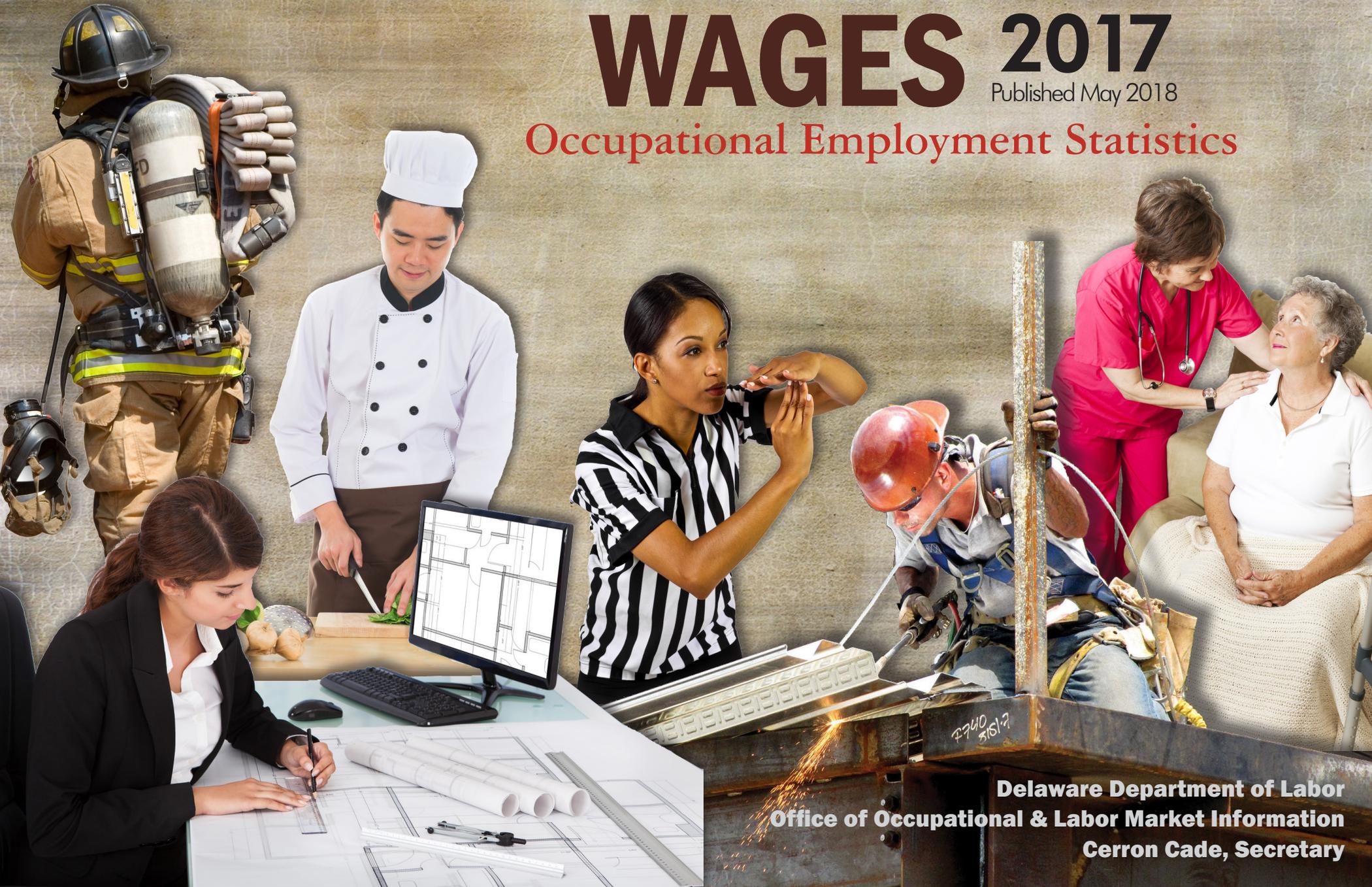


DELAWARE WAGES 2017

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Occupational Employment Statistics



Delaware Department of Labor
Office of Occupational & Labor Market Information
Cerron Cade, Secretary

