091	Health Education Specialists	230	32.06	20.08	38.06	31.73
21-1093	Social and Human Service Assistants	840	16.53	12.49	18.55	15.92
21-1094	Community Health Workers	170	18.33	13.43	20.78	17.98
21-1099	Community and Social Service Specialists, All Other	500	19.89	13.43	23.12	18.92
21-2011	Clergy	60	28.49	20.72	32.37	26.31
21-2021	Directors, Religious Activities and Education	10	26.84	16.47	32.02	25.72
23-0000	<u>Legal Occupations</u>	4,700	62.16	23.01	81.73	48.99
23-1021	Administrative Law Judges, Adjudicators, and Hearing Officers	70	31.40	18.93	37.64	23.92
23-1023	Judges, Magistrate Judges, and Magistrates	120	69.07	43.31	81.95	55.73
23-2011	Paralegals and Legal Assistants	1,350	27.47	19.08	31.67	25.68
23-2093	Title Examiners, Abstractors, and Searchers	NA	22.71	20.14	24.00	22.38
23-2099	Legal Support Workers, All Other	250	31.63	18.77	38.06	27.75
25-0000	<u>Educational Instruction and Library Occupations</u>	26,570	27.45	14.34	34.00	25.89
25-1021	Computer Science Teachers, Postsecondary	120	91,590	58,809	107,981	82,408
25-1022	Mathematical Science Teachers, Postsecondary	160	79,139	47,905	94,755	75,246
25-1052	Chemistry Teachers, Postsecondary	90	92,524	57,509	110,031	81,603
25-1067	Sociology Teachers, Postsecondary	60	76,014	42,040	93,001	71,073
25-1081	Education Teachers, Postsecondary	190	73,909	36,837	92,445	69,402
25-1111	Criminal Justice and Law Enforcement Teachers, Postsecondary	30	74,969	56,374	84,267	73,514
25-1113	Social Work Teachers, Postsecondary	90	80,553	52,045	94,807	74,011
25-1123	English Language and Literature Teachers, Postsecondary	270	71,608	43,924	85,450	70,999
25-1125	History Teachers, Postsecondary	60	72,393	40,564	88,307	69,772
25-1194	Career/Technical Education Teachers, Postsecondary	320	26.65	18.57	30.68	25.34
25-1199	Postsecondary Teachers, All Other	100	70,901	44,814	83,945	72,080
25-2011	Preschool Teachers, Except Special Education	2,010	13.37	10.73	14.69	12.61
25-2012	Kindergarten Teachers, Except Special Education	270	61,039	44,916	69,100	58,628
25-2021	Elementary School Teachers, Except Special Education	3,800	63,968	46,452	72,726	62,798

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
25-2022	Middle School Teachers, Except Special and Career/Technical Education	2,200	64,799	48,116	73,141	64,662
25-2031	Secondary School Teachers, Except Special and Career/Technical Education	3,330	66,915	50,071	75,337	66,868
25-2052	Special Education Teachers, Kindergarten and Elementary School	1,450	59,781	45,154	67,095	57,985
25-2057	Special Education Teachers, Middle School	NA	69,195	53,915	76,835	70,035
25-2058	Special Education Teachers, Secondary School	550	68,179	51,045	76,746	66,423
25-3011	Adult Basic and Secondary Education and Literacy Teachers and Instructors	240	28.22	21.39	31.64	28.51
25-3021	Self-Enrichment Teachers	300	16.33	9.45	19.77	13.73
25-3031	Substitute Teachers, Short-Term	860	13.40	10.44	14.88	12.93
25-4012	Curators	60	28.03	19.78	32.15	26.33
25-4013	Museum Technicians and Conservators	70	21.03	15.73	23.68	18.60
25-4022	Librarians and Media Collections Specialists	400	32.48	20.85	38.30	32.59
25-4031	Library Technicians	230	19.99	14.18	22.90	19.60
25-9021	Farm and Home Management Educators	100	27.23	20.59	30.54	27.15
25-9031	Instructional Coordinators	870	31.07	21.62	35.80	30.66
25-9045	Teaching Assistants, Except Postsecondary	4,660	32,414	23,171	37,035	31,844
27-0000	<u>Arts, Design, Entertainment, Sports, and Media Occupations</u>	4,310	23.59	11.26	29.75	19.55
27-1011	Art Directors	50	48.41	35.98	54.63	45.29
27-1014	Special Effects Artists and Animators	10	34.96	23.16	40.86	37.71
27-1023	Floral Designers	100	14.00	11.19	15.41	13.53
27-1024	Graphic Designers	400	25.92	17.12	30.32	24.31
27-1025	Interior Designers	150	27.26	16.04	32.86	24.85
27-1026	Merchandise Displayers and Window Trimmers	810	13.75	10.35	15.45	12.83
27-2012	Producers and Directors	50	30.86	20.75	35.92	29.76
27-2023	Umpires, Referees, and Other Sports Officials	NA	32,055	20,429	37,869	24,799
27-3023	News Analysts, Reporters, and Journalists	90	25.49	15.52	30.48	20.31
27-3031	Public Relations Specialists	750	31.32	19.31	37.32	29.64
27-3041	Editors	120	32.69	19.41	39.34	28.37
27-3042	Technical Writers	110	36.55	24.47	42.59	33.37
27-3043	Writers and Authors	50	30.49	18.42	36.53	26.80
27-3091	Interpreters and Translators	40	24.97	18.44	28.24	26.37
27-3092	Court Reporters and Simultaneous Captioners	70	29.23	18.99	34.35	32.45

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
27-3099	Media and Communication Workers, All Other	10	23.48	9.19	30.63	12.78
27-4011	Audio and Video Technicians	90	22.76	16.25	26.01	22.30
27-4012	Broadcast Technicians	40	18.61	10.96	22.43	12.17
27-4021	Photographers	130	19.30	12.66	22.63	16.62
29-0000	Healthcare Practitioners and Technical Occupations	31,410	42.37	21.82	52.65	34.46
29-1011	Chiropractors	100	38.09	28.27	43.00	35.54
29-1031	Dietitians and Nutritionists	200	31.28	24.11	34.87	31.79
29-1041	Optometrists	NA	65.61	38.92	78.95	63.72
29-1051	Pharmacists	800	62.61	53.29	67.27	63.74
29-1071	Physician Assistants	470	53.51	42.15	59.19	53.52
29-1081	Podiatrists	70	78.67	54.90	90.56	70.70
29-1122	Occupational Therapists	600	40.00	31.55	44.23	38.89
29-1123	Physical Therapists	1,070	46.40	35.66	51.77	45.76
29-1124	Radiation Therapists	50	47.76	37.20	53.05	49.29
29-1125	Recreational Therapists	90	23.39	16.80	26.69	24.76
29-1126	Respiratory Therapists	470	33.12	26.25	36.55	32.71
29-1127	Speech-Language Pathologists	630	40.24	28.65	46.03	39.55
29-1128	Exercise Physiologists	60	23.06	16.43	26.37	20.70
29-1131	Veterinarians	250	52.29	37.27	59.80	48.16
29-1141	Registered Nurses	11,730	35.63	27.51	39.68	35.01
29-1161	Nurse Midwives	60	45.73	38.02	49.58	45.87
29-1171	Nurse Practitioners	820	54.05	42.22	59.97	53.93
29-1181	Audiologists	90	45.33	34.38	50.81	44.08
29-1215	Family Medicine Physicians	450	102.39	67.85	119.66	93.30
29-1216	General Internal Medicine Physicians	80	100.36	56.14	122.47	92.19
29-1218	Obstetricians and Gynecologists	120	129.60	N/A	N/A	N/A
29-1221	Pediatricians, General	240	98.74	69.19	113.52	91.09
29-1228	Physicians, All Other and Ophthalmologists, Except Pediatric	1,760	107.76	46.17	138.55	N/A
29-1248	Surgeons, Except Ophthalmologists	150	132.56	N/A	N/A	N/A
29-1292	Dental Hygienists	650	40.13	34.51	42.94	40.59
29-1298	Acupuncturists and Healthcare Diagnosing/Treating Practitioners, All Other	50	40.55	31.98	44.83	42.28

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
29-2010	Clinical Laboratory Technologists and Technicians	650	29.83	21.57	33.97	30.34
29-2031	Cardiovascular Technologists and Technicians	260	29.39	17.64	35.26	28.68
29-2032	Diagnostic Medical Sonographers	180	34.88	29.19	37.72	34.67
29-2033	Nuclear Medicine Technologists	80	39.55	33.25	42.71	39.18
29-2034	Radiologic Technologists and Technicians	670	30.36	23.26	33.92	29.66
29-2035	Magnetic Resonance Imaging Technologists	160	37.74	32.04	40.59	37.56
29-2040	Emergency Medical Technicians and Paramedics	1,070	20.77	15.96	23.18	18.77
29-2051	Dietetic Technicians	100	15.74	12.28	17.47	16.05
29-2052	Pharmacy Technicians	1,360	16.18	12.29	18.13	15.16
29-2053	Psychiatric Technicians	240	15.47	12.93	16.74	15.23
29-2055	Surgical Technologists	260	23.85	19.32	26.12	23.53
29-2056	Veterinary Technologists and Technicians	460	16.53	13.00	18.29	16.17
29-2057	Ophthalmic Medical Technicians	190	19.09	14.85	21.21	18.17
29-2061	Licensed Practical and Licensed Vocational Nurses	2,300	25.73	21.02	28.08	26.04
29-2081	Opticians, Dispensing	420	18.08	12.42	20.92	17.66
29-2091	Orthotists and Prosthetists	30	33.33	22.71	38.64	34.49
29-2098	Medical Dosimetrists, Medical Records Specialists, Health Technicians, All Other	920	23.22	16.50	26.58	22.50
29-9091	Athletic Trainers	80	48,454	42,308	51,528	46,582
29-9092	Genetic Counselors	10	35.02	32.01	36.52	35.10
29-9098	Health Info. Techs., Med. Registrars, Surgical Assts., Healthcare Practs., All Other	140	25.46	14.77	30.80	22.70
31-0000	<u>Healthcare Support Occupations</u>	17,790	15.20	11.02	17.29	14.08
31-1120	Home Health and Personal Care Aides	6,710	11.79	10.88	12.25	11.30
31-1131	Nursing Assistants	5,030	15.27	13.35	16.23	15.01
31-1132	Orderlies	350	15.97	13.61	17.15	16.01
31-2011	Occupational Therapy Assistants	NA	30.03	24.35	32.86	29.92
31-2021	Physical Therapist Assistants	340	29.62	22.62	33.12	27.97
31-2022	Physical Therapist Aides	160	14.03	11.10	15.49	14.01
31-9091	Dental Assistants	770	20.37	14.48	23.32	19.42
31-9092	Medical Assistants	2,700	16.71	12.88	18.63	16.34
31-9093	Medical Equipment Preparers	170	20.21	15.64	22.50	20.66
31-9094	Medical Transcriptionists	110	15.16	11.15	17.16	13.50

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
31-9095	Pharmacy Aides	NA	13.28	10.54	14.65	13.23
31-9096	Veterinary Assistants and Laboratory Animal Caretakers	230	13.99	10.62	15.68	13.01
31-9097	Phlebotomists	440	19.25	15.51	21.12	18.63
31-9099	Healthcare Support Workers, All Other	40	24.23	19.66	26.52	23.78
33-0000	<u>Protective Service Occupations</u>	10,610	22.59	12.12	27.83	19.68
33-1012	First-Line Supervisors of Police and Detectives	390	49.63	39.19	54.85	49.13
33-1021	First-Line Supervisors of Firefighting and Prevention Workers	40	36.69	27.90	41.08	37.19
33-1090	Miscellaneous First-Line Supervisors, Protective Service Workers	370	21.06	14.97	24.11	19.40
33-2011	Firefighters	450	22.30	16.55	25.18	19.02
33-2021	Fire Inspectors and Investigators	130	26.91	19.46	30.63	24.44
33-3011	Bailiffs	100	16.23	14.35	17.17	16.57
33-3021	Detectives and Criminal Investigators	NA	44.61	25.99	53.92	38.61
33-3041	Parking Enforcement Workers	50	18.52	14.21	20.67	17.92
33-3051	Police and Sheriff's Patrol Officers	1,840	35.45	25.23	40.56	34.67
33-9021	Private Detectives and Investigators	260	31.54	25.63	34.50	31.00
33-9031	Gambling Surveillance Officers and Gambling Investigators	40	16.23	13.51	17.60	16.37
33-9032	Security Guards	3,710	14.58	11.02	16.36	13.16
33-9091	Crossing Guards and Flaggers	420	16.18	12.13	18.20	15.09
33-9092	Lifeguards, Ski Patrol, and Other Recreational Protective Service Workers	330	11.18	9.96	11.80	10.79
33-9098	School Bus Monitors and Protective Service Workers, All Other	350	13.84	10.85	15.34	12.18
35-0000	<u>Food Preparation and Serving Related Occupations</u>	43,560	12.51	9.21	14.16	10.74
35-1011	Chefs and Head Cooks	400	28.59	21.52	32.13	28.16
35-1012	First-Line Supervisors of Food Preparation and Serving Workers	3,440	20.33	14.99	23.00	19.67
35-2011	Cooks, Fast Food	940	10.55	9.18	11.24	10.01
35-2012	Cooks, Institution and Cafeteria	2,540	16.22	12.48	18.09	16.62
35-2014	Cooks, Restaurant	4,390	13.59	10.25	15.27	13.53
35-2015	Cooks, Short Order	90	11.10	9.58	11.86	10.75
35-2021	Food Preparation Workers	2,950	11.27	9.22	12.30	10.59
35-3011	Bartenders	1,940	12.76	9.36	14.46	11.20
35-3023	Fast Food and Counter Workers	12,660	10.38	9.18	10.97	9.74

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
35-3031	Waiters and Waitresses	8,120	12.09	9.12	13.58	9.84
35-3041	Food Servers, Nonrestaurant	950	12.04	9.69	13.22	11.18
35-9011	Dining Room and Cafeteria Attendants and Bartender Helpers	1,440	9.87	9.09	10.26	9.36
35-9021	Dishwashers	1,710	10.87	9.23	11.68	10.43
35-9031	Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	1,850	10.00	9.12	10.43	9.55
35-9099	Food Preparation and Serving Related Workers, All Other	110	11.79	9.19	13.08	9.54
37-0000	<u>Building and Grounds Cleaning and Maintenance Occupations</u>	16,190	15.11	10.63	17.34	13.92
37-1011	First-Line Supervisors of Housekeeping and Janitorial Workers	740	23.20	15.17	27.21	22.36
37-1012	First-Line Supervisors of Landscaping and Groundskeeping Workers	320	27.18	21.22	30.16	27.57
37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	8,840	14.05	10.67	15.74	12.63
37-2012	Maids and Housekeeping Cleaners	1,990	11.76	9.44	12.92	11.18
37-2019	Building Cleaning Workers, All Other	NA	15.46	13.32	16.53	15.33
37-2021	Pest Control Workers	270	20.68	15.78	23.13	19.89
37-3011	Landscaping and Groundskeeping Workers	3,540	16.29	12.56	18.16	15.29
37-3012	Pesticide Handlers, Sprayers, and Applicators, Vegetation	70	15.52	12.62	16.97	15.09
37-3013	Tree Trimmers and Pruners	NA	22.33	17.90	24.55	20.70
39-0000	<u>Personal Care and Service Occupations</u>	10,990	14.75	9.67	17.30	11.99
39-1013	First-Line Supervisors of Gambling Services Workers	170	26.67	19.73	30.14	27.13
39-1098	First-Line Supvrs. of Personal Service and Entertainment/Recreation Workers	660	22.67	15.19	26.40	21.74
39-2011	Animal Trainers	50	18.05	13.28	20.43	16.07
39-2021	Animal Caretakers	710	12.90	9.40	14.65	11.06
39-3021	Motion Picture Projectionists	30	12.16	9.36	13.56	11.99
39-3031	Ushers, Lobby Attendants, and Ticket Takers	570	11.28	9.41	12.22	10.68
39-3091	Amusement and Recreation Attendants	1,490	10.67	9.25	11.38	10.01
39-3093	Locker Room, Coatroom, and Dressing Room Attendants	30	11.97	9.54	13.18	11.29
39-4021	Funeral Attendants	160	17.98	11.57	21.19	19.30
39-4031	Morticians, Undertakers, and Funeral Arrangers	90	33.88	21.36	40.14	34.49
39-5012	Hairdressers, Hairstylists, and Cosmetologists	1,880	17.47	10.10	21.15	15.15
39-5092	Manicurists and Pedicurists	380	12.42	9.46	13.90	11.49
39-5093	Shampooers	270	9.85	9.22	10.17	9.52

SOC	OCCUPATIONAL TITLE	Empl	(\$) <u>Mean</u>	(\$) <u>Entry</u>	(\$) <u>Exp</u>	(\$) <u>Median</u>
39-5094	Skincare Specialists	NA	17.44	12.65	19.84	16.69
39-6011	Baggage Porters and Bellhops	40	12.96	9.47	14.70	11.57
39-6012	Concierges	50	14.31	11.01	15.96	13.95
39-7010	Tour and Travel Guides	240	13.24	10.54	14.60	13.26
39-9011	Childcare Workers	950	11.27	9.25	12.28	10.60
39-9031	Exercise Trainers and Group Fitness Instructors	1,060	18.02	10.50	21.77	15.30
39-9032	Recreation Workers	890	13.71	9.99	15.57	12.39
39-9041	Residential Advisors	410	13.38	10.58	14.79	12.14
41-0000	<u>Sales and Related Occupations</u>	46,660	19.53	10.10	24.25	13.23
41-1011	First-Line Supervisors of Retail Sales Workers	4,170	23.22	15.00	27.32	21.51
41-1012	First-Line Supervisors of Non-Retail Sales Workers	640	41.68	24.38	50.34	36.06
41-2011	Cashiers	13,940	11.12	9.45	11.95	10.67
41-2021	Counter and Rental Clerks	1,210	15.23	11.46	17.12	14.97
41-2022	Parts Salespersons	840	17.32	12.15	19.91	16.55
41-2031	Retail Salespersons	13,530	12.73	9.63	14.29	11.26
41-3011	Advertising Sales Agents	260	31.36	14.38	39.85	29.84
41-3021	Insurance Sales Agents	NA	29.01	17.35	34.84	23.91
41-3031	Securities, Commodities, and Financial Services Sales Agents	1,960	47.31	27.11	57.41	41.26
41-3041	Travel Agents	140	22.70	15.62	26.24	22.37
41-3091	Sales Representatives of Services	2,990	33.29	17.01	41.43	27.97
41-4011	Sales Rep., Wholesale and Manuf., Technical and Scientific Products	880	52.94	34.88	61.98	52.95
41-4012	Sales Rep., Wholesale and Manuf., Except Tech. and Scientific Products	3,130	32.22	19.73	38.46	29.26
41-9011	Demonstrators and Product Promoters	NA	14.69	12.00	16.04	13.81
41-9021	Real Estate Brokers	NA	38.98	29.65	43.64	36.78
41-9022	Real Estate Sales Agents	550	23.76	13.56	28.85	20.79
41-9031	Sales Engineers	NA	69.48	59.87	74.28	73.08
41-9041	Telemarketers	NA	13.66	11.14	14.91	12.68
41-9091	Door-to-Door Sales Workers, News and Street Vendors, and Related Workers	NA	16.19	10.26	19.16	11.74
41-9099	Sales and Related Workers, All Other	180	17.06	10.89	20.14	12.43

