

DELAWARE WAGES

Occupational
Employment
Statistics

DELAWARE DEPARTMENT OF LABOR
Office of Occupational & Labor Market Information
Cerron Cade, *Secretary*

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INTRODUCTION

The Occupational Employment Statistics (OES) program is a cooperative effort of the U.S. Bureau of Labor Statistics (BLS) and the Office of Occupational and Labor Market Information (OOLMI) in the Delaware Department of Labor. As outlined in more detail below, BLS developed the procedures and methodology, while OOLMI conducts the survey and tabulates the responses. A software program developed by the North Carolina State Employment Security Commission is used to produce the wage and employment estimates. This means that these estimates are not official BLS estimates, but in most cases they are identical to the official BLS estimates. When they differ, it is by miniscule amounts. We do not use the official BLS estimates because they are not provided for Sussex or New Castle Counties, only Kent County (because it is a single-county metropolitan statistical area).

The OES program has ordinarily used three years of survey data, in order to increase reliability. Beginning in 2003, data collection was done twice per year, with half the sample surveyed in the spring and half in the fall. Wage estimates are now updated once per

year, after the results from the spring survey are available. The estimates in this publication were derived from surveys conducted from the fall of 2015 through the spring of 2018. Data from years prior to 2018 were updated to expected 2018 values using national cost index factors.

The survey universe is all employers covered by the state Unemployment Insurance program, both private and public. This covers about 92 percent of the state's workers. Self-employed, some non-profit organizations, and most agricultural employees are excluded. All establishments (units) with 250 or more employees are automatically included in the survey, while those with fewer employees are randomly sampled for inclusion in the survey. The smallest units have the lowest probability of selection. Details are provided in the table below.

Response rates averaged 75 percent over the four years of the survey. Non-responding units have data imputed to them by means of a

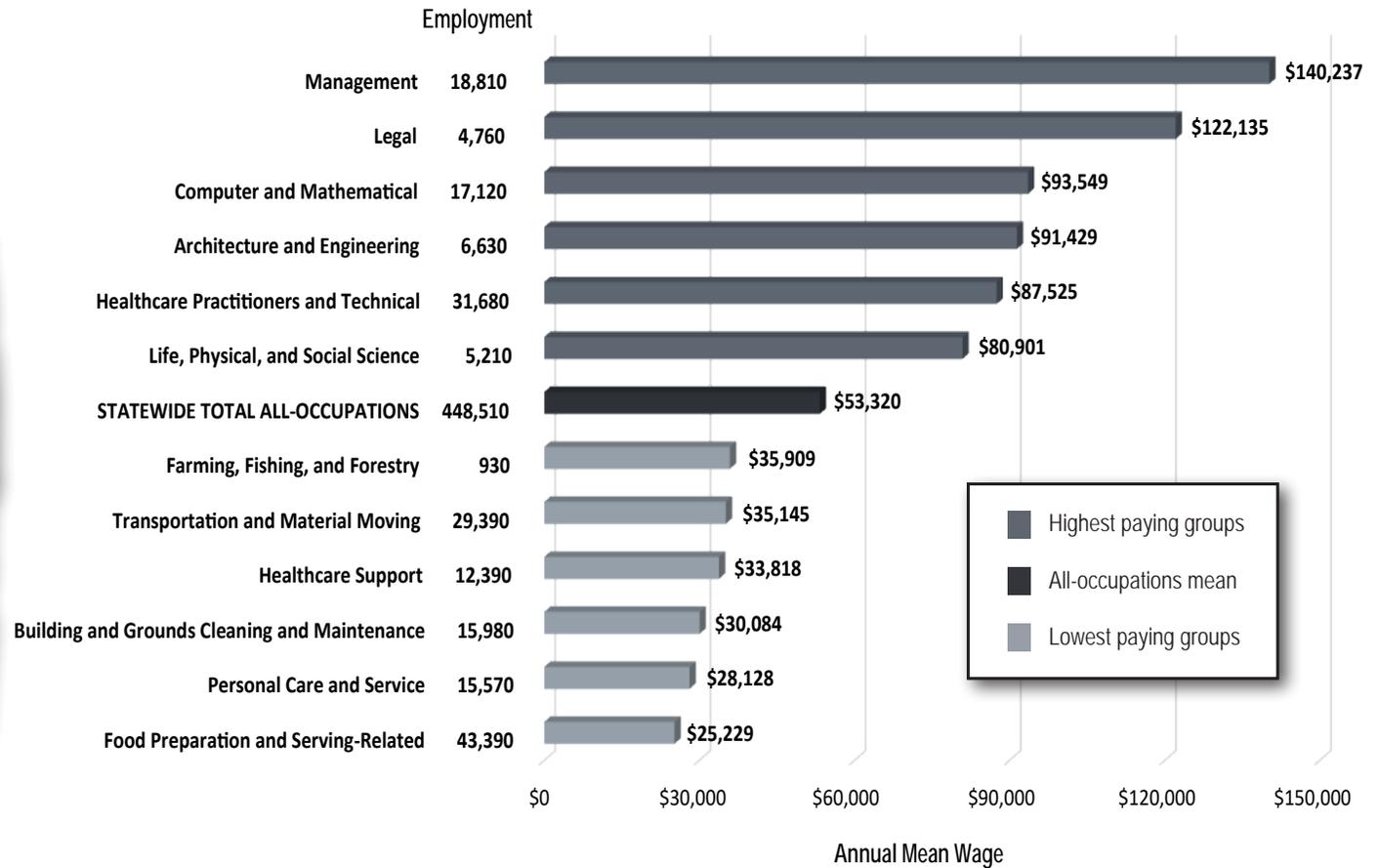
hot-deck "nearest neighbor" technique. This method finds the responding establishment (donor) which most closely resembles the non-responding establishment, based on industry, size class, and area. The donor's data are then imputed to the non-responding unit.

Occupations are classified using the Standard Occupational Classification (SOC) system, which consists of 23 major groups, 97 minor groups, 461 broad occupations, and over 840 detailed occupations. This publication does not provide data on all the detailed occupations, as some are not employed in the state, and others were reported by too few employers to pass confidentiality restrictions. More information regarding the SOC system and occupational definitions can be found on the BLS website, <http://www.bls.gov/soc>.

Year	Survey Universe		Survey Sample		Usable Response	
	Units	Employment	Units	Employment	Units	Employment
2015	30,742	435,981	772	65,569	625	51,826
2016	31,631	439,284	1,509	103,309	1,150	79,906
2017	32,007	441,422	1,486	94,660	1,150	74,279
2018	32,948	450,688	709	32,879	549	26,293

STATEWIDE DATA

Annual Mean Wages and Employment for the Highest and Lowest Paying Major Occupational Groups



SOC	OCCUPATIONAL TITLE	Empl	(\$)Mean	(\$)Entry	(\$)Exp	(\$)Median
00-0000	Total all occupations	448,510	25.63	11.08	32.91	19.18
11-0000	Management Occupations	18,810	67.42	37.07	82.60	60.11
11-1021	General and Operations Managers	3,960	72.57	39.11	89.29	60.56
11-2011	Advertising and Promotions Managers	NA	67.49	47.13	77.67	65.33
11-2021	Marketing Managers	1,020	78.41	53.06	91.08	72.33
11-2022	Sales Managers	950	84.10	50.09	101.11	77.41
11-2031	Public Relations and Fundraising Managers	240	65.83	41.69	77.90	55.35
11-3011	Administrative Services Managers	870	58.27	40.16	67.33	53.61
11-3021	Computer and Information Systems Managers	1,240	81.59	51.74	96.52	74.34
11-3031	Financial Managers	1,940	80.34	52.28	94.38	73.16
11-3051	Industrial Production Managers	350	64.31	46.47	73.23	61.39
11-3071	Transportation, Storage, and Distribution Managers	370	63.61	45.64	72.60	59.73
11-3111	Compensation and Benefits Managers	40	83.84	53.50	99.01	81.30
11-3121	Human Resources Managers	390	69.26	42.36	82.71	62.90
11-3131	Training and Development Managers	70	66.07	42.64	77.79	56.49
11-9021	Construction Managers	580	59.61	44.03	67.41	57.65
11-9031	Education Administrators, Preschool and Childcare Center/Program	230	28.60	17.47	34.16	26.07
11-9032	Education Administrators, Elementary and Secondary School	880	114,378	93,862	124,635	115,846
11-9033	Education Administrators, Postsecondary	280	70.75	39.31	86.47	58.70
11-9039	Education Administrators, All Other	50	58.25	31.50	71.63	41.72
11-9041	Architectural and Engineering Managers	370	75.72	55.57	85.79	73.61
11-9051	Food Service Managers	510	36.56	26.97	41.35	34.53
11-9061	Funeral Service Managers	30	44.97	31.99	51.45	39.90
11-9081	Lodging Managers	60	36.66	29.89	40.04	35.34
11-9111	Medical and Health Services Managers	1,040	63.11	38.33	75.49	55.04
11-9131	Postmasters and Mail Superintendents	40	38.98	33.70	41.62	39.29
11-9141	Property, Real Estate, and Community Association Managers	610	31.24	18.02	37.84	27.31
11-9151	Social and Community Service Managers	710	33.29	24.88	37.49	30.70
11-9161	Emergency Management Directors	10	47.16	37.23	52.13	48.63
11-9199	Managers, All Other	900	64.62	42.36	75.75	59.96

SOC	OCCUPATIONAL TITLE	Empl	(\$)Mean	(\$)Entry	(\$)Exp	(\$)Median
13-0000	<u>Business and Financial Operations Occupations</u>	28,070	37.91	23.56	45.08	34.49
13-1020	Buyers and Purchasing Agents	1,050	32.80	20.87	38.77	31.00
13-1031	Claims Adjusters, Examiners, and Investigators	450	30.50	20.03	35.74	30.83
13-1041	Compliance Officers	1,160	37.34	21.59	45.22	35.02
13-1051	Cost Estimators	970	33.03	22.69	38.19	32.21
13-1071	Human Resources Specialists	2,210	32.46	20.76	38.31	30.01
13-1111	Management Analysts	2,550	40.93	25.21	48.78	37.27
13-1121	Meeting, Convention, and Event Planners	230	23.69	17.47	26.80	22.67
13-1131	Fundraisers	310	28.48	19.53	32.95	27.64
13-1141	Compensation, Benefits, and Job Analysis Specialists	220	36.69	23.54	43.27	31.80
13-1151	Training and Development Specialists	970	33.38	21.62	39.26	32.76
13-1161	Market Research Analysts and Marketing Specialists	2,030	39.85	25.03	47.26	37.78
13-1199	Business Operations Specialists, All Other	1,410	39.36	28.09	45.00	37.08
13-2011	Accountants and Auditors	5,600	37.56	25.66	43.50	34.97
13-2031	Budget Analysts	130	34.85	25.82	39.37	33.89
13-2041	Credit Analysts	1,230	32.70	17.44	40.32	26.58
13-2051	Financial Analysts	3,440	45.07	27.30	53.95	38.23
13-2052	Personal Financial Advisors	430	61.00	28.95	77.03	49.00
13-2053	Insurance Underwriters	150	32.37	23.20	36.96	30.94
13-2061	Financial Examiners	660	41.16	31.44	46.02	37.57
13-2071	Credit Counselors	90	25.17	17.28	29.12	26.14
13-2072	Loan Officers	770	33.70	19.10	41.00	28.91
13-2081	Tax Examiners and Collectors, and Revenue Agents	100	29.92	19.60	35.08	26.93
13-2099	Financial Specialists, All Other	710	38.92	24.34	46.21	34.79
15-0000	<u>Computer and Mathematical Occupations</u>	17,120	44.98	27.94	53.49	43.38
15-1121	Computer Systems Analysts	2,530	46.38	32.22	53.45	45.02
15-1122	Information Security Analysts	580	51.34	34.58	59.71	50.26
15-1131	Computer Programmers	1,110	38.59	25.91	44.93	37.14
15-1132	Software Developers, Applications	4,790	51.31	36.11	58.91	48.89
15-1134	Web Developers	370	34.65	20.53	41.70	34.47
15-1141	Database Administrators	850	44.45	27.33	53.01	42.67

SOC	OCCUPATIONAL TITLE	Empl	(\$)Mean	(\$)Entry	(\$)Exp	(\$)Median
15-1142	Network and Computer Systems Administrators	1,370	38.94	26.15	45.33	37.08
15-1143	Computer Network Architects	630	61.05	41.07	71.04	64.26
15-1151	Computer User Support Specialists	1,830	28.26	19.15	32.82	26.86
15-1152	Computer Network Support Specialists	440	29.25	20.01	33.87	27.12
15-2011	Actuaries	10	48.85	35.28	55.63	39.51
15-2031	Operations Research Analysts	960	41.68	26.79	49.13	41.10
15-2041	Statisticians	NA	48.42	28.30	58.48	45.37
17-0000	Architecture and Engineering Occupations	6,630	43.96	25.47	53.20	41.82
17-1011	Architects, Except Landscape and Naval	130	40.10	27.62	46.34	35.39
17-1012	Landscape Architects	NA	31.98	23.89	36.02	31.85
17-1022	Surveyors	120	35.15	25.36	40.04	33.60
17-2041	Chemical Engineers	550	57.83	36.82	68.33	56.28
17-2051	Civil Engineers	840	43.95	30.48	50.68	42.02
17-2071	Electrical Engineers	620	52.35	38.18	59.44	50.69
17-2081	Environmental Engineers	140	40.61	27.82	47.01	34.86
17-2111	Health and Safety Engineers	110	51.46	31.35	61.52	54.07
17-2112	Industrial Engineers	460	45.48	32.68	51.88	44.20
17-2141	Mechanical Engineers	670	51.07	35.45	58.87	49.63
17-3011	Architectural and Civil Drafters	400	25.40	18.08	29.05	25.43
17-3012	Electrical and Electronics Drafters	80	31.48	24.61	34.91	30.14
17-3013	Mechanical Drafters	180	28.06	19.18	32.50	27.49
17-3019	Drafters, All Other	NA	24.47	18.85	27.28	23.51
17-3022	Civil Engineering Technicians	350	22.05	15.79	25.19	21.57
17-3023	Electrical and Electronics Engineering Technicians	NA	27.25	16.01	32.87	31.85
17-3025	Environmental Engineering Technicians	60	27.78	17.63	32.85	27.00
17-3026	Industrial Engineering Technicians	40	25.90	20.26	28.71	25.65
17-3029	Engineering Technicians, Except Drafters, All Other	70	24.70	20.07	27.02	24.13
17-3031	Surveying and Mapping Technicians	130	20.20	15.38	22.60	20.14
19-0000	Life, Physical, and Social Science Occupations	5,210	38.89	22.15	47.27	35.30
19-1013	Soil and Plant Scientists	90	27.34	21.16	30.43	25.50

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
19-1021	Biochemists and Biophysicists	240	44.97	25.71	54.59	44.90
19-1022	Microbiologists	190	30.04	21.21	34.45	27.18
19-1029	Biological Scientists, All Other	NA	44.11	32.81	49.77	44.44
19-1031	Conservation Scientists	70	26.59	19.11	30.33	24.34
19-1042	Medical Scientists, Except Epidemiologists	400	55.32	33.67	66.14	53.24
19-2012	Physicists	30	60.65	26.28	77.83	49.04
19-2031	Chemists	1,420	50.75	35.12	58.57	49.26
19-2032	Materials Scientists	80	42.61	22.21	52.81	32.19
19-2041	Environmental Scientists and Specialists, Including Health	370	28.79	19.93	33.22	26.94
19-2042	Geoscientists, Except Hydrologists and Geographers	100	38.74	25.27	45.47	41.83
19-2043	Hydrologists	NA	33.03	28.30	35.39	31.87
19-3011	Economists	30	41.75	27.66	48.80	39.16
19-3022	Survey Researchers	80	29.76	21.13	34.07	30.72
19-3031	Clinical, Counseling, and School Psychologists	480	37.91	24.77	44.48	35.77
19-3051	Urban and Regional Planners	210	30.83	24.36	34.06	29.24
19-3092	Geographers	10	30.10	22.30	34.00	24.76
19-3093	Historians	NA	31.95	25.62	35.12	33.24
19-3099	Social Scientists and Related Workers, All Other	50	32.69	18.93	39.57	34.16
19-4011	Agricultural and Food Science Technicians	20	21.18	16.08	23.73	20.10
19-4021	Biological Technicians	170	24.30	16.47	28.22	23.51
19-4031	Chemical Technicians	630	30.17	21.04	34.74	31.41
19-4091	Environmental Science and Protection Technicians, Including Health	210	18.08	13.59	20.33	17.41
19-4092	Forensic Science Technicians	30	24.35	16.32	28.36	25.65
19-4093	Forest and Conservation Technicians	20	15.75	11.51	17.88	13.14
19-4099	Life, Physical, and Social Science Technicians, All Other	30	24.69	14.95	29.57	25.05
21-0000	Community and Social Services Occupations	6,760	22.74	15.17	26.52	21.04
21-1012	Educational, Guidance, School, and Vocational Counselors	1,040	30.76	20.07	36.11	31.66
21-1013	Marriage and Family Therapists	220	24.78	23.06	25.64	24.92
21-1015	Rehabilitation Counselors	420	16.74	12.55	18.83	16.36
21-1018	Substance Abuse, Behavioral Disorder, and Mental Health Counselors	740	21.47	15.13	24.65	20.27
21-1021	Child, Family, and School Social Workers	1,190	19.41	15.22	21.51	18.16

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
21-1022	Healthcare Social Workers	550	26.86	19.33	30.63	26.69
21-1023	Mental Health and Substance Abuse Social Workers	370	24.38	17.68	27.72	22.79
21-1029	Social Workers, All Other	120	29.22	18.84	34.41	28.09
21-1091	Health Educators	230	32.36	19.97	38.56	31.80
21-1093	Social and Human Service Assistants	840	16.15	12.45	18.00	15.44
21-1094	Community Health Workers	140	19.68	14.76	22.14	19.25
21-1099	Community and Social Service Specialists, All Other	340	20.04	14.28	22.92	18.90
21-2011	Clergy	60	27.00	20.64	30.17	24.04
21-2021	Directors, Religious Activities and Education	10	25.31	14.17	30.87	25.32
23-0000	<u>Legal Occupations</u>	4,760	58.72	22.12	77.02	42.48
23-1021	Administrative Law Judges, Adjudicators, and Hearing Officers	80	31.70	18.35	38.37	23.60
23-1023	Judges, Magistrate Judges, and Magistrates	120	67.63	39.59	81.65	55.50
23-2011	Paralegals and Legal Assistants	1,210	27.55	19.08	31.78	25.44
23-2091	Court Reporters	60	27.92	16.70	33.53	33.47
23-2093	Title Examiners, Abstractors, and Searchers	NA	23.63	17.56	26.67	24.81
23-2099	Legal Support Workers, All Other	680	26.99	19.07	30.95	24.65
25-0000	<u>Education, Training, and Library Occupations</u>	25,280	26.70	13.48	33.31	25.29
25-1021	Computer Science Teachers, Postsecondary	150	92,533	57,482	110,059	79,986
25-1022	Mathematical Science Teachers, Postsecondary	160	79,078	53,277	91,978	75,059
25-1032	Engineering Teachers, Postsecondary	230	78,468	74,942	80,231	77,165
25-1052	Chemistry Teachers, Postsecondary	80	90,430	60,563	105,364	80,890
25-1067	Sociology Teachers, Postsecondary	90	81,745	59,156	93,039	76,152
25-1081	Education Teachers, Postsecondary	200	79,693	44,467	97,306	74,453
25-1111	Criminal Justice and Law Enforcement Teachers, Postsecondary	40	77,406	59,851	86,184	76,131
25-1113	Social Work Teachers, Postsecondary	50	79,316	55,734	91,107	75,096
25-1121	Art, Drama, and Music Teachers, Postsecondary	NA	69,053	41,604	82,778	63,114
25-1123	English Language and Literature Teachers, Postsecondary	230	71,477	54,654	79,889	73,226
25-1125	History Teachers, Postsecondary	50	80,857	47,819	97,376	76,608
25-1194	Vocational Education Teachers, Postsecondary	240	30.15	21.02	34.71	26.66
25-1199	Postsecondary Teachers, All Other	50	65,717	45,992	75,580	68,577

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
25-2011	Preschool Teachers, Except Special Education	2,150	13.90	10.42	15.64	12.53
25-2012	Kindergarten Teachers, Except Special Education	380	60,143	44,951	67,739	57,005
25-2021	Elementary School Teachers, Except Special Education	3,780	63,036	46,222	71,444	62,040
25-2022	Middle School Teachers, Except Special and Career/Technical Education	2,650	63,384	46,868	71,643	63,045
25-2031	Secondary School Teachers, Except Special and Career/Technical Education	2,650	65,035	48,474	73,316	64,939
25-2052	Special Education Teachers, Kindergarten and Elementary School	1,090	61,012	45,604	68,716	59,227
25-2053	Special Education Teachers, Middle School	130	67,434	52,580	74,860	68,078
25-2054	Special Education Teachers, Secondary School	270	64,681	48,511	72,766	63,353
25-3011	Adult Basic and Secondary Education and Literacy Teachers and Instructors	230	27.37	20.70	30.71	27.65
25-3021	Self-Enrichment Education Teachers	360	17.96	10.44	21.73	14.85
25-3097	Teachers and Instructors, All Other, Except Substitute Teachers	570	42,356	22,974	52,047	33,104
25-3098	Substitute Teachers	NA	12.30	9.55	13.68	12.09
25-4011	Archivists	40	22.15	16.90	24.78	20.85
25-4012	Curators	60	28.24	19.24	32.74	28.37
25-4021	Librarians	390	34.05	22.23	39.96	34.52
25-4031	Library Technicians	230	20.35	13.71	23.67	20.39
25-9011	Audio-Visual and Multimedia Collections Specialists	50	21.95	15.37	25.24	22.48
25-9021	Farm and Home Management Advisors	90	27.22	18.20	31.73	27.13
25-9031	Instructional Coordinators	910	32.52	22.29	37.63	32.54
25-9041	Teacher Assistants	3,790	31,396	22,170	36,010	30,383
25-9099	Education, Training, and Library Workers, All Other	100	19.77	13.80	22.76	17.28
27-0000	<u>Arts, Design, Entertainment, Sports, and Media Occupations</u>	4,220	23.80	10.82	30.29	19.30
27-1011	Art Directors	40	47.96	32.60	55.64	43.02
27-1021	Commercial and Industrial Designers	20	39.23	32.94	42.37	39.15
27-1023	Floral Designers	90	14.03	10.10	15.99	13.83
27-1024	Graphic Designers	460	24.48	16.68	28.38	22.32
27-1025	Interior Designers	140	28.48	14.56	35.44	28.78
27-1026	Merchandise Displayers and Window Trimmers	620	13.34	9.87	15.07	12.30
27-2012	Producers and Directors	60	28.69	19.09	33.49	25.62
27-2022	Coaches and Scouts	900	40,193	18,829	50,875	25,588
27-2023	Umpires, Referees, and Other Sports Officials	90	30,960	19,710	36,584	23,709