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INTRODUCTION

The Occupational Employment Statistics (OES) program is a cooperative effort of the U.S. Bureau of Labor Statistics (BLS) and the Office of Occupational and Labor Market Information (OOLMI) in the Delaware Department of Labor. As outlined in more detail below, BLS developed the procedures and methodology, while OOLMI conducts the survey and tabulates the responses. A software program developed by the North Carolina State Employment Security Commission is used to produce the wage and employment estimates. This means that these estimates are not official BLS estimates, but in most cases they are identical to the official BLS estimates. When they differ, it is by miniscule amounts. We do not use the official BLS estimates because they are not provided for Sussex or New Castle Counties, only Kent County (because it is a single-county metropolitan statistical area).

The OES program has ordinarily used three years of survey data, in order to increase reliability. Beginning in 2003, data collection was done twice per year, with half the sample surveyed in the spring and half in the fall. Wage estimates are now updated

once per year, after the results from the spring survey are available. The estimates in this publication were derived from surveys conducted from the fall of 2014 through the spring of 2017. Data from years prior to 2017 were updated to expected 2017 values using national cost index factors.

The survey universe is all employers covered by the state Unemployment Insurance program, both private and public. This covers about 92 percent of the state's workers. Self-employed, some non-profit organizations, and most agricultural employees are excluded. All establishments (units) with 250 or more employees are automatically included in the survey, while those with fewer employees are randomly sampled for inclusion in the survey. The smallest units have the lowest probability of selection. Details are provided in the table below.

Response rates averaged 75 percent over the four years of the survey. Non-responding units have data imputed to them by means of a hot-

deck "nearest neighbor" technique. This method finds the responding establishment (donor) which most closely resembles the non-responding establishment, based on industry, size class, and area. The donor's data are then imputed to the non-responding unit.

Occupations are classified using the Standard Occupational Classification (SOC) system, which consists of 22 major groups, 97 minor groups, 461 broad occupations, and 840 detailed occupations. This publication does not provide data on all of the detailed occupations, as some are not employed in the state, and others were reported by too few employers to pass confidentiality restrictions. More information regarding the SOC system and occupational definitions can be found on the BLS website, <http://www.bls.gov/soc>.

Year	Survey Universe		Survey Sample		Usable Response	
	Units	Employment	Units	Employment	Units	Employment
2014	29,858	425,502	776	56,029	595	46,879
2015	30,742	435,981	1,519	102,885	1,198	76,540
2016	31,631	439,284	1,511	103,880	1,152	80,477
2017	32,075	441,659	756	42,934	589	30,566

Employers are not asked to supply exact wage rates for their employees. They are requested to indicate how many of their workers within each occupation are earning wages within each of the 12 ranges listed below. Conversion between hourly and annual wages is based on a 40 hour week, 52 week year (2,080 hours per year). Some occupations, for instance teachers, typically work a different schedule. Only annual

Range	Hourly Wage	Annual Wage
A	Under \$9.25	Under \$19,240
B	\$9.25 to \$11.74	\$19,240 to \$24,439
C	\$11.75 to \$14.74	\$24,440 to \$30,679
D	\$14.75 to \$18.74	\$30,680 to \$38,999
E	\$18.75 to \$23.99	\$39,000 to \$49,919
F	\$24.00 to \$30.24	\$49,920 to \$62,919
G	\$30.25 to \$38.49	\$62,920 to \$80,079
H	\$38.50 to \$48.99	\$80,080 to \$101,919
I	\$49.00 to \$61.99	\$101,920 to \$128,959
J	\$62.00 to \$78.74	\$128,960 to \$163,799
K	\$78.75 to \$99.99	\$163,800 to \$207,999
L	\$100.00 and over	\$208,000 and over

wages are reported for these occupations. In the wage tables, these are printed in **bold** type. The table above shows the wage ranges used in the 2017 survey.

Wages include base rate, cost-of-living allowances, hazardous duty pay, incentive pay (including commissions, piece rates,

and production bonuses), tips, longevity pay, on-call pay, and portal-to-portal pay. Not included are back pay, overtime pay, severance pay, shift differentials, premium pay for holidays or weekends, meal and lodging allowances, uniform allowances, non-production bonuses, profit sharing distributions, or stock bonuses.