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
43-0000	Office and Administrative Support Occupations	65,890	19.78	13.03	23.16	18.37
43-1011	First-Line Supervisors of Office and Administrative Support Workers	5,150	29.91	20.18	34.77	28.49
43-2011	Switchboard Operators, Including Answering Service	210	15.08	11.79	16.73	15.27
43-3011	Bill and Account Collectors	1,010	19.49	13.98	22.25	18.25
43-3021	Billing and Posting Clerks	2,050	21.35	15.26	24.39	21.34
43-3031	Bookkeeping, Accounting, and Auditing Clerks	6,140	20.99	15.44	23.76	20.84
43-3051	Payroll and Timekeeping Clerks	510	19.67	12.68	23.17	19.79
43-3061	Procurement Clerks	140	19.04	14.32	21.40	18.69
43-3071	Tellers	1,590	15.75	12.76	17.24	15.83
43-3099	Financial Clerks, All Other	130	25.04	17.45	28.83	23.30
43-4011	Brokerage Clerks	NA	28.57	22.97	31.37	28.14
43-4031	Court, Municipal, and License Clerks	780	17.24	14.45	18.63	17.07
43-4041	Credit Authorizers, Checkers, and Clerks	NA	20.73	15.78	23.21	20.62
43-4051	Customer Service Representatives	8,850	18.79	13.20	21.59	17.75
43-4061	Eligibility Interviewers, Government Programs	160	18.06	13.52	20.32	17.35
43-4071	File Clerks	520	14.31	10.47	16.23	13.48
43-4081	Hotel, Motel, and Resort Desk Clerks	690	12.41	9.80	13.71	11.96
43-4111	Interviewers, Except Eligibility and Loan	670	19.78	15.38	21.98	19.79
43-4121	Library Assistants, Clerical	440	11.78	10.57	12.38	11.31
43-4131	Loan Interviewers and Clerks	860	20.62	14.72	23.58	20.74
43-4141	New Accounts Clerks	170	21.91	16.09	24.82	20.61
43-4151	Order Clerks	300	16.37	10.88	19.12	15.74
43-4161	Human Resources Assistants, Except Payroll and Timekeeping	340	18.94	14.53	21.14	18.36
43-4171	Receptionists and Information Clerks	2,460	13.29	10.20	14.84	12.66
43-4181	Reservation and Transportation Ticket Agents and Travel Clerks	NA	16.10	11.35	18.47	15.03
43-4199	Information and Record Clerks, All Other	300	20.39	15.19	22.99	20.14
43-5011	Cargo and Freight Agents	100	20.85	11.57	25.49	19.90
43-5021	Couriers and Messengers	350	14.16	10.48	16.00	14.01
43-5031	Public Safety Telecommunicators	280	22.00	16.88	24.56	21.91
43-5032	Dispatchers, Except Police, Fire, and Ambulance	700	20.64	15.15	23.39	19.76
43-5041	Meter Readers, Utilities	80	26.02	19.37	29.34	24.56
43-5051	Postal Service Clerks	240	25.09	18.93	28.17	29.20

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
43-5052	Postal Service Mail Carriers	1,160	24.80	17.80	28.30	23.31
43-5053	Postal Service Mail Sorters, Processors, and Processing Machine Operators	390	25.54	18.14	29.24	29.20
43-5061	Production, Planning, and Expediting Clerks	590	26.70	18.80	30.65	26.70
43-5071	Shipping, Receiving, and Inventory Clerks	2,810	15.30	11.37	17.26	14.35
43-5111	Weighers, Measurers, Checkers, and Samplers, Recordkeeping	120	17.31	12.89	19.52	16.65
43-6011	Executive Secretaries and Executive Administrative Assistants	1,410	32.47	24.10	36.66	32.52
43-6012	Legal Secretaries and Administrative Assistants	1,090	24.41	16.70	28.26	23.41
43-6013	Medical Secretaries and Administrative Assistants	4,980	18.07	14.26	19.98	17.72
43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	6,650	19.44	14.34	21.99	18.61
43-9021	Data Entry Keyers	520	15.87	11.53	18.04	15.19
43-9022	Word Processors and Typists	60	21.68	17.67	23.69	21.38
43-9041	Insurance Claims and Policy Processing Clerks	880	20.17	16.17	22.17	19.74
43-9051	Mail Clerks and Mail Machine Operators, Except Postal Service	400	15.29	12.35	16.75	14.65
43-9061	Office Clerks, General	5,940	15.03	10.75	17.18	14.19
43-9071	Office Machine Operators, Except Computer	300	17.30	12.29	19.80	16.55
43-9081	Proofreaders and Copy Markers	20	18.49	14.03	20.72	15.59
43-9199	Office and Administrative Support Workers, All Other	490	22.05	15.37	25.40	21.67
45-0000	Farming, Fishing, and Forestry Occupations	960	17.46	12.18	20.10	15.84
45-1011	First-Line Supervisors of Farming, Fishing, and Forestry Workers	100	27.10	19.04	31.13	25.42
45-2041	Graders and Sorters, Agricultural Products	130	13.61	12.62	14.10	13.79
45-2091	Agricultural Equipment Operators	30	21.65	15.71	24.61	21.71
45-2092	Farmworkers and Laborers, Crop, Nursery, and Greenhouse	140	14.42	10.11	16.58	13.81
45-2093	Farmworkers, Farm, Ranch, and Aquacultural Animals	NA	15.09	12.48	16.39	14.38
47-0000	Construction and Extraction Occupations	17,200	25.36	15.91	30.08	23.75
47-1011	First-Line Supervisors of Construction Trades and Extraction Workers	2,170	35.88	25.96	40.84	34.86
47-2021	Brickmasons and Blockmasons	NA	26.14	20.08	29.17	25.86
47-2031	Carpenters	2,230	24.71	17.44	28.34	23.84
47-2041	Carpet Installers	130	27.31	21.29	30.32	27.90
47-2044	Tile and Stone Setters	NA	18.03	14.76	19.67	17.33
47-2051	Cement Masons and Concrete Finishers	430	24.67	18.45	27.79	23.41

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
47-2061	Construction Laborers	1,810	17.96	13.54	20.17	17.44
47-2071	Paving, Surfacing, and Tamping Equipment Operators	290	21.20	16.66	23.47	18.97
47-2073	Operating Engineers and Other Construction Equipment Operators	1,220	22.13	16.39	25.00	21.24
47-2081	Drywall and Ceiling Tile Installers	200	21.09	15.24	24.02	19.42
47-2111	Electricians	2,190	28.11	18.58	32.87	26.61
47-2121	Glaziers	30	17.96	14.25	19.81	17.73
47-2132	Insulation Workers, Mechanical	310	26.59	19.42	30.18	26.88
47-2141	Painters, Construction and Maintenance	630	20.37	15.53	22.79	19.87
47-2151	Pipelayers	130	21.47	16.34	24.04	20.58
47-2152	Plumbers, Pipefitters, and Steamfitters	1,220	30.24	20.05	35.33	29.20
47-2181	Roofers	230	20.64	15.50	23.21	19.97
47-2211	Sheet Metal Workers	480	29.02	21.39	32.84	30.89
47-2221	Structural Iron and Steel Workers	360	29.91	19.99	34.87	30.60
47-3011	Helpers--Brick-, Block-, Stonemasons, and Tile and Marble Setters	140	19.50	15.17	21.66	18.57
47-3012	Helpers--Carpenters	300	14.13	10.88	15.75	13.44
47-3013	Helpers--Electricians	250	15.27	10.56	17.62	13.26
47-3015	Helpers--Pipelayers, Plumbers, Pipefitters, and Steamfitters	260	13.94	10.84	15.50	13.75
47-3016	Helpers--Roofers	50	15.75	12.91	17.17	15.75
47-3019	Helpers, Construction Trades, All Other	100	15.75	13.15	17.05	14.39
47-4011	Construction and Building Inspectors	600	29.08	21.18	33.03	28.22
47-4021	Elevator and Escalator Installers and Repairers	NA	34.40	32.69	35.25	35.07
47-4031	Fence Erectors	NA	19.64	14.55	22.18	20.19
47-4041	Hazardous Materials Removal Workers	NA	21.00	17.11	22.94	20.59
47-4071	Septic Tank Servicers and Sewer Pipe Cleaners	90	20.68	12.58	24.73	18.01
47-4090	Miscellaneous Construction and Related Workers	NA	20.80	16.17	23.12	18.34
47-5022	Excavating and Loading Machine and Dragline Operators, Surface Mining	90	27.20	21.24	30.19	27.06
47-5097	Earth Drillers, Except Oil and Gas	90	25.18	17.59	28.97	23.27
49-0000	<u>Installation, Maintenance, and Repair Occupations</u>	16,610	24.71	14.83	29.65	23.48
49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	1,730	34.94	24.90	39.96	33.98
49-2011	Computer, Automated Teller, and Office Machine Repairers	260	23.31	15.40	27.27	22.33
49-2021	Radio, Cellular, and Tower Equipment Installers and Repairers	NA	22.90	16.98	25.86	22.20

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
49-2022	Telecommunications Equip. Installers and Repairers, Except Line Installers	180	26.41	18.77	30.24	23.80
49-2091	Avionics Technicians	80	31.34	26.42	33.80	31.11
49-2092	Electric Motor, Power Tool, and Related Repairers	NA	19.18	13.91	21.82	17.53
49-2094	Electrical and Electronics Repairers, Commercial and Industrial Equipment	240	32.21	26.16	35.23	32.70
49-2095	Electrical and Electronics Repairers, Powerhouse, Substation, and Relay	60	41.72	36.12	44.52	43.57
49-2096	Electronic Equipment Installers and Repairers, Motor Vehicles	30	22.62	15.94	25.95	24.41
49-2097	Audiovisual Equipment Installers and Repairers	NA	21.99	16.68	24.65	21.60
49-2098	Security and Fire Alarm Systems Installers	200	26.03	18.80	29.64	26.38
49-3011	Aircraft Mechanics and Service Technicians	340	32.10	26.47	34.92	31.32
49-3021	Automotive Body and Related Repairers	370	20.81	14.89	23.77	19.31
49-3023	Automotive Service Technicians and Mechanics	1,970	21.36	13.33	25.38	20.24
49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	630	22.53	17.09	25.24	22.15
49-3041	Farm Equipment Mechanics and Service Technicians	90	19.93	16.27	21.76	19.39
49-3042	Mobile Heavy Equipment Mechanics, Except Engines	460	25.81	18.40	29.52	25.59
49-3051	Motorboat Mechanics and Service Technicians	110	21.89	16.14	24.77	21.98
49-3052	Motorcycle Mechanics	20	14.38	13.52	14.81	14.14
49-3053	Outdoor Power Equipment and Other Small Engine Mechanics	210	20.19	15.75	22.41	20.32
49-3093	Tire Repairers and Changers	250	14.39	10.30	16.43	12.66
49-9011	Mechanical Door Repairers	80	19.93	13.69	23.05	18.37
49-9012	Control and Valve Installers and Repairers, Except Mechanical Door	NA	26.59	18.87	30.45	22.99
49-9021	Heating, Air Conditioning, and Refrigeration Mechanics and Installers	1,780	25.23	19.21	28.24	24.08
49-9031	Home Appliance Repairers	80	19.07	13.85	21.67	18.12
49-9041	Industrial Machinery Mechanics	900	27.65	19.97	31.49	27.50
49-9043	Maintenance Workers, Machinery	60	24.65	18.37	27.79	23.41
49-9044	Millwrights	80	30.98	24.22	34.35	32.17
49-9051	Electrical Power-Line Installers and Repairers	420	35.84	25.55	40.99	37.52
49-9052	Telecommunications Line Installers and Repairers	NA	33.86	23.22	39.18	35.74
49-9062	Medical Equipment Repairers	NA	41.91	25.04	50.35	36.32
49-9069	Precision Instrument and Equipment Repairers, All Other	70	29.19	21.15	33.22	30.74
49-9071	Maintenance and Repair Workers, General	3,130	19.73	13.76	22.72	18.44
49-9091	Coin, Vending, and Amusement Machine Servicers and Repairers	60	22.29	13.58	26.64	20.44
49-9094	Locksmiths and Safe Repairers	50	21.11	13.70	24.81	21.25

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
49-9098	Helpers--Installation, Maintenance, and Repair Workers	900	14.02	10.28	15.89	13.39
49-9099	Installation, Maintenance, and Repair Workers, All Other	270	19.99	11.98	23.99	17.59
51-0000	<u>Production Occupations</u>	19,290	18.94	12.06	22.39	15.30
51-1011	First-Line Supervisors of Production and Operating Workers	1,310	34.04	23.45	39.34	31.95
51-2028	Electrical, Electronic, and Electromechanical Assemblers	470	15.98	11.90	18.02	14.79
51-2041	Structural Metal Fabricators and Fitters	110	20.90	16.47	23.12	21.43
51-2090	Miscellaneous Assemblers and Fabricators	1,650	16.58	12.61	18.56	15.75
51-3011	Bakers	330	12.73	9.86	14.16	12.19
51-3021	Butchers and Meat Cutters	170	19.62	14.08	22.39	19.85
51-3022	Meat, Poultry, and Fish Cutters and Trimmers	5,550	12.98	11.33	13.81	13.18
51-3023	Slaughterers and Meat Packers	230	14.93	11.63	16.58	15.42
51-3092	Food Batchmakers	260	15.92	11.33	18.22	14.50
51-3099	Food Processing Workers, All Other	310	14.58	13.28	15.24	14.36
51-4021	Extruding and Drawing Machine Operators, Metal and Plastic	200	18.55	15.00	20.33	18.24
51-4031	Cutting, Punching, and Press Machine Operators, Metal and Plastic	270	17.19	13.36	19.11	16.98
51-4033	Grinding, Lapping, Polishing, and Buffing Mach. Operators, Metal and Plastic	40	14.49	11.23	16.12	14.13
51-4041	Machinists	350	27.19	20.90	30.34	27.80
51-4072	Molding, Coremaking, and Casting Machine Operators, Metal and Plastic	90	17.69	13.25	19.91	17.55
51-4111	Tool and Die Makers	NA	23.11	19.58	24.87	22.68
51-4121	Welders, Cutters, Solderers, and Brazers	700	26.67	17.73	31.15	26.55
51-4193	Plating Machine Setters, Operators, and Tenders, Metal and Plastic	50	16.46	14.00	17.69	16.69
51-5111	Prepress Technicians and Workers	40	26.80	21.33	29.53	27.53
51-5112	Printing Press Operators	240	19.71	12.55	23.29	18.09
51-5113	Print Binding and Finishing Workers	40	21.34	14.88	24.57	21.31
51-6011	Laundry and Dry-Cleaning Workers	610	11.30	9.18	12.36	10.50
51-6021	Pressers, Textile, Garment, and Related Materials	NA	12.93	11.06	13.86	11.87
51-6031	Sewing Machine Operators	110	15.21	12.08	16.78	14.80
51-6052	Tailors, Dressmakers, and Custom Sewers	60	14.95	10.94	16.95	12.98
51-6093	Upholsterers	60	18.40	14.84	20.19	18.15
51-6099	Textile, Apparel, and Furnishings Workers, All Other	NA	20.81	12.27	25.09	21.35
51-7011	Cabinetmakers and Bench Carpenters	190	19.41	13.86	22.18	18.95

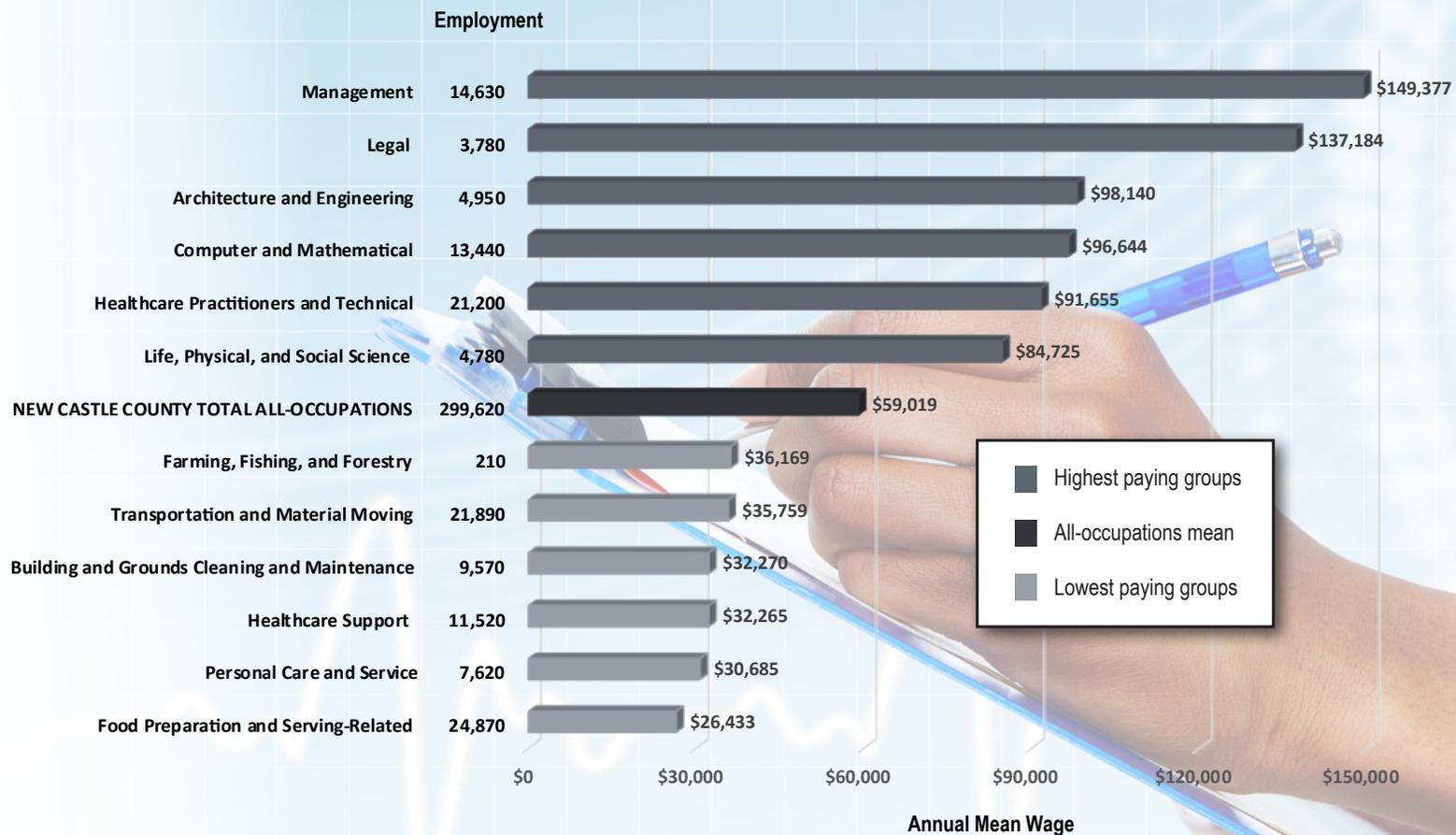
SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
51-7021	Furniture Finishers	30	17.67	13.18	19.91	17.64
51-8021	Stationary Engineers and Boiler Operators	50	31.41	25.44	34.39	32.66
51-8031	Water and Wastewater Treatment Plant and System Operators	270	24.69	17.92	28.08	23.84
51-8091	Chemical Plant and System Operators	NA	32.33	21.43	37.79	34.03
51-9011	Chemical Equipment Operators and Tenders	660	30.18	21.92	34.32	31.57
51-9012	Separating, Filtering, Clarifying, Precipitating, and Still Machine Operators	60	19.03	13.61	21.74	17.85
51-9021	Crushing, Grinding, and Polishing Machine Setters, Operators, and Tenders	30	20.14	14.77	22.82	20.81
51-9023	Mixing and Blending Machine Setters, Operators, and Tenders	270	22.16	13.07	26.71	19.05
51-9031	Cutters and Trimmers, Hand	10	14.21	11.17	15.74	13.36
51-9032	Cutting and Slicing Machine Setters, Operators, and Tenders	60	18.96	12.83	22.03	18.41
51-9041	Extruding, Forming, Pressing, and Compacting Machine Operators	NA	21.33	19.41	22.29	21.75
51-9061	Inspectors, Testers, Sorters, Samplers, and Weighers	780	20.99	13.49	24.74	19.41
51-9081	Dental Laboratory Technicians	NA	23.47	15.39	27.51	23.28
51-9082	Medical Appliance Technicians	30	22.51	13.84	26.85	20.69
51-9111	Packaging and Filling Machine Operators and Tenders	820	16.24	12.25	18.23	14.98
51-9124	Coating, Painting, and Spraying Machine Setters, Operators, and Tenders	170	19.74	13.87	22.68	19.00
51-9151	Photographic Process Workers and Processing Machine Operators	10	13.94	10.02	15.90	12.53
51-9161	Computer Numerically Controlled Tool Operators	80	18.79	12.62	21.87	17.76
51-9162	Computer Numerically Controlled Tool Programmers	20	25.74	18.78	29.23	25.34
51-9195	Molders, Shapers, and Casters, Except Metal and Plastic	100	17.82	12.74	20.37	17.60
51-9198	Helpers--Production Workers	360	14.08	10.11	16.06	13.79
51-9199	Production Workers, All Other	NA	19.60	10.27	24.27	15.26
53-0000	<u>Transportation and Material Moving Occupations</u>	34,870	17.22	10.84	20.41	15.04
53-1041	Aircraft Cargo Handling Supervisors	NA	34.71	32.29	35.92	35.40
53-1047	First-Line Supervisors of Transportation and Material-Moving Workers	1,540	29.45	20.00	34.17	28.26
53-2012	Commercial Pilots	120	104,234	66,963	122,869	91,744
53-2022	Airfield Operations Specialists	10	23.55	15.98	27.34	23.75
53-3011	Ambulance Drivers and Attendants, Except Emergency Medical Technicians	70	13.96	12.56	14.65	13.92
53-3031	Driver/Sales Workers	NA	12.82	9.25	14.61	10.41
53-3032	Heavy and Tractor-Trailer Truck Drivers	4,270	22.52	16.86	25.35	22.04
53-3033	Light Truck Drivers	2,780	18.03	11.43	21.33	16.11