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
27-3022	Reporters and Correspondents	90	24.32	14.59	29.18	18.74
27-3031	Public Relations Specialists	710	29.03	17.69	34.71	26.72
27-3041	Editors	130	33.07	20.02	39.60	29.73
27-3042	Technical Writers	110	37.02	23.88	43.59	33.42
27-3043	Writers and Authors	60	29.18	17.80	34.87	25.24
27-3091	Interpreters and Translators	50	25.90	21.97	27.86	25.70
27-4011	Audio and Video Equipment Technicians	60	22.39	15.87	25.65	21.42
27-4012	Broadcast Technicians	70	18.47	10.73	22.34	11.80
27-4021	Photographers	110	16.41	12.25	18.49	15.29
27-4031	Camera Operators, Television, Video, and Motion Picture	10	27.70	24.60	29.26	28.02
29-0000	Healthcare Practitioners and Technical Occupations	31,680	42.08	21.77	52.23	34.21
29-1011	Chiropractors	90	46.67	28.45	55.77	36.24
29-1021	Dentists, General	280	127.14	N/A	N/A	N/A
29-1031	Dietitians and Nutritionists	200	31.05	24.33	34.41	31.29
29-1041	Optometrists	90	55.87	30.42	68.60	48.40
29-1051	Pharmacists	1,060	60.29	54.14	63.36	60.35
29-1062	Family and General Practitioners	450	102.97	67.83	120.54	94.27
29-1063	Internists, General	100	87.96	50.58	106.65	78.36
29-1064	Obstetricians and Gynecologists	100	129.10	N/A	N/A	N/A
29-1065	Pediatricians, General	230	101.62	68.39	118.24	92.18
29-1067	Surgeons	160	133.31	N/A	N/A	N/A
29-1069	Physicians and Surgeons, All Other	1,700	104.14	43.15	134.63	N/A
29-1071	Physician Assistants	500	50.63	38.86	56.51	50.93
29-1081	Podiatrists	80	82.60	57.61	95.09	73.29
29-1122	Occupational Therapists	440	41.36	32.25	45.91	40.81
29-1123	Physical Therapists	860	45.14	34.82	50.29	44.79
29-1124	Radiation Therapists	50	46.45	34.20	52.57	47.11
29-1125	Recreational Therapists	110	22.27	16.44	25.19	20.51
29-1126	Respiratory Therapists	410	32.67	26.59	35.71	32.07
29-1127	Speech-Language Pathologists	580	39.15	28.11	44.68	37.80
29-1128	Exercise Physiologists	50	21.06	15.65	23.76	19.06

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
29-1131	Veterinarians	220	55.60	40.60	63.09	52.89
29-1141	Registered Nurses	11,840	35.96	27.97	39.95	35.11
29-1151	Nurse Anesthetists	150	90.32	72.74	99.11	81.32
29-1161	Nurse Midwives	NA	46.32	38.53	50.21	46.57
29-1171	Nurse Practitioners	760	52.09	41.93	57.16	50.67
29-1181	Audiologists	70	44.98	35.06	49.94	43.38
29-1199	Health Diagnosing and Treating Practitioners, All Other	50	41.97	35.85	45.03	42.86
29-2010	Clinical Laboratory Technologists and Technicians	650	29.14	21.05	33.18	29.66
29-2021	Dental Hygienists	650	37.76	33.26	40.01	37.41
29-2031	Cardiovascular Technologists and Technicians	300	27.76	17.16	33.06	25.55
29-2032	Diagnostic Medical Sonographers	190	34.73	29.14	37.52	34.69
29-2033	Nuclear Medicine Technologists	60	39.62	33.64	42.61	38.62
29-2034	Radiologic Technologists and Technicians	730	29.11	21.80	32.77	28.31
29-2035	Magnetic Resonance Imaging Technologists	170	36.10	30.49	38.90	35.95
29-2041	Emergency Medical Technicians and Paramedics	1,270	19.58	15.21	21.76	18.02
29-2051	Dietetic Technicians	100	15.40	11.98	17.11	15.54
29-2052	Pharmacy Technicians	1,460	16.57	12.16	18.77	15.26
29-2053	Psychiatric Technicians	130	15.85	13.66	16.95	14.85
29-2054	Respiratory Therapy Technicians	30	23.51	15.72	27.40	26.17
29-2055	Surgical Technologists	320	22.72	18.74	24.70	22.53
29-2056	Veterinary Technologists and Technicians	380	16.67	13.17	18.42	16.37
29-2057	Ophthalmic Medical Technicians	NA	17.28	12.96	19.44	17.05
29-2061	Licensed Practical and Licensed Vocational Nurses	2,300	25.41	20.47	27.89	25.80
29-2071	Medical Records and Health Information Technicians	560	21.82	15.41	25.03	21.29
29-2081	Opticians, Dispensing	420	17.68	11.75	20.64	16.98
29-2099	Health Technologists and Technicians, All Other	160	23.51	16.39	27.07	21.81
29-9011	Occupational Health and Safety Specialists	460	36.34	22.22	43.40	33.91
29-9012	Occupational Health and Safety Technicians	40	26.80	18.68	30.86	27.69
29-9091	Athletic Trainers	90	47,926	44,898	49,441	47,006
29-9092	Genetic Counselors	10	35.66	33.30	36.83	35.70
29-9099	Healthcare Practitioners and Technical Workers, All Other	90	28.72	15.33	35.42	27.22

SOC	OCCUPATIONAL TITLE	Empl	(\$)Mean	(\$)Entry	(\$)Exp	(\$)Median
31-0000	<u>Healthcare Support Occupations</u>	12,390	16.26	12.34	18.22	15.04
31-1011	Home Health Aides	1,620	14.21	10.54	16.05	13.52
31-1014	Nursing Assistants	4,850	14.80	12.85	15.77	14.43
31-1015	Orderlies	360	15.78	13.24	17.05	16.17
31-2011	Occupational Therapy Assistants	NA	28.43	22.80	31.24	28.59
31-2012	Occupational Therapy Aides	NA	16.45	13.62	17.86	15.84
31-2021	Physical Therapist Assistants	340	27.35	21.92	30.07	25.62
31-2022	Physical Therapist Aides	240	12.52	10.75	13.41	11.77
31-9091	Dental Assistants	810	19.74	13.97	22.63	19.30
31-9092	Medical Assistants	2,560	16.03	12.48	17.81	15.65
31-9093	Medical Equipment Preparers	160	19.09	13.89	21.69	20.04
31-9094	Medical Transcriptionists	110	15.97	10.74	18.59	14.44
31-9095	Pharmacy Aides	NA	14.42	12.42	15.42	14.42
31-9096	Veterinary Assistants and Laboratory Animal Caretakers	270	13.34	10.48	14.77	12.49
31-9097	Phlebotomists	490	18.81	15.14	20.64	18.20
31-9099	Healthcare Support Workers, All Other	40	24.43	20.42	26.44	23.78
33-0000	<u>Protective Service Occupations</u>	9,780	21.58	11.54	26.60	19.58
33-1012	First-Line Supervisors of Police and Detectives	390	47.53	36.85	52.87	47.56
33-1021	First-Line Supervisors of Fire Fighting and Prevention Workers	40	38.67	31.49	42.27	38.00
33-1099	First-Line Supervisors of Protective Service Workers, All Other	350	21.07	14.58	24.32	19.62
33-2011	Firefighters	380	23.46	16.46	26.96	22.58
33-2021	Fire Inspectors and Investigators	90	28.28	18.85	32.99	25.38
33-3011	Bailiffs	90	15.46	14.18	16.10	15.03
33-3021	Detectives and Criminal Investigators	90	43.23	24.72	52.49	33.94
33-3041	Parking Enforcement Workers	50	18.23	13.70	20.49	18.69
33-3051	Police and Sheriff's Patrol Officers	1,790	33.65	24.26	38.35	32.91
33-9021	Private Detectives and Investigators	40	23.68	16.97	27.03	21.82
33-9031	Gaming Surveillance Officers and Gaming Investigators	40	15.37	12.38	16.86	15.70
33-9032	Security Guards	3,430	13.64	10.61	15.15	12.33
33-9091	Crossing Guards	430	16.00	11.32	18.34	15.13

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
33-9092	Lifeguards, Ski Patrol, and Other Recreational Protective Service Workers	310	10.97	9.32	11.79	10.53
33-9099	Protective Service Workers, All Other	310	12.89	9.98	14.34	11.55
35-0000	<u>Food Preparation and Serving-Related Occupations</u>	43,390	12.13	9.01	13.69	10.28
35-1011	Chefs and Head Cooks	530	28.52	21.42	32.08	27.57
35-1012	First-Line Supervisors of Food Preparation and Serving Workers	3,250	20.11	14.41	22.96	19.57
35-2011	Cooks, Fast Food	710	10.31	9.13	10.90	9.76
35-2012	Cooks, Institution and Cafeteria	2,650	15.68	11.68	17.68	16.01
35-2014	Cooks, Restaurant	4,590	13.19	10.22	14.67	13.06
35-2015	Cooks, Short Order	80	10.69	9.16	11.45	10.18
35-2021	Food Preparation Workers	2,480	10.75	8.97	11.64	10.04
35-3011	Bartenders	2,290	12.17	9.08	13.71	10.80
35-3021	Combined Food Preparation and Serving Workers, Including Fast Food	11,390	10.02	8.95	10.55	9.53
35-3022	Counter Attendants, Cafeteria, Food Concession, and Coffee Shop	1,600	10.43	9.06	11.11	9.61
35-3031	Waiters and Waitresses	8,010	11.39	8.95	12.61	9.69
35-3041	Food Servers, Nonrestaurant	1,040	11.88	9.29	13.17	10.62
35-9011	Dining Room and Cafeteria Attendants and Bartender Helpers	1,380	9.32	8.84	9.57	9.17
35-9021	Dishwashers	1,640	10.26	9.11	10.84	9.72
35-9031	Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	1,620	9.54	8.95	9.84	9.31
35-9099	Food Preparation and Serving Related Workers, All Other	120	12.05	8.68	13.73	10.07
37-0000	<u>Building and Grounds Cleaning and Maintenance Occupations</u>	15,980	14.46	10.32	16.53	13.35
37-1011	First-Line Supervisors of Housekeeping and Janitorial Workers	750	22.03	14.29	25.90	22.13
37-1012	First-Line Supervisors of Landscaping and Groundskeeping Workers	300	26.67	20.76	29.63	27.09
37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	8,720	13.71	10.34	15.40	12.44
37-2012	Maids and Housekeeping Cleaners	2,050	11.51	9.04	12.74	11.18
37-2019	Building Cleaning Workers, All Other	NA	15.47	13.09	16.66	15.27
37-2021	Pest Control Workers	250	20.22	13.99	23.34	19.01
37-3011	Landscaping and Groundskeeping Workers	3,460	14.75	11.53	16.37	14.36
37-3012	Pesticide Handlers, Sprayers, and Applicators, Vegetation	50	16.17	12.67	17.92	16.02
37-3013	Tree Trimmers and Pruners	30	21.41	16.88	23.67	19.34

SOC	OCCUPATIONAL TITLE	Empl	(\$)Mean	(\$)Entry	(\$)Exp	(\$)Median
39-0000	<u>Personal Care and Service Occupations</u>	15,570	13.52	9.70	15.43	11.44
39-1010	First-Line Supervisors of Gaming Workers	160	25.98	19.56	29.19	26.33
39-1021	First-Line Supervisors of Personal Service Workers	720	21.86	15.53	25.02	20.68
39-2011	Animal Trainers	40	17.25	12.75	19.50	15.00
39-2021	Nonfarm Animal Caretakers	680	11.93	9.13	13.32	10.48
39-3012	Gaming and Sports Book Writers and Runners	60	14.77	10.80	16.75	12.72
39-3021	Motion Picture Projectionists	20	11.47	8.87	12.77	11.25
39-3031	Ushers, Lobby Attendants, and Ticket Takers	170	10.17	8.81	10.84	9.52
39-3091	Amusement and Recreation Attendants	1,390	10.16	8.98	10.75	9.49
39-3093	Locker Room, Coatroom, and Dressing Room Attendants	20	12.10	10.01	13.15	11.52
39-4021	Funeral Attendants	190	16.98	10.98	19.98	17.66
39-4031	Morticians, Undertakers, and Funeral Directors	110	32.42	21.26	38.00	30.69
39-5012	Hairdressers, Hairstylists, and Cosmetologists	1,910	17.22	10.00	20.83	14.59
39-5092	Manicurists and Pedicurists	410	11.97	9.29	13.31	11.21
39-5093	Shampooers	270	9.40	8.80	9.71	9.14
39-5094	Skincare Specialists	NA	15.75	12.15	17.55	15.08
39-6011	Baggage Porters and Bellhops	30	12.88	9.45	14.60	11.76
39-6012	Concierges	40	13.47	10.40	15.01	13.12
39-7010	Tour and Travel Guides	270	13.20	10.35	14.63	13.38
39-9011	Childcare Workers	1,070	10.72	9.03	11.56	9.88
39-9021	Personal Care Aides	4,930	11.46	10.78	11.80	11.16
39-9031	Fitness Trainers and Aerobics Instructors	1,040	18.48	11.48	21.98	16.28
39-9032	Recreation Workers	920	13.67	9.63	15.68	12.20
39-9041	Residential Advisors	350	12.56	10.80	13.44	12.11
41-0000	<u>Sales and Related Occupations</u>	48,190	18.77	9.80	23.25	12.68
41-1011	First-Line Supervisors of Retail Sales Workers	4,330	22.86	14.88	26.85	21.36
41-1012	First-Line Supervisors of Non-Retail Sales Workers	650	40.35	24.57	48.25	36.58
41-2011	Cashiers	13,820	10.68	9.11	11.47	10.23
41-2021	Counter and Rental Clerks	1,280	16.08	11.69	18.28	15.35
41-2022	Parts Salespersons	830	16.39	11.63	18.77	15.29
41-2031	Retail Salespersons	15,000	12.66	9.40	14.28	11.09

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
41-3011	Advertising Sales Agents	290	27.79	13.04	35.17	23.93
41-3021	Insurance Sales Agents	1,270	29.06	18.69	34.25	24.89
41-3031	Securities, Commodities, and Financial Services Sales Agents	2,200	42.01	22.01	52.01	34.44
41-3041	Travel Agents	130	20.09	14.29	23.00	19.52
41-3099	Sales Representatives, Services, All Other	3,060	32.35	16.34	40.36	26.74
41-4011	Sales Rep., Wholesale and Manuf., Technical and Scientific Products	920	49.65	32.19	58.39	48.24
41-4012	Sales Rep., Wholesale and Manuf., Except Tech. and Scientific Products	2,750	31.33	19.49	37.25	28.72
41-9011	Demonstrators and Product Promoters	300	13.89	10.79	15.44	13.15
41-9021	Real Estate Brokers	NA	36.81	28.84	40.79	35.29
41-9022	Real Estate Sales Agents	530	24.09	14.44	28.91	21.12
41-9031	Sales Engineers	NA	68.44	51.67	76.83	70.87
41-9041	Telemarketers	NA	14.42	11.48	15.89	14.03
41-9099	Sales and Related Workers, All Other	180	24.33	10.95	31.03	21.46
43-0000	Office and Administrative Support Occupations	71,050	19.12	12.16	22.60	17.78
43-1011	First-Line Supervisors of Office and Administrative Support Workers	5,130	30.15	20.07	35.19	28.54
43-2011	Switchboard Operators, Including Answering Service	220	13.99	10.74	15.61	13.75
43-3011	Bill and Account Collectors	1,010	18.84	13.27	21.62	17.42
43-3021	Billing and Posting Clerks and Machine Operators	2,220	20.57	15.17	23.27	20.34
43-3031	Bookkeeping, Accounting, and Auditing Clerks	7,310	21.52	15.47	24.55	21.35
43-3051	Payroll and Timekeeping Clerks	500	21.61	15.75	24.54	21.77
43-3061	Procurement Clerks	160	18.91	13.85	21.44	18.13
43-3071	Tellers	1,560	14.75	12.12	16.06	14.63
43-3099	Financial Clerks, All Other	210	25.58	18.71	29.02	24.66
43-4011	Brokerage Clerks	NA	27.55	22.68	29.98	27.43
43-4031	Court, Municipal, and License Clerks	750	16.77	13.65	18.33	16.68
43-4041	Credit Authorizers, Checkers, and Clerks	NA	19.29	14.93	21.47	18.45
43-4051	Customer Service Representatives	8,850	18.30	12.27	21.31	17.36
43-4061	Eligibility Interviewers, Government Programs	170	17.20	12.81	19.40	16.34
43-4071	File Clerks	590	14.19	10.23	16.17	13.47
43-4081	Hotel, Motel, and Resort Desk Clerks	710	12.34	9.49	13.76	11.69
43-4111	Interviewers, Except Eligibility and Loan	700	19.10	15.32	20.99	18.91

SOC	OCCUPATIONAL TITLE	Empl	(\$)Mean	(\$)Entry	(\$)Exp	(\$)Median
43-4121	Library Assistants, Clerical	490	11.66	10.13	12.42	10.96
43-4131	Loan Interviewers and Clerks	770	18.67	13.22	21.39	18.40
43-4141	New Accounts Clerks	270	21.03	15.32	23.89	19.39
43-4151	Order Clerks	290	16.93	10.99	19.91	15.85
43-4161	Human Resources Assistants, Except Payroll and Timekeeping	400	18.33	13.75	20.61	17.73
43-4171	Receptionists and Information Clerks	2,400	13.06	9.98	14.60	12.33
43-4181	Reservation and Transportation Ticket Agents and Travel Clerks	50	18.39	14.83	20.16	16.38
43-4199	Information and Record Clerks, All Other	320	20.52	15.22	23.16	20.61
43-5011	Cargo and Freight Agents	110	20.57	11.07	25.32	20.07
43-5021	Couriers and Messengers	290	14.63	11.86	16.01	14.59
43-5031	Police, Fire, and Ambulance Dispatchers	260	21.62	16.68	24.09	21.54
43-5032	Dispatchers, Except Police, Fire, and Ambulance	640	22.00	16.18	24.91	21.88
43-5041	Meter Readers, Utilities	60	27.78	18.91	32.21	30.88
43-5051	Postal Service Clerks	240	25.11	18.81	28.26	28.89
43-5052	Postal Service Mail Carriers	1,120	24.95	17.65	28.59	27.79
43-5053	Postal Service Mail Sorters, Processors, and Processing Machine Operators	400	25.91	20.04	28.84	28.79
43-5061	Production, Planning, and Expediting Clerks	690	25.47	17.89	29.26	24.79
43-5071	Shipping, Receiving, and Traffic Clerks	2,340	15.06	10.86	17.16	14.04
43-5081	Stock Clerks and Order Fillers	4,770	13.03	10.08	14.51	11.94
43-5111	Weighers, Measurers, Checkers, and Samplers, Recordkeeping	260	13.97	9.38	16.26	12.69
43-6011	Executive Secretaries and Executive Administrative Assistants	1,330	30.29	22.48	34.19	29.97
43-6012	Legal Secretaries	1,010	25.13	16.30	29.54	25.04
43-6013	Medical Secretaries	4,450	17.84	13.85	19.84	17.52
43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	6,740	19.20	13.86	21.87	18.58
43-9011	Computer Operators	120	21.85	16.20	24.68	21.39
43-9021	Data Entry Keyers	590	15.85	12.15	17.70	15.27
43-9022	Word Processors and Typists	110	20.66	14.88	23.54	19.81
43-9041	Insurance Claims and Policy Processing Clerks	980	19.49	15.48	21.50	18.83
43-9051	Mail Clerks and Mail Machine Operators, Except Postal Service	400	15.37	11.06	17.53	15.24
43-9061	Office Clerks, General	6,460	14.60	10.12	16.84	14.05
43-9071	Office Machine Operators, Except Computer	170	15.33	10.68	17.66	14.59

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
43-9081	Proofreaders and Copy Markers	NA	18.70	13.63	21.24	15.19
43-9199	Office and Administrative Support Workers, All Other	480	19.87	13.53	23.05	19.69
45-0000	<u>Farming, Fishing, and Forestry Occupations</u>	930	17.26	11.18	20.31	15.37
45-1011	First-Line Supervisors of Farming, Fishing, and Forestry Workers	90	26.34	18.95	30.03	24.77
45-2011	Agricultural Inspectors	150	21.70	17.22	23.94	21.87
45-2041	Graders and Sorters, Agricultural Products	150	12.83	11.15	13.67	13.04
45-2091	Agricultural Equipment Operators	30	19.98	13.98	22.99	20.38
45-2092	Farmworkers and Laborers, Crop, Nursery, and Greenhouse	190	13.65	9.24	15.85	11.87
45-2093	Farmworkers, Farm, Ranch, and Aquacultural Animals	110	15.81	13.06	17.19	14.80
47-0000	<u>Construction and Extraction Occupations</u>	16,420	24.71	15.33	29.41	23.00
47-1011	First-Line Supervisors of Construction Trades and Extraction Workers	2,210	35.40	24.94	40.63	34.31
47-2021	Brickmasons and Blockmasons	180	26.25	19.73	29.51	26.87
47-2031	Carpenters	1,950	24.02	16.40	27.83	22.85
47-2041	Carpet Installers	140	26.32	20.43	29.26	27.17
47-2043	Floor Sanders and Finishers	60	19.12	15.70	20.83	18.42
47-2044	Tile and Marble Setters	NA	16.64	14.98	17.47	16.68
47-2051	Cement Masons and Concrete Finishers	440	22.50	16.96	25.27	21.47
47-2061	Construction Laborers	1,870	17.13	12.88	19.26	16.81
47-2071	Paving, Surfacing, and Tamping Equipment Operators	250	21.57	17.05	23.82	19.60
47-2073	Operating Engineers and Other Construction Equipment Operators	1,300	20.59	15.65	23.06	18.92
47-2081	Drywall and Ceiling Tile Installers	210	20.62	15.95	22.95	18.91
47-2111	Electricians	2,110	28.31	18.86	33.04	27.37
47-2121	Glaziers	20	16.89	12.65	19.01	16.48
47-2132	Insulation Workers, Mechanical	280	23.71	18.18	26.47	23.75
47-2141	Painters, Construction and Maintenance	530	19.85	15.09	22.23	19.83
47-2151	Pipelayers	110	20.70	15.85	23.12	20.31
47-2152	Plumbers, Pipefitters, and Steamfitters	1,230	29.64	20.07	34.42	28.86
47-2181	Roofers	180	20.63	16.20	22.85	19.72
47-2211	Sheet Metal Workers	520	26.26	18.18	30.29	26.86
47-2221	Structural Iron and Steel Workers	190	24.26	17.73	27.52	23.99