Although a wide variety of statistics are estimated from the raw data, we publish only five: the employment level [**Empl**] for all employers in the area (state or county), including those not in the survey; the mean (average) wage [**(Mean)**]; the median wage [**(Median)**], where half the workers in an occupation make less than, and the other half more than; and entry-level [**(Entry)**] and experienced

[**(Exp)**] wage rates. NA in the employment field means that the employment estimate does not meet publishability standards, but the wage estimates do. N/A in one of the wage fields signifies that a large portion of the responses are in the highest, unbounded wage category and a valid wage estimate is

not possible. When all the wage estimates for an occupation do not meet standards, no estimates for the occupation are published.

To determine entry and experienced wage rates, an occupation's wage distribution is divided into thirds. The mean of the lowest third is the entry-level wage rate. The mean of the highest two-thirds is the experienced wage rate. It is important to note that employers are not requested to supply information on their workers' amount of experience.

The image shows a sample of an Occupational Employment Report form. It includes sections for:

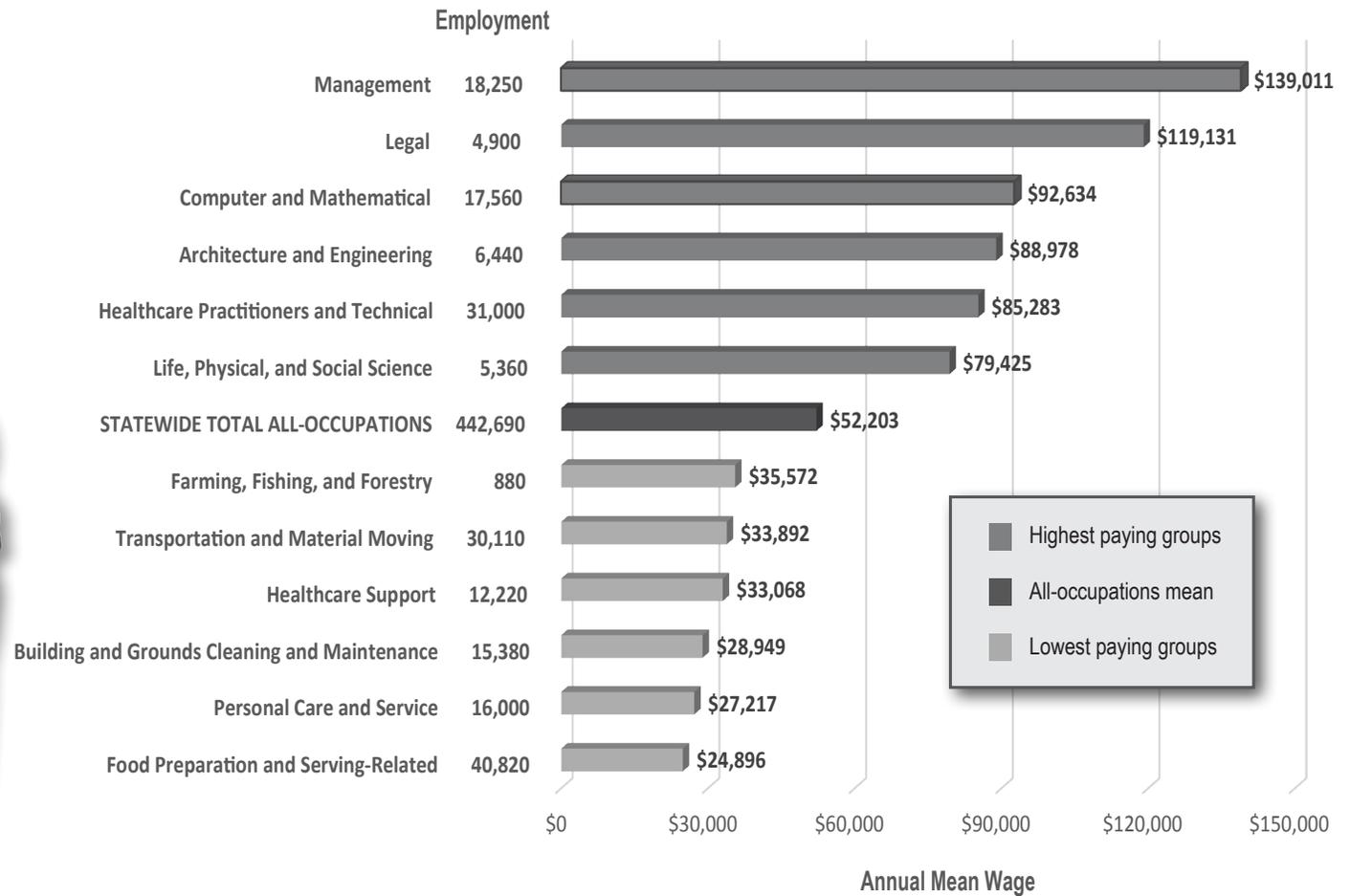
- What this report is about:** Instructions for employers on how to complete the report.
- 1. Which of the following options describes the status of the locality or area as of the reference date also printed in item 3?** (Options: Separating, temporarily closed, temporarily out of business, sold or merged).
- 2. Do you operate about four main products or services as related to those listed below?** (List of products/services).
- 3. This form asks for information about the employees described below.** (Includes fields for Schedule #, Reference Date, and Employer Name/Address).
- 4. How many employees, both full and part-time, worked at this locality's during the pay period that included the reference date printed in item 3?** (Includes 'Do Not Include' list).
- 5. Please fill in EMPLOY if you have questions about your data.** (Fields for Name, Title, Phone, Email, and Mailing Address).