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
53-3052	Bus Drivers, Transit and Intercity	450	21.38	15.05	24.54	21.28
53-3058	Passenger Vehicle Drivers, Except Bus Drivers, Transit and Intercity	2,610	16.84	12.45	19.04	16.67
53-3099	Motor Vehicle Operators, All Other	NA	21.30	13.86	25.02	21.94
53-4011	Locomotive Engineers	NA	37.54	24.52	44.05	42.46
53-4022	Railroad Brake, Signal, and Switch Operators and Locomotive Firers	NA	34.61	30.12	36.86	36.45
53-5011	Sailors and Marine Oilers	30	24.40	19.13	27.03	23.97
53-5021	Captains, Mates, and Pilots of Water Vessels	40	37.31	26.46	42.74	31.90
53-6021	Parking Attendants	270	11.81	9.46	12.98	11.66
53-6031	Automotive and Watercraft Service Attendants	150	12.10	10.85	12.73	11.70
53-6061	Passenger Attendants	NA	14.40	10.11	16.54	12.81
53-6098	Aircraft Service Attendants and Transportation Workers, All Other	50	15.66	12.51	17.23	14.22
53-7011	Conveyor Operators and Tenders	60	17.34	13.45	19.29	17.04
53-7021	Crane and Tower Operators	200	26.68	17.72	31.15	25.68
53-7051	Industrial Truck and Tractor Operators	2,530	22.05	15.54	25.31	21.35
53-7061	Cleaners of Vehicles and Equipment	990	13.02	9.80	14.63	12.51
53-7062	Laborers and Freight, Stock, and Material Movers, Hand	4,910	14.47	10.55	16.42	13.52
53-7063	Machine Feeders and Offbearers	260	14.61	13.79	15.02	14.36
53-7064	Packers and Packagers, Hand	2,790	13.00	10.85	14.07	13.21
53-7065	Stockers and Order Fillers	7,270	12.85	10.14	14.20	11.95
53-7081	Refuse and Recyclable Material Collectors	350	18.27	10.47	22.18	18.15

The 2019 OES estimates are the first set of estimates based in part on data collected using the new 2018 Standard Occupational Classification (SOC) system. These estimates use a hybrid structure of 2010 and 2018 SOC classification systems. For more information on the hybrid classification system used in the 2019 OES estimates, please see the BLS website at www.bls.gov/oes/soc_2018.htm and in the OES frequently asked questions at www.bls.gov/oes/oes_ques.htm#qf10.

NEW CASTLE COUNTY DATA

Annual Mean Wages and Employment for the Highest and Lowest Paying Major Occupational Groups



SOC	OCCUPATIONAL TITLE	Empl	(\$) <i>Mean</i>	(\$) <i>Entry</i>	(\$) <i>Exp</i>	(\$) <i>Median</i>
00-0000	<i>Total all occupations</i>	299,620	28.37	11.95	36.59	21.76
11-0000	<u>Management Occupations</u>	14,630	71.82	40.48	87.48	64.77
11-1011	Chief Executives	200	128.69	N/A	N/A	N/A
11-1021	General and Operations Managers	2,880	78.02	42.52	95.77	66.93
11-1031	Legislators	50	53,119	27,994	65,682	55,947
11-2021	Marketing Managers	870	78.05	53.00	90.58	74.06
11-2022	Sales Managers	780	87.78	53.22	105.06	80.40
11-2030	Public Relations and Fundraising Managers	200	63.37	40.63	74.74	54.22
11-3010	Administrative Services and Facilities Managers	690	61.15	41.65	70.90	56.44
11-3021	Computer and Information Systems Managers	1,100	81.30	50.92	96.48	75.03
11-3031	Financial Managers	1,990	81.87	52.81	96.40	76.34
11-3051	Industrial Production Managers	230	64.68	48.18	72.93	63.20
11-3061	Purchasing Managers	180	92.30	56.88	110.01	83.82
11-3071	Transportation, Storage, and Distribution Managers	290	65.14	43.59	75.92	63.15
11-3111	Compensation and Benefits Managers	30	91.32	55.59	109.19	90.00
11-3121	Human Resources Managers	300	72.18	46.78	84.88	65.38
11-3131	Training and Development Managers	50	72.97	43.09	87.91	66.69
11-9021	Construction Managers	470	58.37	43.28	65.92	56.77
11-9031	Education and Childcare Administrators, Preschool and Daycare	180	29.73	18.16	35.51	26.73
11-9032	Education Administrators, Kindergarten through Secondary	440	118,122	99,996	127,185	120,108
11-9033	Education Administrators, Postsecondary	200	64.65	36.62	78.66	53.12
11-9039	Education Administrators, All Other	50	53.31	33.86	63.04	45.70
11-9041	Architectural and Engineering Managers	310	77.75	59.69	86.78	74.93
11-9051	Food Service Managers	270	37.57	27.42	42.65	34.45
11-9081	Lodging Managers	NA	39.17	34.38	41.56	36.25
11-9111	Medical and Health Services Managers	770	66.29	40.39	79.23	57.83
11-9121	Natural Sciences Managers	320	93.36	63.31	108.38	86.34
11-9131	Postmasters and Mail Superintendents	10	43.23	37.91	45.89	41.42
11-9141	Property, Real Estate, and Community Association Managers	430	32.18	19.84	38.34	28.78
11-9151	Social and Community Service Managers	510	34.67	25.67	39.18	31.96
11-9171	Funeral Home Managers	10	81.11	41.10	101.11	64.63
11-9198	Personal Service Managers, All Other; Entertainment/Recreation Managers	750	68.76	45.21	80.54	62.85

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
13-0000	<u>Business and Financial Operations Occupations</u>	24,160	39.03	24.01	46.54	35.73
13-1020	Buyers and Purchasing Agents	710	36.77	24.00	43.15	35.14
13-1031	Claims Adjusters, Examiners, and Investigators	570	29.86	20.03	34.78	28.15
13-1041	Compliance Officers	950	39.90	24.25	47.73	39.89
13-1051	Cost Estimators	620	36.26	25.57	41.60	35.95
13-1071	Human Resources Specialists	1,600	33.80	21.07	40.16	31.41
13-1075	Labor Relations Specialists	250	43.96	25.26	53.32	36.64
13-1081	Logisticians	490	46.20	31.99	53.31	44.87
13-1111	Management Analysts	2,180	41.97	26.75	49.58	37.86
13-1121	Meeting, Convention, and Event Planners	240	25.67	19.84	28.59	24.57
13-1131	Fundraisers	250	29.57	20.85	33.93	28.28
13-1141	Compensation, Benefits, and Job Analysis Specialists	180	40.18	26.31	47.12	35.20
13-1151	Training and Development Specialists	820	33.72	23.69	38.73	32.94
13-1161	Market Research Analysts and Marketing Specialists	1,670	42.60	28.17	49.81	41.92
13-1198	Project Management and Business Operations Specialists, All Other	1,370	42.58	29.83	48.95	39.88
13-2011	Accountants and Auditors	3,920	39.86	27.09	46.24	37.00
13-2031	Budget Analysts	60	37.03	29.13	40.98	36.55
13-2041	Credit Analysts	1,940	38.35	21.68	46.68	30.26
13-2052	Personal Financial Advisors	500	48.23	26.43	59.14	42.06
13-2053	Insurance Underwriters	200	41.26	27.05	48.36	40.01
13-2061	Financial Examiners	810	38.73	30.49	42.85	35.70
13-2071	Credit Counselors	100	23.70	16.91	27.09	21.77
13-2072	Loan Officers	1,110	25.47	16.58	29.92	21.80
13-2081	Tax Examiners and Collectors, and Revenue Agents	70	31.57	20.19	37.26	28.37
13-2082	Tax Preparers	120	17.49	11.11	20.68	16.73
13-2098	Financial and Investment Analysts and Financial Risk Specialists, All Other	3,330	44.26	27.16	52.81	37.17
15-0000	<u>Computer and Mathematical Occupations</u>	13,440	46.46	28.98	55.20	44.67
15-1211	Computer Systems Analysts	1,760	47.33	31.94	55.03	45.17
15-1212	Information Security Analysts	600	54.84	36.66	63.92	52.21
15-1221	Computer and Information Research Scientists	30	46.92	37.72	51.52	46.28
15-1231	Computer Network Support Specialists	390	30.74	19.28	36.46	28.74

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
15-1232	Computer User Support Specialists	1,470	30.12	20.03	35.17	28.31
15-1241	Computer Network Architects	390	64.16	43.54	74.47	66.97
15-1244	Network and Computer Systems Administrators	880	38.60	26.28	44.76	37.31
15-1245	Database Administrators and Architects	630	44.56	27.34	53.17	42.16
15-1251	Computer Programmers	860	39.95	26.07	46.89	38.09
15-1256	Software Developers and Software Quality Assurance Analysts and Testers	4,340	53.70	39.20	60.95	52.11
15-1257	Web Developers and Digital Interface Designers	240	41.17	30.15	46.67	40.10
15-1299	Computer Occupations, All Other	910	49.27	30.36	58.72	47.66
15-2031	Operations Research Analysts	790	42.73	27.73	50.23	40.98
15-2041	Statisticians	130	49.53	31.50	58.54	46.59
15-2098	Data Scientists and Mathematical Science Occupations, All Other	20	63.67	52.42	69.30	60.71
17-0000	<u>Architecture and Engineering Occupations</u>	4,950	47.18	28.37	56.59	45.44
17-1011	Architects, Except Landscape and Naval	100	44.57	31.36	51.17	39.72
17-1012	Landscape Architects	20	34.96	27.51	38.69	34.71
17-1022	Surveyors	70	35.72	25.31	40.92	34.37
17-2041	Chemical Engineers	440	61.12	38.92	72.23	59.96
17-2051	Civil Engineers	550	46.92	33.02	53.87	46.25
17-2061	Computer Hardware Engineers	30	43.25	27.34	51.21	39.00
17-2071	Electrical Engineers	480	51.51	37.43	58.55	47.60
17-2072	Electronics Engineers, Except Computer	NA	67.86	43.11	80.24	68.41
17-2081	Environmental Engineers	100	46.67	31.70	54.16	44.98
17-2111	Health and Safety Engineers	80	50.87	29.99	61.32	53.15
17-2112	Industrial Engineers	360	48.29	36.25	54.31	46.99
17-2131	Materials Engineers	NA	43.93	28.00	51.89	50.21
17-2141	Mechanical Engineers	460	52.10	37.93	59.19	51.51
17-2199	Engineers, All Other	NA	44.66	28.86	52.56	43.34
17-3011	Architectural and Civil Drafters	280	25.75	17.72	29.77	25.40
17-3012	Electrical and Electronics Drafters	60	31.75	24.60	35.32	30.60
17-3013	Mechanical Drafters	160	27.70	18.15	32.47	28.56
17-3019	Drafters, All Other	30	23.79	20.07	25.65	23.95
17-3022	Civil Engineering Technologists and Technicians	100	24.91	16.69	29.02	24.77

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
17-3023	Electrical and Electronic Engineering Technologists and Technicians	NA	28.80	15.85	35.28	33.89
17-3025	Environmental Engineering Technologists and Technicians	40	31.81	24.47	35.48	32.57
17-3026	Industrial Engineering Technologists and Technicians	20	28.45	24.03	30.65	28.57
17-3027	Mechanical Engineering Technologists and Technicians	30	26.31	19.21	29.86	26.37
17-3031	Surveying and Mapping Technicians	60	23.57	18.23	26.25	22.53
19-0000	<u>Life, Physical, and Social Science Occupations</u>	4,780	40.73	22.91	49.65	37.52
19-1011	Animal Scientists	30	28.94	22.01	32.41	26.73
19-1013	Soil and Plant Scientists	60	29.21	22.45	32.59	28.38
19-1021	Biochemists and Biophysicists	370	38.48	22.38	46.54	37.56
19-1022	Microbiologists	150	30.96	21.81	35.53	27.80
19-1042	Medical Scientists, Except Epidemiologists	320	55.72	34.19	66.49	54.78
19-2031	Chemists	1,310	51.49	36.24	59.11	50.25
19-2032	Materials Scientists	60	50.04	27.29	61.41	41.54
19-2041	Environmental Scientists and Specialists, Including Health	170	30.55	19.07	36.29	28.91
19-2042	Geoscientists, Except Hydrologists and Geographers	90	40.65	27.25	47.35	42.84
19-2043	Hydrologists	10	38.26	29.96	42.42	36.45
19-3011	Economists	10	44.51	26.12	53.70	38.71
19-3022	Survey Researchers	70	30.26	21.30	34.74	32.32
19-3031	Clinical, Counseling, and School Psychologists	410	35.86	23.63	41.98	35.97
19-3051	Urban and Regional Planners	80	35.05	25.78	39.68	33.44
19-4010	Agricultural and Food Science Technicians	NA	19.56	14.10	22.29	17.54
19-4021	Biological Technicians	190	23.49	16.78	26.84	23.32
19-4031	Chemical Technicians	630	30.28	20.55	35.15	31.74
19-4042	Environmental Science and Protection Technicians, Including Health	120	18.86	14.51	21.03	18.49
19-4099	Life, Physical, and Social Science Technicians, All Other	70	23.54	19.17	25.72	22.51
19-5011	Occupational Health and Safety Specialists	310	42.10	26.34	49.98	43.06
19-5012	Occupational Health and Safety Technicians	30	26.37	18.62	30.24	25.59
21-0000	<u>Community and Social Service Occupations</u>	4,680	23.33	14.78	27.60	21.56
21-1012	Educational, Guidance, and Career Counselors and Advisors	740	32.83	20.96	38.77	34.07
21-1015	Rehabilitation Counselors	240	16.66	12.43	18.78	16.06

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
21-1018	Substance Abuse, Behavioral Disorder, and Mental Health Counselors	560	21.85	15.11	25.22	20.99
21-1019	Counselors, All Other	NA	24.35	17.87	27.59	25.66
21-1021	Child, Family, and School Social Workers	890	18.79	14.04	21.17	17.99
21-1022	Healthcare Social Workers	400	28.41	19.79	32.72	28.83
21-1023	Mental Health and Substance Abuse Social Workers	250	24.25	17.10	27.83	24.22
21-1091	Health Education Specialists	140	33.44	22.79	38.76	34.05
21-1093	Social and Human Service Assistants	570	16.68	12.51	18.77	15.73
21-1094	Community Health Workers	130	18.79	13.55	21.41	18.92
21-1099	Community and Social Service Specialists, All Other	250	20.94	14.88	23.97	20.36
21-2011	Clergy	40	28.18	21.03	31.76	25.89
21-2021	Directors, Religious Activities and Education	10	26.79	15.85	32.26	25.11
23-0000	<u>Legal Occupations</u>	3,780	65.95	24.55	86.66	54.07
23-1011	Lawyers	2,220	91.09	51.13	111.06	84.36
23-1021	Administrative Law Judges, Adjudicators, and Hearing Officers	50	27.83	18.83	32.34	22.95
23-2011	Paralegals and Legal Assistants	1,120	28.12	19.45	32.45	26.54
23-2093	Title Examiners, Abstractors, and Searchers	NA	23.43	21.01	24.64	22.91
23-2099	Legal Support Workers, All Other	110	39.11	22.80	47.27	36.98
25-0000	<u>Educational Instruction and Library Occupations</u>	16,980	27.67	14.21	34.40	25.28
25-1011	Business Teachers, Postsecondary	360	98,999	45,012	125,992	84,771
25-1021	Computer Science Teachers, Postsecondary	90	90,810	55,144	108,643	81,756
25-1022	Mathematical Science Teachers, Postsecondary	110	76,631	46,027	91,934	73,398
25-1052	Chemistry Teachers, Postsecondary	70	89,383	57,794	105,177	80,232
25-1066	Psychology Teachers, Postsecondary	60	80,169	44,046	98,231	74,988
25-1067	Sociology Teachers, Postsecondary	40	72,690	42,456	87,807	71,631
25-1071	Health Specialties Teachers, Postsecondary	NA	129,555	61,333	163,666	93,029
25-1072	Nursing Instructors and Teachers, Postsecondary	220	117,339	55,343	148,337	85,553
25-1081	Education Teachers, Postsecondary	NA	75,214	37,613	94,014	69,519
25-1111	Criminal Justice and Law Enforcement Teachers, Postsecondary	20	72,487	50,668	83,397	72,409
25-1113	Social Work Teachers, Postsecondary	50	82,542	56,804	95,411	74,411
25-1123	English Language and Literature Teachers, Postsecondary	NA	69,390	43,046	82,562	69,686

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
25-1125	History Teachers, Postsecondary	NA	71,157	40,015	86,727	69,029
25-1194	Career/Technical Education Teachers, Postsecondary	210	25.37	17.49	29.31	22.99
25-1199	Postsecondary Teachers, All Other	40	69,959	41,301	84,288	71,620
25-2011	Preschool Teachers, Except Special Education	1,430	13.81	11.07	15.18	13.14
25-2012	Kindergarten Teachers, Except Special Education	200	61,346	45,466	69,286	58,628
25-2021	Elementary School Teachers, Except Special Education	2,900	65,022	46,757	74,155	64,162
25-2022	Middle School Teachers, Except Special and Career/Technical Education	1,430	66,521	48,749	75,408	66,033
25-2031	Secondary School Teachers, Except Special and Career/Technical Education	1,470	68,550	49,018	78,315	69,088
25-2052	Special Education Teachers, Kindergarten and Elementary School	880	58,805	44,542	65,937	56,137
25-2057	Special Education Teachers, Middle School	NA	69,074	53,690	76,766	69,798
25-2058	Special Education Teachers, Secondary School	210	69,655	50,349	79,307	68,024
25-3011	Adult Basic and Secondary Education and Literacy Teachers and Instructors	80	27.68	17.30	32.87	27.67
25-3021	Self-Enrichment Teachers	240	16.55	9.26	20.19	13.03
25-3031	Substitute Teachers, Short-Term	410	14.84	11.90	16.31	13.65
25-3097	Tutors and Teachers and Instructors, All Other	340	36,023	22,752	42,658	29,960
25-4012	Curators	50	27.45	19.24	31.55	25.02
25-4013	Museum Technicians and Conservators	50	22.93	15.28	26.75	21.43
25-4022	Librarians and Media Collections Specialists	240	34.27	22.19	40.32	34.45
25-4031	Library Technicians	150	21.76	15.69	24.80	21.85
25-9031	Instructional Coordinators	550	30.27	21.51	34.65	29.40
25-9045	Teaching Assistants, Except Postsecondary	3,060	32,196	22,699	36,945	31,440
27-0000	<u>Arts, Design, Entertainment, Sports, and Media Occupations</u>	3,180	24.11	11.18	30.58	19.92
27-1011	Art Directors	50	45.42	36.32	49.97	44.83
27-1023	Floral Designers	60	14.33	11.37	15.81	13.83
27-1024	Graphic Designers	320	26.89	17.70	31.48	25.88
27-1025	Interior Designers	80	29.15	12.38	37.53	29.59
27-1026	Merchandise Displayers and Window Trimmers	640	13.50	10.34	15.07	12.69
27-2012	Producers and Directors	40	30.45	20.62	35.37	29.99
27-2022	Coaches and Scouts	620	34,638	19,542	42,185	24,075
27-2042	Musicians and Singers	NA	59.93	24.21	77.79	50.17
27-3023	News Analysts, Reporters, and Journalists	NA	25.68	15.64	30.71	21.42