SOC	OCCUPATIONAL TITLE	Empl	(\$)Mean	(\$)Entry	(\$)Exp	(\$)Median
47-3011	Helpers--Brick-, Block-, Stonemasons, and Tile and Marble Setters	150	18.86	15.02	20.78	18.01
47-3012	Helpers--Carpenters	330	14.08	10.91	15.66	13.37
47-3013	Helpers--Electricians	270	15.87	10.22	18.70	13.31
47-3015	Helpers--Pipelayers, Plumbers, Pipefitters, and Steamfitters	260	13.83	10.62	15.44	13.86
47-3016	Helpers--Roofers	60	15.52	13.06	16.75	14.99
47-3019	Helpers, Construction Trades, All Other	NA	15.99	12.76	17.60	14.39
47-4011	Construction and Building Inspectors	490	29.07	21.02	33.09	28.39
47-4021	Elevator Installers and Repairers	NA	36.77	28.53	40.88	35.73
47-4031	Fence Erectors	NA	27.11	17.41	31.96	27.43
47-4041	Hazardous Materials Removal Workers	80	19.91	16.83	21.45	18.76
47-4051	Highway Maintenance Workers	60	18.94	12.26	22.28	18.10
47-4071	Septic Tank Servicers and Sewer Pipe Cleaners	120	19.06	12.67	22.26	17.24
47-4090	Miscellaneous Construction and Related Workers	110	21.99	16.16	24.91	18.63
47-5021	Earth Drillers, Except Oil and Gas	40	25.46	17.24	29.57	23.40
49-0000	Installation, Maintenance, and Repair Occupations	16,850	24.65	14.79	29.57	23.51
49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	1,750	34.67	23.91	40.05	34.35
49-2011	Computer, Automated Teller, and Office Machine Repairers	250	22.37	14.58	26.26	21.34
49-2021	Radio, Cellular, and Tower Equipment Installers and Repairers	NA	23.39	17.47	26.34	23.23
49-2022	Telecommunications Equip. Installers and Repairers, Except Line Installers	170	28.05	19.84	32.16	25.19
49-2091	Avionics Technicians	80	28.69	26.26	29.91	29.06
49-2094	Electrical and Electronics Repairers, Commercial and Industrial Equipment	260	31.23	25.15	34.27	31.98
49-2095	Electrical and Electronics Repairers, Powerhouse, Substation, and Relay	140	39.97	31.43	44.23	41.95
49-2096	Electronic Equipment Installers and Repairers, Motor Vehicles	NA	20.26	14.89	22.95	20.61
49-2097	Electronic Home Entertainment Equipment Installers and Repairers	NA	22.04	16.54	24.79	21.91
49-2098	Security and Fire Alarm Systems Installers	170	26.00	18.45	29.77	26.32
49-3011	Aircraft Mechanics and Service Technicians	400	29.93	21.78	34.00	30.26
49-3021	Automotive Body and Related Repairers	390	19.82	15.62	21.92	18.95
49-3023	Automotive Service Technicians and Mechanics	1,850	21.28	13.64	25.10	20.42
49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	660	23.77	18.59	26.36	23.09
49-3041	Farm Equipment Mechanics and Service Technicians	110	18.17	13.68	20.42	17.95
49-3042	Mobile Heavy Equipment Mechanics, Except Engines	460	24.27	17.06	27.87	24.21

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
49-3051	Motorboat Mechanics and Service Technicians	140	18.99	12.20	22.39	18.87
49-3052	Motorcycle Mechanics	20	14.92	13.23	15.77	14.12
49-3053	Outdoor Power Equipment and Other Small Engine Mechanics	200	20.13	15.20	22.60	20.14
49-3093	Tire Repairers and Changers	220	15.41	10.86	17.69	14.46
49-9011	Mechanical Door Repairers	80	19.66	13.72	22.64	18.08
49-9012	Control and Valve Installers and Repairers, Except Mechanical Door	80	33.54	23.18	38.71	31.05
49-9021	Heating, Air Conditioning, and Refrigeration Mechanics and Installers	1,620	24.69	18.63	27.72	24.33
49-9031	Home Appliance Repairers	70	19.98	15.04	22.46	18.71
49-9041	Industrial Machinery Mechanics	1,040	27.43	20.10	31.09	27.39
49-9044	Millwrights	90	26.50	15.72	31.89	28.53
49-9051	Electrical Power-Line Installers and Repairers	340	37.58	29.12	41.81	39.61
49-9052	Telecommunications Line Installers and Repairers	NA	35.54	29.36	38.63	36.21
49-9062	Medical Equipment Repairers	120	31.91	24.03	35.84	30.27
49-9069	Precision Instrument and Equipment Repairers, All Other	40	27.16	21.01	30.23	27.82
49-9071	Maintenance and Repair Workers, General	3,360	19.92	13.16	23.30	18.76
49-9091	Coin, Vending, and Amusement Machine Servicers and Repairers	70	20.26	13.30	23.75	20.80
49-9094	Locksmiths and Safe Repairers	NA	21.55	15.16	24.74	19.76
49-9095	Manufactured Building and Mobile Home Installers	NA	15.39	10.92	17.62	12.62
49-9098	Helpers--Installation, Maintenance, and Repair Workers	800	13.47	9.87	15.27	12.46
49-9099	Installation, Maintenance, and Repair Workers, All Other	340	19.39	11.94	23.12	18.08
51-0000	Production Occupations	19,760	18.71	11.55	22.29	15.06
51-1011	First-Line Supervisors of Production and Operating Workers	1,360	34.11	23.44	39.45	32.22
51-2028	Electrical, Electronic, and Electromechanical Assemblers	290	14.50	11.34	16.09	13.22
51-2041	Structural Metal Fabricators and Fitters	140	21.92	18.73	23.51	22.00
51-2098	Assemblers and Fabricators, All Other, Including Team Assemblers	1,370	16.10	11.96	18.17	15.09
51-3011	Bakers	350	12.55	9.50	14.07	11.71
51-3021	Butchers and Meat Cutters	160	18.82	13.48	21.49	19.82
51-3022	Meat, Poultry, and Fish Cutters and Trimmers	5,540	12.70	10.89	13.61	12.86
51-3023	Slaughterers and Meat Packers	390	13.60	10.68	15.06	13.31
51-3099	Food Processing Workers, All Other	340	13.92	12.70	14.53	13.82
51-4011	Computer-Controlled Machine Tool Operators, Metal and Plastic	90	17.16	12.33	19.58	15.98

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
51-4021	Extruding and Drawing Machine Operators, Metal and Plastic	220	18.53	14.59	20.50	17.68
51-4031	Cutting, Punching, and Press Machine Operators, Metal and Plastic	200	16.34	12.54	18.24	15.84
51-4033	Grinding, Lapping, Polishing, and Buffing Mach. Operators, Metal and Plastic	40	13.57	10.61	15.05	12.48
51-4041	Machinists	340	26.54	19.86	29.89	27.07
51-4072	Molding, Coremaking, and Casting Machine Operators, Metal and Plastic	120	19.37	14.57	21.78	19.18
51-4111	Tool and Die Makers	NA	23.15	20.34	24.56	22.36
51-4121	Welders, Cutters, Solderers, and Brazers	700	25.09	16.23	29.51	24.74
51-4193	Plating and Coating Machine Operators and Tenders, Metal and Plastic	40	16.55	14.19	17.73	16.56
51-5111	Prepress Technicians and Workers	40	24.53	19.10	27.25	25.10
51-5112	Printing Press Operators	230	20.33	12.90	24.04	18.56
51-5113	Print Binding and Finishing Workers	60	18.53	11.41	22.09	19.10
51-6011	Laundry and Dry-Cleaning Workers	630	11.48	9.20	12.61	10.63
51-6031	Sewing Machine Operators	170	13.71	10.94	15.10	12.63
51-6052	Tailors, Dressmakers, and Custom Sewers	60	14.27	10.70	16.05	12.89
51-6093	Upholsterers	20	22.16	19.96	23.26	22.22
51-6099	Textile, Apparel, and Furnishings Workers, All Other	NA	20.00	10.96	24.53	20.74
51-7011	Cabinetmakers and Bench Carpenters	170	21.78	15.03	25.15	20.50
51-7042	Woodworking Machine Setters, Operators, and Tenders, Except Sawing	30	18.69	12.97	21.55	20.25
51-8021	Stationary Engineers and Boiler Operators	50	30.50	24.30	33.59	31.89
51-8031	Water and Wastewater Treatment Plant and System Operators	380	22.10	15.59	25.35	21.53
51-8091	Chemical Plant and System Operators	NA	30.24	19.88	35.42	32.86
51-8099	Plant and System Operators, All Other	20	24.23	16.74	27.98	22.21
51-9011	Chemical Equipment Operators and Tenders	830	29.32	21.12	33.42	30.67
51-9012	Separating, Filtering, Clarifying, Precipitating, and Still Machine Operators	70	19.50	13.96	22.27	19.17
51-9021	Crushing, Grinding, and Polishing Machine Setters, Operators, and Tenders	50	20.02	14.98	22.54	20.61
51-9023	Mixing and Blending Machine Setters, Operators, and Tenders	280	22.47	13.14	27.14	21.09
51-9031	Cutters and Trimmers, Hand	10	12.45	10.73	13.31	12.67
51-9032	Cutting and Slicing Machine Setters, Operators, and Tenders	90	18.70	12.78	21.66	18.02
51-9041	Extruding, Forming, Pressing, and Compacting Machine Operators	NA	20.72	18.88	21.64	21.12
51-9061	Inspectors, Testers, Sorters, Samplers, and Weighers	790	19.72	12.63	23.27	17.44
51-9071	Jewelers and Precious Stone and Metal Workers	NA	22.45	17.79	24.78	22.70
51-9082	Medical Appliance Technicians	30	19.56	11.94	23.37	17.99

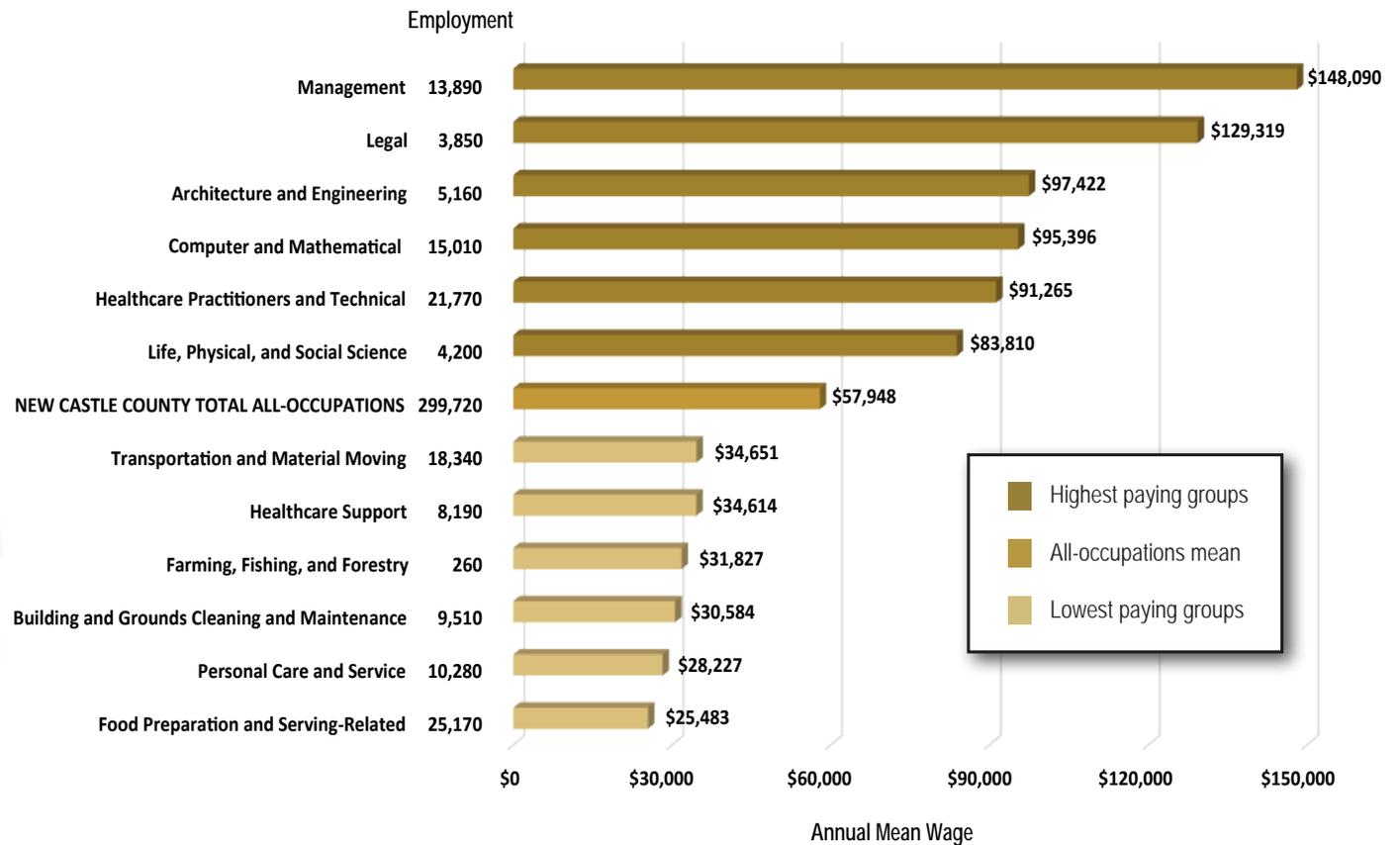
SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
51-9111	Packaging and Filling Machine Operators and Tenders	850	15.87	11.33	18.14	14.92
51-9121	Coating, Painting, and Spraying Machine Setters, Operators, and Tenders	60	20.86	14.87	23.85	18.51
51-9122	Painters, Transportation Equipment	120	19.21	13.42	22.11	18.61
51-9151	Photographic Process Workers and Processing Machine Operators	40	16.06	10.39	18.90	13.65
51-9191	Adhesive Bonding Machine Operators and Tenders	NA	16.59	13.41	18.18	16.54
51-9195	Molders, Shapers, and Casters, Except Metal and Plastic	90	16.72	12.06	19.04	16.12
51-9198	Helpers--Production Workers	410	14.12	9.95	16.21	13.42
53-0000	Transportation and Material Moving Occupations	29,680	16.90	10.23	20.23	14.77
53-1011	Aircraft Cargo Handling Supervisors	NA	34.04	32.89	34.61	34.37
53-1048	First-Line Supervisors of Transportation and Material Moving Workers	1,290	29.66	20.17	34.41	28.75
53-2012	Commercial Pilots	280	97,417	67,418	112,416	92,258
53-3011	Ambulance Drivers and Attendants, Except Emergency Medical Technicians	60	14.06	11.62	15.28	13.78
53-3021	Bus Drivers, Transit and Intercity	490	19.73	13.81	22.68	19.04
53-3022	Bus Drivers, School or Special Client	2,060	17.18	13.13	19.20	17.03
53-3031	Driver/Sales Workers	NA	13.01	9.15	14.94	9.69
53-3032	Heavy and Tractor-Trailer Truck Drivers	4,370	21.23	15.79	23.95	20.64
53-3033	Light Truck or Delivery Services Drivers	2,620	17.17	10.49	20.51	15.19
53-3041	Taxi Drivers and Chauffeurs	500	13.14	10.93	14.24	12.75
53-3099	Motor Vehicle Operators, All Other	NA	19.68	11.46	23.80	20.46
53-4011	Locomotive Engineers	80	36.07	23.56	42.33	40.80
53-4021	Railroad Brake, Signal, and Switch Operators	10	33.31	29.11	35.42	35.04
53-5011	Sailors and Marine Oilers	100	19.30	11.82	23.04	19.44
53-5021	Captains, Mates, and Pilots of Water Vessels	80	35.96	25.87	41.00	34.93
53-6021	Parking Lot Attendants	290	11.33	9.35	12.32	11.15
53-6031	Automotive and Watercraft Service Attendants	210	11.80	10.24	12.59	11.25
53-6099	Transportation Workers, All Other	NA	19.00	11.85	22.58	17.15
53-7011	Conveyor Operators and Tenders	NA	16.87	12.70	18.96	16.53
53-7021	Crane and Tower Operators	100	21.55	15.83	24.41	21.31
53-7032	Excavating and Loading Machine and Dragline Operators	150	24.04	17.99	27.06	23.11
53-7051	Industrial Truck and Tractor Operators	2,010	19.05	14.26	21.45	19.60
53-7061	Cleaners of Vehicles and Equipment	960	11.77	9.07	13.11	11.10

SOC	OCCUPATIONAL TITLE	Empl	(\$)Mean	(\$)Entry	(\$)Exp	(\$)Median
53-7062	Laborers and Freight, Stock, and Material Movers, Hand	4,960	13.73	10.59	15.30	13.01
53-7063	Machine Feeders and Offbearers	200	13.98	12.95	14.50	13.75
53-7064	Packers and Packagers, Hand	NA	11.40	9.44	12.37	10.00
53-7081	Refuse and Recyclable Material Collectors	420	19.64	10.77	24.07	20.24



NEW CASTLE COUNTY DATA

Annual Mean Wages and Employment for the Highest and Lowest Paying Major Occupational Groups



SOC	OCCUPATIONAL TITLE	Empl	(\$) <i>Mean</i>	(\$) <i>Entry</i>	(\$) <i>Exp</i>	(\$) <i>Median</i>
00-0000	<i>Total all occupations</i>	299,720	27.86	11.45	36.07	21.27
11-0000	<u>Management Occupations</u>	13,890	71.20	40.10	86.74	63.89
11-1011	Chief Executives	180	108.78	50.71	137.81	N/A
11-1021	General and Operations Managers	2,710	78.65	42.82	96.56	67.18
11-1031	Legislators	50	49,856	23,978	62,795	53,720
11-2021	Marketing Managers	910	78.22	52.80	90.93	72.37
11-2022	Sales Managers	750	84.89	50.28	102.20	78.27
11-2031	Public Relations and Fundraising Managers	190	67.56	41.42	80.63	56.80
11-3011	Administrative Services Managers	660	61.27	42.13	70.84	56.25
11-3021	Computer and Information Systems Managers	1,010	83.13	54.35	97.52	76.01
11-3031	Financial Managers	1,660	80.85	53.42	94.56	74.10
11-3051	Industrial Production Managers	230	64.26	47.34	72.73	62.62
11-3061	Purchasing Managers	160	88.59	51.57	107.10	75.62
11-3071	Transportation, Storage, and Distribution Managers	260	65.99	44.48	76.75	62.80
11-3111	Compensation and Benefits Managers	40	84.48	53.68	99.89	81.43
11-3121	Human Resources Managers	290	74.12	47.18	87.59	69.23
11-3131	Training and Development Managers	60	68.41	42.34	81.44	58.82
11-9021	Construction Managers	450	58.84	43.59	66.46	56.99
11-9031	Education Administrators, Preschool and Childcare Center/Program	180	28.41	17.82	33.70	26.09
11-9032	Education Administrators, Elementary and Secondary School	460	116,062	97,750	125,217	117,978
11-9033	Education Administrators, Postsecondary	200	71.96	38.66	88.62	59.43
11-9039	Education Administrators, All Other	40	61.54	31.19	76.71	40.44
11-9041	Architectural and Engineering Managers	290	79.27	60.13	88.83	76.94
11-9051	Food Service Managers	270	35.49	27.04	39.72	33.59
11-9061	Funeral Service Managers	10	54.13	38.21	62.09	47.50
11-9081	Lodging Managers	NA	38.26	35.71	39.53	36.36
11-9111	Medical and Health Services Managers	770	66.80	39.91	80.24	57.71
11-9121	Natural Sciences Managers	310	97.35	63.23	114.41	89.45
11-9131	Postmasters and Mail Superintendents	10	41.30	36.51	43.69	40.58
11-9141	Property, Real Estate, and Community Association Managers	460	33.17	19.48	40.02	29.03
11-9151	Social and Community Service Managers	480	34.01	24.40	38.82	30.91
11-9199	Managers, All Other	700	67.32	44.37	78.80	62.97

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
13-0000	<u>Business and Financial Operations Occupations</u>	23,150	39.08	24.19	46.52	35.59
13-1020	Buyers and Purchasing Agents	750	34.75	21.95	41.15	33.32
13-1031	Claims Adjusters, Examiners, and Investigators	400	30.15	19.75	35.35	29.92
13-1041	Compliance Officers	800	40.50	23.76	48.88	38.83
13-1051	Cost Estimators	690	35.23	24.55	40.57	34.96
13-1071	Human Resources Specialists	1,690	34.10	21.66	40.31	31.95
13-1075	Labor Relations Specialists	270	39.41	20.14	49.05	36.37
13-1081	Logisticians	440	46.30	32.83	53.03	44.15
13-1111	Management Analysts	2,140	41.43	25.96	49.17	37.85
13-1121	Meeting, Convention, and Event Planners	160	23.70	17.44	26.83	22.72
13-1131	Fundraisers	230	28.39	19.36	32.90	27.21
13-1141	Compensation, Benefits, and Job Analysis Specialists	180	38.23	24.27	45.21	32.55
13-1151	Training and Development Specialists	720	34.15	21.29	40.58	33.70
13-1161	Market Research Analysts and Marketing Specialists	1,710	41.06	26.41	48.38	39.14
13-1199	Business Operations Specialists, All Other	1,140	40.25	29.03	45.87	37.61
13-2011	Accountants and Auditors	4,600	38.91	27.07	44.83	36.04
13-2031	Budget Analysts	80	38.07	29.35	42.43	37.51
13-2041	Credit Analysts	1,200	32.75	17.45	40.40	26.66
13-2051	Financial Analysts	3,270	45.30	27.35	54.28	38.36
13-2052	Personal Financial Advisors	360	60.91	28.37	77.18	47.82
13-2053	Insurance Underwriters	130	32.88	23.33	37.66	31.96
13-2061	Financial Examiners	640	41.27	31.90	45.96	37.62
13-2071	Credit Counselors	60	24.26	15.63	28.58	23.38
13-2072	Loan Officers	600	31.20	18.13	37.73	27.87
13-2081	Tax Examiners and Collectors, and Revenue Agents	70	31.34	21.01	36.51	28.58
13-2082	Tax Preparers	80	18.94	11.64	22.58	17.48
13-2099	Financial Specialists, All Other	670	39.24	24.56	46.58	34.89
15-0000	<u>Computer and Mathematical Occupations</u>	15,010	45.86	28.76	54.41	44.37
15-1121	Computer Systems Analysts	2,240	46.40	31.99	53.60	45.01
15-1122	Information Security Analysts	510	51.56	35.56	59.55	51.19
15-1131	Computer Programmers	860	39.41	25.87	46.18	38.02