 At the bottom, there is a data table with columns for months (A-L) and rows for different categories, with a 'Total Employment' column on the right.

(Occupational Employment Report sample)

STATEWIDE DATA

Annual Mean Wages and Employment for the Highest and Lowest Paying Major Occupational Groups



SOC	OCCUPATIONAL TITLE	Empl	(\$)Mean	(\$)Entry	(\$)Exp	(\$)Median
00-0000	Total all occupations	442,690	25.10	10.85	32.22	18.68
11-0000	Management Occupations	18,250	66.83	36.20	82.15	59.13
11-1021	General and Operations Managers	4,010	71.69	38.15	88.46	59.51
11-2021	Marketing Managers	670	81.55	57.46	93.59	74.92
11-2022	Sales Managers	1,020	88.62	52.69	106.58	81.57
11-2031	Public Relations and Fundraising Managers	220	65.64	41.62	77.64	56.42
11-3011	Administrative Services Managers	840	56.29	39.42	64.72	51.56
11-3021	Computer and Information Systems Managers	1,190	77.24	50.17	90.78	71.44
11-3031	Financial Managers	1,900	79.47	51.16	93.63	72.19
11-3051	Industrial Production Managers	300	63.49	44.36	73.06	60.27
11-3061	Purchasing Managers	130	65.50	46.31	75.09	64.37
11-3071	Transportation, Storage, and Distribution Managers	380	61.62	44.09	70.38	58.77
11-3111	Compensation and Benefits Managers	40	78.56	51.79	91.95	73.26
11-3121	Human Resources Managers	380	66.18	41.73	78.40	60.83
11-3131	Training and Development Managers	70	55.48	40.74	62.85	49.43
11-9021	Construction Managers	530	53.04	39.73	59.69	52.37
11-9031	Education Administrators, Preschool and Childcare Center/Program	230	27.63	17.55	32.68	24.44
11-9032	Education Administrators, Elementary and Secondary School	880	110,856	88,215	122,176	114,439
11-9033	Education Administrators, Postsecondary	290	70.40	39.39	85.91	57.65
11-9039	Education Administrators, All Other	70	62.46	32.52	77.44	44.83
11-9041	Architectural and Engineering Managers	370	71.95	53.73	81.05	70.39
11-9051	Food Service Managers	510	36.63	26.45	41.73	33.61
11-9071	Gaming Managers	10	46.86	30.53	55.03	49.21
11-9081	Lodging Managers	80	33.01	23.47	37.79	32.45
11-9111	Medical and Health Services Managers	1,010	62.05	38.57	73.80	53.91
11-9131	Postmasters and Mail Superintendents	40	38.52	32.78	41.38	39.10
11-9141	Property, Real Estate, and Community Association Managers	570	33.13	18.65	40.36	28.14
11-9151	Social and Community Service Managers	740	32.53	25.07	36.25	30.49
11-9161	Emergency Management Directors	10	45.81	36.07	50.67	47.18
11-9199	Managers, All Other	910	63.15	41.24	74.10	57.87