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
27-3031	Public Relations Specialists	570	32.27	20.30	38.25	29.84
27-3041	Editors	90	34.62	20.00	41.94	28.97
27-3042	Technical Writers	80	35.19	23.31	41.12	30.68
27-3043	Writers and Authors	20	34.83	19.67	42.41	33.61
27-4011	Audio and Video Technicians	80	22.98	16.76	26.08	22.62
27-4012	Broadcast Technicians	30	19.34	11.03	23.49	13.17
27-4021	Photographers	90	19.99	13.00	23.48	16.82
29-0000	Healthcare Practitioners and Technical Occupations	21,200	44.06	22.64	54.78	35.22
29-1011	Chiropractors	NA	37.03	29.08	41.00	35.78
29-1021	Dentists, General	230	127.33	N/A	N/A	N/A
29-1022	Oral and Maxillofacial Surgeons	60	144.18	N/A	N/A	N/A
29-1031	Dietitians and Nutritionists	130	32.38	25.80	35.67	32.42
29-1041	Optometrists	80	69.63	38.07	85.40	66.78
29-1051	Pharmacists	540	61.63	52.10	66.39	62.66
29-1071	Physician Assistants	340	52.73	41.81	58.18	52.77
29-1081	Podiatrists	50	69.33	61.78	73.10	69.44
29-1122	Occupational Therapists	430	40.59	32.94	44.42	39.45
29-1123	Physical Therapists	710	44.42	35.11	49.07	44.47
29-1125	Recreational Therapists	80	24.20	16.83	27.89	25.93
29-1126	Respiratory Therapists	320	34.26	27.57	37.60	33.79
29-1127	Speech-Language Pathologists	480	40.02	28.26	45.90	39.37
29-1128	Exercise Physiologists	50	22.63	16.34	25.77	20.01
29-1131	Veterinarians	120	47.83	34.23	54.63	45.56
29-1141	Registered Nurses	8,020	35.76	27.48	39.91	35.17
29-1161	Nurse Midwives	20	48.36	38.57	53.25	49.07
29-1171	Nurse Practitioners	580	53.72	42.98	59.09	54.00
29-1181	Audiologists	80	45.38	34.23	50.96	43.42
29-1215	Family Medicine Physicians	310	101.94	65.95	119.93	93.19
29-1223	Psychiatrists	100	115.31	N/A	N/A	N/A
29-1228	Physicians, All Other and Ophthalmologists, Except Pediatric	1,420	103.82	40.67	135.39	N/A
29-1248	Surgeons, Except Ophthalmologists	130	131.91	N/A	N/A	N/A

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
29-1292	Dental Hygienists	420	40.86	35.47	43.55	41.72
29-1298	Acupuncturists and Healthcare Diagnosing/Treating Practitioners, All Other	40	41.27	34.30	44.76	42.69
29-2010	Clinical Laboratory Technologists and Technicians	420	30.31	21.73	34.60	30.97
29-2031	Cardiovascular Technologists and Technicians	180	27.42	16.94	32.66	24.82
29-2032	Diagnostic Medical Sonographers	100	35.38	30.69	37.73	35.12
29-2033	Nuclear Medicine Technologists	50	38.91	33.03	41.85	38.29
29-2034	Radiologic Technologists and Technicians	370	31.64	25.41	34.76	31.15
29-2035	Magnetic Resonance Imaging Technologists	100	38.74	33.47	41.38	38.64
29-2040	Emergency Medical Technicians and Paramedics	580	21.50	16.96	23.76	19.15
29-2051	Dietetic Technicians	20	17.68	15.23	18.91	17.46
29-2052	Pharmacy Technicians	740	17.84	13.08	20.22	17.37
29-2053	Psychiatric Technicians	160	14.71	12.85	15.64	14.23
29-2055	Surgical Technologists	190	25.21	20.99	27.31	24.85
29-2056	Veterinary Technologists and Technicians	340	16.58	13.09	18.32	16.19
29-2057	Ophthalmic Medical Technicians	NA	19.50	15.49	21.51	18.43
29-2061	Licensed Practical and Licensed Vocational Nurses	1,370	26.67	22.60	28.71	27.01
29-2081	Opticians, Dispensing	290	18.23	12.41	21.14	18.06
29-2091	Orthotists and Prosthetists	20	33.93	23.22	39.29	34.96
29-2092	Hearing Aid Specialists	20	18.44	14.64	20.35	17.68
29-2098	Medical Dosimetrists, Medical Records Specialists, Health Technicians, All Other	660	23.81	17.04	27.19	23.12
29-9091	Athletic Trainers	60	48,525	43,355	51,110	46,520
29-9092	Genetic Counselors	10	35.02	32.01	36.52	35.10
29-9098	Health Info. Techs., Med. Registrars, Surgical Assts., Healthcare Practs., All Other	NA	28.11	16.51	33.90	23.45
31-0000	Healthcare Support Occupations	11,520	15.51	11.00	17.77	14.41
31-1120	Home Health and Personal Care Aides	4,500	11.81	10.86	12.28	11.29
31-1131	Nursing Assistants	3,010	15.54	13.56	16.53	15.26
31-2011	Occupational Therapy Assistants	190	29.76	24.63	32.32	29.62
31-2021	Physical Therapist Assistants	240	28.09	22.48	30.89	25.40
31-2022	Physical Therapist Aides	90	14.42	11.21	16.03	15.13
31-9011	Massage Therapists	190	27.73	19.02	32.09	23.20
31-9091	Dental Assistants	520	19.94	14.51	22.65	19.26

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
31-9092	Medical Assistants	1,660	17.59	13.28	19.75	17.45
31-9093	Medical Equipment Preparers	120	21.16	18.00	22.74	21.40
31-9094	Medical Transcriptionists	40	19.38	13.96	22.10	20.22
31-9095	Pharmacy Aides	NA	14.00	10.71	15.64	14.11
31-9096	Veterinary Assistants and Laboratory Animal Caretakers	NA	13.61	10.27	15.28	12.27
31-9097	Phlebotomists	370	19.69	16.19	21.45	18.93
31-9099	Healthcare Support Workers, All Other	30	23.99	19.85	26.06	23.78
33-0000	<u>Protective Service Occupations</u>	7,210	22.02	11.76	27.15	19.23
33-1012	First-Line Supervisors of Police and Detectives	230	50.05	41.22	54.46	48.72
33-1021	First-Line Supervisors of Firefighting and Prevention Workers	40	38.05	30.69	41.73	37.75
33-1090	Miscellaneous First-Line Supervisors, Protective Service Workers	280	20.42	14.36	23.45	18.40
33-2011	Firefighters	310	24.08	16.74	27.75	23.46
33-2021	Fire Inspectors and Investigators	100	26.86	19.18	30.70	24.27
33-3021	Detectives and Criminal Investigators	80	46.49	26.43	56.51	39.72
33-3041	Parking Enforcement Workers	40	19.31	16.91	20.51	18.54
33-3051	Police and Sheriff's Patrol Officers	1,050	36.40	27.80	40.70	35.65
33-9021	Private Detectives and Investigators	250	32.11	26.71	34.81	31.38
33-9032	Security Guards	2,820	14.12	11.04	15.65	12.52
33-9091	Crossing Guards and Flaggers	230	15.83	13.04	17.22	16.00
33-9092	Lifeguards, Ski Patrol, and Other Recreational Protective Service Workers	250	10.93	9.94	11.43	10.57
33-9098	School Bus Monitors and Protective Service Workers, All Other	NA	13.24	10.96	14.38	11.88
35-0000	<u>Food Preparation and Serving Related Occupations</u>	24,870	12.71	9.22	14.45	10.88
35-1011	Chefs and Head Cooks	230	29.14	22.66	32.38	28.72
35-1012	First-Line Supervisors of Food Preparation and Serving Workers	2,010	20.88	15.30	23.67	20.16
35-2011	Cooks, Fast Food	560	10.64	9.30	11.31	9.95
35-2012	Cooks, Institution and Cafeteria	1,550	16.77	12.86	18.73	17.20
35-2014	Cooks, Restaurant	2,340	14.19	11.01	15.78	14.09
35-2015	Cooks, Short Order	20	10.60	9.35	11.23	10.39
35-2021	Food Preparation Workers	1,810	11.14	9.20	12.11	10.13
35-3011	Bartenders	900	12.58	9.31	14.21	11.06

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
35-3023	Fast Food and Counter Workers	7,890	10.41	9.13	11.05	9.72
35-3031	Waiters and Waitresses	4,310	12.29	9.19	13.84	9.95
35-3041	Food Servers, Nonrestaurant	650	12.52	9.76	13.90	11.61
35-9011	Dining Room and Cafeteria Attendants and Bartender Helpers	630	10.08	9.13	10.56	9.41
35-9021	Dishwashers	910	11.17	9.49	12.01	10.84
35-9031	Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	1,020	10.04	9.15	10.49	9.62
35-9099	Food Preparation and Serving Related Workers, All Other	40	13.14	9.44	15.00	11.91
37-0000	<u>Building and Grounds Cleaning and Maintenance Occupations</u>	9,570	15.51	10.69	17.93	14.15
37-1011	First-Line Supervisors of Housekeeping and Janitorial Workers	490	24.80	15.80	29.30	24.03
37-1012	First-Line Supervisors of Landscaping and Groundskeeping Workers	140	28.45	21.86	31.74	28.52
37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	6,050	14.14	10.68	15.87	12.74
37-2012	Maids and Housekeeping Cleaners	920	11.96	9.62	13.13	11.38
37-2019	Building Cleaning Workers, All Other	NA	16.25	14.30	17.23	15.56
37-2021	Pest Control Workers	150	20.67	16.33	22.84	19.83
37-3011	Landscaping and Groundskeeping Workers	1,700	17.91	13.14	20.29	16.34
37-3013	Tree Trimmers and Pruners	NA	22.33	17.90	24.55	20.70
39-0000	<u>Personal Care and Service Occupations</u>	7,620	14.75	9.71	17.27	11.96
39-1098	First-Line Supvrs. of Personal Service and Entertainment/Recreation Workers	530	22.49	15.06	26.20	21.62
39-2011	Animal Trainers	40	18.18	13.80	20.37	17.29
39-2021	Animal Caretakers	450	11.98	9.36	13.29	10.09
39-3031	Ushers, Lobby Attendants, and Ticket Takers	NA	11.36	9.49	12.29	10.76
39-3091	Amusement and Recreation Attendants	940	10.62	9.31	11.28	10.01
39-3093	Locker Room, Coatroom, and Dressing Room Attendants	20	11.98	9.31	13.31	11.24
39-4021	Funeral Attendants	90	16.81	11.20	19.62	17.15
39-4031	Morticians, Undertakers, and Funeral Arrangers	50	32.51	22.37	37.58	32.75
39-5012	Hairdressers, Hairstylists, and Cosmetologists	1,250	17.91	10.21	21.77	16.01
39-5092	Manicurists and Pedicurists	NA	12.41	9.39	13.93	11.31
39-5093	Shampooers	220	9.86	9.24	10.17	9.54
39-5094	Skincare Specialists	NA	17.99	13.88	20.05	17.42
39-6012	Concierges	20	13.57	10.64	15.03	12.72

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
39-7010	Tour and Travel Guides	220	13.09	10.51	14.38	13.11
39-9011	Childcare Workers	750	11.32	9.23	12.36	10.69
39-9031	Exercise Trainers and Group Fitness Instructors	730	19.16	11.16	23.16	16.31
39-9032	Recreation Workers	610	13.51	9.70	15.41	12.13
39-9041	Residential Advisors	300	13.59	10.79	14.99	11.80
41-0000	Sales and Related Occupations	29,330	20.98	10.11	26.41	13.94
41-1011	First-Line Supervisors of Retail Sales Workers	2,400	23.37	15.15	27.47	21.89
41-1012	First-Line Supervisors of Non-Retail Sales Workers	490	43.33	24.76	52.62	37.37
41-2011	Cashiers	8,410	11.22	9.42	12.12	10.67
41-2021	Counter and Rental Clerks	790	15.08	10.97	17.13	14.69
41-2022	Parts Salespersons	420	18.42	12.66	21.31	18.01
41-2031	Retail Salespersons	7,640	12.46	9.56	13.92	11.13
41-3011	Advertising Sales Agents	200	33.38	15.45	42.34	34.56
41-3021	Insurance Sales Agents	1,180	28.24	17.01	33.85	23.24
41-3031	Securities, Commodities, and Financial Services Sales Agents	1,610	48.35	28.68	58.18	42.60
41-3041	Travel Agents	60	23.72	18.51	26.33	23.89
41-3091	Sales Representatives of Services	2,250	35.11	18.06	43.64	29.37
41-4011	Sales Rep., Wholesale and Manuf., Technical and Scientific Products	720	52.33	34.49	61.25	51.31
41-4012	Sales Rep., Wholesale and Manuf., Except Tech. and Scientific Products	2,180	32.49	19.54	38.96	29.64
41-9011	Demonstrators and Product Promoters	NA	15.33	11.88	17.05	13.98
41-9022	Real Estate Sales Agents	350	20.64	13.14	24.39	15.81
41-9031	Sales Engineers	NA	70.67	63.39	74.30	73.96
41-9041	Telemarketers	70	13.30	11.13	14.38	12.49
41-9091	Door-to-Door Sales Workers, News and Street Vendors, and Related Workers	200	16.19	10.26	19.16	11.74
41-9099	Sales and Related Workers, All Other	110	18.49	10.90	22.28	12.27
43-0000	Office and Administrative Support Occupations	46,690	20.54	13.69	23.96	19.09
43-1011	First-Line Supervisors of Office and Administrative Support Workers	3,680	31.23	21.50	36.09	29.52
43-2011	Switchboard Operators, Including Answering Service	180	15.17	11.73	16.88	15.45
43-3011	Bill and Account Collectors	850	19.70	13.95	22.58	18.46
43-3021	Billing and Posting Clerks	1,610	22.60	16.88	25.45	22.65

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
43-3031	Bookkeeping, Accounting, and Auditing Clerks	4,400	21.78	16.25	24.54	21.64
43-3051	Payroll and Timekeeping Clerks	350	19.96	12.32	23.78	20.30
43-3061	Procurement Clerks	100	18.56	13.80	20.93	18.32
43-3071	Tellers	1,110	15.78	12.64	17.35	15.93
43-3099	Financial Clerks, All Other	120	24.81	17.24	28.59	23.01
43-4011	Brokerage Clerks	270	28.80	23.85	31.28	28.32
43-4031	Court, Municipal, and License Clerks	370	17.19	14.51	18.53	17.04
43-4041	Credit Authorizers, Checkers, and Clerks	1,880	20.74	15.79	23.21	20.62
43-4051	Customer Service Representatives	6,730	19.37	14.30	21.90	18.16
43-4061	Eligibility Interviewers, Government Programs	110	18.14	13.68	20.37	17.23
43-4071	File Clerks	410	14.21	10.43	16.11	13.25
43-4081	Hotel, Motel, and Resort Desk Clerks	270	12.29	9.71	13.58	11.97
43-4111	Interviewers, Except Eligibility and Loan	440	20.92	16.98	22.89	21.09
43-4121	Library Assistants, Clerical	300	11.74	11.10	12.06	11.42
43-4131	Loan Interviewers and Clerks	660	21.51	16.10	24.22	21.42
43-4141	New Accounts Clerks	140	22.78	15.75	26.30	22.05
43-4151	Order Clerks	230	16.59	10.97	19.39	16.09
43-4161	Human Resources Assistants, Except Payroll and Timekeeping	190	19.94	14.70	22.56	19.44
43-4171	Receptionists and Information Clerks	1,580	13.58	10.20	15.26	12.93
43-4181	Reservation and Transportation Ticket Agents and Travel Clerks	470	15.87	11.21	18.20	14.65
43-4199	Information and Record Clerks, All Other	190	20.60	16.02	22.88	19.96
43-5011	Cargo and Freight Agents	70	17.53	11.13	20.72	15.25
43-5021	Couriers and Messengers	300	13.96	10.41	15.73	13.89
43-5031	Public Safety Telecommunicators	150	23.34	19.14	25.44	22.84
43-5032	Dispatchers, Except Police, Fire, and Ambulance	360	21.94	16.37	24.72	21.58
43-5041	Meter Readers, Utilities	30	29.04	18.90	34.10	32.54
43-5051	Postal Service Clerks	130	25.05	18.33	28.41	29.20
43-5052	Postal Service Mail Carriers	650	24.99	17.93	28.51	24.04
43-5053	Postal Service Mail Sorters, Processors, and Processing Machine Operators	380	25.54	18.14	29.24	29.20
43-5061	Production, Planning, and Expediting Clerks	430	27.84	20.13	31.70	27.50
43-5071	Shipping, Receiving, and Inventory Clerks	2,020	14.88	11.05	16.80	14.03
43-5111	Weighers, Measurers, Checkers, and Samplers, Recordkeeping	40	16.90	13.20	18.74	17.01

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
43-6011	Executive Secretaries and Executive Administrative Assistants	1,160	33.48	25.37	37.54	33.50
43-6012	Legal Secretaries and Administrative Assistants	920	25.12	17.35	29.01	24.22
43-6013	Medical Secretaries and Administrative Assistants	3,580	18.73	15.34	20.42	18.29
43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	4,100	20.04	14.58	22.77	19.17
43-9021	Data Entry Keyers	360	16.34	11.97	18.52	16.01
43-9022	Word Processors and Typists	50	21.55	17.63	23.51	21.43
43-9041	Insurance Claims and Policy Processing Clerks	660	21.11	17.36	22.98	20.56
43-9051	Mail Clerks and Mail Machine Operators, Except Postal Service	190	16.66	13.00	18.48	16.88
43-9061	Office Clerks, General	3,820	15.61	11.04	17.90	14.78
43-9071	Office Machine Operators, Except Computer	280	17.31	12.38	19.77	16.57
43-9081	Proofreaders and Copy Markers	NA	18.61	14.03	20.90	15.19
43-9199	Office and Administrative Support Workers, All Other	300	23.57	17.55	26.58	22.82
45-0000	Farming, Fishing, and Forestry Occupations	210	17.39	11.66	20.26	16.19
45-1011	First-Line Supervisors of Farming, Fishing, and Forestry Workers	40	23.42	16.98	26.64	22.26
45-2092	Farmworkers and Laborers, Crop, Nursery, and Greenhouse	70	15.13	10.72	17.34	14.21
47-0000	Construction and Extraction Occupations	11,110	27.11	17.36	31.98	25.99
47-1011	First-Line Supervisors of Construction Trades and Extraction Workers	1,300	37.55	26.78	42.94	36.30
47-2021	Brickmasons and Blockmasons	220	27.43	21.11	30.59	27.49
47-2031	Carpenters	1,410	27.17	19.39	31.06	27.48
47-2041	Carpet Installers	NA	27.83	22.47	30.51	28.32
47-2044	Tile and Stone Setters	NA	18.89	15.69	20.49	17.78
47-2051	Cement Masons and Concrete Finishers	260	22.54	17.21	25.21	22.00
47-2061	Construction Laborers	1,100	19.28	15.15	21.34	18.54
47-2071	Paving, Surfacing, and Tamping Equipment Operators	220	21.33	16.85	23.57	18.81
47-2073	Operating Engineers and Other Construction Equipment Operators	650	23.99	17.39	27.29	23.16
47-2081	Drywall and Ceiling Tile Installers	130	20.80	14.34	24.03	19.46
47-2111	Electricians	1,460	30.95	20.27	36.29	29.39
47-2132	Insulation Workers, Mechanical	310	26.59	19.42	30.18	26.88
47-2141	Painters, Construction and Maintenance	510	21.28	16.19	23.82	21.10
47-2151	Pipelayers	NA	21.88	16.67	24.49	21.64