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
15-1132	Software Developers, Applications	4,540	51.28	36.18	58.83	49.04
15-1133	Software Developers, Systems Software	590	56.18	41.83	63.35	57.36
15-1134	Web Developers	280	37.28	23.33	44.25	37.24
15-1141	Database Administrators	700	44.67	27.32	53.34	42.39
15-1142	Network and Computer Systems Administrators	1,060	40.20	27.08	46.76	38.90
15-1143	Computer Network Architects	560	63.02	44.05	72.51	66.13
15-1151	Computer User Support Specialists	1,450	29.08	19.32	33.95	27.42
15-1152	Computer Network Support Specialists	360	29.35	19.81	34.13	27.37
15-2011	Actuaries	10	49.44	35.27	56.53	39.90
15-2031	Operations Research Analysts	880	41.44	26.72	48.80	40.84
15-2041	Statisticians	NA	49.78	30.02	59.66	46.63
17-0000	Architecture and Engineering Occupations	5,160	46.84	27.73	56.39	45.13
17-1011	Architects, Except Landscape and Naval	80	43.18	28.37	50.59	36.16
17-1012	Landscape Architects	10	36.41	25.86	41.69	38.19
17-1022	Surveyors	70	35.96	25.24	41.32	34.30
17-2041	Chemical Engineers	520	58.20	36.94	68.83	56.70
17-2051	Civil Engineers	500	47.31	32.20	54.87	46.00
17-2061	Computer Hardware Engineers	10	47.97	30.73	56.59	53.40
17-2071	Electrical Engineers	560	53.00	38.40	60.30	51.70
17-2072	Electronics Engineers, Except Computer	NA	60.41	35.53	72.85	59.98
17-2081	Environmental Engineers	90	43.74	29.35	50.94	39.46
17-2111	Health and Safety Engineers	70	51.04	29.66	61.73	54.37
17-2112	Industrial Engineers	340	46.92	33.84	53.46	45.38
17-2131	Materials Engineers	10	41.02	27.36	47.85	30.88
17-2141	Mechanical Engineers	560	52.94	37.19	60.82	52.50
17-2199	Engineers, All Other	NA	43.20	27.97	50.81	41.71
17-3011	Architectural and Civil Drafters	290	25.70	18.07	29.52	25.53
17-3012	Electrical and Electronics Drafters	70	32.43	25.68	35.80	31.33
17-3013	Mechanical Drafters	130	29.90	20.82	34.44	30.98
17-3019	Drafters, All Other	30	23.30	19.54	25.18	23.51
17-3022	Civil Engineering Technicians	120	22.95	16.13	26.36	21.56

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
17-3023	Electrical and Electronics Engineering Technicians	NA	27.14	15.88	32.77	31.83
17-3025	Environmental Engineering Technicians	30	31.79	22.27	36.55	31.57
17-3026	Industrial Engineering Technicians	20	27.83	22.42	30.53	27.99
17-3027	Mechanical Engineering Technicians	30	26.19	19.13	29.72	26.80
17-3029	Engineering Technicians, Except Drafters, All Other	60	23.70	19.94	25.59	23.45
17-3031	Surveying and Mapping Technicians	60	21.91	17.20	24.26	21.56
19-0000	<u>Life, Physical, and Social Science Occupations</u>	4,200	40.29	22.96	48.96	37.19
19-1013	Soil and Plant Scientists	90	26.69	21.08	29.49	25.28
19-1021	Biochemists and Biophysicists	230	45.46	25.74	55.32	45.45
19-1022	Microbiologists	170	30.45	21.65	34.85	27.77
19-1029	Biological Scientists, All Other	20	45.05	38.32	48.41	44.44
19-1042	Medical Scientists, Except Epidemiologists	310	56.97	34.17	68.37	55.90
19-2012	Physicists	NA	55.28	25.08	70.38	39.31
19-2031	Chemists	1,360	51.31	36.02	58.95	49.72
19-2032	Materials Scientists	80	42.61	22.21	52.81	32.19
19-2041	Environmental Scientists and Specialists, Including Health	190	28.58	18.72	33.51	27.29
19-2042	Geoscientists, Except Hydrologists and Geographers	100	38.54	24.96	45.33	41.61
19-2043	Hydrologists	NA	34.82	27.81	38.32	31.87
19-3011	Economists	20	39.99	23.92	48.02	34.71
19-3022	Survey Researchers	70	29.54	21.06	33.78	30.95
19-3031	Clinical, Counseling, and School Psychologists	360	34.95	24.55	40.15	33.85
19-3051	Urban and Regional Planners	80	34.50	25.96	38.77	31.87
19-4021	Biological Technicians	170	24.30	16.50	28.20	23.56
19-4031	Chemical Technicians	610	30.42	21.47	34.89	31.59
19-4091	Environmental Science and Protection Technicians, Including Health	140	18.85	14.49	21.03	18.08
19-4099	Life, Physical, and Social Science Technicians, All Other	20	20.45	13.99	23.68	20.06
21-0000	<u>Community and Social Services Occupations</u>	4,410	22.65	14.90	26.53	20.80
21-1012	Educational, Guidance, School, and Vocational Counselors	660	31.99	21.46	37.26	32.72
21-1015	Rehabilitation Counselors	330	16.38	12.39	18.38	15.78
21-1018	Substance Abuse, Behavioral Disorder, and Mental Health Counselors	500	20.80	14.53	23.93	19.40

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
21-1019	Counselors, All Other	10	17.76	14.89	19.19	17.91
21-1021	Child, Family, and School Social Workers	830	19.10	14.59	21.35	18.03
21-1022	Healthcare Social Workers	350	27.56	19.93	31.37	27.35
21-1023	Mental Health and Substance Abuse Social Workers	240	24.62	18.96	27.46	23.59
21-1029	Social Workers, All Other	80	30.64	18.74	36.60	31.78
21-1091	Health Educators	110	34.91	23.06	40.84	36.34
21-1093	Social and Human Service Assistants	600	16.30	12.46	18.22	15.46
21-1094	Community Health Workers	90	20.68	15.70	23.17	20.44
21-1099	Community and Social Service Specialists, All Other	200	20.21	15.35	22.64	19.16
21-2011	Clergy	40	27.19	20.94	30.31	24.45
21-2021	Directors, Religious Activities and Education	10	26.73	16.53	31.83	26.02
23-0000	<u>Legal Occupations</u>	3,850	62.17	22.67	81.92	45.64
23-1011	Lawyers	2,000	92.78	50.40	113.97	85.29
23-1021	Administrative Law Judges, Adjudicators, and Hearing Officers	50	27.49	17.87	32.30	23.18
23-2011	Paralegals and Legal Assistants	980	28.27	19.20	32.80	26.55
23-2093	Title Examiners, Abstractors, and Searchers	NA	25.97	22.02	27.95	26.41
23-2099	Legal Support Workers, All Other	550	27.32	19.61	31.18	24.52
25-0000	<u>Education, Training, and Library Occupations</u>	16,330	27.50	14.18	34.17	25.51
25-1011	Business Teachers, Postsecondary	320	95,540	44,119	121,250	82,436
25-1021	Computer Science Teachers, Postsecondary	100	90,444	56,827	107,252	79,013
25-1022	Mathematical Science Teachers, Postsecondary	130	79,060	51,253	92,964	73,995
25-1052	Chemistry Teachers, Postsecondary	80	90,238	60,112	105,302	80,574
25-1066	Psychology Teachers, Postsecondary	60	88,923	44,773	110,998	82,632
25-1067	Sociology Teachers, Postsecondary	60	83,100	56,402	96,449	75,739
25-1071	Health Specialties Teachers, Postsecondary	160	121,428	61,642	151,320	86,204
25-1072	Nursing Instructors and Teachers, Postsecondary	170	94,991	56,875	114,049	76,742
25-1081	Education Teachers, Postsecondary	140	80,026	45,603	97,238	75,112
25-1111	Criminal Justice and Law Enforcement Teachers, Postsecondary	20	70,367	43,778	83,661	71,712
25-1113	Social Work Teachers, Postsecondary	50	79,686	55,483	91,788	74,788
25-1121	Art, Drama, and Music Teachers, Postsecondary	NA	69,053	41,604	82,778	63,114

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
25-1123	English Language and Literature Teachers, Postsecondary	180	70,006	56,159	76,929	72,965
25-1125	History Teachers, Postsecondary	50	80,705	47,400	97,358	76,082
25-1194	Vocational Education Teachers, Postsecondary	140	31.36	19.99	37.05	33.34
25-1199	Postsecondary Teachers, All Other	30	56,810	45,881	62,275	51,167
25-2011	Preschool Teachers, Except Special Education	1,480	13.49	10.62	14.92	12.79
25-2012	Kindergarten Teachers, Except Special Education	260	61,545	45,221	69,707	57,981
25-2021	Elementary School Teachers, Except Special Education	2,780	63,684	45,858	72,598	63,122
25-2022	Middle School Teachers, Except Special and Career/Technical Education	1,850	64,734	47,176	73,512	64,181
25-2031	Secondary School Teachers, Except Special and Career/Technical Education	1,260	67,091	47,851	76,710	67,684
25-2052	Special Education Teachers, Kindergarten and Elementary School	780	59,744	45,296	66,968	56,544
25-2053	Special Education Teachers, Middle School	120	68,106	53,552	75,383	68,537
25-2054	Special Education Teachers, Secondary School	80	70,958	52,348	80,264	70,922
25-2059	Special Education Teachers, All Other	40	83,984	66,945	92,503	80,304
25-3011	Adult Basic and Secondary Education and Literacy Teachers and Instructors	80	26.70	17.42	31.34	25.44
25-3021	Self-Enrichment Education Teachers	210	19.00	11.46	22.77	14.71
25-3097	Teachers and Instructors, All Other, Except Substitute Teachers	420	37,688	23,067	44,999	30,910
25-3098	Substitute Teachers	520	14.05	11.16	15.49	13.11
25-4011	Archivists	20	25.29	18.44	28.71	23.41
25-4012	Curators	50	27.78	18.54	32.39	27.64
25-4021	Librarians	220	37.19	26.73	42.42	38.00
25-4031	Library Technicians	150	22.50	16.34	25.58	23.09
25-9031	Instructional Coordinators	580	31.61	21.67	36.58	30.69
25-9041	Teacher Assistants	2,520	31,149	21,967	35,740	30,215
25-9099	Education, Training, and Library Workers, All Other	40	21.16	13.87	24.81	18.47
27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	3,210	24.21	10.73	30.96	19.82
27-1011	Art Directors	40	43.19	32.00	48.79	41.21
27-1023	Floral Designers	50	14.64	11.11	16.40	14.84
27-1024	Graphic Designers	360	25.77	17.62	29.84	23.73
27-1025	Interior Designers	110	28.54	12.75	36.43	28.86
27-1026	Merchandise Displayers and Window Trimmers	490	13.14	9.94	14.74	12.07
27-1027	Set and Exhibit Designers	10	19.38	14.00	22.08	18.79

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
27-2012	Producers and Directors	50	28.37	19.17	32.96	26.36
27-2022	Coaches and Scouts	710	37,601	18,667	47,067	23,818
27-2042	Musicians and Singers	NA	61.54	23.73	80.44	50.73
27-3012	Public Address System and Other Announcers	10	13.97	9.17	16.37	9.91
27-3022	Reporters and Correspondents	NA	25.48	15.43	30.50	21.18
27-3031	Public Relations Specialists	530	30.61	19.45	36.19	27.80
27-3041	Editors	100	35.32	21.54	42.21	31.35
27-3042	Technical Writers	80	35.07	22.36	41.43	29.58
27-3043	Writers and Authors	30	30.85	18.47	37.04	25.34
27-3091	Interpreters and Translators	40	25.76	22.04	27.62	25.63
27-4011	Audio and Video Equipment Technicians	50	23.15	16.35	26.54	22.35
27-4012	Broadcast Technicians	NA	19.07	10.80	23.21	12.77
27-4021	Photographers	80	17.24	12.77	19.47	16.32
27-4032	Film and Video Editors	NA	17.68	17.43	17.80	17.77
29-0000	Healthcare Practitioners and Technical Occupations	21,770	43.88	22.99	54.32	35.23
29-1011	Chiropractors	NA	57.36	31.02	70.53	41.74
29-1021	Dentists, General	190	140.53	N/A	N/A	N/A
29-1022	Oral and Maxillofacial Surgeons	60	146.94	N/A	N/A	N/A
29-1031	Dietitians and Nutritionists	130	31.91	25.52	35.11	31.75
29-1041	Optometrists	60	53.13	28.87	65.27	45.91
29-1051	Pharmacists	610	59.96	52.25	63.82	60.22
29-1062	Family and General Practitioners	330	100.93	65.39	118.70	92.90
29-1065	Pediatricians, General	190	106.16	68.55	124.97	96.47
29-1066	Psychiatrists	120	102.60	36.89	135.46	N/A
29-1067	Surgeons	130	131.77	N/A	N/A	N/A
29-1069	Physicians and Surgeons, All Other	1,410	98.71	38.32	128.90	99.56
29-1071	Physician Assistants	370	50.05	39.92	55.12	50.03
29-1081	Podiatrists	60	74.63	61.91	80.99	71.69
29-1122	Occupational Therapists	330	42.24	34.29	46.22	41.30
29-1123	Physical Therapists	580	44.65	35.99	48.98	44.95
29-1125	Recreational Therapists	100	22.67	16.56	25.73	23.34

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
29-1126	Respiratory Therapists	290	33.77	27.60	36.85	33.19
29-1127	Speech-Language Pathologists	410	40.40	29.65	45.78	39.05
29-1128	Exercise Physiologists	40	20.88	15.43	23.61	18.40
29-1131	Veterinarians	100	57.29	42.05	64.91	53.23
29-1141	Registered Nurses	8,440	36.45	28.57	40.38	35.54
29-1151	Nurse Anesthetists	150	90.32	72.74	99.11	81.32
29-1161	Nurse Midwives	20	46.66	36.80	51.59	47.53
29-1171	Nurse Practitioners	530	51.38	42.73	55.70	50.14
29-1181	Audiologists	70	45.09	35.01	50.13	42.59
29-1199	Health Diagnosing and Treating Practitioners, All Other	40	41.61	35.84	44.50	42.68
29-2010	Clinical Laboratory Technologists and Technicians	420	29.82	21.74	33.86	30.53
29-2021	Dental Hygienists	430	38.60	34.35	40.73	38.20
29-2031	Cardiovascular Technologists and Technicians	220	25.87	16.34	30.63	23.30
29-2032	Diagnostic Medical Sonographers	110	35.86	31.49	38.05	35.64
29-2034	Radiologic Technologists and Technicians	400	30.27	23.87	33.46	29.69
29-2035	Magnetic Resonance Imaging Technologists	100	37.35	33.21	39.42	36.84
29-2041	Emergency Medical Technicians and Paramedics	680	20.55	16.99	22.33	18.54
29-2051	Dietetic Technicians	20	17.23	13.74	18.97	16.50
29-2052	Pharmacy Technicians	890	18.47	13.36	21.03	18.06
29-2054	Respiratory Therapy Technicians	20	25.87	20.85	28.39	27.39
29-2055	Surgical Technologists	230	23.64	20.39	25.27	23.24
29-2056	Veterinary Technologists and Technicians	270	16.72	13.26	18.45	16.48
29-2057	Ophthalmic Medical Technicians	NA	18.06	14.45	19.87	17.64
29-2061	Licensed Practical and Licensed Vocational Nurses	1,470	26.62	22.14	28.87	26.88
29-2071	Medical Records and Health Information Technicians	420	21.89	15.59	25.04	21.38
29-2081	Opticians, Dispensing	250	17.62	11.66	20.60	16.86
29-2091	Orthotists and Prosthetists	20	35.43	24.69	40.80	35.46
29-2099	Health Technologists and Technicians, All Other	100	23.73	16.08	27.55	21.99
29-9011	Occupational Health and Safety Specialists	350	39.35	24.48	46.78	40.25
29-9012	Occupational Health and Safety Technicians	30	27.11	20.30	30.51	27.61
29-9091	Athletic Trainers	50	48,816	43,802	51,323	46,932
29-9092	Genetic Counselors	10	35.66	33.30	36.83	35.70

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
29-9099	Healthcare Practitioners and Technical Workers, All Other	NA	32.49	17.05	40.21	31.72
31-0000	<u>Healthcare Support Occupations</u>	8,190	16.64	12.44	18.74	15.60
31-1011	Home Health Aides	1,340	14.39	10.66	16.26	13.53
31-1014	Nursing Assistants	2,850	15.17	13.22	16.14	14.77
31-2011	Occupational Therapy Assistants	170	28.00	22.90	30.55	28.23
31-2021	Physical Therapist Assistants	240	25.78	21.78	27.78	24.08
31-2022	Physical Therapist Aides	140	12.46	10.78	13.30	11.66
31-9011	Massage Therapists	NA	31.11	15.94	38.70	26.11
31-9091	Dental Assistants	580	19.16	13.62	21.93	19.19
31-9092	Medical Assistants	1,610	16.70	12.35	18.88	16.74
31-9093	Medical Equipment Preparers	110	19.57	14.33	22.19	20.86
31-9094	Medical Transcriptionists	40	20.38	14.89	23.13	21.41
31-9095	Pharmacy Aides	NA	14.96	13.70	15.60	14.69
31-9096	Veterinary Assistants and Laboratory Animal Caretakers	140	12.64	10.10	13.91	11.80
31-9097	Phlebotomists	410	19.20	15.78	20.91	18.47
31-9099	Healthcare Support Workers, All Other	30	24.09	20.49	25.89	23.78
33-0000	<u>Protective Service Occupations</u>	6,780	20.88	11.24	25.70	18.34
33-1012	First-Line Supervisors of Police and Detectives	220	48.00	39.27	52.37	47.24
33-1021	First-Line Supervisors of Fire Fighting and Prevention Workers	40	39.79	33.19	43.10	39.04
33-1099	First-Line Supervisors of Protective Service Workers, All Other	250	20.65	14.06	23.94	18.30
33-2011	Firefighters	330	24.06	16.92	27.63	23.41
33-2021	Fire Inspectors and Investigators	50	29.02	18.02	34.52	25.53
33-3021	Detectives and Criminal Investigators	80	44.64	25.16	54.38	37.17
33-3041	Parking Enforcement Workers	40	19.55	17.11	20.78	19.58
33-3051	Police and Sheriff's Patrol Officers	1,040	34.75	26.51	38.88	34.56
33-9021	Private Detectives and Investigators	NA	26.66	21.60	29.19	24.23
33-9032	Security Guards	2,800	13.55	10.61	15.03	12.05
33-9091	Crossing Guards	220	15.72	13.08	17.04	15.91
33-9092	Lifeguards, Ski Patrol, and Other Recreational Protective Service Workers	220	10.51	9.20	11.17	10.03
33-9099	Protective Service Workers, All Other	130	12.44	10.51	13.40	11.56

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
35-0000	<u>Food Preparation and Serving-Related Occupations</u>	25,170	12.25	9.02	13.87	10.31
35-1011	Chefs and Head Cooks	390	28.98	22.09	32.43	27.77
35-1012	First-Line Supervisors of Food Preparation and Serving Workers	1,890	20.06	14.22	22.97	19.19
35-2011	Cooks, Fast Food	350	10.46	9.03	11.18	9.66
35-2012	Cooks, Institution and Cafeteria	1,580	16.44	12.09	18.62	16.82
35-2014	Cooks, Restaurant	2,340	13.66	10.82	15.09	13.58
35-2015	Cooks, Short Order	NA	10.15	8.75	10.85	9.78
35-2021	Food Preparation Workers	1,600	10.55	8.86	11.40	9.76
35-3011	Bartenders	1,140	11.87	9.01	13.30	10.59
35-3021	Combined Food Preparation and Serving Workers, Including Fast Food	7,260	10.11	8.99	10.67	9.63
35-3022	Counter Attendants, Cafeteria, Food Concession, and Coffee Shop	1,100	10.66	9.07	11.45	9.67
35-3031	Waiters and Waitresses	4,170	11.36	8.94	12.56	9.58
35-3041	Food Servers, Nonrestaurant	670	12.69	9.53	14.27	11.25
35-9011	Dining Room and Cafeteria Attendants and Bartender Helpers	880	9.33	8.89	9.54	9.20
35-9021	Dishwashers	850	10.31	9.14	10.89	9.79
35-9031	Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	870	9.48	8.94	9.76	9.28
35-9099	Food Preparation and Serving Related Workers, All Other	70	13.15	8.73	15.37	11.58
37-0000	<u>Building and Grounds Cleaning and Maintenance Occupations</u>	9,510	14.70	10.37	16.87	13.51
37-1011	First-Line Supervisors of Housekeeping and Janitorial Workers	480	22.99	14.05	27.46	23.01
37-1012	First-Line Supervisors of Landscaping and Groundskeeping Workers	130	27.78	21.14	31.09	28.13
37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	6,100	13.86	10.32	15.63	12.64
37-2012	Maids and Housekeeping Cleaners	860	11.79	9.25	13.06	11.50
37-2019	Building Cleaning Workers, All Other	NA	15.92	13.84	16.96	15.05
37-2021	Pest Control Workers	130	19.94	14.17	22.82	18.71
37-3011	Landscaping and Groundskeeping Workers	1,660	15.25	12.02	16.86	14.76
37-3013	Tree Trimmers and Pruners	30	21.41	16.88	23.67	19.34
39-0000	<u>Personal Care and Service Occupations</u>	10,280	13.57	9.70	15.51	11.50
39-1021	First-Line Supervisors of Personal Service Workers	600	21.48	15.40	24.52	20.20
39-2011	Animal Trainers	30	17.36	12.84	19.62	15.51
39-2021	Nonfarm Animal Caretakers	510	11.28	9.11	12.36	10.09