SOC	OCCUPATIONAL TITLE	Empl	(\$)Mean	(\$)Entry	(\$)Exp	(\$)Median
13-0000	<u>Business and Financial Operations Occupations</u>	27,680	37.28	23.40	44.22	33.80
13-1020	Buyers and Purchasing Agents	970	32.31	20.99	37.96	30.79
13-1031	Claims Adjusters, Examiners, and Investigators	390	30.73	20.45	35.88	31.97
13-1041	Compliance Officers	1,030	37.36	22.95	44.57	35.67
13-1051	Cost Estimators	900	33.37	22.83	38.65	31.82
13-1071	Human Resources Specialists	2,130	30.70	19.96	36.06	28.59
13-1075	Labor Relations Specialists	380	31.79	17.96	38.71	32.82
13-1111	Management Analysts	2,370	40.78	25.30	48.52	36.90
13-1121	Meeting, Convention, and Event Planners	220	24.29	14.91	28.98	22.87
13-1131	Fundraisers	320	27.77	19.45	31.93	27.13
13-1141	Compensation, Benefits, and Job Analysis Specialists	180	33.71	22.94	39.10	30.71
13-1151	Training and Development Specialists	950	32.39	21.22	37.98	32.29
13-1161	Market Research Analysts and Marketing Specialists	1,820	38.69	24.07	46.00	36.32
13-1199	Business Operations Specialists, All Other	1,430	37.56	26.72	42.98	36.08
13-2011	Accountants and Auditors	5,660	38.10	25.32	44.49	34.99
13-2021	Appraisers and Assessors of Real Estate	150	30.78	20.73	35.80	28.28
13-2031	Budget Analysts	130	33.89	24.63	38.52	31.89
13-2041	Credit Analysts	1,120	35.44	18.93	43.69	28.81
13-2051	Financial Analysts	3,530	41.54	26.27	49.17	34.32
13-2052	Personal Financial Advisors	460	59.85	28.98	75.28	50.44
13-2053	Insurance Underwriters	200	32.37	21.82	37.64	32.55
13-2061	Financial Examiners	NA	45.17	30.97	52.28	39.25
13-2071	Credit Counselors	160	23.65	17.87	26.55	23.51
13-2072	Loan Officers	760	35.82	18.88	44.29	31.43
13-2081	Tax Examiners and Collectors, and Revenue Agents	110	29.04	18.75	34.18	26.70
13-2082	Tax Preparers	110	20.48	11.47	24.99	16.53
13-2099	Financial Specialists, All Other	650	32.35	23.59	36.72	31.08
15-0000	<u>Computer and Mathematical Occupations</u>	17,560	44.54	27.98	52.81	43.29
15-1121	Computer Systems Analysts	2,950	46.36	33.93	52.58	45.54
15-1122	Information Security Analysts	620	49.80	34.96	57.22	48.53
15-1131	Computer Programmers	1,130	37.12	25.80	42.77	35.49