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
47-2152	Plumbers, Pipefitters, and Steamfitters	930	31.51	21.25	36.64	31.27
47-2181	Roofers	180	20.72	15.79	23.18	20.03
47-2211	Sheet Metal Workers	330	30.43	22.43	34.43	32.53
47-2221	Structural Iron and Steel Workers	310	30.91	21.35	35.69	31.45
47-3011	Helpers--Brick-, Block-, Stonemasons, and Tile and Marble Setters	90	20.92	15.94	23.42	20.20
47-3012	Helpers--Carpenters	130	15.28	10.96	17.44	13.95
47-3013	Helpers--Electricians	110	17.41	9.92	21.16	13.91
47-3015	Helpers--Pipelayers, Plumbers, Pipefitters, and Steamfitters	150	14.57	10.92	16.39	14.63
47-3019	Helpers, Construction Trades, All Other	NA	15.98	13.45	17.24	14.44
47-4011	Construction and Building Inspectors	400	31.26	24.17	34.81	30.23
47-4021	Elevator and Escalator Installers and Repairers	NA	34.40	32.69	35.25	35.07
47-4041	Hazardous Materials Removal Workers	NA	20.57	17.09	22.31	20.27
47-4051	Highway Maintenance Workers	30	19.23	13.78	21.95	19.63
47-4090	Miscellaneous Construction and Related Workers	NA	21.19	16.33	23.62	18.23
47-5022	Excavating and Loading Machine and Dragline Operators, Surface Mining	70	27.93	21.06	31.36	28.19
47-5097	Earth Drillers, Except Oil and Gas	NA	30.48	23.92	33.77	32.04
49-0000	Installation, Maintenance, and Repair Occupations	10,110	25.74	15.22	31.00	24.32
49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	1,030	36.20	24.57	42.01	35.40
49-2011	Computer, Automated Teller, and Office Machine Repairers	220	24.04	15.84	28.14	22.94
49-2022	Telecommunications Equip. Installers and Repairers, Except Line Installers	70	31.18	20.00	36.77	26.18
49-2091	Avionics Technicians	60	32.47	27.79	34.82	31.44
49-2094	Electrical and Electronics Repairers, Commercial and Industrial Equipment	150	34.50	30.24	36.63	34.79
49-2096	Electronic Equipment Installers and Repairers, Motor Vehicles	NA	22.49	15.49	25.98	24.67
49-2097	Audiovisual Equipment Installers and Repairers	NA	21.83	16.65	24.42	21.19
49-2098	Security and Fire Alarm Systems Installers	160	26.13	18.81	29.80	26.53
49-3011	Aircraft Mechanics and Service Technicians	230	32.95	26.55	36.15	31.44
49-3021	Automotive Body and Related Repairers	230	21.69	15.04	25.02	20.37
49-3023	Automotive Service Technicians and Mechanics	1,320	21.91	13.57	26.07	20.96
49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	330	23.88	18.99	26.33	23.64
49-3042	Mobile Heavy Equipment Mechanics, Except Engines	290	26.85	19.21	30.67	27.03
49-3051	Motorboat Mechanics and Service Technicians	NA	23.36	20.77	24.66	23.50

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
49-3053	Outdoor Power Equipment and Other Small Engine Mechanics	90	22.58	19.06	24.34	22.48
49-3093	Tire Repairers and Changers	NA	14.52	10.57	16.49	12.63
49-9011	Mechanical Door Repairers	40	19.03	15.37	20.87	18.34
49-9021	Heating, Air Conditioning, and Refrigeration Mechanics and Installers	970	24.71	18.95	27.60	23.50
49-9041	Industrial Machinery Mechanics	430	31.56	24.63	35.03	31.07
49-9043	Maintenance Workers, Machinery	NA	25.97	19.70	29.10	24.24
49-9044	Millwrights	60	32.82	28.04	35.20	33.62
49-9051	Electrical Power-Line Installers and Repairers	370	35.59	25.18	40.80	37.43
49-9052	Telecommunications Line Installers and Repairers	NA	33.12	21.93	38.71	35.12
49-9062	Medical Equipment Repairers	NA	43.82	27.26	52.11	38.23
49-9069	Precision Instrument and Equipment Repairers, All Other	40	31.69	26.07	34.49	32.66
49-9071	Maintenance and Repair Workers, General	1,920	20.23	13.89	23.40	18.61
49-9091	Coin, Vending, and Amusement Machine Servicers and Repairers	30	18.69	12.85	21.61	17.75
49-9098	Helpers--Installation, Maintenance, and Repair Workers	580	14.45	10.53	16.42	13.76
49-9099	Installation, Maintenance, and Repair Workers, All Other	150	22.37	13.59	26.76	21.18
51-0000	Production Occupations	7,710	22.93	12.49	28.15	19.42
51-1011	First-Line Supervisors of Production and Operating Workers	650	38.09	25.28	44.50	36.61
51-2028	Electrical, Electronic, and Electromechanical Assemblers	250	16.69	13.71	18.18	15.40
51-2041	Structural Metal Fabricators and Fitters	80	21.71	18.05	23.54	22.19
51-2090	Miscellaneous Assemblers and Fabricators	1,050	16.23	12.64	18.03	15.40
51-3011	Bakers	130	14.18	10.56	15.99	14.04
51-3021	Butchers and Meat Cutters	100	21.39	16.01	24.09	21.91
51-3022	Meat, Poultry, and Fish Cutters and Trimmers	NA	12.84	10.86	13.83	13.00
51-3092	Food Batchmakers	70	11.39	9.33	12.42	11.40
51-4031	Cutting, Punching, and Press Machine Operators, Metal and Plastic	80	17.85	13.40	20.07	17.44
51-4033	Grinding, Lapping, Polishing, and Buffing Mach. Operators, Metal and Plastic	20	15.44	12.49	16.91	15.86
51-4041	Machinists	210	28.31	22.35	31.29	28.32
51-4072	Molding, Coremaking, and Casting Machine Operators, Metal and Plastic	NA	17.02	12.52	19.27	16.95
51-4111	Tool and Die Makers	NA	22.68	21.47	23.29	22.70
51-4121	Welders, Cutters, Solderers, and Brazers	490	29.17	21.04	33.24	28.55
51-4193	Plating Machine Setters, Operators, and Tenders, Metal and Plastic	50	16.46	14.00	17.69	16.69

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
51-5111	Prepress Technicians and Workers	30	28.93	26.65	30.07	28.76
51-5112	Printing Press Operators	170	20.64	12.47	24.73	19.67
51-5113	Print Binding and Finishing Workers	20	24.21	20.99	25.82	23.04
51-6011	Laundry and Dry-Cleaning Workers	370	11.20	9.17	12.21	9.97
51-6021	Pressers, Textile, Garment, and Related Materials	NA	12.93	11.06	13.86	11.87
51-6031	Sewing Machine Operators	NA	16.76	12.49	18.89	16.79
51-6052	Tailors, Dressmakers, and Custom Sewers	40	14.18	10.88	15.83	11.54
51-6091	Extruding and Forming Machine Operators, Synthetic and Glass Fibers	NA	17.90	13.97	19.87	17.68
51-7011	Cabinetmakers and Bench Carpenters	90	19.10	13.47	21.92	19.06
51-8021	Stationary Engineers and Boiler Operators	40	31.44	25.43	34.45	32.66
51-8031	Water and Wastewater Treatment Plant and System Operators	40	28.48	20.28	32.58	29.01
51-8091	Chemical Plant and System Operators	150	32.33	21.43	37.79	34.03
51-9011	Chemical Equipment Operators and Tenders	400	33.68	27.96	36.54	35.11
51-9012	Separating, Filtering, Clarifying, Precipitating, and Still Machine Operators	30	16.39	13.64	17.76	14.91
51-9021	Crushing, Grinding, and Polishing Machine Setters, Operators, and Tenders	30	20.24	14.89	22.92	20.92
51-9023	Mixing and Blending Machine Setters, Operators, and Tenders	230	22.95	13.14	27.86	19.91
51-9032	Cutting and Slicing Machine Setters, Operators, and Tenders	NA	19.87	14.02	22.80	19.36
51-9041	Extruding, Forming, Pressing, and Compacting Machine Operators	80	19.77	15.66	21.83	20.45
51-9061	Inspectors, Testers, Sorters, Samplers, and Weighers	290	23.50	14.84	27.83	23.04
51-9081	Dental Laboratory Technicians	NA	29.98	26.92	31.51	29.46
51-9111	Packaging and Filling Machine Operators and Tenders	210	16.36	11.13	18.98	14.22
51-9124	Coating, Painting, and Spraying Machine Setters, Operators, and Tenders	110	19.43	13.41	22.44	18.42
51-9161	Computer Numerically Controlled Tool Operators	70	18.40	12.34	21.42	16.94
51-9162	Computer Numerically Controlled Tool Programmers	20	25.13	17.73	28.84	23.47
51-9195	Molders, Shapers, and Casters, Except Metal and Plastic	70	16.94	12.15	19.34	17.25
51-9198	Helpers--Production Workers	250	14.43	10.62	16.34	14.07
51-9199	Production Workers, All Other	NA	19.66	10.26	24.36	15.39
53-0000	Transportation and Material Moving Occupations	21,890	17.19	10.75	20.41	15.05
53-1047	First-Line Supervisors of Transportation and Material-Moving Workers	960	29.38	20.13	34.01	28.01
53-2012	Commercial Pilots	100	97,211	65,448	113,093	87,181
53-3011	Ambulance Drivers and Attendants, Except Emergency Medical Technicians	20	15.40	12.85	16.68	15.97

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
53-3031	Driver/Sales Workers	1,290	13.36	9.25	15.41	11.55
53-3032	Heavy and Tractor-Trailer Truck Drivers	2,610	22.44	17.54	24.89	22.28
53-3033	Light Truck Drivers	1,850	19.02	11.90	22.58	17.49
53-3052	Bus Drivers, Transit and Intercity	330	22.70	16.58	25.75	23.91
53-3058	Passenger Vehicle Drivers, Except Bus Drivers, Transit and Intercity	1,230	16.37	12.47	18.33	16.38
53-3099	Motor Vehicle Operators, All Other	NA	23.67	18.37	26.31	24.72
53-5021	Captains, Mates, and Pilots of Water Vessels	20	40.87	27.32	47.65	41.60
53-6021	Parking Attendants	180	11.74	9.43	12.90	11.59
53-6031	Automotive and Watercraft Service Attendants	90	11.67	10.60	12.21	11.51
53-6051	Transportation Inspectors	130	24.41	16.90	28.17	18.24
53-6098	Aircraft Service Attendants and Transportation Workers, All Other	40	14.29	12.35	15.27	13.82
53-7021	Crane and Tower Operators	130	30.18	20.80	34.87	33.04
53-7051	Industrial Truck and Tractor Operators	1,350	23.22	15.02	27.32	20.05
53-7061	Cleaners of Vehicles and Equipment	520	13.50	9.64	15.42	12.44
53-7062	Laborers and Freight, Stock, and Material Movers, Hand	2,980	15.11	10.61	17.36	13.98
53-7063	Machine Feeders and Offbearers	230	14.36	13.87	14.60	14.28
53-7064	Packers and Packagers, Hand	1,590	13.10	10.87	14.22	13.46
53-7065	Stockers and Order Fillers	5,590	12.71	10.01	14.05	11.85
53-7081	Refuse and Recyclable Material Collectors	220	18.53	11.02	22.28	20.31

The 2019 OES estimates are the first set of estimates based in part on data collected using the new 2018 Standard Occupational Classification (SOC) system. These estimates use a hybrid structure of 2010 and 2018 SOC classification systems. For more information on the hybrid classification system used in the 2019 OES estimates, please see the BLS website at www.bls.gov/oes/soc_2018.htm and in the OES frequently asked questions at www.bls.gov/oes/oes_ques.htm#qf10.

KENT COUNTY DATA

Annual Mean Wages and Employment for the Highest and Lowest Paying Major Occupational Groups



SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
00-0000	Total all occupations	64,480	22.33	11.10	27.94	17.98
11-0000	Management Occupations	2,350	54.26	32.14	65.32	49.70
11-1021	General and Operations Managers	540	56.63	34.85	67.52	47.65
11-2022	Sales Managers	90	78.24	48.47	93.12	71.25
11-2030	Public Relations and Fundraising Managers	10	53.63	41.51	59.69	50.71
11-3010	Administrative Services and Facilities Managers	70	50.85	34.86	58.84	48.48
11-3021	Computer and Information Systems Managers	100	61.54	41.95	71.33	59.76
11-3031	Financial Managers	120	70.22	47.96	81.34	62.33
11-3051	Industrial Production Managers	50	61.62	48.59	68.13	60.47
11-3071	Transportation, Storage, and Distribution Managers	20	54.78	41.51	61.42	55.22
11-3121	Human Resources Managers	70	48.28	34.55	55.15	42.62
11-9031	Education and Childcare Administrators, Preschool and Daycare	20	24.58	19.30	27.22	23.04
11-9041	Architectural and Engineering Managers	50	64.18	50.59	70.98	62.45
11-9051	Food Service Managers	80	38.80	27.50	44.45	38.97
11-9111	Medical and Health Services Managers	140	48.75	34.32	55.96	42.03
11-9131	Postmasters and Mail Superintendents	10	39.20	33.47	42.06	39.03
11-9151	Social and Community Service Managers	120	31.35	26.14	33.95	29.86
11-9198	Personal Service Managers, All Other; Entertainment/Recreation Managers	80	54.79	35.53	64.41	48.62
13-0000	Business and Financial Operations Occupations	2,710	31.53	20.51	37.04	29.24
13-1020	Buyers and Purchasing Agents	110	29.83	21.65	33.93	29.24
13-1051	Cost Estimators	150	31.66	19.63	37.68	31.04
13-1071	Human Resources Specialists	300	27.67	19.97	31.53	26.65
13-1081	Logisticians	80	36.14	28.07	40.17	35.26
13-1111	Management Analysts	260	34.90	23.50	40.60	30.18
13-1121	Meeting, Convention, and Event Planners	20	20.81	14.75	23.84	18.36
13-1131	Fundraisers	20	30.31	19.43	35.75	30.79
13-1151	Training and Development Specialists	130	29.36	22.91	32.58	28.75
13-1161	Market Research Analysts and Marketing Specialists	170	30.67	21.33	35.34	27.38
13-1198	Project Management and Business Operations Specialists, All Other	190	34.42	22.97	40.15	33.91
13-2011	Accountants and Auditors	530	31.11	19.97	36.67	28.62
13-2020	Property Appraisers and Assessors	50	23.58	19.80	25.47	22.58

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
13-2031	Budget Analysts	NA	31.78	24.49	35.42	32.00
13-2081	Tax Examiners and Collectors, and Revenue Agents	20	25.27	16.15	29.83	23.20
13-2082	Tax Preparers	NA	18.36	11.90	21.59	18.65
13-2098	Financial and Investment Analysts and Financial Risk Specialists, All Other	60	36.92	27.80	41.48	36.02
15-0000	<u>Computer and Mathematical Occupations</u>	990	35.32	23.97	41.00	34.12
15-1211	Computer Systems Analysts	170	42.46	32.76	47.30	42.41
15-1212	Information Security Analysts	30	40.49	30.45	45.51	36.91
15-1231	Computer Network Support Specialists	40	25.75	20.73	28.26	23.58
15-1232	Computer User Support Specialists	170	26.55	19.81	29.93	26.78
15-1241	Computer Network Architects	50	39.78	30.51	44.41	41.33
15-1244	Network and Computer Systems Administrators	150	32.37	24.72	36.19	29.85
15-1245	Database Administrators and Architects	50	38.65	23.94	46.01	36.76
15-1251	Computer Programmers	150	37.22	27.30	42.17	35.97
15-1257	Web Developers and Digital Interface Designers	10	26.66	17.56	31.21	23.81
15-1299	Computer Occupations, All Other	50	29.54	17.80	35.40	27.58
17-0000	<u>Architecture and Engineering Occupations</u>	860	34.60	22.22	40.79	32.97
17-1011	Architects, Except Landscape and Naval	10	35.12	27.64	38.86	32.28
17-1022	Surveyors	20	30.84	26.49	33.01	30.33
17-2051	Civil Engineers	240	38.82	28.17	44.14	40.22
17-2071	Electrical Engineers	30	44.47	33.76	49.83	44.70
17-2081	Environmental Engineers	40	37.86	30.02	41.78	38.52
17-2112	Industrial Engineers	90	43.27	33.23	48.29	42.86
17-3011	Architectural and Civil Drafters	50	23.67	17.91	26.55	23.97
17-3013	Mechanical Drafters	20	24.01	19.32	26.35	23.38
17-3031	Surveying and Mapping Technicians	40	20.47	15.26	23.07	19.95
19-0000	<u>Life, Physical, and Social Science Occupations</u>	730	31.13	19.27	37.06	28.39
19-2031	Chemists	30	31.09	23.70	34.78	27.73
19-2041	Environmental Scientists and Specialists, Including Health	140	26.69	20.63	29.71	26.19
19-3031	Clinical, Counseling, and School Psychologists	70	40.68	27.73	47.16	38.78

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
19-3051	Urban and Regional Planners	100	29.62	24.35	32.25	28.86
19-4042	Environmental Science and Protection Technicians, Including Health	50	16.52	11.52	19.01	15.69
19-5011	Occupational Health and Safety Specialists	80	26.64	18.66	30.63	23.31
21-0000	<u>Community and Social Service Occupations</u>	1,440	22.79	15.32	26.52	21.28
21-1012	Educational, Guidance, and Career Counselors and Advisors	230	30.29	22.77	34.05	30.51
21-1018	Substance Abuse, Behavioral Disorder, and Mental Health Counselors	110	23.12	15.59	26.89	21.40
21-1021	Child, Family, and School Social Workers	220	19.59	16.24	21.26	19.68
21-1022	Healthcare Social Workers	140	25.67	17.97	29.52	25.02
21-1023	Mental Health and Substance Abuse Social Workers	80	19.93	16.03	21.88	18.54
21-1091	Health Education Specialists	NA	24.31	16.91	28.01	19.08
21-1093	Social and Human Service Assistants	150	16.07	12.13	18.04	16.48
21-1099	Community and Social Service Specialists, All Other	110	21.54	12.38	26.12	20.67
23-0000	<u>Legal Occupations</u>	510	45.35	19.45	58.30	30.82
23-1022	Arbitrators, Mediators, and Conciliators	10	19.13	14.83	21.28	19.22
23-2011	Paralegals and Legal Assistants	90	24.43	17.81	27.74	22.46
23-2099	Legal Support Workers, All Other	130	23.69	17.38	26.84	22.83
25-0000	<u>Educational Instruction and Library Occupations</u>	4,860	26.98	15.17	32.89	26.04
25-2011	Preschool Teachers, Except Special Education	290	11.81	9.75	12.84	11.46
25-3021	Self-Enrichment Teachers	30	16.72	14.15	18.00	17.23
25-3097	Tutors and Teachers and Instructors, All Other	50	46,589	20,623	59,571	37,132
25-4012	Curators	10	29.53	22.77	32.91	28.43
25-4022	Librarians and Media Collections Specialists	90	28.13	18.78	32.80	27.13
25-4031	Library Technicians	30	16.01	11.65	18.19	16.50
25-9031	Instructional Coordinators	180	33.89	23.72	38.98	35.25
25-9045	Teaching Assistants, Except Postsecondary	810	32,823	23,190	37,640	31,714
27-0000	<u>Arts, Design, Entertainment, Sports, and Media Occupations</u>	530	21.48	11.25	26.60	18.54
27-1023	Floral Designers	20	15.33	11.36	17.32	14.36
27-1024	Graphic Designers	20	24.11	17.66	27.33	22.40