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
39-3031	Ushers, Lobby Attendants, and Ticket Takers	120	10.18	8.85	10.84	9.45
39-3091	Amusement and Recreation Attendants	740	10.03	9.03	10.53	9.42
39-3093	Locker Room, Coatroom, and Dressing Room Attendants	10	12.08	9.88	13.17	11.40
39-4021	Funeral Attendants	120	16.07	10.68	18.76	16.21
39-4031	Morticians, Undertakers, and Funeral Directors	70	30.80	21.78	35.31	29.54
39-5012	Hairdressers, Hairstylists, and Cosmetologists	1,230	17.65	9.72	21.61	14.98
39-5092	Manicurists and Pedicurists	350	11.94	9.14	13.33	11.17
39-5093	Shampooers	210	9.31	8.82	9.55	9.12
39-5094	Skincare Specialists	NA	15.62	13.17	16.84	15.28
39-6011	Baggage Porters and Bellhops	10	10.81	9.12	11.65	10.61
39-6012	Concierges	30	12.86	10.14	14.22	12.14
39-7010	Tour and Travel Guides	250	13.11	10.29	14.52	13.30
39-9011	Childcare Workers	840	10.81	9.03	11.70	10.03
39-9021	Personal Care Aides	3,100	11.62	10.77	12.05	11.23
39-9031	Fitness Trainers and Aerobics Instructors	670	18.52	11.75	21.90	16.17
39-9032	Recreation Workers	620	12.96	9.31	14.78	11.53
39-9041	Residential Advisors	260	12.67	11.29	13.36	11.97
41-0000	Sales and Related Occupations	30,450	20.02	9.71	25.18	13.15
41-1011	First-Line Supervisors of Retail Sales Workers	2,400	23.18	14.95	27.29	21.44
41-1012	First-Line Supervisors of Non-Retail Sales Workers	490	42.58	25.94	50.90	38.54
41-2011	Cashiers	8,480	10.60	9.05	11.38	9.97
41-2021	Counter and Rental Clerks	820	16.17	11.45	18.53	15.20
41-2022	Parts Salespersons	480	16.55	11.23	19.22	15.52
41-2031	Retail Salespersons	8,510	12.37	9.22	13.94	10.89
41-3011	Advertising Sales Agents	200	28.89	14.56	36.05	25.06
41-3021	Insurance Sales Agents	940	26.86	18.46	31.06	23.66
41-3031	Securities, Commodities, and Financial Services Sales Agents	1,940	42.64	22.34	52.79	34.92
41-3041	Travel Agents	80	21.94	17.78	24.03	21.49
41-3099	Sales Representatives, Services, All Other	2,370	34.02	17.31	42.38	28.38
41-4011	Sales Rep., Wholesale and Manuf., Technical and Scientific Products	750	49.91	32.73	58.51	47.35
41-4012	Sales Rep., Wholesale and Manuf., Except Tech. and Scientific Products	1,870	31.71	19.78	37.67	28.94

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
41-9011	Demonstrators and Product Promoters	NA	14.35	10.48	16.29	13.13
41-9022	Real Estate Sales Agents	300	22.34	13.29	26.86	17.75
41-9031	Sales Engineers	NA	65.57	52.68	72.01	70.29
41-9041	Telemarketers	NA	14.43	11.60	15.85	14.06
41-9091	Door-to-Door Sales Workers, News and Street Vendors, and Related Workers	200	15.41	9.92	18.15	11.34
41-9099	Sales and Related Workers, All Other	110	28.40	11.39	36.90	25.60
43-0000	Office and Administrative Support Occupations	50,470	19.88	12.63	23.51	18.41
43-1011	First-Line Supervisors of Office and Administrative Support Workers	3,790	31.52	21.16	36.71	29.88
43-2011	Switchboard Operators, Including Answering Service	160	14.32	11.07	15.95	14.21
43-3011	Bill and Account Collectors	860	19.03	13.21	21.94	17.75
43-3021	Billing and Posting Clerks and Machine Operators	1,720	21.61	16.12	24.36	21.61
43-3031	Bookkeeping, Accounting, and Auditing Clerks	5,370	22.59	16.34	25.71	22.71
43-3051	Payroll and Timekeeping Clerks	380	22.66	17.69	25.15	22.65
43-3061	Procurement Clerks	100	18.68	13.53	21.26	17.98
43-3071	Tellers	1,050	15.00	12.38	16.31	14.97
43-3099	Financial Clerks, All Other	200	25.51	18.65	28.94	24.49
43-4011	Brokerage Clerks	430	27.65	23.14	29.90	27.51
43-4031	Court, Municipal, and License Clerks	350	16.55	13.43	18.11	16.62
43-4041	Credit Authorizers, Checkers, and Clerks	1,300	19.31	14.95	21.49	18.47
43-4051	Customer Service Representatives	6,670	18.97	13.22	21.85	17.96
43-4061	Eligibility Interviewers, Government Programs	120	17.28	13.13	19.36	15.92
43-4071	File Clerks	470	14.26	10.20	16.30	13.23
43-4081	Hotel, Motel, and Resort Desk Clerks	300	12.22	9.50	13.58	11.76
43-4111	Interviewers, Except Eligibility and Loan	450	20.18	17.02	21.76	19.91
43-4121	Library Assistants, Clerical	350	11.62	10.44	12.22	11.03
43-4131	Loan Interviewers and Clerks	590	19.46	14.54	21.92	19.04
43-4141	New Accounts Clerks	220	21.81	15.13	25.15	20.38
43-4151	Order Clerks	210	17.56	11.50	20.60	16.56
43-4161	Human Resources Assistants, Except Payroll and Timekeeping	240	19.12	13.99	21.68	18.64
43-4171	Receptionists and Information Clerks	1,540	13.40	9.99	15.11	12.57
43-4199	Information and Record Clerks, All Other	190	20.94	16.13	23.34	20.52

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
43-5011	Cargo and Freight Agents	80	17.81	10.81	21.31	15.11
43-5021	Couriers and Messengers	240	14.51	11.88	15.82	14.59
43-5031	Police, Fire, and Ambulance Dispatchers	150	22.80	18.10	25.15	22.70
43-5032	Dispatchers, Except Police, Fire, and Ambulance	380	21.62	16.24	24.31	21.50
43-5041	Meter Readers, Utilities	40	31.68	26.91	34.07	33.68
43-5051	Postal Service Clerks	140	25.25	18.50	28.63	28.89
43-5052	Postal Service Mail Carriers	630	25.08	17.76	28.75	29.64
43-5053	Postal Service Mail Sorters, Processors, and Processing Machine Operators	390	25.89	20.00	28.84	28.79
43-5061	Production, Planning, and Expediting Clerks	580	25.84	18.37	29.58	25.09
43-5071	Shipping, Receiving, and Traffic Clerks	1,680	14.44	10.46	16.42	13.58
43-5081	Stock Clerks and Order Fillers	3,060	13.28	10.18	14.82	12.21
43-5111	Weighers, Measurers, Checkers, and Samplers, Recordkeeping	170	12.00	9.37	13.32	9.84
43-6011	Executive Secretaries and Executive Administrative Assistants	1,010	31.72	24.57	35.30	31.60
43-6012	Legal Secretaries	840	26.15	17.00	30.72	26.51
43-6013	Medical Secretaries	3,220	18.45	14.97	20.19	18.09
43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	4,300	19.59	13.90	22.44	18.86
43-9011	Computer Operators	90	22.00	16.62	24.69	21.14
43-9021	Data Entry Keyers	450	16.06	12.63	17.78	15.56
43-9022	Word Processors and Typists	100	20.56	14.69	23.50	19.61
43-9041	Insurance Claims and Policy Processing Clerks	720	20.31	16.47	22.23	19.43
43-9051	Mail Clerks and Mail Machine Operators, Except Postal Service	330	15.74	11.30	17.95	15.97
43-9061	Office Clerks, General	4,270	14.88	10.17	17.24	14.53
43-9071	Office Machine Operators, Except Computer	150	15.14	10.63	17.39	14.53
43-9081	Proofreaders and Copy Markers	NA	18.94	13.63	21.60	14.79
43-9199	Office and Administrative Support Workers, All Other	300	20.74	14.49	23.87	20.70
45-0000	Farming, Fishing, and Forestry Occupations	260	15.30	9.95	17.98	13.94
45-1011	First-Line Supervisors of Farming, Fishing, and Forestry Workers	40	23.44	16.76	26.78	23.13
45-2092	Farmworkers and Laborers, Crop, Nursery, and Greenhouse	120	12.39	9.35	13.91	11.06
47-0000	Construction and Extraction Occupations	10,570	26.46	16.61	31.39	25.20
47-1011	First-Line Supervisors of Construction Trades and Extraction Workers	1,490	37.39	26.94	42.62	35.96

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
47-2011	Boilermakers	10	30.30	25.58	32.66	30.60
47-2021	Brickmasons and Blockmasons	130	27.62	22.91	29.97	27.99
47-2031	Carpenters	1,190	26.34	18.08	30.47	26.62
47-2041	Carpet Installers	110	27.95	24.39	29.72	28.09
47-2051	Cement Masons and Concrete Finishers	300	21.55	16.78	23.94	20.66
47-2061	Construction Laborers	1,210	18.30	14.58	20.16	17.84
47-2071	Paving, Surfacing, and Tamping Equipment Operators	150	22.73	16.90	25.64	21.97
47-2073	Operating Engineers and Other Construction Equipment Operators	600	23.19	16.19	26.69	21.87
47-2081	Drywall and Ceiling Tile Installers	140	21.44	15.33	24.49	20.11
47-2111	Electricians	1,440	29.65	19.83	34.56	28.81
47-2132	Insulation Workers, Mechanical	260	24.31	19.17	26.89	24.28
47-2141	Painters, Construction and Maintenance	440	20.37	15.26	22.93	20.55
47-2151	Pipelayers	30	21.18	17.13	23.20	21.29
47-2152	Plumbers, Pipefitters, and Steamfitters	920	30.62	21.12	35.37	30.14
47-2181	Roofers	160	20.40	16.09	22.56	19.44
47-2211	Sheet Metal Workers	300	28.37	20.03	32.53	28.51
47-2221	Structural Iron and Steel Workers	140	24.75	18.04	28.11	24.67
47-3011	Helpers--Brick-, Block-, Stonemasons, and Tile and Marble Setters	120	19.86	16.14	21.72	18.79
47-3012	Helpers--Carpenters	140	15.92	11.12	18.31	16.29
47-3013	Helpers--Electricians	130	18.57	9.65	23.04	13.87
47-3015	Helpers--Pipelayers, Plumbers, Pipefitters, and Steamfitters	160	14.07	10.64	15.78	14.08
47-3019	Helpers, Construction Trades, All Other	NA	16.41	13.12	18.05	14.55
47-4011	Construction and Building Inspectors	340	31.05	24.02	34.57	29.98
47-4021	Elevator Installers and Repairers	NA	35.53	30.12	38.24	35.35
47-4041	Hazardous Materials Removal Workers	70	19.58	16.80	20.98	18.61
47-4071	Septic Tank Servicers and Sewer Pipe Cleaners	90	20.47	13.67	23.87	18.42
47-4090	Miscellaneous Construction and Related Workers	90	22.76	16.26	26.01	18.68
49-0000	<u>Installation, Maintenance, and Repair Occupations</u>	10,360	26.07	15.60	31.30	24.85
49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	1,080	36.17	24.18	42.16	35.83
49-2011	Computer, Automated Teller, and Office Machine Repairers	170	24.06	16.37	27.90	22.50
49-2021	Radio, Cellular, and Tower Equipment Installers and Repairers	NA	26.41	19.17	30.03	28.59

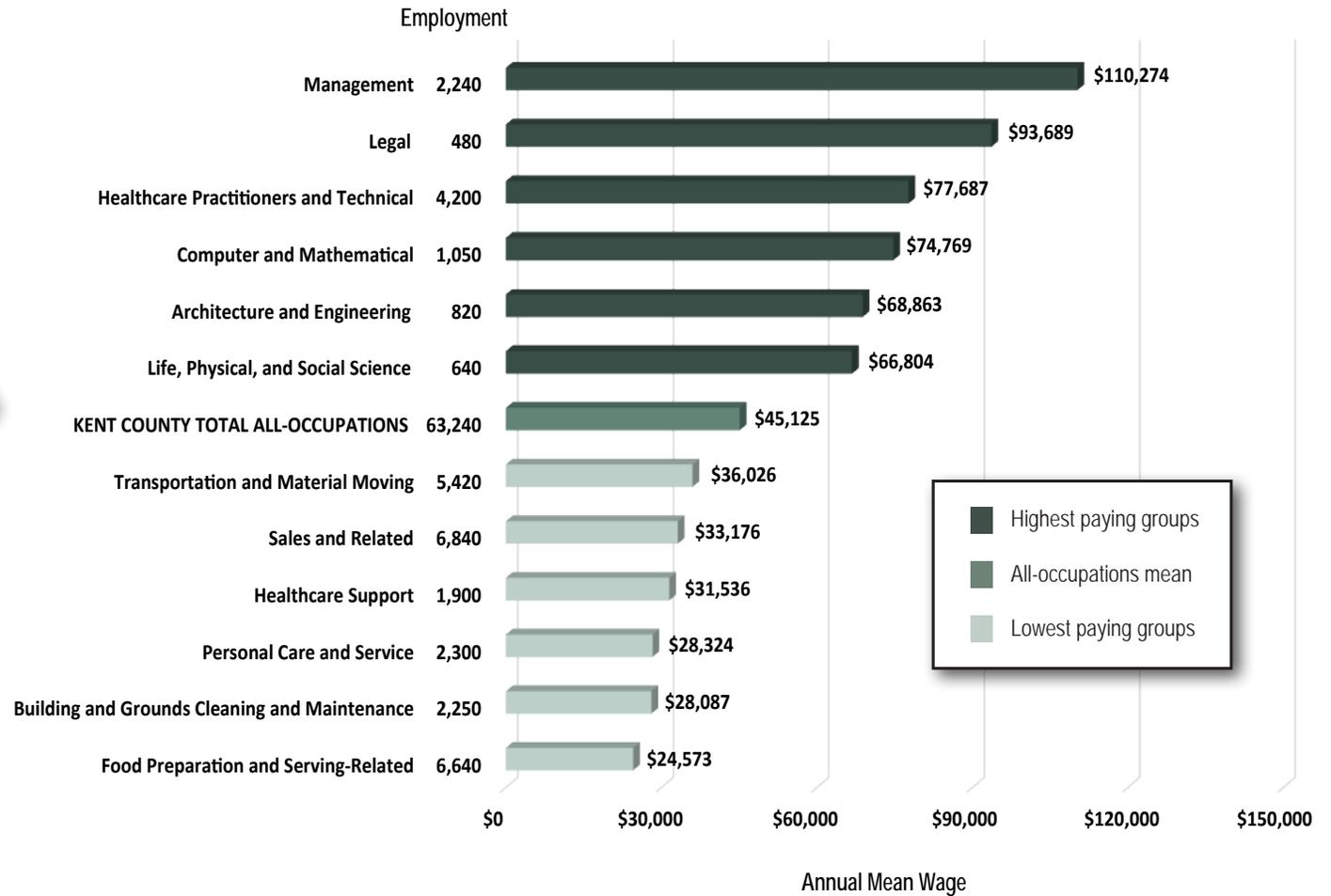
SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
49-2022	Telecommunications Equip. Installers and Repairers, Except Line Installers	NA	30.89	21.10	35.78	29.89
49-2094	Electrical and Electronics Repairers, Commercial and Industrial Equipment	160	33.27	28.02	35.89	33.63
49-2096	Electronic Equipment Installers and Repairers, Motor Vehicles	NA	20.09	14.05	23.11	20.95
49-2098	Security and Fire Alarm Systems Installers	150	26.33	18.27	30.36	26.73
49-3011	Aircraft Mechanics and Service Technicians	NA	29.45	19.32	34.52	29.38
49-3021	Automotive Body and Related Repairers	250	20.47	16.06	22.68	19.71
49-3023	Automotive Service Technicians and Mechanics	1,120	22.09	13.89	26.18	21.11
49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	430	24.61	19.79	27.03	24.11
49-3042	Mobile Heavy Equipment Mechanics, Except Engines	310	25.93	19.20	29.30	26.22
49-3051	Motorboat Mechanics and Service Technicians	NA	20.03	12.43	23.83	21.21
49-3053	Outdoor Power Equipment and Other Small Engine Mechanics	NA	22.28	19.00	23.91	21.77
49-3093	Tire Repairers and Changers	NA	17.60	13.39	19.70	15.95
49-9012	Control and Valve Installers and Repairers, Except Mechanical Door	NA	37.95	28.63	42.61	40.92
49-9021	Heating, Air Conditioning, and Refrigeration Mechanics and Installers	880	25.45	18.90	28.73	25.25
49-9041	Industrial Machinery Mechanics	530	30.75	23.96	34.15	30.30
49-9043	Maintenance Workers, Machinery	30	22.44	18.70	24.31	22.77
49-9044	Millwrights	50	31.16	24.14	34.67	32.67
49-9051	Electrical Power-Line Installers and Repairers	300	38.30	29.76	42.57	40.47
49-9052	Telecommunications Line Installers and Repairers	NA	35.10	28.60	38.35	35.88
49-9062	Medical Equipment Repairers	110	33.07	26.07	36.58	30.90
49-9069	Precision Instrument and Equipment Repairers, All Other	NA	29.94	27.32	31.25	29.35
49-9071	Maintenance and Repair Workers, General	2,070	20.68	13.53	24.25	19.41
49-9091	Coin, Vending, and Amusement Machine Servicers and Repairers	50	20.42	13.44	23.91	21.50
49-9094	Locksmiths and Safe Repairers	NA	21.67	14.61	25.20	19.17
49-9098	Helpers--Installation, Maintenance, and Repair Workers	540	13.83	9.79	15.86	13.02
49-9099	Installation, Maintenance, and Repair Workers, All Other	200	21.61	15.00	24.91	20.76
51-0000	Production Occupations	8,360	22.49	11.96	27.76	19.14
51-1011	First-Line Supervisors of Production and Operating Workers	700	38.53	26.43	44.58	36.99
51-2028	Electrical, Electronic, and Electromechanical Assemblers	180	15.40	12.63	16.79	14.40
51-2041	Structural Metal Fabricators and Fitters	120	22.02	19.06	23.50	22.09
51-2098	Assemblers and Fabricators, All Other, Including Team Assemblers	970	15.50	11.92	17.29	14.61

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
51-3011	Bakers	170	13.50	9.75	15.37	12.41
51-3021	Butchers and Meat Cutters	80	20.01	15.04	22.50	20.98
51-3022	Meat, Poultry, and Fish Cutters and Trimmers	NA	12.54	10.83	13.39	12.59
51-3092	Food Batchmakers	NA	10.08	8.84	10.70	9.72
51-4011	Computer-Controlled Machine Tool Operators, Metal and Plastic	70	16.79	12.06	19.16	15.42
51-4012	Computer Numerically Controlled Machine Tool Programmers, Metal and Plastic	10	21.82	15.50	24.98	20.72
51-4031	Cutting, Punching, and Press Machine Operators, Metal and Plastic	100	16.66	11.74	19.13	15.87
51-4041	Machinists	190	28.11	21.89	31.22	27.81
51-4072	Molding, Coremaking, and Casting Machine Operators, Metal and Plastic	40	20.13	16.39	22.00	18.86
51-4121	Welders, Cutters, Solderers, and Brazers	420	27.59	18.48	32.14	27.03
51-4193	Plating and Coating Machine Operators and Tenders, Metal and Plastic	40	16.63	14.31	17.79	16.66
51-5111	Prepress Technicians and Workers	30	25.98	21.46	28.24	26.47
51-5112	Printing Press Operators	150	21.42	12.98	25.64	20.39
51-5113	Print Binding and Finishing Workers	NA	19.08	10.86	23.19	20.69
51-6011	Laundry and Dry-Cleaning Workers	400	11.73	9.07	13.05	10.65
51-6031	Sewing Machine Operators	100	13.70	11.05	15.02	12.44
51-6052	Tailors, Dressmakers, and Custom Sewers	40	14.37	10.58	16.27	11.57
51-6091	Extruding and Forming Machine Operators, Synthetic and Glass Fibers	NA	16.98	13.56	18.69	16.32
51-7011	Cabinetmakers and Bench Carpenters	80	21.57	15.64	24.53	21.01
51-8021	Stationary Engineers and Boiler Operators	50	30.54	24.15	33.74	32.19
51-8031	Water and Wastewater Treatment Plant and System Operators	NA	21.40	14.91	24.64	20.94
51-8091	Chemical Plant and System Operators	140	30.24	19.88	35.42	32.86
51-9011	Chemical Equipment Operators and Tenders	530	32.76	27.09	35.60	33.96
51-9012	Separating, Filtering, Clarifying, Precipitating, and Still Machine Operators	30	16.37	13.26	17.93	14.81
51-9021	Crushing, Grinding, and Polishing Machine Setters, Operators, and Tenders	50	20.06	15.03	22.57	20.64
51-9023	Mixing and Blending Machine Setters, Operators, and Tenders	240	23.13	13.03	28.18	22.65
51-9032	Cutting and Slicing Machine Setters, Operators, and Tenders	80	18.88	12.94	21.86	18.35
51-9041	Extruding, Forming, Pressing, and Compacting Machine Operators	80	19.08	15.07	21.08	19.70
51-9061	Inspectors, Testers, Sorters, Samplers, and Weighers	300	21.78	12.53	26.41	20.88
51-9081	Dental Laboratory Technicians	NA	29.05	26.05	30.55	28.55
51-9111	Packaging and Filling Machine Operators and Tenders	210	15.76	10.66	18.32	13.32
51-9121	Coating, Painting, and Spraying Machine Setters, Operators, and Tenders	40	21.63	15.16	24.86	18.97

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
51-9122	Painters, Transportation Equipment	90	19.18	12.57	22.48	18.72
51-9151	Photographic Process Workers and Processing Machine Operators	30	16.31	10.17	19.38	13.17
51-9191	Adhesive Bonding Machine Operators and Tenders	NA	16.59	13.41	18.18	16.54
51-9195	Molders, Shapers, and Casters, Except Metal and Plastic	60	16.24	11.72	18.50	16.17
51-9198	Helpers--Production Workers	270	14.50	10.17	16.66	13.52
51-9199	Production Workers, All Other	260	16.58	9.65	20.05	12.20
53-0000	Transportation and Material Moving Occupations	18,340	16.66	9.99	19.99	14.49
53-1048	First-Line Supervisors of Transportation and Material Moving Workers	740	29.00	19.50	33.75	28.07
53-2012	Commercial Pilots	260	94,500	66,622	108,440	90,788
53-3011	Ambulance Drivers and Attendants, Except Emergency Medical Technicians	20	15.62	12.16	17.35	16.51
53-3021	Bus Drivers, Transit and Intercity	350	20.46	14.36	23.52	21.57
53-3022	Bus Drivers, School or Special Client	950	16.92	13.23	18.77	16.97
53-3031	Driver/Sales Workers	910	13.22	9.12	15.27	9.67
53-3032	Heavy and Tractor-Trailer Truck Drivers	2,450	21.14	16.05	23.69	20.88
53-3033	Light Truck or Delivery Services Drivers	1,690	18.40	11.10	22.05	16.61
53-3041	Taxi Drivers and Chauffeurs	350	13.12	10.91	14.23	12.61
53-3099	Motor Vehicle Operators, All Other	NA	21.65	14.56	25.19	23.31
53-5021	Captains, Mates, and Pilots of Water Vessels	60	37.65	27.41	42.77	37.64
53-6021	Parking Lot Attendants	230	11.30	9.47	12.22	11.14
53-6031	Automotive and Watercraft Service Attendants	100	11.13	10.07	11.67	10.99
53-6051	Transportation Inspectors	100	15.62	13.49	16.68	14.08
53-7021	Crane and Tower Operators	30	22.88	16.61	26.01	21.81
53-7032	Excavating and Loading Machine and Dragline Operators	130	24.15	17.81	27.32	22.79
53-7051	Industrial Truck and Tractor Operators	870	18.44	13.34	20.99	17.43
53-7061	Cleaners of Vehicles and Equipment	470	12.04	9.16	13.48	11.27
53-7062	Laborers and Freight, Stock, and Material Movers, Hand	2,940	14.02	10.55	15.75	13.12
53-7063	Machine Feeders and Offbearers	160	13.75	13.20	14.02	13.70
53-7064	Packers and Packagers, Hand	NA	11.29	9.44	12.22	9.88
53-7081	Refuse and Recyclable Material Collectors	320	20.02	11.93	24.07	21.25