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
15-1132	Software Developers, Applications	4,640	49.16	33.89	56.79	47.54
15-1133	Software Developers, Systems Software	NA	58.68	43.86	66.08	57.52
15-1134	Web Developers	290	33.31	20.42	39.75	32.53
15-1141	Database Administrators	800	43.96	27.88	51.99	41.99
15-1142	Network and Computer Systems Administrators	1,360	38.44	25.61	44.86	35.61
15-1143	Computer Network Architects	680	59.76	41.51	68.89	62.55
15-1151	Computer User Support Specialists	1,860	27.88	18.84	32.40	25.98
15-1152	Computer Network Support Specialists	560	33.20	21.38	39.11	29.78
15-2011	Actuaries	30	49.12	33.75	56.80	51.04
15-2031	Operations Research Analysts	960	44.43	29.48	51.90	44.25
17-0000	<u>Architecture and Engineering Occupations</u>	6,440	42.78	25.46	51.44	40.32
17-1011	Architects, Except Landscape and Naval	140	41.80	30.13	47.63	38.39
17-1012	Landscape Architects	NA	32.76	24.66	36.81	33.43
17-1022	Surveyors	110	35.15	26.06	39.69	33.61
17-2041	Chemical Engineers	560	55.22	34.87	65.40	52.68
17-2051	Civil Engineers	780	43.47	31.03	49.68	41.59
17-2071	Electrical Engineers	520	47.42	36.12	53.07	46.00
17-2081	Environmental Engineers	190	46.17	28.78	54.86	39.61
17-2111	Health and Safety Engineers	150	46.24	32.33	53.19	38.83
17-2112	Industrial Engineers	470	44.79	32.63	50.87	42.95
17-2131	Materials Engineers	20	45.04	32.76	51.18	43.40
17-2141	Mechanical Engineers	620	49.55	33.69	57.49	47.14
17-3011	Architectural and Civil Drafters	380	24.95	18.64	28.11	24.82
17-3012	Electrical and Electronics Drafters	70	32.78	24.31	37.02	33.62
17-3013	Mechanical Drafters	170	28.48	18.74	33.35	28.14
17-3019	Drafters, All Other	NA	24.15	18.01	27.23	23.62
17-3022	Civil Engineering Technicians	410	22.03	15.32	25.38	21.73
17-3023	Electrical and Electronics Engineering Technicians	NA	27.08	16.10	32.56	31.49
17-3025	Environmental Engineering Technicians	60	26.10	17.37	30.47	24.10
17-3026	Industrial Engineering Technicians	60	29.71	22.81	33.16	30.40
17-3027	Mechanical Engineering Technicians	60	32.25	24.08	36.33	31.69

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
17-3029	Engineering Technicians, Except Drafters, All Other	20	29.12	24.67	31.35	28.73
17-3031	Surveying and Mapping Technicians	120	19.93	15.41	22.19	19.21
19-0000	<u>Life, Physical, and Social Science Occupations</u>	5,360	38.19	22.34	46.11	35.27
19-1013	Soil and Plant Scientists	100	26.74	20.83	29.69	24.98
19-1021	Biochemists and Biophysicists	150	42.94	23.80	52.51	43.19
19-1029	Biological Scientists, All Other	20	40.94	27.57	47.63	42.33
19-1031	Conservation Scientists	60	28.38	20.04	32.55	27.12
19-1042	Medical Scientists, Except Epidemiologists	330	53.13	31.16	64.12	51.15
19-2012	Physicists	NA	58.04	25.20	74.46	41.31
19-2021	Atmospheric and Space Scientists	10	29.21	21.04	33.30	25.28
19-2032	Materials Scientists	70	40.26	21.61	49.59	33.76
19-2041	Environmental Scientists and Specialists, Including Health	420	28.26	19.55	32.61	26.32
19-2042	Geoscientists, Except Hydrologists and Geographers	50	38.71	22.64	46.75	40.58
19-3011	Economists	40	40.32	26.77	47.09	37.45
19-3022	Survey Researchers	70	27.93	19.89	31.95	27.01
19-3031	Clinical, Counseling, and School Psychologists	400	35.20	23.77	40.91	35.58
19-3051	Urban and Regional Planners	230	31.26	23.96	34.91	29.47
19-3092	Geographers	10	27.69	21.83	30.62	23.83
19-3093	Historians	NA	30.67	26.68	32.66	30.69
19-3099	Social Scientists and Related Workers, All Other	50	29.73	15.06	37.06	31.17
19-4011	Agricultural and Food Science Technicians	20	20.02	15.23	22.41	18.79
19-4021	Biological Technicians	150	24.48	17.17	28.13	23.68
19-4031	Chemical Technicians	600	30.46	21.88	34.74	31.93
19-4091	Environmental Science and Protection Technicians, Including Health	220	18.65	14.55	20.70	18.04
19-4092	Forensic Science Technicians	NA	24.11	16.23	28.06	24.52
19-4093	Forest and Conservation Technicians	20	15.66	11.54	17.72	13.61
19-4099	Life, Physical, and Social Science Technicians, All Other	20	28.83	22.45	32.01	26.32
21-0000	<u>Community and Social Services Occupations</u>	6,740	22.36	14.90	26.09	20.71
21-1012	Educational, Guidance, School, and Vocational Counselors	1,030	30.25	19.90	35.42	31.34
21-1013	Marriage and Family Therapists	230	24.57	21.21	26.25	24.64