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
27-1026	Merchandise Displayers and Window Trimmers	60	15.13	11.79	16.80	14.20
27-3031	Public Relations Specialists	130	27.54	16.39	33.11	28.78
27-3041	Editors	NA	27.42	18.80	31.74	27.58
27-4021	Photographers	NA	22.69	17.65	25.20	22.51
29-0000	Healthcare Practitioners and Technical Occupations	4,410	37.68	20.39	46.32	31.83
29-1011	Chiropractors	40	36.83	27.53	41.48	33.02
29-1031	Dietitians and Nutritionists	20	27.07	19.71	30.74	23.82
29-1051	Pharmacists	110	66.08	56.89	70.67	67.87
29-1071	Physician Assistants	40	53.66	43.23	58.88	55.58
29-1122	Occupational Therapists	50	37.83	27.12	43.19	34.34
29-1123	Physical Therapists	180	44.77	33.01	50.64	45.57
29-1127	Speech-Language Pathologists	40	40.80	31.11	45.64	38.45
29-1131	Veterinarians	50	56.32	37.50	65.73	56.21
29-1141	Registered Nurses	1,520	33.37	27.69	36.20	33.61
29-1161	Nurse Midwives	20	41.69	35.38	44.84	42.91
29-1171	Nurse Practitioners	100	49.12	35.73	55.82	47.37
29-1221	Pediatricians, General	NA	78.86	72.58	82.00	78.73
29-1228	Physicians, All Other and Ophthalmologists, Except Pediatric	140	123.59	N/A	N/A	N/A
29-1292	Dental Hygienists	140	37.63	32.78	40.06	37.52
29-2010	Clinical Laboratory Technologists and Technicians	NA	29.81	24.62	32.40	29.60
29-2034	Radiologic Technologists and Technicians	140	26.63	20.90	29.50	25.81
29-2035	Magnetic Resonance Imaging Technologists	30	33.71	28.00	36.56	33.45
29-2040	Emergency Medical Technicians and Paramedics	210	18.88	15.06	20.79	17.74
29-2052	Pharmacy Technicians	200	15.07	12.71	16.25	14.50
29-2056	Veterinary Technologists and Technicians	70	15.68	12.11	17.46	15.37
29-2061	Licensed Practical and Licensed Vocational Nurses	480	24.88	21.03	26.81	24.50
29-2098	Medical Dosimetrists, Medical Records Specialists, Health Technicians, All Other	130	19.95	15.28	22.29	19.78
29-9098	Health Info. Techs., Med. Registrars, Surgical Assts., Healthcare Practs., All Other	NA	25.80	20.26	28.57	27.81

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
31-0000	<u>Healthcare Support Occupations</u>	2,550	14.54	11.19	16.21	13.77
31-1120	Home Health and Personal Care Aides	790	12.10	10.90	12.70	11.50
31-1131	Nursing Assistants	910	14.61	12.95	15.44	14.43
31-2011	Occupational Therapy Assistants	20	31.74	23.24	35.98	33.36
31-2021	Physical Therapist Assistants	40	32.67	24.20	36.90	34.42
31-2022	Physical Therapist Aides	40	13.68	11.35	14.85	13.78
31-9091	Dental Assistants	140	19.43	12.95	22.68	18.06
31-9092	Medical Assistants	410	14.79	12.77	15.80	14.68
31-9096	Veterinary Assistants and Laboratory Animal Caretakers	20	12.08	10.00	13.13	11.42
33-0000	<u>Protective Service Occupations</u>	1,910	23.66	13.49	28.75	18.77
33-1012	First-Line Supervisors of Police and Detectives	90	51.64	38.69	58.12	52.88
33-1090	Miscellaneous First-Line Supervisors, Protective Service Workers	60	22.52	17.78	24.89	21.99
33-3051	Police and Sheriff's Patrol Officers	420	36.08	23.39	42.43	35.26
33-9032	Security Guards	650	16.59	12.51	18.62	16.08
33-9091	Crossing Guards and Flaggers	140	16.13	10.98	18.70	13.33
33-9098	School Bus Monitors and Protective Service Workers, All Other	80	14.67	10.71	16.65	11.85
35-0000	<u>Food Preparation and Serving Related Occupations</u>	6,480	12.25	9.24	13.75	10.49
35-1011	Chefs and Head Cooks	40	24.90	15.80	29.45	22.33
35-1012	First-Line Supervisors of Food Preparation and Serving Workers	530	19.00	14.54	21.24	18.47
35-2011	Cooks, Fast Food	NA	10.82	9.60	11.43	10.71
35-2012	Cooks, Institution and Cafeteria	500	15.70	12.75	17.18	15.97
35-2014	Cooks, Restaurant	590	11.60	9.17	12.81	10.97
35-2015	Cooks, Short Order	NA	10.62	9.50	11.18	10.52
35-2021	Food Preparation Workers	310	10.99	9.32	11.82	10.55
35-3011	Bartenders	280	14.24	9.77	16.48	12.62
35-3023	Fast Food and Counter Workers	1,880	10.27	9.30	10.75	9.72
35-3031	Waiters and Waitresses	1,270	12.48	9.16	14.14	9.91
35-3041	Food Servers, Nonrestaurant	40	10.90	9.68	11.50	10.77
35-9011	Dining Room and Cafeteria Attendants and Bartender Helpers	290	10.01	9.04	10.50	9.41
35-9021	Dishwashers	180	10.19	9.11	10.74	9.68

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
35-9031	Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	280	10.08	9.11	10.56	9.60
35-9099	Food Preparation and Serving Related Workers, All Other	50	10.02	9.19	10.44	9.26
37-0000	<u>Building and Grounds Cleaning and Maintenance Occupations</u>	2,220	14.14	10.37	16.03	13.24
37-1011	First-Line Supervisors of Housekeeping and Janitorial Workers	100	18.89	14.19	21.24	19.67
37-1012	First-Line Supervisors of Landscaping and Groundskeeping Workers	40	26.55	22.47	28.59	27.31
37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	1,240	13.44	10.44	14.94	12.08
37-2012	Maids and Housekeeping Cleaners	360	11.61	9.29	12.77	11.06
37-2021	Pest Control Workers	20	24.08	20.63	25.81	23.92
37-3011	Landscaping and Groundskeeping Workers	440	15.42	12.42	16.92	15.66
39-0000	<u>Personal Care and Service Occupations</u>	1,790	14.82	9.58	17.44	12.36
39-1098	First-Line Supvrs. of Personal Service and Entertainment/Recreation Workers	60	20.05	14.56	22.80	19.65
39-2011	Animal Trainers	10	15.77	12.29	17.51	14.18
39-2021	Animal Caretakers	110	13.18	9.16	15.19	10.99
39-3031	Ushers, Lobby Attendants, and Ticket Takers	NA	10.47	9.15	11.13	9.61
39-3091	Amusement and Recreation Attendants	200	10.98	9.41	11.76	10.61
39-5012	Hairdressers, Hairstylists, and Cosmetologists	350	16.44	10.96	19.18	14.39
39-7010	Tour and Travel Guides	10	14.10	12.90	14.69	14.32
39-9011	Childcare Workers	60	12.42	9.41	13.93	10.76
39-9032	Recreation Workers	110	14.16	10.55	15.97	12.09
39-9041	Residential Advisors	NA	12.74	10.04	14.09	13.37
41-0000	<u>Sales and Related Occupations</u>	6,820	16.63	10.07	19.91	12.18
41-1011	First-Line Supervisors of Retail Sales Workers	780	23.72	15.81	27.68	21.08
41-1012	First-Line Supervisors of Non-Retail Sales Workers	20	34.23	22.18	40.25	34.95
41-2011	Cashiers	2,150	10.98	9.71	11.61	10.67
41-2021	Counter and Rental Clerks	190	15.84	12.32	17.60	16.43
41-2022	Parts Salespersons	200	15.86	11.28	18.14	14.75
41-2031	Retail Salespersons	2,280	12.63	9.55	14.18	11.25
41-3011	Advertising Sales Agents	30	29.53	14.74	36.93	28.63
41-3021	Insurance Sales Agents	170	30.59	19.08	36.34	26.35

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
41-3031	Securities, Commodities, and Financial Services Sales Agents	100	43.74	19.10	56.06	29.58
41-3091	Sales Representatives of Services	240	27.25	16.39	32.68	25.76
41-4011	Sales Rep., Wholesale and Manuf., Technical and Scientific Products	50	59.87	44.22	67.70	64.68
41-4012	Sales Rep., Wholesale and Manuf., Except Tech. and Scientific Products	310	33.20	24.26	37.66	30.99
41-9022	Real Estate Sales Agents	40	26.74	23.95	28.13	27.63
43-0000	Office and Administrative Support Occupations	8,720	18.26	12.10	21.34	17.17
43-1011	First-Line Supervisors of Office and Administrative Support Workers	810	26.24	18.62	30.04	25.34
43-2011	Switchboard Operators, Including Answering Service	NA	14.93	11.99	16.39	14.79
43-3011	Bill and Account Collectors	90	18.86	14.55	21.02	17.84
43-3021	Billing and Posting Clerks	210	16.46	12.09	18.65	15.87
43-3031	Bookkeeping, Accounting, and Auditing Clerks	700	18.84	13.85	21.33	17.98
43-3051	Payroll and Timekeeping Clerks	80	21.17	15.63	23.94	21.11
43-3061	Procurement Clerks	20	20.55	16.45	22.61	20.62
43-3071	Tellers	160	15.90	12.89	17.40	15.84
43-4031	Court, Municipal, and License Clerks	270	17.17	14.58	18.47	17.05
43-4051	Customer Service Representatives	1,120	17.41	11.31	20.46	15.32
43-4061	Eligibility Interviewers, Government Programs	20	19.57	15.66	21.53	18.69
43-4071	File Clerks	80	15.08	11.17	17.04	14.95
43-4081	Hotel, Motel, and Resort Desk Clerks	150	11.76	9.36	12.96	11.17
43-4111	Interviewers, Except Eligibility and Loan	30	19.12	13.81	21.78	17.97
43-4121	Library Assistants, Clerical	20	10.20	9.33	10.64	9.79
43-4131	Loan Interviewers and Clerks	110	18.79	13.39	21.50	18.07
43-4151	Order Clerks	20	14.22	11.06	15.80	12.13
43-4161	Human Resources Assistants, Except Payroll and Timekeeping	90	17.81	14.33	19.54	17.67
43-4171	Receptionists and Information Clerks	410	12.45	9.41	13.97	11.76
43-4199	Information and Record Clerks, All Other	80	21.69	16.22	24.42	22.91
43-5031	Public Safety Telecommunicators	60	22.07	15.65	25.27	22.30
43-5032	Dispatchers, Except Police, Fire, and Ambulance	150	16.38	13.17	17.98	15.43
43-5041	Meter Readers, Utilities	40	24.33	19.74	26.63	23.50
43-5051	Postal Service Clerks	40	25.37	19.96	28.08	26.44
43-5052	Postal Service Mail Carriers	190	24.77	17.76	28.27	24.64

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
43-5061	Production, Planning, and Expediting Clerks	60	23.14	17.64	25.89	23.04
43-5071	Shipping, Receiving, and Inventory Clerks	260	18.86	12.66	21.96	18.62
43-5111	Weighers, Measurers, Checkers, and Samplers, Recordkeeping	50	19.01	12.58	22.23	20.73
43-6011	Executive Secretaries and Executive Administrative Assistants	120	26.05	18.76	29.69	24.11
43-6012	Legal Secretaries and Administrative Assistants	60	20.27	12.57	24.12	19.21
43-6013	Medical Secretaries and Administrative Assistants	560	16.30	12.19	18.35	15.94
43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	1,280	18.33	13.91	20.54	17.78
43-9021	Data Entry Keyers	90	14.95	10.58	17.13	13.80
43-9041	Insurance Claims and Policy Processing Clerks	70	13.84	11.10	15.21	13.72
43-9051	Mail Clerks and Mail Machine Operators, Except Postal Service	NA	14.20	11.14	15.73	12.85
43-9061	Office Clerks, General	850	14.30	10.39	16.26	13.58
43-9199	Office and Administrative Support Workers, All Other	100	21.00	14.16	24.41	21.20
45-0000	<u>Farming, Fishing, and Forestry Occupations</u>	160	18.78	12.29	22.02	18.02
47-0000	<u>Construction and Extraction Occupations</u>	2,170	22.54	14.63	26.49	21.02
47-1011	First-Line Supervisors of Construction Trades and Extraction Workers	290	33.28	25.41	37.21	33.73
47-2031	Carpenters	270	21.10	15.41	23.94	20.14
47-2041	Carpet Installers	NA	24.48	21.58	25.92	23.16
47-2061	Construction Laborers	240	16.43	13.79	17.76	16.47
47-2071	Paving, Surfacing, and Tamping Equipment Operators	20	21.64	17.73	23.59	20.99
47-2073	Operating Engineers and Other Construction Equipment Operators	240	20.64	16.09	22.92	19.92
47-2111	Electricians	300	22.45	15.55	25.90	22.47
47-2151	Pipelayers	70	21.59	16.65	24.06	19.07
47-2152	Plumbers, Pipefitters, and Steamfitters	100	25.07	17.80	28.71	24.45
47-2181	Roofers	20	17.28	12.49	19.68	17.06
47-2211	Sheet Metal Workers	30	28.91	24.64	31.04	31.31
47-3012	Helpers--Carpenters	80	12.71	10.54	13.79	12.74
47-3013	Helpers--Electricians	NA	15.44	12.32	17.00	16.19
47-3015	Helpers--Pipelayers, Plumbers, Pipefitters, and Steamfitters	50	11.98	9.67	13.13	11.45
47-4011	Construction and Building Inspectors	60	28.59	20.94	32.42	29.47
47-4090	Miscellaneous Construction and Related Workers	10	21.69	15.42	24.82	22.38

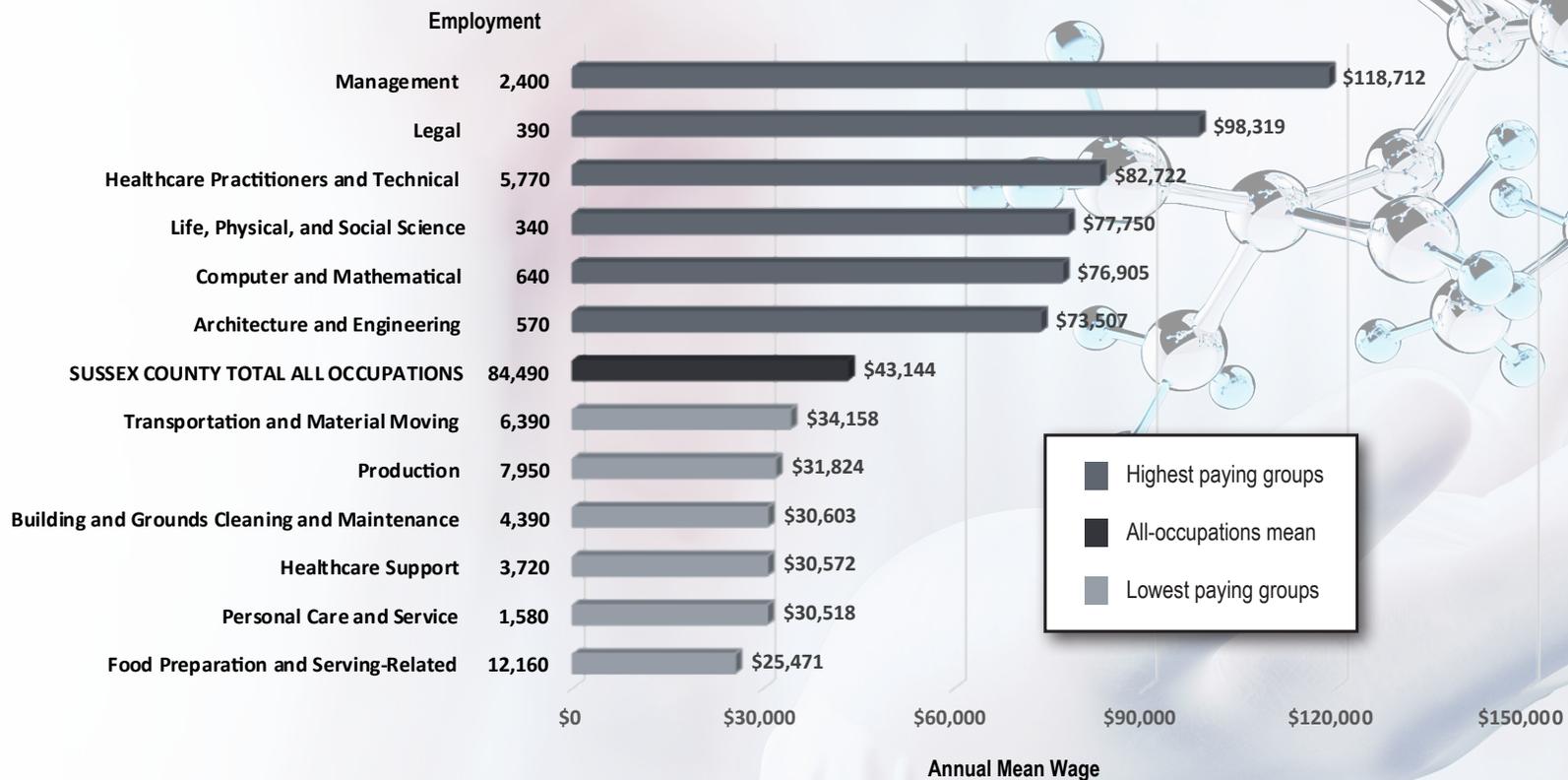
SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
49-0000	<u>Installation, Maintenance, and Repair Occupations</u>	2,590	23.24	14.45	27.64	22.79
49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	300	32.57	24.74	36.49	32.27
49-2011	Computer, Automated Teller, and Office Machine Repairers	10	16.98	12.56	19.20	17.52
49-2022	Telecommunications Equip. Installers and Repairers, Except Line Installers	70	25.55	20.62	28.01	25.02
49-2094	Electrical and Electronics Repairers, Commercial and Industrial Equipment	80	29.38	25.04	31.55	30.23
49-2098	Security and Fire Alarm Systems Installers	30	25.62	18.76	29.05	25.13
49-3011	Aircraft Mechanics and Service Technicians	90	30.51	27.13	32.21	31.31
49-3021	Automotive Body and Related Repairers	60	18.71	14.30	20.92	18.35
49-3023	Automotive Service Technicians and Mechanics	350	19.50	12.29	23.10	17.97
49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	110	23.55	17.37	26.64	22.66
49-3041	Farm Equipment Mechanics and Service Technicians	20	17.52	15.15	18.70	17.51
49-3042	Mobile Heavy Equipment Mechanics, Except Engines	50	21.91	16.80	24.47	21.40
49-3053	Outdoor Power Equipment and Other Small Engine Mechanics	NA	18.78	16.93	19.70	18.44
49-3093	Tire Repairers and Changers	80	14.62	9.72	17.07	13.41
49-9012	Control and Valve Installers and Repairers, Except Mechanical Door	NA	26.18	18.72	29.90	22.70
49-9021	Heating, Air Conditioning, and Refrigeration Mechanics and Installers	190	21.92	17.53	24.11	21.94
49-9041	Industrial Machinery Mechanics	300	25.42	19.52	28.38	26.64
49-9051	Electrical Power-Line Installers and Repairers	40	40.18	32.01	44.27	40.82
49-9069	Precision Instrument and Equipment Repairers, All Other	10	25.64	18.02	29.46	23.06
49-9071	Maintenance and Repair Workers, General	420	19.84	14.20	22.66	18.87
49-9091	Coin, Vending, and Amusement Machine Servicers and Repairers	30	25.36	14.95	30.57	23.49
49-9098	Helpers--Installation, Maintenance, and Repair Workers	110	12.51	9.87	13.83	11.60
49-9099	Installation, Maintenance, and Repair Workers, All Other	NA	23.87	12.85	29.38	26.85
51-0000	<u>Production Occupations</u>	3,520	18.23	12.76	20.96	15.91
51-1011	First-Line Supervisors of Production and Operating Workers	230	31.53	24.07	35.26	30.00
51-2090	Miscellaneous Assemblers and Fabricators	430	17.49	12.55	19.96	16.81
51-3021	Butchers and Meat Cutters	50	17.01	13.06	18.98	14.91
51-4031	Cutting, Punching, and Press Machine Operators, Metal and Plastic	140	17.32	13.68	19.13	17.23
51-4041	Machinists	30	24.75	18.56	27.84	26.04
51-4121	Welders, Cutters, Solderers, and Brazers	60	21.40	16.63	23.78	19.43
51-6011	Laundry and Dry-Cleaning Workers	180	11.00	9.14	11.94	10.51