KENT COUNTY DATA

Annual Mean Wages and Employment for the Highest and Lowest Paying Major Occupational Groups



SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
00-0000	Total all occupations	63,240	21.69	10.74	27.17	17.34
11-0000	Management Occupations	2,240	53.02	32.10	63.47	48.74
11-1021	General and Operations Managers	540	55.25	36.59	64.58	47.35
11-2031	Public Relations and Fundraising Managers	NA	56.52	43.06	63.25	49.42
11-3011	Administrative Services Managers	60	48.68	34.60	55.71	43.76
11-3021	Computer and Information Systems Managers	90	60.33	41.62	69.69	53.49
11-3031	Financial Managers	90	62.86	46.78	70.91	57.69
11-3051	Industrial Production Managers	40	59.58	47.72	65.52	57.89
11-3071	Transportation, Storage, and Distribution Managers	20	51.45	38.99	57.68	51.13
11-3121	Human Resources Managers	70	46.94	34.06	53.38	40.75
11-9031	Education Administrators, Preschool and Childcare Center/Program	30	36.06	20.04	44.06	29.86
11-9032	Education Administrators, Elementary and Secondary School	230	107,922	88,664	117,551	110,569
11-9041	Architectural and Engineering Managers	40	61.49	48.88	67.79	58.16
11-9051	Food Service Managers	50	33.93	23.80	38.99	32.52
11-9081	Lodging Managers	10	36.58	34.82	37.47	35.64
11-9111	Medical and Health Services Managers	130	45.30	33.43	51.23	40.63
11-9151	Social and Community Service Managers	130	32.37	25.83	35.64	30.40
11-9199	Managers, All Other	90	57.82	36.60	68.43	51.62
13-0000	Business and Financial Operations Occupations	2,720	30.99	20.29	36.34	28.55
13-1020	Buyers and Purchasing Agents	120	29.75	20.52	34.37	29.03
13-1031	Claims Adjusters, Examiners, and Investigators	40	35.79	28.76	39.31	36.03
13-1051	Cost Estimators	100	30.17	20.54	34.99	28.43
13-1071	Human Resources Specialists	300	27.46	19.70	31.34	25.83
13-1081	Logisticians	80	35.96	28.81	39.54	34.97
13-1111	Management Analysts	240	32.13	21.96	37.21	27.19
13-1121	Meeting, Convention, and Event Planners	20	20.84	14.63	23.95	21.34
13-1131	Fundraisers	40	29.46	20.43	33.97	28.65
13-1151	Training and Development Specialists	120	28.78	21.94	32.21	27.93
13-1161	Market Research Analysts and Marketing Specialists	160	31.29	21.22	36.32	27.38
13-1199	Business Operations Specialists, All Other	210	35.30	23.93	40.99	34.16
13-2011	Accountants and Auditors	550	29.40	19.56	34.32	27.26

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
13-2021	Appraisers and Assessors of Real Estate	50	23.24	19.27	25.22	22.79
13-2031	Budget Analysts	50	30.83	23.75	34.38	30.64
13-2051	Financial Analysts	50	35.99	29.38	39.29	35.92
13-2072	Loan Officers	NA	45.52	28.45	54.06	41.91
13-2081	Tax Examiners and Collectors, and Revenue Agents	20	25.15	15.60	29.92	23.33
13-2082	Tax Preparers	NA	18.52	11.48	22.04	19.67
13-2099	Financial Specialists, All Other	NA	29.36	17.60	35.25	31.52
15-0000	<u>Computer and Mathematical Occupations</u>	1,050	35.95	24.26	41.79	33.83
15-1121	Computer Systems Analysts	160	43.46	34.23	48.08	43.25
15-1131	Computer Programmers	150	34.61	26.23	38.80	31.19
15-1132	Software Developers, Applications	140	49.17	35.84	55.84	43.72
15-1141	Database Administrators	50	36.74	23.58	43.32	34.43
15-1142	Network and Computer Systems Administrators	180	31.65	23.79	35.58	28.70
15-1143	Computer Network Architects	40	40.92	34.05	44.36	42.15
15-1151	Computer User Support Specialists	200	27.21	20.62	30.51	27.68
15-1152	Computer Network Support Specialists	40	24.99	20.68	27.14	24.47
17-0000	<u>Architecture and Engineering Occupations</u>	820	33.11	20.87	39.22	31.52
17-1011	Architects, Except Landscape and Naval	20	35.69	27.68	39.69	31.89
17-1022	Surveyors	20	32.77	27.97	35.17	31.27
17-2051	Civil Engineers	240	37.79	28.26	42.55	38.62
17-2071	Electrical Engineers	30	44.32	34.59	49.18	44.81
17-2081	Environmental Engineers	40	33.36	25.59	37.25	33.17
17-2112	Industrial Engineers	NA	42.09	32.70	46.79	41.17
17-3011	Architectural and Civil Drafters	60	22.88	18.50	25.07	23.05
17-3022	Civil Engineering Technicians	150	20.96	15.33	23.78	19.32
17-3031	Surveying and Mapping Technicians	40	20.18	15.60	22.46	20.50
19-0000	<u>Life, Physical, and Social Science Occupations</u>	640	32.12	20.54	37.91	28.49
19-2031	Chemists	40	32.66	23.71	37.13	27.27
19-2041	Environmental Scientists and Specialists, Including Health	130	26.63	21.95	28.97	26.64

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
19-3011	Economists	20	43.67	30.97	50.03	42.80
19-3051	Urban and Regional Planners	110	28.94	24.01	31.40	28.09
19-4091	Environmental Science and Protection Technicians, Including Health	30	17.74	13.42	19.91	16.19
21-0000	<u>Community and Social Services Occupations</u>	1,330	22.49	15.15	26.16	20.93
21-1012	Educational, Guidance, School, and Vocational Counselors	260	28.19	18.40	33.09	28.14
21-1021	Child, Family, and School Social Workers	190	19.92	16.73	21.51	19.55
21-1022	Healthcare Social Workers	120	25.45	17.98	29.18	24.42
21-1023	Mental Health and Substance Abuse Social Workers	70	20.50	16.58	22.46	19.07
21-1091	Health Educators	40	26.26	16.54	31.12	19.07
21-1093	Social and Human Service Assistants	150	15.53	12.20	17.19	15.07
21-1094	Community Health Workers	40	18.19	13.63	20.48	17.52
21-1099	Community and Social Service Specialists, All Other	100	20.31	11.95	24.50	18.70
21-2011	Clergy	10	26.62	19.03	30.42	22.08
23-0000	<u>Legal Occupations</u>	480	45.04	19.93	57.60	32.17
23-1011	Lawyers	200	67.39	37.93	82.12	54.41
23-2011	Paralegals and Legal Assistants	90	24.06	18.68	26.75	22.52
23-2099	Legal Support Workers, All Other	NA	23.43	16.00	27.15	24.81
25-0000	<u>Education, Training, and Library Occupations</u>	4,660	26.99	15.13	32.92	25.98
25-2011	Preschool Teachers, Except Special Education	320	14.03	9.67	16.21	11.62
25-3021	Self-Enrichment Education Teachers	NA	16.77	13.70	18.31	16.78
25-3097	Teachers and Instructors, All Other, Except Substitute Teachers	120	61,864	29,151	78,220	64,446
25-4021	Librarians	100	29.87	18.49	35.55	29.02
25-4031	Library Technicians	40	16.03	11.81	18.13	14.81
25-9031	Instructional Coordinators	140	34.86	24.36	40.11	36.28
25-9041	Teacher Assistants	720	31,916	21,801	36,973	30,171
25-9099	Education, Training, and Library Workers, All Other	40	19.98	14.01	22.96	18.50

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
27-0000	<u>Arts, Design, Entertainment, Sports, and Media Occupations</u>	520	22.52	11.03	28.26	18.66
27-1023	Floral Designers	20	14.96	11.09	16.90	14.05
27-1024	Graphic Designers	20	23.58	17.28	26.73	22.11
27-1026	Merchandise Displayers and Window Trimmers	40	14.40	11.65	15.77	14.11
27-2012	Producers and Directors	20	30.91	18.03	37.35	25.06
27-2022	Coaches and Scouts	NA	46,777	19,658	60,337	28,954
27-3031	Public Relations Specialists	130	22.54	11.52	28.05	21.68
29-0000	<u>Healthcare Practitioners and Technical Occupations</u>	4,200	37.35	19.79	46.13	31.39
29-1011	Chiropractors	30	39.39	26.63	45.78	35.04
29-1021	Dentists, General	60	97.61	41.67	125.57	93.89
29-1031	Dietitians and Nutritionists	20	27.81	20.48	31.47	26.29
29-1051	Pharmacists	NA	60.41	56.82	62.20	60.35
29-1062	Family and General Practitioners	NA	104.11	72.91	119.71	94.88
29-1069	Physicians and Surgeons, All Other	100	123.49	N/A	N/A	N/A
29-1071	Physician Assistants	70	45.70	30.85	53.12	47.31
29-1123	Physical Therapists	160	42.94	31.11	48.86	43.10
29-1127	Speech-Language Pathologists	40	38.20	30.78	41.91	36.50
29-1131	Veterinarians	40	56.34	42.56	63.23	55.53
29-1141	Registered Nurses	1,330	32.77	27.20	35.56	32.88
29-1171	Nurse Practitioners	100	47.55	35.15	53.75	46.22
29-2010	Clinical Laboratory Technologists and Technicians	NA	29.01	23.78	31.62	28.87
29-2021	Dental Hygienists	140	35.00	28.80	38.09	34.69
29-2034	Radiologic Technologists and Technicians	140	26.14	20.44	28.98	25.37
29-2035	Magnetic Resonance Imaging Technologists	40	32.92	26.95	35.90	32.90
29-2041	Emergency Medical Technicians and Paramedics	230	18.33	14.31	20.34	17.20
29-2052	Pharmacy Technicians	NA	14.21	11.90	15.36	13.86
29-2055	Surgical Technologists	NA	22.22	18.13	24.27	22.27
29-2056	Veterinary Technologists and Technicians	60	15.86	12.38	17.61	15.02
29-2061	Licensed Practical and Licensed Vocational Nurses	390	24.23	20.25	26.22	23.81
29-2071	Medical Records and Health Information Technicians	60	19.32	14.05	21.95	18.02
29-2099	Health Technologists and Technicians, All Other	20	22.92	16.37	26.19	20.23

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
29-9011	Occupational Health and Safety Specialists	80	25.63	18.66	29.11	22.94
29-9099	Healthcare Practitioners and Technical Workers, All Other	NA	25.01	19.20	27.92	27.34
31-0000	<u>Healthcare Support Occupations</u>	1,900	15.16	11.96	16.76	14.02
31-1011	Home Health Aides	170	14.03	11.80	15.14	13.84
31-1014	Nursing Assistants	810	14.11	12.18	15.07	13.86
31-1015	Orderlies	NA	13.58	12.80	13.97	13.63
31-2011	Occupational Therapy Assistants	20	30.23	21.59	34.55	31.97
31-2021	Physical Therapist Assistants	40	30.41	22.32	34.46	32.11
31-2022	Physical Therapist Aides	50	12.28	10.59	13.13	12.07
31-9091	Dental Assistants	140	19.48	13.84	22.29	18.52
31-9092	Medical Assistants	460	14.64	12.31	15.81	14.20
31-9096	Veterinary Assistants and Laboratory Animal Caretakers	40	12.41	11.04	13.09	11.85
33-0000	<u>Protective Service Occupations</u>	1,530	23.32	11.92	29.01	19.32
33-1012	First-Line Supervisors of Police and Detectives	90	50.66	38.60	56.69	52.40
33-1099	First-Line Supervisors of Protective Service Workers, All Other	70	21.73	17.23	23.98	21.04
33-2011	Firefighters	NA	25.04	21.17	26.97	24.83
33-3051	Police and Sheriff's Patrol Officers	380	34.33	23.11	39.94	32.87
33-9021	Private Detectives and Investigators	NA	21.40	16.41	23.89	19.31
33-9032	Security Guards	380	13.82	11.09	15.19	13.41
33-9091	Crossing Guards	190	15.61	10.54	18.14	12.77
33-9099	Protective Service Workers, All Other	80	13.12	9.51	14.93	9.94
35-0000	<u>Food Preparation and Serving-Related Occupations</u>	6,640	11.81	8.99	13.23	10.11
35-1011	Chefs and Head Cooks	50	25.50	17.69	29.40	23.54
35-1012	First-Line Supervisors of Food Preparation and Serving Workers	500	19.13	13.88	21.75	18.83
35-2012	Cooks, Institution and Cafeteria	550	15.13	12.21	16.59	15.19
35-2014	Cooks, Restaurant	730	11.22	9.22	12.22	10.68
35-2015	Cooks, Short Order	NA	10.75	9.94	11.15	10.66
35-2021	Food Preparation Workers	290	10.48	9.17	11.14	9.82
35-3011	Bartenders	330	13.83	9.52	15.98	12.41

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
35-3021	Combined Food Preparation and Serving Workers, Including Fast Food	1,700	9.74	8.90	10.16	9.30
35-3022	Counter Attendants, Cafeteria, Food Concession, and Coffee Shop	NA	10.00	8.92	10.54	9.48
35-3031	Waiters and Waitresses	1,370	11.60	9.02	12.90	9.99
35-3041	Food Servers, Nonrestaurant	50	10.56	9.44	11.11	10.38
35-9011	Dining Room and Cafeteria Attendants and Bartender Helpers	170	9.56	8.71	9.98	9.14
35-9021	Dishwashers	290	9.77	9.05	10.14	9.50
35-9031	Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	250	9.77	9.01	10.15	9.44
35-9099	Food Preparation and Serving Related Workers, All Other	40	9.25	8.67	9.54	8.89
37-0000	<u>Building and Grounds Cleaning and Maintenance Occupations</u>	2,250	13.50	10.10	15.21	12.51
37-1011	First-Line Supervisors of Housekeeping and Janitorial Workers	90	18.85	14.09	21.23	18.94
37-1012	First-Line Supervisors of Landscaping and Groundskeeping Workers	30	26.02	20.27	28.90	26.62
37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	1,260	12.94	10.28	14.27	11.77
37-2012	Maids and Housekeeping Cleaners	390	11.41	8.90	12.67	11.45
37-2021	Pest Control Workers	20	23.62	19.46	25.70	24.29
37-3011	Landscaping and Groundskeeping Workers	450	14.32	11.31	15.83	14.39
39-0000	<u>Personal Care and Service Occupations</u>	2,300	13.62	9.69	15.58	11.47
39-1021	First-Line Supervisors of Personal Service Workers	40	20.71	14.78	23.68	20.14
39-2021	Nonfarm Animal Caretakers	80	13.52	9.36	15.60	12.51
39-3091	Amusement and Recreation Attendants	220	10.87	9.46	11.57	10.29
39-5012	Hairdressers, Hairstylists, and Cosmetologists	320	17.07	12.07	19.58	14.11
39-5093	Shampooers	NA	10.58	9.54	11.10	10.67
39-7010	Tour and Travel Guides	10	13.55	12.32	14.17	13.72
39-9011	Childcare Workers	50	12.19	9.12	13.73	9.88
39-9021	Personal Care Aides	650	11.13	10.89	11.25	11.10
39-9031	Fitness Trainers and Aerobics Instructors	100	18.01	10.05	21.99	17.51
39-9032	Recreation Workers	110	14.19	10.63	15.97	12.33
39-9041	Residential Advisors	NA	12.30	9.40	13.74	12.81

SOC	OCCUPATIONAL TITLE	Empl	(\$) <u>Mean</u>	(\$) <u>Entry</u>	(\$) <u>Exp</u>	(\$) <u>Median</u>
41-0000	<u>Sales and Related Occupations</u>	6,840	15.95	9.80	19.03	11.98
41-1011	First-Line Supervisors of Retail Sales Workers	820	22.85	15.76	26.40	21.27
41-1012	First-Line Supervisors of Non-Retail Sales Workers	30	31.93	21.53	37.13	29.81
41-2011	Cashiers	2,140	10.80	9.33	11.54	10.47
41-2021	Counter and Rental Clerks	230	15.74	12.69	17.26	15.68
41-2022	Parts Salespersons	160	15.87	11.69	17.95	15.08
41-2031	Retail Salespersons	2,360	12.37	9.30	13.90	11.04
41-3011	Advertising Sales Agents	60	27.94	12.89	35.46	20.91
41-3021	Insurance Sales Agents	150	32.32	17.73	39.62	27.24
41-3099	Sales Representatives, Services, All Other	190	24.06	15.78	28.20	19.96
41-4011	Sales Rep., Wholesale and Manuf., Technical and Scientific Products	40	51.93	39.64	58.07	52.15
41-4012	Sales Rep., Wholesale and Manuf., Except Tech. and Scientific Products	280	28.70	20.37	32.87	28.43
41-9011	Demonstrators and Product Promoters	NA	13.19	11.67	13.95	13.16
41-9022	Real Estate Sales Agents	30	25.37	21.17	27.48	25.43
41-9099	Sales and Related Workers, All Other	NA	18.70	11.19	22.45	17.92
43-0000	<u>Office and Administrative Support Occupations</u>	9,640	17.32	11.46	20.25	16.18
43-1011	First-Line Supervisors of Office and Administrative Support Workers	720	25.07	17.81	28.71	23.82
43-2011	Switchboard Operators, Including Answering Service	NA	14.13	11.20	15.60	13.70
43-3011	Bill and Account Collectors	100	17.88	13.32	20.16	16.99
43-3021	Billing and Posting Clerks and Machine Operators	230	16.16	12.01	18.24	16.11
43-3031	Bookkeeping, Accounting, and Auditing Clerks	750	18.43	13.63	20.83	17.63
43-3051	Payroll and Timekeeping Clerks	50	20.22	15.53	22.57	18.94
43-3061	Procurement Clerks	40	18.57	14.49	20.61	18.25
43-3071	Tellers	190	14.29	11.58	15.65	13.84
43-4031	Court, Municipal, and License Clerks	270	16.69	13.78	18.15	16.74
43-4051	Customer Service Representatives	1,200	16.71	11.04	19.55	14.47
43-4061	Eligibility Interviewers, Government Programs	30	17.47	12.39	20.01	17.25
43-4071	File Clerks	70	14.48	11.12	16.16	14.59
43-4081	Hotel, Motel, and Resort Desk Clerks	150	10.97	8.84	12.04	10.54
43-4111	Interviewers, Except Eligibility and Loan	70	18.51	14.24	20.65	18.39
43-4121	Library Assistants, Clerical	20	11.35	9.08	12.49	9.48