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
51-6099	Textile, Apparel, and Furnishings Workers, All Other	NA	18.24	10.88	21.92	19.48
51-8031	Water and Wastewater Treatment Plant and System Operators	120	26.73	19.56	30.32	26.78
51-9012	Separating, Filtering, Clarifying, Precipitating, and Still Machine Operators	10	18.07	13.35	20.43	16.75
51-9061	Inspectors, Testers, Sorters, Samplers, and Weighers	190	19.40	13.91	22.14	17.77
51-9111	Packaging and Filling Machine Operators and Tenders	350	18.05	13.94	20.10	17.90
51-9124	Coating, Painting, and Spraying Machine Setters, Operators, and Tenders	NA	22.66	17.14	25.43	22.18
51-9198	Helpers--Production Workers	40	13.32	10.38	14.78	12.20
53-0000	Transportation and Material Moving Occupations	6,170	17.32	10.50	20.74	15.46
53-1047	First-Line Supervisors of Transportation and Material-Moving Workers	240	27.59	17.67	32.55	27.51
53-3032	Heavy and Tractor-Trailer Truck Drivers	680	24.51	17.35	28.09	22.25
53-3033	Light Truck Drivers	340	19.16	9.72	23.88	15.44
53-3058	Passenger Vehicle Drivers, Except Bus Drivers, Transit and Intercity	740	16.01	11.87	18.08	15.82
53-3099	Motor Vehicle Operators, All Other	70	13.33	9.17	15.41	10.27
53-6021	Parking Attendants	NA	11.96	9.32	13.27	11.99
53-6031	Automotive and Watercraft Service Attendants	50	12.73	11.21	13.49	12.01
53-7051	Industrial Truck and Tractor Operators	1,070	21.09	17.73	22.76	21.97
53-7061	Cleaners of Vehicles and Equipment	150	11.02	9.19	11.94	9.85
53-7062	Laborers and Freight, Stock, and Material Movers, Hand	880	12.84	9.97	14.27	11.91
53-7065	Stockers and Order Fillers	800	13.24	10.53	14.60	12.05
53-7081	Refuse and Recyclable Material Collectors	NA	18.21	12.96	20.84	18.06

The 2019 OES estimates are the first set of estimates based in part on data collected using the new 2018 Standard Occupational Classification (SOC) system. These estimates use a hybrid structure of 2010 and 2018 SOC classification systems. For more information on the hybrid classification system used in the 2019 OES estimates, please see the BLS website at www.bls.gov/oes/soc_2018.htm and in the OES frequently asked questions at www.bls.gov/oes/oes_questions.htm#qf10.

SUSSEX COUNTY DATA

Annual Mean Wages and Employment for the Highest and Lowest Paying Major Occupational Groups



SOC	OCCUPATIONAL TITLE	Empl	(\$) <i>Mean</i>	(\$) <i>Entry</i>	(\$) <i>Exp</i>	(\$) <i>Median</i>
00-0000	<i>Total all occupations</i>	84,490	20.74	10.78	25.72	15.59
11-0000	<u>Management Occupations</u>	2,400	57.07	31.71	69.76	51.33
11-1011	Chief Executives	30	100.00	42.19	128.91	N/A
11-1021	General and Operations Managers	630	61.79	35.98	74.70	52.90
11-2021	Marketing Managers	30	89.91	43.89	112.92	69.65
11-2022	Sales Managers	140	74.93	51.58	86.60	77.95
11-2030	Public Relations and Fundraising Managers	30	63.64	40.35	75.29	59.39
11-3010	Administrative Services and Facilities Managers	60	57.70	43.55	64.77	58.98
11-3021	Computer and Information Systems Managers	100	62.94	45.69	71.57	58.88
11-3031	Financial Managers	110	86.06	43.86	107.16	70.94
11-3051	Industrial Production Managers	70	68.32	46.15	79.41	59.95
11-3071	Transportation, Storage, and Distribution Managers	NA	59.01	54.03	61.50	59.12
11-3121	Human Resources Managers	30	75.31	49.30	88.31	63.55
11-9021	Construction Managers	80	67.31	45.73	78.10	61.05
11-9031	Education and Childcare Administrators, Preschool and Daycare	40	24.27	14.73	29.03	25.27
11-9032	Education Administrators, Kindergarten through Secondary	150	110,737	88,789	121,711	113,064
11-9041	Architectural and Engineering Managers	40	72.81	55.85	81.28	74.03
11-9051	Food Service Managers	200	38.28	27.94	43.45	36.12
11-9081	Lodging Managers	NA	33.41	30.53	34.84	34.06
11-9111	Medical and Health Services Managers	130	59.91	41.39	69.16	53.79
11-9131	Postmasters and Mail Superintendents	20	39.42	34.44	41.91	39.96
11-9141	Property, Real Estate, and Community Association Managers	140	28.76	17.72	34.28	27.79
11-9151	Social and Community Service Managers	130	32.16	25.23	35.62	31.55
11-9198	Personal Service Managers, All Other; Entertainment/Recreation Managers	90	60.34	40.97	70.03	55.95
13-0000	<u>Business and Financial Operations Occupations</u>	2,300	32.78	20.49	38.92	30.07
13-1020	Buyers and Purchasing Agents	150	26.17	19.05	29.73	25.45
13-1041	Compliance Officers	120	30.26	19.88	35.45	27.89
13-1051	Cost Estimators	190	27.87	20.96	31.33	27.44
13-1071	Human Resources Specialists	230	26.85	18.88	30.84	24.71
13-1081	Logisticians	40	41.20	31.45	46.08	42.13
13-1111	Management Analysts	130	48.16	29.99	57.25	44.23

SOC	OCCUPATIONAL TITLE	Empl	(\$)Mean	(\$)Entry	(\$)Exp	(\$)Median
13-1121	Meeting, Convention, and Event Planners	40	25.15	18.37	28.53	23.43
13-1131	Fundraisers	60	27.41	21.27	30.48	26.88
13-1141	Compensation, Benefits, and Job Analysis Specialists	NA	23.12	20.96	24.21	21.78
13-1151	Training and Development Specialists	130	33.14	23.96	37.73	33.26
13-1161	Market Research Analysts and Marketing Specialists	140	32.15	18.79	38.84	29.97
13-1198	Project Management and Business Operations Specialists, All Other	90	37.06	27.80	41.69	35.51
13-2011	Accountants and Auditors	470	35.15	25.03	40.21	33.55
13-2052	Personal Financial Advisors	NA	52.84	27.79	65.36	42.76
13-2072	Loan Officers	160	31.30	18.46	37.72	28.45
13-2082	Tax Preparers	60	18.03	14.18	19.95	18.36
13-2098	Financial and Investment Analysts and Financial Risk Specialists, All Other	70	39.20	28.69	44.46	36.88
15-0000	<u>Computer and Mathematical Occupations</u>	640	36.97	21.48	44.72	31.59
15-1211	Computer Systems Analysts	110	47.65	30.23	56.36	45.38
15-1231	Computer Network Support Specialists	30	26.22	19.28	29.69	26.99
15-1232	Computer User Support Specialists	150	23.00	17.70	25.65	22.48
15-1241	Computer Network Architects	20	42.82	30.05	49.21	41.32
15-1244	Network and Computer Systems Administrators	100	35.30	25.18	40.35	32.44
15-1245	Database Administrators and Architects	30	39.74	28.95	45.13	37.54
15-1251	Computer Programmers	20	36.85	30.49	40.02	35.86
15-1256	Software Developers and Software Quality Assurance Analysts and Testers	70	59.02	37.89	69.58	61.46
15-1257	Web Developers and Digital Interface Designers	70	26.51	19.67	29.92	24.40
17-0000	<u>Architecture and Engineering Occupations</u>	570	35.34	20.94	42.54	33.35
17-1011	Architects, Except Landscape and Naval	NA	35.81	28.45	39.48	35.95
17-1012	Landscape Architects	NA	30.09	23.44	33.41	30.24
17-1022	Surveyors	40	34.60	29.35	37.22	34.55
17-2051	Civil Engineers	70	47.75	33.62	54.81	44.29
17-2071	Electrical Engineers	10	48.14	38.03	53.20	46.49
17-2111	Health and Safety Engineers	NA	50.40	35.69	57.75	40.18
17-2112	Industrial Engineers	60	41.09	31.70	45.78	39.86
17-2141	Mechanical Engineers	40	45.30	30.52	52.70	44.20

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
17-3011	Architectural and Civil Drafters	60	25.48	16.71	29.86	26.80
17-3013	Mechanical Drafters	50	23.49	18.18	26.15	22.59
17-3022	Civil Engineering Technologists and Technicians	50	21.71	17.79	23.67	21.64
17-3025	Environmental Engineering Technologists and Technicians	10	23.43	15.78	27.26	21.15
17-3031	Surveying and Mapping Technicians	40	19.64	15.38	21.77	20.20
19-0000	<u>Life, Physical, and Social Science Occupations</u>	340	37.38	19.05	46.54	32.97
19-2041	Environmental Scientists and Specialists, Including Health	40	36.42	19.66	44.80	33.37
19-3031	Clinical, Counseling, and School Psychologists	70	50.75	29.94	61.15	39.56
19-3051	Urban and Regional Planners	20	27.46	21.36	30.51	27.09
19-5011	Occupational Health and Safety Specialists	30	27.97	18.41	32.75	25.88
21-0000	<u>Community and Social Service Occupations</u>	1,180	23.14	15.43	27.00	21.33
21-1012	Educational, Guidance, and Career Counselors and Advisors	160	31.46	20.43	36.97	32.86
21-1015	Rehabilitation Counselors	50	17.72	14.36	19.40	17.41
21-1018	Substance Abuse, Behavioral Disorder, and Mental Health Counselors	150	25.30	18.79	28.56	23.60
21-1021	Child, Family, and School Social Workers	210	20.36	16.50	22.29	20.32
21-1022	Healthcare Social Workers	80	26.57	17.64	31.03	27.17
21-1023	Mental Health and Substance Abuse Social Workers	70	28.29	17.60	33.63	22.82
21-1029	Social Workers, All Other	30	27.56	20.56	31.06	26.93
21-1091	Health Education Specialists	20	34.20	22.88	39.86	31.03
21-1093	Social and Human Service Assistants	120	16.27	13.20	17.80	15.68
21-1099	Community and Social Service Specialists, All Other	140	16.79	13.25	18.56	15.51
23-0000	<u>Legal Occupations</u>	390	47.27	19.39	61.21	39.74
23-1011	Lawyers	170	69.94	39.92	84.95	55.06
23-1023	Judges, Magistrate Judges, and Magistrates	30	61.95	42.50	71.67	47.77
23-2011	Paralegals and Legal Assistants	140	23.91	16.88	27.43	22.20
25-0000	<u>Educational Instruction and Library Occupations</u>	4,740	27.13	14.01	33.69	27.60
25-1194	Career/Technical Education Teachers, Postsecondary	30	32.14	18.74	38.84	34.23
25-2011	Preschool Teachers, Except Special Education	290	12.78	10.39	13.98	11.59

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
25-2012	Kindergarten Teachers, Except Special Education	30	67,169	39,791	80,858	65,697
25-2021	Elementary School Teachers, Except Special Education	NA	67,853	49,496	77,031	69,507
25-2022	Middle School Teachers, Except Special and Career/Technical Education	NA	61,107	41,579	70,872	63,348
25-2031	Secondary School Teachers, Except Special and Career/Technical Education	1,260	66,477	51,149	74,142	66,187
25-3021	Self-Enrichment Teachers	30	14.47	10.16	16.63	12.76
25-3031	Substitute Teachers, Short-Term	NA	11.99	9.78	13.10	12.18
25-4022	Librarians and Media Collections Specialists	70	31.78	20.19	37.58	32.74
25-4031	Library Technicians	50	16.90	11.55	19.57	16.62
25-9021	Farm and Home Management Educators	60	26.16	22.00	28.24	26.11
25-9031	Instructional Coordinators	140	30.60	21.49	35.16	29.20
25-9045	Teaching Assistants, Except Postsecondary	790	32,839	24,911	36,803	32,878
27-0000	<u>Arts, Design, Entertainment, Sports, and Media Occupations</u>	560	21.67	11.80	26.61	18.77
27-1023	Floral Designers	20	12.34	10.79	13.12	12.83
27-1024	Graphic Designers	50	20.67	17.14	22.43	18.67
27-1025	Interior Designers	70	25.20	20.21	27.70	22.98
27-1026	Merchandise Displayers and Window Trimmers	110	14.61	10.11	16.86	13.08
27-2022	Coaches and Scouts	100	48,285	20,851	62,002	39,468
27-3023	News Analysts, Reporters, and Journalists	20	20.25	15.08	22.84	18.91
27-3031	Public Relations Specialists	60	29.33	18.97	34.51	25.95
27-3042	Technical Writers	20	38.08	28.44	42.89	40.72
29-0000	<u>Healthcare Practitioners and Technical Occupations</u>	5,770	39.77	19.70	49.80	33.58
29-1011	Chiropractors	NA	47.32	36.28	52.84	41.86
29-1021	Dentists, General	50	97.60	62.36	115.22	90.62
29-1031	Dietitians and Nutritionists	40	30.21	23.72	33.45	30.76
29-1051	Pharmacists	140	63.63	55.89	67.50	63.86
29-1071	Physician Assistants	80	56.85	44.06	63.25	55.25
29-1081	Podiatrists	NA	113.12	61.05	139.16	N/A
29-1122	Occupational Therapists	120	38.89	29.73	43.48	37.95
29-1123	Physical Therapists	180	56.10	41.94	63.17	51.05
29-1126	Respiratory Therapists	120	30.72	24.07	34.05	30.45

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
29-1127	Speech-Language Pathologists	100	41.03	29.56	46.76	40.75
29-1131	Veterinarians	80	56.57	41.97	63.87	49.73
29-1141	Registered Nurses	2,160	36.67	27.73	41.15	35.81
29-1161	Nurse Midwives	NA	47.65	40.62	51.16	47.77
29-1171	Nurse Practitioners	140	58.90	45.77	65.46	57.25
29-1215	Family Medicine Physicians	70	103.07	70.42	119.39	93.06
29-1218	Obstetricians and Gynecologists	NA	120.56	77.45	142.11	N/A
29-1221	Pediatricians, General	NA	87.31	80.25	90.84	90.88
29-1228	Physicians, All Other and Ophthalmologists, Except Pediatric	190	125.15	N/A	N/A	N/A
29-1292	Dental Hygienists	90	40.66	35.65	43.17	39.98
29-2010	Clinical Laboratory Technologists and Technicians	110	27.99	18.52	32.72	28.43
29-2031	Cardiovascular Technologists and Technicians	50	36.51	26.70	41.42	37.47
29-2032	Diagnostic Medical Sonographers	50	35.96	30.10	38.89	35.90
29-2033	Nuclear Medicine Technologists	10	41.28	34.71	44.57	42.35
29-2034	Radiologic Technologists and Technicians	160	30.73	22.41	34.90	29.14
29-2035	Magnetic Resonance Imaging Technologists	20	39.54	33.38	42.61	39.47
29-2040	Emergency Medical Technicians and Paramedics	280	20.71	14.54	23.80	18.85
29-2051	Dietetic Technicians	NA	15.10	11.78	16.76	15.30
29-2052	Pharmacy Technicians	420	13.81	10.92	15.25	13.39
29-2055	Surgical Technologists	50	20.01	16.68	21.67	19.37
29-2056	Veterinary Technologists and Technicians	50	17.43	14.33	18.98	17.17
29-2061	Licensed Practical and Licensed Vocational Nurses	440	23.75	19.76	25.75	23.75
29-2081	Opticians, Dispensing	70	20.09	14.29	22.99	19.80
29-2098	Medical Dosimetrists, Medical Records Specialists, Health Technicians, All Other	120	23.59	16.49	27.14	23.18
29-9098	Health Info. Techs., Med. Registrars, Surgical Assts., Healthcare Practs., All Other	20	15.85	13.25	17.15	15.47
31-0000	Healthcare Support Occupations	3,720	14.70	11.02	16.54	13.58
31-1120	Home Health and Personal Care Aides	1,420	11.58	10.94	11.89	11.25
31-1131	Nursing Assistants	1,110	15.10	13.12	16.10	14.88
31-1132	Orderlies	40	14.57	11.65	16.03	14.46
31-2011	Occupational Therapy Assistants	NA	30.76	23.13	34.58	31.26
31-2021	Physical Therapist Assistants	60	33.98	28.10	36.92	34.02

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
31-2022	Physical Therapist Aides	40	13.53	11.21	14.70	12.26
31-9011	Massage Therapists	60	27.29	12.12	34.87	18.50
31-9091	Dental Assistants	110	23.52	16.43	27.07	22.86
31-9092	Medical Assistants	630	15.60	13.04	16.88	15.22
31-9093	Medical Equipment Preparers	30	17.66	12.46	20.26	16.88
31-9094	Medical Transcriptionists	20	15.63	13.86	16.51	15.05
31-9096	Veterinary Assistants and Laboratory Animal Caretakers	100	14.85	11.83	16.36	13.84
31-9097	Phlebotomists	70	16.53	13.25	18.17	15.72
33-0000	<u>Protective Service Occupations</u>	1,460	23.85	13.58	28.98	22.36
33-1012	First-Line Supervisors of Police and Detectives	70	45.69	33.39	51.84	46.36
33-1090	Miscellaneous First-Line Supervisors, Protective Service Workers	30	23.74	17.41	26.91	22.56
33-3041	Parking Enforcement Workers	10	16.95	11.33	19.76	12.68
33-3051	Police and Sheriff's Patrol Officers	370	32.01	21.56	37.23	31.53
33-9032	Security Guards	230	14.48	10.68	16.38	13.59
33-9092	Lifeguards, Ski Patrol, and Other Recreational Protective Service Workers	60	12.67	11.12	13.44	12.59
33-9098	School Bus Monitors and Protective Service Workers, All Other	130	13.99	10.80	15.59	13.23
35-0000	<u>Food Preparation and Serving Related Occupations</u>	12,160	12.25	9.18	13.78	10.58
35-1011	Chefs and Head Cooks	120	28.72	23.50	31.33	28.03
35-1012	First-Line Supervisors of Food Preparation and Serving Workers	900	19.88	14.59	22.52	19.33
35-2011	Cooks, Fast Food	170	9.94	8.98	10.42	9.29
35-2012	Cooks, Institution and Cafeteria	500	15.02	11.84	16.61	15.11
35-2014	Cooks, Restaurant	1,460	13.44	10.00	15.17	13.45
35-2015	Cooks, Short Order	NA	11.47	9.63	12.38	10.97
35-2021	Food Preparation Workers	830	11.66	9.71	12.64	11.09
35-3011	Bartenders	760	12.43	9.34	13.97	11.06
35-3023	Fast Food and Counter Workers	2,890	10.36	9.25	10.91	9.81
35-3031	Waiters and Waitresses	2,540	11.57	9.04	12.83	9.58
35-3041	Food Servers, Nonrestaurant	260	11.05	9.58	11.78	10.62
35-9011	Dining Room and Cafeteria Attendants and Bartender Helpers	520	9.53	9.07	9.76	9.26