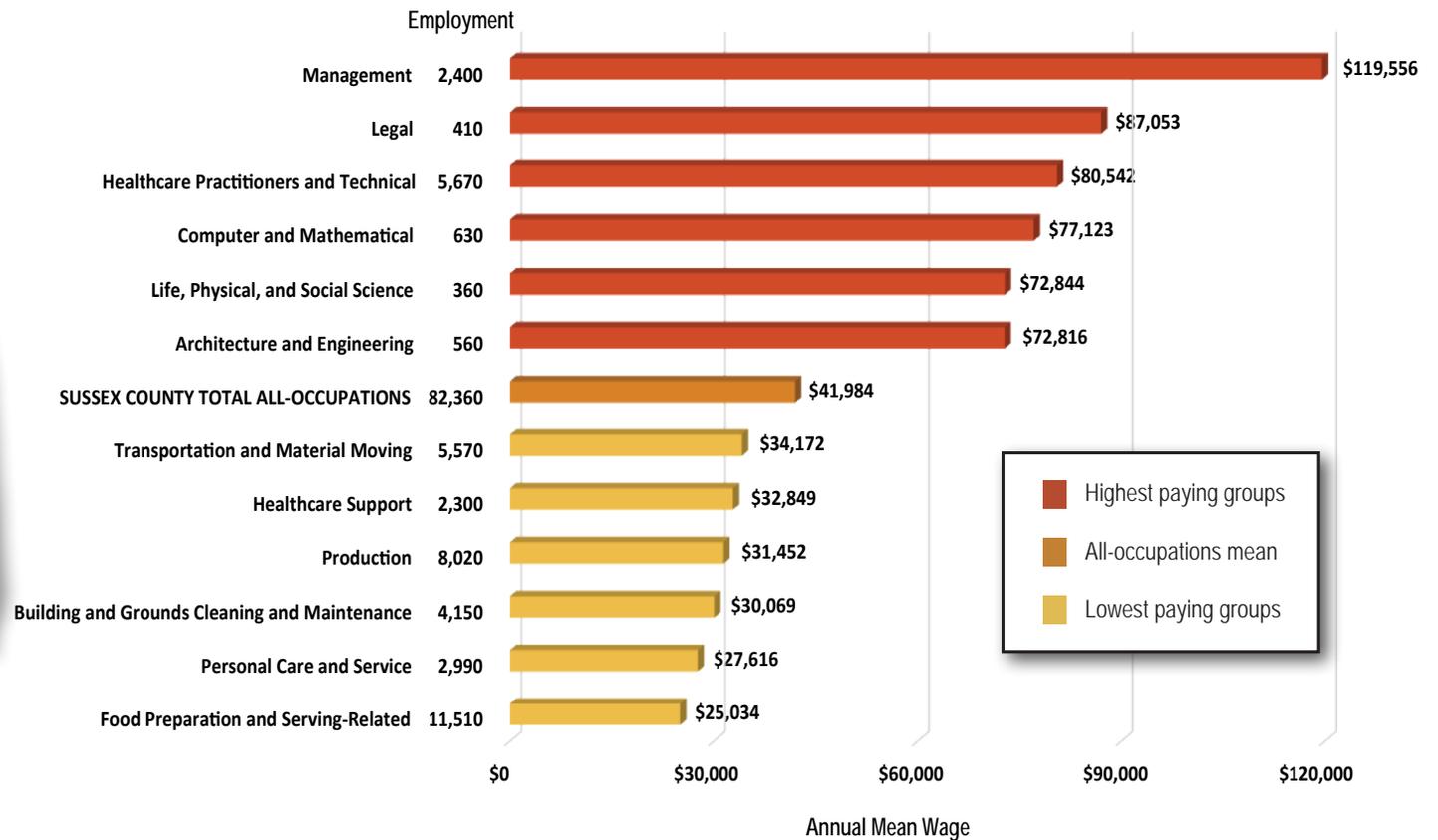
SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
43-4131	Loan Interviewers and Clerks	90	17.00	12.86	19.07	15.67
43-4151	Order Clerks	20	13.93	10.81	15.49	13.34
43-4161	Human Resources Assistants, Except Payroll and Timekeeping	100	17.04	13.27	18.93	16.83
43-4171	Receptionists and Information Clerks	380	12.11	9.26	13.53	11.51
43-4199	Information and Record Clerks, All Other	110	20.24	13.95	23.38	21.39
43-5031	Police, Fire, and Ambulance Dispatchers	50	21.24	16.34	23.69	20.88
43-5032	Dispatchers, Except Police, Fire, and Ambulance	60	20.92	16.01	23.37	21.45
43-5041	Meter Readers, Utilities	20	21.92	17.14	24.31	21.56
43-5051	Postal Service Clerks	40	24.74	18.86	27.68	25.91
43-5052	Postal Service Mail Carriers	180	24.99	17.70	28.64	27.39
43-5061	Production, Planning, and Expediting Clerks	40	21.75	16.73	24.26	21.39
43-5071	Shipping, Receiving, and Traffic Clerks	250	18.52	12.25	21.66	18.12
43-5081	Stock Clerks and Order Fillers	810	12.36	10.18	13.45	11.47
43-5111	Weighers, Measurers, Checkers, and Samplers, Recordkeeping	50	19.26	13.98	21.91	20.21
43-6011	Executive Secretaries and Executive Administrative Assistants	140	25.24	19.46	28.14	23.53
43-6012	Legal Secretaries	70	20.42	13.61	23.82	19.59
43-6013	Medical Secretaries	480	16.53	12.15	18.71	15.70
43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	1,280	18.73	13.94	21.12	18.53
43-9021	Data Entry Keyers	90	15.16	10.58	17.44	13.74
43-9041	Insurance Claims and Policy Processing Clerks	80	14.38	11.02	16.05	14.05
43-9051	Mail Clerks and Mail Machine Operators, Except Postal Service	30	13.38	10.85	14.65	12.76
43-9061	Office Clerks, General	1,010	14.12	10.04	16.16	13.67
45-0000	Farming, Fishing, and Forestry Occupations	150	18.18	11.45	21.55	16.07
47-0000	Construction and Extraction Occupations	2,140	21.76	14.02	25.62	19.42
47-1011	First-Line Supervisors of Construction Trades and Extraction Workers	230	31.52	21.83	36.37	31.62
47-2031	Carpenters	230	22.98	14.39	27.28	22.22
47-2041	Carpet Installers	10	24.39	19.81	26.68	25.32
47-2061	Construction Laborers	300	15.89	12.40	17.63	15.41
47-2073	Operating Engineers and Other Construction Equipment Operators	310	18.12	14.66	19.85	17.31
47-2111	Electricians	260	27.23	17.58	32.06	26.47

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
47-2152	Plumbers, Pipefitters, and Steamfitters	90	23.60	18.17	26.31	23.03
47-2211	Sheet Metal Workers	50	23.76	17.75	26.77	22.92
47-3012	Helpers--Carpenters	90	12.50	10.37	13.57	12.67
47-3013	Helpers--Electricians	NA	15.24	12.48	16.62	15.75
47-3015	Helpers--Pipelayers, Plumbers, Pipefitters, and Steamfitters	NA	12.66	9.61	14.19	11.83
47-4011	Construction and Building Inspectors	60	27.62	19.91	31.47	28.80
49-0000	<u>Installation, Maintenance, and Repair Occupations</u>	2,560	22.50	14.13	26.69	21.98
49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	270	31.42	22.18	36.04	31.34
49-2011	Computer, Automated Teller, and Office Machine Repairers	30	14.88	11.35	16.65	14.56
49-2094	Electrical and Electronics Repairers, Commercial and Industrial Equipment	80	29.04	24.76	31.18	29.68
49-3011	Aircraft Mechanics and Service Technicians	110	31.27	28.54	32.63	31.31
49-3021	Automotive Body and Related Repairers	70	19.23	14.53	21.59	18.44
49-3023	Automotive Service Technicians and Mechanics	380	20.08	13.18	23.52	18.67
49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	NA	24.04	17.11	27.51	22.73
49-3042	Mobile Heavy Equipment Mechanics, Except Engines	40	19.90	15.71	22.00	17.91
49-3053	Outdoor Power Equipment and Other Small Engine Mechanics	NA	17.69	16.00	18.54	17.47
49-3093	Tire Repairers and Changers	NA	15.82	10.54	18.45	16.14
49-9021	Heating, Air Conditioning, and Refrigeration Mechanics and Installers	190	22.23	16.70	25.00	22.12
49-9041	Industrial Machinery Mechanics	330	25.15	19.95	27.75	26.44
49-9052	Telecommunications Line Installers and Repairers	30	35.31	34.83	35.55	35.65
49-9071	Maintenance and Repair Workers, General	440	17.89	11.78	20.94	16.98
49-9091	Coin, Vending, and Amusement Machine Servicers and Repairers	20	19.87	13.30	23.15	17.50
49-9098	Helpers--Installation, Maintenance, and Repair Workers	100	12.11	9.76	13.28	11.05
49-9099	Installation, Maintenance, and Repair Workers, All Other	10	28.85	24.56	31.00	29.20
51-0000	<u>Production Occupations</u>	3,230	17.66	12.33	20.32	15.30
51-1011	First-Line Supervisors of Production and Operating Workers	190	30.33	22.90	34.04	28.77
51-2098	Assemblers and Fabricators, All Other, Including Team Assemblers	230	18.38	11.89	21.63	17.73
51-3021	Butchers and Meat Cutters	40	16.42	12.53	18.36	14.43
51-4031	Cutting, Punching, and Press Machine Operators, Metal and Plastic	50	16.81	13.92	18.26	16.20
51-4041	Machinists	30	21.52	16.55	24.00	19.60

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
51-4121	Welders, Cutters, Solderers, and Brazers	NA	23.13	14.91	27.24	22.45
51-6011	Laundry and Dry-Cleaning Workers	170	10.62	9.49	11.18	10.24
51-6052	Tailors, Dressmakers, and Custom Sewers	NA	13.93	11.16	15.32	13.67
51-6099	Textile, Apparel, and Furnishings Workers, All Other	NA	17.13	10.60	20.40	18.99
51-8031	Water and Wastewater Treatment Plant and System Operators	100	24.48	17.66	27.89	23.99
51-9061	Inspectors, Testers, Sorters, Samplers, and Weighers	180	18.24	13.44	20.65	15.86
51-9111	Packaging and Filling Machine Operators and Tenders	360	17.48	13.67	19.38	17.29
51-9121	Coating, Painting, and Spraying Machine Setters, Operators, and Tenders	10	18.59	14.84	20.46	17.58
51-9122	Painters, Transportation Equipment	20	18.85	14.79	20.87	18.08
51-9198	Helpers--Production Workers	NA	13.25	10.37	14.69	12.39
53-0000	<u>Transportation and Material Moving Occupations</u>	5,420	17.32	10.51	20.73	15.54
53-1048	First-Line Supervisors of Transportation and Material Moving Workers	230	28.93	19.88	33.46	28.51
53-2012	Commercial Pilots	20	139,347	125,079	146,481	147,104
53-3011	Ambulance Drivers and Attendants, Except Emergency Medical Technicians	20	13.91	13.59	14.08	13.90
53-3022	Bus Drivers, School or Special Client	510	16.85	12.75	18.89	16.83
53-3032	Heavy and Tractor-Trailer Truck Drivers	820	21.60	15.06	24.87	19.10
53-3033	Light Truck or Delivery Services Drivers	340	17.78	9.81	21.76	13.48
53-3041	Taxi Drivers and Chauffeurs	80	13.19	11.00	14.29	13.04
53-3099	Motor Vehicle Operators, All Other	80	12.47	8.78	14.31	9.80
53-6031	Automotive and Watercraft Service Attendants	70	12.25	10.94	12.90	11.69
53-7021	Crane and Tower Operators	20	23.31	18.27	25.82	22.18
53-7032	Excavating and Loading Machine and Dragline Operators	10	23.79	20.10	25.63	23.51
53-7051	Industrial Truck and Tractor Operators	1,050	19.94	16.02	21.90	20.95
53-7061	Cleaners of Vehicles and Equipment	220	10.32	8.83	11.06	9.33
53-7062	Laborers and Freight, Stock, and Material Movers, Hand	880	13.39	10.63	14.77	12.58
53-7064	Packers and Packagers, Hand	360	11.97	10.92	12.49	11.43

SUSSEX COUNTY DATA

Annual Mean Wages and Employment for the Highest and Lowest Paying Major Occupational Groups



SOC	OCCUPATIONAL TITLE	Empl	(\$) <i>Mean</i>	(\$) <i>Entry</i>	(\$) <i>Exp</i>	(\$) <i>Median</i>
00-0000	<i>Total all occupations</i>	82,360	20.18	10.33	25.11	15.12
11-0000	<u>Management Occupations</u>	2,400	57.48	31.98	70.23	51.32
11-1011	Chief Executives	30	104.24	45.51	133.60	N/A
11-1021	General and Operations Managers	690	61.70	35.02	75.04	50.96
11-2021	Marketing Managers	30	87.63	48.27	107.31	70.86
11-2022	Sales Managers	100	84.38	52.89	100.13	83.70
11-2031	Public Relations and Fundraising Managers	20	63.16	42.08	73.70	56.39
11-3011	Administrative Services Managers	NA	47.09	36.08	52.59	43.51
11-3021	Computer and Information Systems Managers	NA	67.45	45.27	78.54	66.36
11-3031	Financial Managers	110	90.98	49.08	111.93	73.82
11-3051	Industrial Production Managers	80	66.95	43.23	78.82	60.37
11-3071	Transportation, Storage, and Distribution Managers	NA	57.96	54.59	59.64	57.66
11-3121	Human Resources Managers	30	74.55	51.30	86.17	64.76
11-9021	Construction Managers	80	64.02	48.22	71.93	59.39
11-9031	Education Administrators, Preschool and Childcare Center/Program	30	21.57	14.00	25.36	21.59
11-9032	Education Administrators, Elementary and Secondary School	180	118,392	96,250	129,462	120,552
11-9041	Architectural and Engineering Managers	30	63.94	52.52	69.65	61.13
11-9051	Food Service Managers	190	38.37	28.00	43.56	36.10
11-9081	Lodging Managers	20	33.81	21.37	40.03	30.62
11-9111	Medical and Health Services Managers	140	57.75	38.81	67.22	52.94
11-9131	Postmasters and Mail Superintendents	20	37.97	32.95	40.48	38.07
11-9141	Property, Real Estate, and Community Association Managers	120	26.78	16.29	32.03	22.82
11-9151	Social and Community Service Managers	90	30.89	25.94	33.36	30.69
11-9199	Managers, All Other	90	51.00	39.81	56.59	51.53
13-0000	<u>Business and Financial Operations Occupations</u>	1,960	33.86	21.23	40.18	30.37
13-1020	Buyers and Purchasing Agents	150	25.24	19.19	28.26	23.68
13-1041	Compliance Officers	100	31.78	20.53	37.40	28.64
13-1051	Cost Estimators	170	25.85	19.15	29.21	25.48
13-1071	Human Resources Specialists	190	25.77	18.62	29.35	25.21
13-1075	Labor Relations Specialists	20	58.78	34.92	70.71	48.55
13-1081	Logisticians	40	37.47	27.72	42.34	35.74

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
13-1111	Management Analysts	140	47.96	27.41	58.24	45.04
13-1121	Meeting, Convention, and Event Planners	40	25.44	19.87	28.22	23.14
13-1131	Fundraisers	40	28.30	23.00	30.95	28.58
13-1141	Compensation, Benefits, and Job Analysis Specialists	10	33.16	25.27	37.10	33.41
13-1151	Training and Development Specialists	110	33.03	23.82	37.63	33.24
13-1161	Market Research Analysts and Marketing Specialists	130	33.38	21.47	39.33	32.70
13-1199	Business Operations Specialists, All Other	60	37.20	28.33	41.64	35.28
13-2011	Accountants and Auditors	420	33.50	23.83	38.34	32.18
13-2051	Financial Analysts	NA	43.42	27.47	51.39	38.45
13-2072	Loan Officers	90	40.57	21.52	50.10	30.98
13-2082	Tax Preparers	NA	19.46	17.23	20.58	19.17
13-2099	Financial Specialists, All Other	10	37.89	31.34	41.17	38.13
15-0000	<u>Computer and Mathematical Occupations</u>	630	37.08	20.70	45.27	31.08
15-1121	Computer Systems Analysts	90	48.43	33.41	55.93	47.64
15-1131	Computer Programmers	40	35.43	26.29	40.00	34.59
15-1132	Software Developers, Applications	50	56.93	24.72	73.03	58.55
15-1134	Web Developers	40	20.56	17.38	22.14	20.55
15-1141	Database Administrators	30	40.73	30.01	46.09	38.94
15-1142	Network and Computer Systems Administrators	90	34.26	26.55	38.12	31.51
15-1143	Computer Network Architects	20	44.64	32.22	50.84	42.78
15-1151	Computer User Support Specialists	150	22.03	16.84	24.63	21.40
15-1152	Computer Network Support Specialists	40	31.39	23.54	35.32	28.72
17-0000	<u>Architecture and Engineering Occupations</u>	560	35.01	20.64	42.19	33.26
17-1011	Architects, Except Landscape and Naval	30	35.04	27.53	38.80	35.20
17-1012	Landscape Architects	NA	29.65	22.99	32.98	30.46
17-1022	Surveyors	30	35.18	23.91	40.82	34.19
17-2051	Civil Engineers	90	43.50	32.91	48.80	42.72
17-2111	Health and Safety Engineers	NA	50.49	34.87	58.29	41.20
17-2112	Industrial Engineers	NA	39.90	32.09	43.81	38.06
17-2141	Mechanical Engineers	40	43.59	30.55	50.11	42.83

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
17-3011	Architectural and Civil Drafters	50	26.63	18.44	30.72	27.98
17-3013	Mechanical Drafters	50	23.56	17.79	26.45	21.92
17-3022	Civil Engineering Technicians	40	22.96	16.99	25.95	25.08
17-3031	Surveying and Mapping Technicians	40	17.56	13.89	19.39	17.01
19-0000	<u>Life, Physical, and Social Science Occupations</u>	360	35.02	16.99	44.04	30.80
19-1042	Medical Scientists, Except Epidemiologists	NA	55.41	38.30	63.96	49.19
19-2041	Environmental Scientists and Specialists, Including Health	50	34.98	19.03	42.96	32.16
19-3031	Clinical, Counseling, and School Psychologists	60	53.89	28.92	66.38	40.08
19-3051	Urban and Regional Planners	20	27.24	21.40	30.16	27.02
21-0000	<u>Community and Social Services Occupations</u>	990	23.14	16.39	26.52	21.60
21-1012	Educational, Guidance, School, and Vocational Counselors	NA	29.43	19.38	34.46	29.42
21-1018	Substance Abuse, Behavioral Disorder, and Mental Health Counselors	160	23.32	17.98	25.99	22.00
21-1021	Child, Family, and School Social Workers	170	20.38	17.13	22.01	19.67
21-1022	Healthcare Social Workers	70	25.94	19.23	29.30	26.12
21-1023	Mental Health and Substance Abuse Social Workers	50	28.17	17.01	33.75	20.51
21-1029	Social Workers, All Other	20	27.82	20.84	31.31	27.04
21-1091	Health Educators	50	30.64	21.12	35.40	28.37
21-1093	Social and Human Service Assistants	90	16.09	12.84	17.72	16.72
21-1099	Community and Social Service Specialists, All Other	40	18.39	14.53	20.32	17.90
23-0000	<u>Legal Occupations</u>	410	41.85	19.69	52.93	37.15
23-1011	Lawyers	170	58.82	40.07	68.19	54.42
23-1023	Judges, Magistrate Judges, and Magistrates	30	61.58	38.82	72.96	41.37
23-2011	Paralegals and Legal Assistants	130	24.16	18.57	26.96	22.34
23-2099	Legal Support Workers, All Other	NA	35.55	21.29	42.68	30.42
25-0000	<u>Education, Training, and Library Occupations</u>	4,290	23.34	11.18	29.42	22.26
25-1194	Vocational Education Teachers, Postsecondary	40	31.50	17.85	38.32	34.85
25-2011	Preschool Teachers, Except Special Education	350	15.52	10.32	18.12	11.88
25-2012	Kindergarten Teachers, Except Special Education	NA	61,519	40,715	71,921	52,708

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
25-2021	Elementary School Teachers, Except Special Education	NA	69,502	53,402	77,552	69,235
25-2022	Middle School Teachers, Except Special and Career/Technical Education	110	61,288	44,432	69,716	62,813
25-2031	Secondary School Teachers, Except Special and Career/Technical Education	NA	63,914	49,087	71,327	63,875
25-3021	Self-Enrichment Education Teachers	120	16.56	9.27	20.21	12.21
25-3098	Substitute Teachers	NA	11.33	9.13	12.43	10.88
25-4021	Librarians	70	30.05	19.60	35.28	30.23
25-4031	Library Technicians	40	16.42	12.18	18.54	15.16
25-9021	Farm and Home Management Advisors	50	22.68	15.93	26.05	23.83
25-9031	Instructional Coordinators	190	33.61	23.65	38.59	34.05
25-9041	Teacher Assistants	550	31,845	23,734	35,900	31,136
27-0000	<u>Arts, Design, Entertainment, Sports, and Media Occupations</u>	460	21.17	11.08	26.21	17.71
27-1023	Floral Designers	NA	11.00	9.02	11.98	9.81
27-1024	Graphic Designers	70	18.19	15.89	19.34	17.44
27-1025	Interior Designers	30	29.88	22.39	33.62	30.89
27-1026	Merchandise Displayers and Window Trimmers	NA	13.91	9.04	16.35	12.73
27-2022	Coaches and Scouts	80	54,197	26,138	68,226	44,763
27-3031	Public Relations Specialists	50	27.68	17.44	32.80	24.68
27-3042	Technical Writers	NA	39.02	30.66	43.20	40.95
27-4021	Photographers	20	12.65	10.82	13.57	12.57
29-0000	<u>Healthcare Practitioners and Technical Occupations</u>	5,670	38.72	18.63	48.77	31.82
29-1011	Chiropractors	20	37.51	28.43	42.05	32.43
29-1021	Dentists, General	30	103.61	49.52	130.65	N/A
29-1031	Dietitians and Nutritionists	40	30.27	24.16	33.32	30.81
29-1051	Pharmacists	210	61.11	56.61	63.36	60.64
29-1062	Family and General Practitioners	30	120.17	77.07	141.72	N/A
29-1064	Obstetricians and Gynecologists	NA	116.09	72.41	137.93	N/A
29-1067	Surgeons	40	138.80	N/A	N/A	N/A
29-1069	Physicians and Surgeons, All Other	190	134.85	N/A	N/A	N/A
29-1071	Physician Assistants	70	58.77	46.17	65.07	56.73
29-1122	Occupational Therapists	80	40.88	30.17	46.23	40.96

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
29-1123	Physical Therapists	120	50.30	37.26	56.83	45.31
29-1126	Respiratory Therapists	80	29.79	24.58	32.40	29.50
29-1127	Speech-Language Pathologists	130	35.55	24.05	41.29	34.48
29-1131	Veterinarians	NA	52.81	37.92	60.25	48.89
29-1141	Registered Nurses	2,040	36.01	27.39	40.32	35.05
29-1161	Nurse Midwives	NA	46.82	39.84	50.32	46.92
29-1171	Nurse Practitioners	140	58.10	44.58	64.86	56.11
29-2010	Clinical Laboratory Technologists and Technicians	110	26.74	17.85	31.19	26.24
29-2021	Dental Hygienists	80	37.95	34.91	39.47	37.31
29-2031	Cardiovascular Technologists and Technicians	50	35.00	25.20	39.89	35.51
29-2032	Diagnostic Medical Sonographers	60	34.76	29.04	37.62	34.89
29-2033	Nuclear Medicine Technologists	10	38.76	32.04	42.12	39.16
29-2034	Radiologic Technologists and Technicians	190	28.82	21.77	32.35	26.70
29-2035	Magnetic Resonance Imaging Technologists	20	36.02	27.30	40.38	36.41
29-2041	Emergency Medical Technicians and Paramedics	360	18.56	13.10	21.29	16.76
29-2051	Dietetic Technicians	NA	14.69	11.37	16.35	14.86
29-2052	Pharmacy Technicians	390	13.30	10.81	14.55	12.83
29-2055	Surgical Technologists	60	19.52	16.60	20.97	18.72
29-2056	Veterinary Technologists and Technicians	50	17.29	13.87	19.01	17.03
29-2061	Licensed Practical and Licensed Vocational Nurses	440	22.44	17.63	24.84	22.67
29-2071	Medical Records and Health Information Technicians	80	23.32	16.01	26.98	22.79
29-2081	Opticians, Dispensing	100	19.92	14.06	22.85	19.77
29-2099	Health Technologists and Technicians, All Other	NA	23.25	17.27	26.24	22.02
29-9011	Occupational Health and Safety Specialists	30	29.25	19.50	34.13	27.36
29-9099	Healthcare Practitioners and Technical Workers, All Other	20	20.41	13.37	23.93	16.90
31-0000	<u>Healthcare Support Occupations</u>	2,300	15.79	12.33	17.52	14.53
31-1011	Home Health Aides	110	12.28	9.44	13.71	10.37
31-1014	Nursing Assistants	1,190	14.38	12.45	15.35	14.13
31-1015	Orderlies	30	14.10	11.42	15.44	13.86
31-2011	Occupational Therapy Assistants	20	30.43	23.27	34.01	30.86
31-2021	Physical Therapist Assistants	60	31.51	27.16	33.68	31.24

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
31-2022	Physical Therapist Aides	50	12.98	10.83	14.05	11.90
31-9011	Massage Therapists	30	34.93	15.01	44.89	42.50
31-9091	Dental Assistants	90	23.88	16.37	27.63	23.82
31-9092	Medical Assistants	490	15.12	13.07	16.15	14.82
31-9093	Medical Equipment Preparers	30	18.00	13.10	20.45	17.28
31-9094	Medical Transcriptionists	20	16.16	13.96	17.25	15.09
31-9096	Veterinary Assistants and Laboratory Animal Caretakers	100	14.71	11.31	16.41	13.88
31-9097	Phlebotomists	70	15.77	13.38	16.96	14.96
33-0000	<u>Protective Service Occupations</u>	1,440	22.84	13.13	27.69	21.68
33-1012	First-Line Supervisors of Police and Detectives	80	42.81	30.80	48.81	43.08
33-1099	First-Line Supervisors of Protective Service Workers, All Other	30	23.17	15.46	27.02	22.50
33-3041	Parking Enforcement Workers	10	14.79	10.87	16.75	11.89
33-3051	Police and Sheriff's Patrol Officers	370	29.81	19.83	34.80	29.87
33-9032	Security Guards	240	14.10	10.68	15.81	13.22
33-9091	Crossing Guards	NA	22.39	11.51	27.83	21.62
33-9092	Lifeguards, Ski Patrol, and Other Recreational Protective Service Workers	90	12.27	10.50	13.16	12.16
33-9099	Protective Service Workers, All Other	90	13.32	10.35	14.80	13.36
35-0000	<u>Food Preparation and Serving-Related Occupations</u>	11,510	12.04	9.02	13.55	10.31
35-1011	Chefs and Head Cooks	90	27.89	21.79	30.94	27.89
35-1012	First-Line Supervisors of Food Preparation and Serving Workers	860	20.81	15.21	23.60	20.85
35-2011	Cooks, Fast Food	NA	9.92	9.31	10.23	9.64
35-2012	Cooks, Institution and Cafeteria	500	13.92	10.87	15.44	13.47
35-2014	Cooks, Restaurant	1,530	13.40	10.27	14.97	13.27
35-2015	Cooks, Short Order	40	10.83	9.23	11.62	9.77
35-2021	Food Preparation Workers	590	11.42	9.79	12.24	10.85
35-3011	Bartenders	820	11.91	9.11	13.30	10.65
35-3021	Combined Food Preparation and Serving Workers, Including Fast Food	2,380	9.92	8.90	10.43	9.42
35-3022	Counter Attendants, Cafeteria, Food Concession, and Coffee Shop	290	9.87	9.15	10.22	9.52
35-3031	Waiters and Waitresses	2,470	11.32	8.96	12.50	9.70
35-3041	Food Servers, Nonrestaurant	320	10.39	9.18	11.00	9.75

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
35-9011	Dining Room and Cafeteria Attendants and Bartender Helpers	340	9.20	8.80	9.40	9.10
35-9021	Dishwashers	500	10.47	9.12	11.14	9.76
35-9031	Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	500	9.51	8.95	9.79	9.30
37-0000	<u>Building and Grounds Cleaning and Maintenance Occupations</u>	4,150	14.46	10.35	16.51	13.46
37-1011	First-Line Supervisors of Housekeeping and Janitorial Workers	180	20.93	15.77	23.51	21.97
37-1012	First-Line Supervisors of Landscaping and Groundskeeping Workers	150	25.86	20.91	28.34	26.35
37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	1,340	13.81	10.48	15.47	12.65
37-2012	Maids and Housekeeping Cleaners	760	11.27	9.02	12.39	10.81
37-2019	Building Cleaning Workers, All Other	NA	15.11	12.77	16.28	15.28
37-2021	Pest Control Workers	90	19.84	13.18	23.17	18.10
37-3011	Landscaping and Groundskeeping Workers	1,350	14.29	11.16	15.85	13.82
37-3012	Pesticide Handlers, Sprayers, and Applicators, Vegetation	30	16.27	13.02	17.90	15.75
39-0000	<u>Personal Care and Service Occupations</u>	2,990	13.28	9.71	15.06	11.21
39-1021	First-Line Supervisors of Personal Service Workers	80	25.30	18.24	28.83	25.40
39-2021	Nonfarm Animal Caretakers	90	14.18	9.50	16.52	13.98
39-3031	Ushers, Lobby Attendants, and Ticket Takers	20	11.25	9.23	12.27	11.26
39-3091	Amusement and Recreation Attendants	430	10.02	8.87	10.60	9.36
39-4021	Funeral Attendants	30	14.49	9.79	16.84	14.56
39-4031	Morticians, Undertakers, and Funeral Directors	30	31.81	17.89	38.77	31.09
39-5012	Hairdressers, Hairstylists, and Cosmetologists	360	15.88	9.53	19.05	14.40
39-9011	Childcare Workers	180	9.89	9.03	10.32	9.58
39-9021	Personal Care Aides	1,190	11.22	10.77	11.45	11.04
39-9031	Fitness Trainers and Aerobics Instructors	270	18.56	11.34	22.17	16.53
39-9032	Recreation Workers	190	15.70	10.39	18.35	14.06
41-0000	<u>Sales and Related Occupations</u>	10,720	16.93	10.04	20.38	12.31
41-1011	First-Line Supervisors of Retail Sales Workers	1,100	22.17	14.07	26.22	21.26
41-1012	First-Line Supervisors of Non-Retail Sales Workers	130	33.01	23.94	37.54	31.10
41-2011	Cashiers	3,190	10.82	9.41	11.52	10.58
41-2021	Counter and Rental Clerks	230	16.11	11.59	18.38	15.50

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
41-2022	Parts Salespersons	190	16.41	12.63	18.30	15.24
41-2031	Retail Salespersons	4,040	13.45	9.89	15.22	11.47
41-3021	Insurance Sales Agents	NA	38.19	23.33	45.62	36.92
41-3031	Securities, Commodities, and Financial Services Sales Agents	170	32.48	19.47	38.98	28.05
41-3099	Sales Representatives, Services, All Other	480	27.07	15.88	32.66	18.78
41-4011	Sales Rep., Wholesale and Manuf., Technical and Scientific Products	130	47.41	28.32	56.95	50.76
41-4012	Sales Rep., Wholesale and Manuf., Except Tech. and Scientific Products	580	31.36	18.57	37.76	28.33
41-9022	Real Estate Sales Agents	200	26.51	19.11	30.22	22.28
41-9099	Sales and Related Workers, All Other	NA	16.71	10.87	19.63	13.66
43-0000	<u>Office and Administrative Support Occupations</u>	10,510	16.96	11.53	19.67	15.84
43-1011	First-Line Supervisors of Office and Administrative Support Workers	560	26.62	19.26	30.30	25.91
43-2011	Switchboard Operators, Including Answering Service	30	12.10	10.21	13.05	11.81
43-3011	Bill and Account Collectors	50	17.18	14.20	18.67	15.49
43-3021	Billing and Posting Clerks and Machine Operators	270	17.54	13.41	19.60	17.00
43-3031	Bookkeeping, Accounting, and Auditing Clerks	1,180	18.67	13.74	21.13	18.32
43-3051	Payroll and Timekeeping Clerks	70	16.65	12.12	18.92	16.19
43-3061	Procurement Clerks	10	17.94	13.60	20.12	17.21
43-3071	Tellers	330	14.20	11.62	15.49	14.00
43-4031	Court, Municipal, and License Clerks	140	17.48	13.99	19.23	17.14
43-4051	Customer Service Representatives	860	15.18	10.48	17.53	14.41
43-4061	Eligibility Interviewers, Government Programs	10	15.45	11.25	17.55	13.24
43-4071	File Clerks	60	13.22	10.64	14.51	12.07
43-4081	Hotel, Motel, and Resort Desk Clerks	250	13.28	10.01	14.92	12.82
43-4111	Interviewers, Except Eligibility and Loan	170	16.52	13.35	18.10	15.38
43-4121	Library Assistants, Clerical	120	11.81	9.76	12.84	10.89
43-4131	Loan Interviewers and Clerks	90	15.28	11.05	17.39	12.43
43-4141	New Accounts Clerks	10	16.68	12.37	18.84	17.45
43-4151	Order Clerks	60	15.76	10.31	18.48	14.51
43-4161	Human Resources Assistants, Except Payroll and Timekeeping	60	17.04	13.79	18.66	16.67
43-4171	Receptionists and Information Clerks	480	12.67	10.49	13.76	12.31
43-4199	Information and Record Clerks, All Other	20	18.00	13.45	20.27	18.19

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
43-5021	Couriers and Messengers	NA	14.51	11.46	16.04	13.96
43-5031	Police, Fire, and Ambulance Dispatchers	40	17.37	13.73	19.19	17.50
43-5032	Dispatchers, Except Police, Fire, and Ambulance	200	23.04	16.42	26.35	22.81
43-5051	Postal Service Clerks	60	25.04	19.44	27.84	28.89
43-5052	Postal Service Mail Carriers	310	24.63	17.74	28.07	23.20
43-5061	Production, Planning, and Expediting Clerks	70	24.40	15.38	28.91	24.13
43-5071	Shipping, Receiving, and Traffic Clerks	420	15.59	12.11	17.32	15.15
43-5081	Stock Clerks and Order Fillers	850	12.45	9.63	13.86	11.57
43-5111	Weighers, Measurers, Checkers, and Samplers, Recordkeeping	40	15.81	12.86	17.29	15.38
43-6011	Executive Secretaries and Executive Administrative Assistants	170	26.03	21.51	28.29	24.48
43-6012	Legal Secretaries	100	19.73	16.77	21.21	18.39
43-6013	Medical Secretaries	750	16.07	12.90	17.66	15.34
43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	1,130	18.07	13.60	20.31	17.80
43-9021	Data Entry Keyers	50	14.26	11.32	15.73	14.28
43-9041	Insurance Claims and Policy Processing Clerks	NA	17.17	13.94	18.78	16.92
43-9051	Mail Clerks and Mail Machine Operators, Except Postal Service	40	13.67	10.74	15.14	12.56
43-9061	Office Clerks, General	1,170	13.93	10.15	15.82	13.15
43-9199	Office and Administrative Support Workers, All Other	90	17.11	12.39	19.48	16.81
45-0000	Farming, Fishing, and Forestry Occupations	520	17.97	12.05	20.92	15.99
45-1011	First-Line Supervisors of Farming, Fishing, and Forestry Workers	40	28.47	21.06	32.18	26.39
45-2041	Graders and Sorters, Agricultural Products	140	12.81	11.12	13.65	13.01
45-2092	Farmworkers and Laborers, Crop, Nursery, and Greenhouse	NA	15.87	9.24	19.19	16.86
45-2093	Farmworkers, Farm, Ranch, and Aquacultural Animals	90	15.35	13.10	16.47	14.61
47-0000	Construction and Extraction Occupations	3,380	20.71	14.11	24.01	18.43
47-1011	First-Line Supervisors of Construction Trades and Extraction Workers	470	31.05	21.37	35.89	31.54
47-2021	Brickmasons and Blockmasons	40	24.04	18.01	27.06	22.97
47-2031	Carpenters	530	19.26	16.26	20.76	18.33
47-2051	Cement Masons and Concrete Finishers	20	18.71	15.79	20.17	18.27
47-2061	Construction Laborers	340	14.07	11.44	15.39	14.07
47-2071	Paving, Surfacing, and Tamping Equipment Operators	30	19.44	16.71	20.81	18.77

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
47-2072	Pile-Driver Operators	40	18.73	13.12	21.53	15.99
47-2073	Operating Engineers and Other Construction Equipment Operators	380	18.33	15.96	19.51	17.92
47-2111	Electricians	300	23.10	16.91	26.20	22.31
47-2141	Painters, Construction and Maintenance	70	16.97	14.25	18.33	16.67
47-2151	Pipelayers	50	18.28	14.40	20.23	18.34
47-2152	Plumbers, Pipefitters, and Steamfitters	180	25.23	19.17	28.26	26.07
47-2211	Sheet Metal Workers	110	20.14	14.85	22.78	18.34
47-2221	Structural Iron and Steel Workers	20	19.62	15.17	21.85	19.82
47-3011	Helpers--Brick-, Block-, Stonemasons, and Tile and Marble Setters	30	14.66	12.39	15.79	14.70
47-3012	Helpers--Carpenters	110	13.08	11.03	14.11	13.14
47-3013	Helpers--Electricians	100	12.64	10.80	13.56	11.94
47-3015	Helpers--Pipelayers, Plumbers, Pipefitters, and Steamfitters	NA	14.14	13.16	14.63	14.17
47-4011	Construction and Building Inspectors	100	23.20	18.70	25.45	22.32
47-4051	Highway Maintenance Workers	10	18.88	16.01	20.31	18.99
47-5021	Earth Drillers, Except Oil and Gas	30	24.41	17.38	27.93	20.68
49-0000	<u>Installation, Maintenance, and Repair Occupations</u>	3,520	21.34	13.78	25.11	20.34
49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	310	31.97	24.30	35.80	29.84
49-2011	Computer, Automated Teller, and Office Machine Repairers	20	21.00	17.32	22.84	21.70
49-2021	Radio, Cellular, and Tower Equipment Installers and Repairers	NA	23.08	19.01	25.12	23.20
49-2094	Electrical and Electronics Repairers, Commercial and Industrial Equipment	20	22.48	16.49	25.47	23.25
49-3021	Automotive Body and Related Repairers	70	18.07	15.13	19.55	17.57
49-3023	Automotive Service Technicians and Mechanics	350	20.01	13.35	23.34	19.80
49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	120	20.36	16.79	22.14	20.42
49-3041	Farm Equipment Mechanics and Service Technicians	80	18.46	13.19	21.10	18.51
49-3042	Mobile Heavy Equipment Mechanics, Except Engines	100	20.94	16.14	23.34	18.62
49-3051	Motorboat Mechanics and Service Technicians	100	18.57	12.13	21.79	16.70
49-3053	Outdoor Power Equipment and Other Small Engine Mechanics	NA	19.08	13.66	21.80	19.37
49-3093	Tire Repairers and Changers	NA	13.60	10.09	15.36	12.92
49-9021	Heating, Air Conditioning, and Refrigeration Mechanics and Installers	560	24.32	18.88	27.04	23.79
49-9031	Home Appliance Repairers	NA	18.61	16.13	19.86	18.27
49-9041	Industrial Machinery Mechanics	190	21.95	16.67	24.59	21.24

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
49-9044	Millwrights	40	19.99	13.27	23.35	17.84
49-9071	Maintenance and Repair Workers, General	840	19.06	13.19	22.00	18.39
49-9098	Helpers--Installation, Maintenance, and Repair Workers	160	13.06	10.22	14.47	11.83
49-9099	Installation, Maintenance, and Repair Workers, All Other	NA	15.05	10.63	17.26	12.74
51-0000	<u>Production Occupations</u>	8,020	15.12	10.88	17.24	13.61
51-1011	First-Line Supervisors of Production and Operating Workers	460	29.02	21.05	33.00	27.92
51-2028	Electrical, Electronic, and Electromechanical Assemblers	NA	11.64	11.19	11.86	11.48
51-2098	Assemblers and Fabricators, All Other, Including Team Assemblers	150	16.52	12.52	18.51	16.71
51-3011	Bakers	150	11.23	9.12	12.28	10.71
51-3021	Butchers and Meat Cutters	30	19.09	15.03	21.12	19.05
51-3022	Meat, Poultry, and Fish Cutters and Trimmers	4,520	12.60	10.87	13.47	12.67
51-3023	Slaughterers and Meat Packers	300	13.97	10.98	15.47	13.87
51-3092	Food Batchmakers	60	14.19	11.68	15.44	13.51
51-3099	Food Processing Workers, All Other	260	13.56	12.60	14.04	13.73
51-4021	Extruding and Drawing Machine Operators, Metal and Plastic	40	20.70	16.57	22.77	21.86
51-4031	Cutting, Punching, and Press Machine Operators, Metal and Plastic	60	15.44	12.73	16.79	15.42
51-4041	Machinists	50	21.72	16.08	24.54	21.26
51-4072	Molding, Coremaking, and Casting Machine Operators, Metal and Plastic	NA	18.26	13.89	20.45	18.84
51-4121	Welders, Cutters, Solderers, and Brazers	160	19.19	14.54	21.51	18.25
51-5112	Printing Press Operators	50	18.39	13.26	20.95	17.46
51-6011	Laundry and Dry-Cleaning Workers	40	12.45	9.93	13.71	12.89
51-6031	Sewing Machine Operators	60	12.83	10.76	13.87	12.57
51-6093	Upholsterers	20	21.36	19.72	22.18	21.84
51-7011	Cabinetmakers and Bench Carpenters	90	22.07	14.55	25.83	19.59
51-8031	Water and Wastewater Treatment Plant and System Operators	100	20.87	15.95	23.33	20.15
51-9011	Chemical Equipment Operators and Tenders	300	23.27	19.16	25.33	22.97
51-9012	Separating, Filtering, Clarifying, Precipitating, and Still Machine Operators	20	23.18	18.99	25.27	22.93
51-9023	Mixing and Blending Machine Setters, Operators, and Tenders	20	16.21	12.89	17.87	16.08
51-9061	Inspectors, Testers, Sorters, Samplers, and Weighers	300	18.53	13.00	21.29	15.23
51-9111	Packaging and Filling Machine Operators and Tenders	280	13.85	9.66	15.94	13.50
51-9122	Painters, Transportation Equipment	10	19.96	17.27	21.30	19.00

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
51-9195	Molders, Shapers, and Casters, Except Metal and Plastic	30	17.83	12.84	20.33	15.99
51-9198	Helpers--Production Workers	90	13.43	9.15	15.57	13.45
53-0000	Transportation and Material Moving Occupations	5,570	16.43	10.83	19.23	14.70
53-1048	First-Line Supervisors of Transportation and Material Moving Workers	270	29.38	21.83	33.15	28.90
53-3011	Ambulance Drivers and Attendants, Except Emergency Medical Technicians	10	11.49	11.02	11.72	11.37
53-3021	Bus Drivers, Transit and Intercity	60	13.65	13.12	13.92	13.32
53-3022	Bus Drivers, School or Special Client	600	17.85	13.53	20.01	17.59
53-3031	Driver/Sales Workers	350	15.75	9.31	18.98	15.07
53-3032	Heavy and Tractor-Trailer Truck Drivers	1,090	21.10	15.86	23.72	21.02
53-3033	Light Truck or Delivery Services Drivers	580	13.25	10.41	14.67	12.38
53-3041	Taxi Drivers and Chauffeurs	60	13.15	11.20	14.13	13.27
53-3099	Motor Vehicle Operators, All Other	NA	19.29	13.96	21.96	17.99
53-5011	Sailors and Marine Oilers	70	18.29	11.14	21.87	17.99
53-5021	Captains, Mates, and Pilots of Water Vessels	20	31.11	24.54	34.39	28.45
53-6021	Parking Lot Attendants	10	11.59	9.94	12.41	11.33
53-6031	Automotive and Watercraft Service Attendants	NA	13.05	9.50	14.82	10.94
53-7021	Crane and Tower Operators	NA	19.75	15.01	22.12	21.11
53-7032	Excavating and Loading Machine and Dragline Operators	10	23.09	21.91	23.68	24.47
53-7051	Industrial Truck and Tractor Operators	90	14.75	11.13	16.56	14.03
53-7061	Cleaners of Vehicles and Equipment	250	12.20	10.06	13.26	12.24
53-7062	Laborers and Freight, Stock, and Material Movers, Hand	1,060	13.20	10.87	14.36	13.03
53-7063	Machine Feeders and Offbearers	30	14.11	11.47	15.44	13.81
53-7064	Packers and Packagers, Hand	680	11.73	9.53	12.82	11.67
53-7081	Refuse and Recyclable Material Collectors	70	18.31	8.87	23.03	12.94

Endorsements



Society for Human Resource Management
1800 Duke Street
Alexandria, VA 22314

March 7, 2014

Statement of Support - Collection of Labor Statistics

The U.S. Bureau of Labor Statistics (BLS) is currently collecting data for various statistical purposes. This data is used to produce a variety of useful labor market statistics. HR professionals and SHRM members may find BLS statistics beneficial in workplace decision-making processes. Therefore SHRM supports the data collection efforts of BLS, including such programs as the Employment Cost Index and Occupational Employment Statistics.

The BLS has assured SHRM that it maintains confidentiality and data security protocol to keep data safe. While SHRM supports its members providing labor statistics information to BLS, the decision to participate is that of your own organization. Thus, SHRM has not and will not share any SHRM members' data or information with BLS.

SHRM encourages its members to participate in these important efforts to measure changes in our economy. If contacted by BLS, your establishment's cooperation and assistance will help BLS help us all.

Alexander Alonso, PhD, SPHR
Vice President, Research
SHRM



BOARD OF GOVERNORS OF THE FEDERAL RESERVE SYSTEM
WASHINGTON, D.C. 20551

JEROME H. POWELL
CHAIRMAN

February 13, 2018

Dear Fellow American:

At the Federal Reserve, one of our main roles is to promote maximum employment, stable prices, and moderate long-term interest rates. This task requires accurate and timely information about the U.S. economy. Much of the vital economic information we use at the Federal Reserve comes from the U.S. Bureau of Labor Statistics. I am grateful for the people and businesses that participate in the Bureau of Labor Statistics surveys.

As a Bureau of Labor Statistics survey participant, you help enhance our understanding of the increasingly complex U.S. economy. The more we understand, the better we are able to fulfill our mission and promote the prosperity of American workers, consumers, and businesses.

The Federal Reserve uses the following information from the Bureau of Labor Statistics every day:

- Price statistics help us monitor inflation in the prices that consumers pay and producers receive for goods and services.
- Employment and unemployment statistics help us examine trends in job growth for the nation and for different geographic areas, industries, and occupations.
- Pay and benefit statistics provide us with insights about the well-being of American workers and their families.
- Productivity statistics help us understand trends in the efficiency of workers, which ultimately affect the nation's standard of living.

When you agree to participate in a Bureau of Labor Statistics survey, you help provide the vital statistics we use to analyze our economy and keep it strong. For that, I thank you.

Sincerely,

ACKNOWLEDGEMENTS

This report uses the data derived from the Occupational Employment Statistics (OES) program.
The data were gathered and analyzed by our OES team:

Kim Johnstone, *Labor Market Information Supervisor*

Michelle Thompson, *Senior Labor Market Analyst*

Mark Wallner, *Labor Market Analyst*

Kristie Manley, *Editor & Production Coordinator*, created the layout of the publication.

We would like to express our appreciation to all of the employers who participated in the survey;
without their support, this publication would not be possible. If you need additional information
about this or other publications, please contact our office at:

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