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
35-9021	Dishwashers	620	10.62	9.11	11.38	10.03
35-9031	Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	540	9.83	9.11	10.19	9.42
37-0000	<u>Building and Grounds Cleaning and Maintenance Occupations</u>	4,390	14.71	10.78	16.68	13.80
37-1011	First-Line Supervisors of Housekeeping and Janitorial Workers	150	20.91	15.34	23.70	20.88
37-1012	First-Line Supervisors of Landscaping and Groundskeeping Workers	130	26.05	20.40	28.87	26.82
37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	1,550	14.18	10.85	15.85	12.77
37-2012	Maids and Housekeeping Cleaners	710	11.57	9.42	12.65	10.90
37-2019	Building Cleaning Workers, All Other	290	15.23	13.09	16.29	15.24
37-2021	Pest Control Workers	100	20.05	14.69	22.73	19.06
37-3011	Landscaping and Groundskeeping Workers	1,400	14.60	12.05	15.88	14.25
37-3012	Pesticide Handlers, Sprayers, and Applicators, Vegetation	50	16.20	13.35	17.63	16.17
39-0000	<u>Personal Care and Service Occupations</u>	1,580	14.67	9.59	17.21	11.91
39-1098	First-Line Supvrs. of Personal Service and Entertainment/Recreation Workers	70	26.51	17.88	30.83	26.88
39-2021	Animal Caretakers	150	15.48	11.18	17.64	14.04
39-3031	Ushers, Lobby Attendants, and Ticket Takers	20	11.69	9.60	12.74	11.71
39-3091	Amusement and Recreation Attendants	360	10.64	9.21	11.35	9.74
39-4021	Funeral Attendants	20	15.03	10.30	17.39	14.73
39-4031	Morticians, Undertakers, and Funeral Arrangers	30	32.39	17.60	39.78	33.87
39-5012	Hairdressers, Hairstylists, and Cosmetologists	280	16.74	9.58	20.32	13.80
39-5092	Manicurists and Pedicurists	30	12.43	10.47	13.41	12.07
39-5093	Shampooers	NA	9.83	9.19	10.16	9.39
39-5094	Skincare Specialists	NA	16.48	10.38	19.53	14.22
39-9011	Childcare Workers	NA	10.55	9.32	11.17	10.21
39-9031	Exercise Trainers and Group Fitness Instructors	160	17.18	10.18	20.68	16.37
39-9032	Recreation Workers	170	14.18	10.74	15.90	13.47
41-0000	<u>Sales and Related Occupations</u>	10,330	17.25	10.08	20.84	12.42
41-1011	First-Line Supervisors of Retail Sales Workers	980	22.41	13.97	26.63	20.90
41-1012	First-Line Supervisors of Non-Retail Sales Workers	120	35.58	24.10	41.31	31.26
41-2011	Cashiers	3,380	10.96	9.36	11.75	10.69

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
41-2021	Counter and Rental Clerks	230	15.26	12.50	16.64	14.63
41-2022	Parts Salespersons	230	16.59	12.12	18.83	15.39
41-2031	Retail Salespersons	3,520	13.43	9.89	15.19	11.54
41-3011	Advertising Sales Agents	30	20.46	12.72	24.34	15.56
41-3021	Insurance Sales Agents	160	32.71	18.59	39.77	33.98
41-3031	Securities, Commodities, and Financial Services Sales Agents	230	42.44	22.78	52.27	40.52
41-3041	Travel Agents	50	21.72	13.66	25.75	19.86
41-3091	Sales Representatives of Services	480	27.46	15.40	33.49	19.58
41-4011	Sales Rep., Wholesale and Manuf., Technical and Scientific Products	110	53.88	35.03	63.30	55.69
41-4012	Sales Rep., Wholesale and Manuf., Except Tech. and Scientific Products	610	30.79	19.84	36.26	26.53
41-9022	Real Estate Sales Agents	170	29.45	20.40	33.97	23.27
41-9099	Sales and Related Workers, All Other	20	17.15	11.07	20.20	12.81
43-0000	Office and Administrative Support Occupations	9,880	17.49	12.18	20.15	16.37
43-1011	First-Line Supervisors of Office and Administrative Support Workers	570	26.13	18.88	29.76	25.11
43-3011	Bill and Account Collectors	60	17.43	13.34	19.47	16.65
43-3021	Billing and Posting Clerks	230	16.98	13.18	18.87	16.74
43-3031	Bookkeeping, Accounting, and Auditing Clerks	1,030	19.07	13.45	21.88	18.63
43-3051	Payroll and Timekeeping Clerks	70	16.55	12.01	18.82	16.31
43-3061	Procurement Clerks	20	16.86	14.26	18.15	16.81
43-3071	Tellers	320	15.56	13.14	16.78	15.40
43-4031	Court, Municipal, and License Clerks	140	17.48	14.01	19.21	17.24
43-4051	Customer Service Representatives	900	16.18	11.31	18.61	15.20
43-4061	Eligibility Interviewers, Government Programs	20	15.08	11.62	16.80	13.73
43-4071	File Clerks	40	13.81	11.35	15.03	12.75
43-4081	Hotel, Motel, and Resort Desk Clerks	280	12.86	10.14	14.22	12.28
43-4111	Interviewers, Except Eligibility and Loan	190	17.18	13.76	18.89	16.13
43-4121	Library Assistants, Clerical	130	12.07	9.73	13.24	11.12
43-4131	Loan Interviewers and Clerks	90	16.54	11.49	19.06	14.07
43-4151	Order Clerks	50	16.06	10.94	18.62	13.38
43-4161	Human Resources Assistants, Except Payroll and Timekeeping	70	17.63	14.37	19.26	17.12
43-4171	Receptionists and Information Clerks	470	13.04	10.90	14.11	12.55

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
43-4199	Information and Record Clerks, All Other	30	15.68	13.00	17.02	14.03
43-5021	Couriers and Messengers	NA	14.81	11.56	16.43	14.11
43-5031	Public Safety Telecommunicators	50	17.96	14.50	19.69	18.11
43-5032	Dispatchers, Except Police, Fire, and Ambulance	190	21.63	15.71	24.59	21.08
43-5051	Postal Service Clerks	70	25.02	19.60	27.72	23.19
43-5052	Postal Service Mail Carriers	320	24.44	17.76	27.77	21.78
43-5061	Production, Planning, and Expediting Clerks	90	23.53	15.26	27.67	22.56
43-5071	Shipping, Receiving, and Inventory Clerks	520	15.28	12.26	16.79	15.00
43-5111	Weighers, Measurers, Checkers, and Samplers, Recordkeeping	40	15.50	13.52	16.49	14.90
43-6011	Executive Secretaries and Executive Administrative Assistants	120	29.10	21.44	32.93	29.14
43-6012	Legal Secretaries and Administrative Assistants	110	20.73	17.06	22.57	19.17
43-6013	Medical Secretaries and Administrative Assistants	840	16.47	13.26	18.07	15.77
43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	1,230	18.48	14.00	20.72	18.03
43-9021	Data Entry Keyers	60	13.51	10.57	14.98	13.23
43-9041	Insurance Claims and Policy Processing Clerks	NA	16.90	14.01	18.34	16.87
43-9051	Mail Clerks and Mail Machine Operators, Except Postal Service	30	12.82	11.16	13.65	12.17
43-9061	Office Clerks, General	1,250	13.70	10.49	15.31	13.21
43-9199	Office and Administrative Support Workers, All Other	90	18.04	13.21	20.45	17.65
45-0000	Farming, Fishing, and Forestry Occupations	580	17.13	12.35	19.52	15.29
45-1011	First-Line Supervisors of Farming, Fishing, and Forestry Workers	40	31.08	21.34	35.95	28.18
45-2041	Graders and Sorters, Agricultural Products	120	13.62	12.67	14.10	13.80
45-2091	Agricultural Equipment Operators	NA	18.72	13.47	21.35	19.52
45-2092	Farmworkers and Laborers, Crop, Nursery, and Greenhouse	50	12.77	9.16	14.58	11.77
45-2093	Farmworkers, Farm, Ranch, and Aquacultural Animals	210	14.80	12.43	15.98	14.27
47-0000	Construction and Extraction Occupations	3,590	21.27	14.76	24.52	19.42
47-1011	First-Line Supervisors of Construction Trades and Extraction Workers	550	33.37	25.33	37.39	32.93
47-2021	Brickmasons and Blockmasons	40	22.39	17.29	24.94	21.49
47-2031	Carpenters	540	20.06	16.79	21.69	19.22
47-2051	Cement Masons and Concrete Finishers	50	25.99	19.82	29.08	24.66
47-2061	Construction Laborers	450	15.54	11.48	17.57	15.19

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
47-2071	Paving, Surfacing, and Tamping Equipment Operators	50	20.49	15.75	22.86	18.90
47-2073	Operating Engineers and Other Construction Equipment Operators	320	19.37	16.29	20.91	18.86
47-2111	Electricians	330	20.69	17.10	22.48	20.66
47-2121	Glaziers	NA	19.37	15.22	21.45	19.34
47-2141	Painters, Construction and Maintenance	80	17.98	16.52	18.71	17.53
47-2151	Pipelayers	20	19.73	14.67	22.26	20.71
47-2152	Plumbers, Pipefitters, and Steamfitters	160	23.14	18.21	25.60	22.77
47-2211	Sheet Metal Workers	50	20.47	16.03	22.69	18.20
47-3011	Helpers--Brick-, Block-, Stonemasons, and Tile and Marble Setters	40	16.42	13.50	17.88	16.57
47-3012	Helpers--Carpenters	80	13.68	11.66	14.70	13.68
47-3013	Helpers--Electricians	110	13.05	11.08	14.03	12.32
47-3015	Helpers--Pipelayers, Plumbers, Pipefitters, and Steamfitters	NA	13.94	13.03	14.39	13.81
47-4011	Construction and Building Inspectors	140	23.12	19.56	24.91	22.56
47-5022	Excavating and Loading Machine and Dragline Operators, Surface Mining	10	24.62	22.30	25.78	24.68
47-5097	Earth Drillers, Except Oil and Gas	40	24.78	18.25	28.04	22.36
49-0000	<u>Installation, Maintenance, and Repair Occupations</u>	3,550	22.07	14.33	25.95	20.92
49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	320	32.72	25.34	36.41	30.34
49-2011	Computer, Automated Teller, and Office Machine Repairers	NA	20.33	15.57	22.71	21.29
49-2021	Radio, Cellular, and Tower Equipment Installers and Repairers	NA	23.30	19.23	25.33	23.30
49-3021	Automotive Body and Related Repairers	70	19.94	14.97	22.42	18.36
49-3023	Automotive Service Technicians and Mechanics	300	21.11	13.53	24.90	19.82
49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	190	19.62	16.63	21.11	18.97
49-3041	Farm Equipment Mechanics and Service Technicians	70	20.69	16.60	22.73	20.33
49-3042	Mobile Heavy Equipment Mechanics, Except Engines	120	24.92	17.34	28.72	23.84
49-3051	Motorboat Mechanics and Service Technicians	80	21.44	15.40	24.45	21.19
49-3053	Outdoor Power Equipment and Other Small Engine Mechanics	90	18.37	14.38	20.36	18.31
49-3093	Tire Repairers and Changers	NA	13.89	10.62	15.52	11.95
49-9021	Heating, Air Conditioning, and Refrigeration Mechanics and Installers	630	27.01	20.17	30.43	27.04
49-9041	Industrial Machinery Mechanics	170	21.63	17.02	23.94	21.14
49-9044	Millwrights	20	24.34	19.04	26.99	23.80
49-9071	Maintenance and Repair Workers, General	790	18.42	13.20	21.03	17.82

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
49-9098	Helpers--Installation, Maintenance, and Repair Workers	200	13.62	10.56	15.15	12.95
49-9099	Installation, Maintenance, and Repair Workers, All Other	100	15.99	11.09	18.44	13.94
51-0000	Production Occupations	7,950	15.30	11.49	17.20	13.79
51-1011	First-Line Supervisors of Production and Operating Workers	430	29.31	21.18	33.38	27.82
51-2028	Electrical, Electronic, and Electromechanical Assemblers	NA	13.20	10.76	14.43	12.01
51-2041	Structural Metal Fabricators and Fitters	20	17.86	15.74	18.92	17.65
51-2090	Miscellaneous Assemblers and Fabricators	170	16.55	12.35	18.65	16.75
51-3011	Bakers	170	11.39	9.37	12.40	10.87
51-3021	Butchers and Meat Cutters	30	17.88	15.38	19.12	17.83
51-3022	Meat, Poultry, and Fish Cutters and Trimmers	4,600	12.86	11.26	13.66	13.01
51-3023	Slaughterers and Meat Packers	170	15.58	12.39	17.17	16.29
51-3092	Food Batchmakers	60	13.08	11.34	13.95	13.30
51-3099	Food Processing Workers, All Other	240	14.27	13.23	14.79	14.28
51-4021	Extruding and Drawing Machine Operators, Metal and Plastic	30	20.33	18.08	21.46	21.14
51-4031	Cutting, Punching, and Press Machine Operators, Metal and Plastic	50	15.84	12.89	17.31	15.75
51-4041	Machinists	50	21.92	17.08	24.34	20.90
51-4072	Molding, Coremaking, and Casting Machine Operators, Metal and Plastic	NA	18.53	14.28	20.65	18.71
51-4121	Welders, Cutters, Solderers, and Brazers	130	19.22	14.25	21.71	18.52
51-5112	Printing Press Operators	40	17.31	12.72	19.61	16.28
51-6011	Laundry and Dry-Cleaning Workers	70	12.65	10.36	13.80	12.96
51-6031	Sewing Machine Operators	50	13.57	11.04	14.83	13.47
51-6093	Upholsterers	40	18.17	14.42	20.04	18.24
51-7011	Cabinetmakers and Bench Carpenters	70	21.38	16.07	24.03	20.24
51-8031	Water and Wastewater Treatment Plant and System Operators	100	20.89	16.08	23.29	20.60
51-9011	Chemical Equipment Operators and Tenders	260	24.73	20.22	26.98	24.16
51-9012	Separating, Filtering, Clarifying, Precipitating, and Still Machine Operators	20	24.15	19.72	26.37	24.03
51-9023	Mixing and Blending Machine Setters, Operators, and Tenders	30	17.09	13.65	18.81	17.15
51-9061	Inspectors, Testers, Sorters, Samplers, and Weighers	310	19.61	13.53	22.65	16.47
51-9111	Packaging and Filling Machine Operators and Tenders	270	13.80	11.66	14.87	13.71
51-9124	Coating, Painting, and Spraying Machine Setters, Operators, and Tenders	30	18.45	13.23	21.06	19.16

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
51-9195	Molders, Shapers, and Casters, Except Metal and Plastic	20	20.50	14.77	23.37	18.86
51-9198	Helpers--Production Workers	60	13.16	9.10	15.18	12.43
53-0000	Transportation and Material Moving Occupations	6,390	16.42	11.56	18.85	14.69
53-1047	First-Line Supervisors of Transportation and Material-Moving Workers	290	28.35	21.29	31.89	28.09
53-3011	Ambulance Drivers and Attendants, Except Emergency Medical Technicians	30	12.78	12.16	13.08	12.91
53-3031	Driver/Sales Workers	290	13.23	9.25	15.22	10.48
53-3032	Heavy and Tractor-Trailer Truck Drivers	970	21.29	15.76	24.05	20.71
53-3033	Light Truck Drivers	580	14.22	11.36	15.64	13.87
53-3058	Passenger Vehicle Drivers, Except Bus Drivers, Transit and Intercity	640	18.72	13.47	21.35	18.91
53-3099	Motor Vehicle Operators, All Other	NA	20.44	15.63	22.84	18.86
53-5011	Sailors and Marine Oilers	30	24.40	19.13	27.03	23.97
53-5021	Captains, Mates, and Pilots of Water Vessels	20	35.71	26.55	40.28	31.16
53-6021	Parking Attendants	20	11.86	10.44	12.57	11.66
53-7021	Crane and Tower Operators	NA	19.41	15.29	21.47	19.10
53-7051	Industrial Truck and Tractor Operators	110	16.93	12.64	19.08	16.38
53-7061	Cleaners of Vehicles and Equipment	310	12.96	11.17	13.86	13.11
53-7062	Laborers and Freight, Stock, and Material Movers, Hand	930	14.01	11.53	15.25	13.79
53-7064	Packers and Packagers, Hand	840	13.03	11.23	13.92	13.31
53-7065	Stockers and Order Fillers	840	13.01	10.63	14.20	12.33
53-7081	Refuse and Recyclable Material Collectors	90	17.71	9.36	21.88	13.38

The 2019 OES estimates are the first set of estimates based in part on data collected using the new 2018 Standard Occupational Classification (SOC) system. These estimates use a hybrid structure of 2010 and 2018 SOC classification systems. For more information on the hybrid classification system used in the 2019 OES estimates, please see the BLS website at www.bls.gov/oes/soc_2018.htm and in the OES frequently asked questions at www.bls.gov/oes/oes_ques.htm#qf10.



BOARD OF GOVERNORS OF THE FEDERAL RESERVE SYSTEM
WASHINGTON, D.C. 20551

JEROME H. POWELL
CHAIRMAN

February 13, 2018

Dear Fellow American:

At the Federal Reserve, one of our main roles is to promote maximum employment, stable prices, and moderate long-term interest rates. This task requires accurate and timely information about the U.S. economy. Much of the vital economic information we use at the Federal Reserve comes from the U.S. Bureau of Labor Statistics. I am grateful for the people and businesses that participate in the Bureau of Labor Statistics surveys.

As a Bureau of Labor Statistics survey participant, you help enhance our understanding of the increasingly complex U.S. economy. The more we understand, the better we are able to fulfill our mission and promote the prosperity of American workers, consumers, and businesses.

The Federal Reserve uses the following information from the Bureau of Labor Statistics every day:

- Price statistics help us monitor inflation in the prices that consumers pay and producers receive for goods and services.
- Employment and unemployment statistics help us examine trends in job growth for the nation and for different geographic areas, industries, and occupations.
- Pay and benefit statistics provide us with insights about the well-being of American workers and their families.
- Productivity statistics help us understand trends in the efficiency of workers, which ultimately affect the nation's standard of living.

When you agree to participate in a Bureau of Labor Statistics survey, you help provide the vital statistics we use to analyze our economy and keep it strong. For that, I thank you.

Sincerely,

Endorsements

WorldatWork.

14040 N. Northsight Blvd.
Scottsdale, AZ 85260

May 7, 2019

Dear Member,

I am writing to let you know that the U.S. Bureau of Labor Statistics (BLS) is currently collecting data for the National Compensation Survey (NCS), Occupational Employment Survey (OES), and Occupational Requirements Survey (ORS) and I would like to encourage you to participate in these surveys.

The NCS program provides much needed information that is used to study the impact of total rewards available to employees today. The OES collects ranges of wage data and has the largest collection of occupations and wages within BLS. The ORS is a relatively new program which gets to the core of actual job duties and responsibilities for 92% of all occupations within the US Economy.

As you probably know, the research conducted by WorldatWork is used extensively by national and local policymakers, human resources consulting firms, plan sponsors, and both national and local media. The BLS survey data is no different.

The importance of both our data and the BLS surveys data to a wide variety of users makes these surveys worth your effort. Bureau of Labor Statistics practices provide for absolute confidentiality of the survey information provided by employers, and they also make every effort to assist your staff in completing the survey as efficiently as possible.

Your organization's cooperation and assistance are greatly appreciated. I thank you in advance for supporting this important endeavor.

Sincerely,

Scott Cawood, Ed.D., CCP, GRP
President & CEO



worldatwork.org

ACKNOWLEDGEMENTS

This report uses the data derived from the Occupational Employment Statistics (OES) program.
The data were gathered and analyzed by our OES team:

Kim Johnstone, *Labor Market Information Supervisor*

Michelle Thompson, *Senior Labor Market Analyst*

Mark Wallner, *Labor Market Analyst*

Kristie Manley, *Editor & Production Coordinator*, created the layout of the publication.

We would like to express our appreciation to all of the employers who participated in the survey;
without their support, this publication would not be possible. If you need additional information
about this or other publications, please contact our office at:

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