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
21-1015	Rehabilitation Counselors	370	17.52	13.49	19.53	16.84
21-1018	Substance Abuse, Behavioral Disorder, and Mental Health Counselors	790	19.96	13.87	23.00	18.81
21-1019	Counselors, All Other	80	15.34	9.83	18.10	12.13
21-1021	Child, Family, and School Social Workers	1,130	19.17	15.51	21.00	18.53
21-1022	Healthcare Social Workers	540	26.71	19.44	30.35	26.62
21-1023	Mental Health and Substance Abuse Social Workers	390	25.49	17.04	29.72	22.38
21-1029	Social Workers, All Other	120	29.12	19.12	34.12	28.51
21-1091	Health Educators	230	30.91	19.44	36.65	29.79
21-1093	Social and Human Service Assistants	830	16.52	12.50	18.53	15.56
21-1094	Community Health Workers	170	18.25	13.76	20.49	17.35
21-1099	Community and Social Service Specialists, All Other	350	19.35	13.72	22.17	18.58
21-2011	Clergy	60	25.93	20.64	28.57	23.18
<u>23-0000 Legal Occupations</u>		4,900	57.27	21.33	75.25	40.60
23-1021	Administrative Law Judges, Adjudicators, and Hearing Officers	90	29.77	17.75	35.79	23.30
23-1023	Judges, Magistrate Judges, and Magistrates	120	67.18	40.01	80.77	49.80
23-2011	Paralegals and Legal Assistants	1,350	26.50	19.66	29.92	24.16
23-2091	Court Reporters	60	28.72	16.49	34.83	33.19
23-2093	Title Examiners, Abstractors, and Searchers	NA	22.26	17.50	24.64	21.30
23-2099	Legal Support Workers, All Other	720	26.31	17.94	30.49	23.91
<u>25-0000 Education, Training, and Library Occupations</u>		25,470	26.20	13.25	32.67	24.92
25-1021	Computer Science Teachers, Postsecondary	140	93,163	61,432	109,028	79,140
25-1022	Mathematical Science Teachers, Postsecondary	150	78,843	54,654	90,938	74,345
25-1032	Engineering Teachers, Postsecondary	230	77,134	73,354	79,024	75,625
25-1052	Chemistry Teachers, Postsecondary	80	88,532	59,579	103,009	79,285
25-1066	Psychology Teachers, Postsecondary	60	94,224	46,077	118,297	83,277
25-1067	Sociology Teachers, Postsecondary	90	80,724	59,567	91,303	75,119
25-1072	Nursing Instructors and Teachers, Postsecondary	280	81,352	59,696	92,180	77,342
25-1081	Education Teachers, Postsecondary	210	78,508	43,793	95,865	73,200
25-1111	Criminal Justice and Law Enforcement Teachers, Postsecondary	40	82,808	73,002	87,710	77,404
25-1113	Social Work Teachers, Postsecondary	60	77,874	55,075	89,273	73,795

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
25-1121	Art, Drama, and Music Teachers, Postsecondary	NA	66,794	41,596	79,393	61,283
25-1123	English Language and Literature Teachers, Postsecondary	220	70,258	55,176	77,798	71,884
25-1125	History Teachers, Postsecondary	50	79,283	46,948	95,450	75,379
25-1194	Vocational Education Teachers, Postsecondary	270	30.17	22.73	33.89	29.20
25-1199	Postsecondary Teachers, All Other	50	66,000	46,786	75,606	68,667
25-2011	Preschool Teachers, Except Special Education	2,280	13.79	10.25	15.55	12.54
25-2012	Kindergarten Teachers, Except Special Education	430	56,553	42,028	63,816	54,998
25-2021	Elementary School Teachers, Except Special Education	4,060	60,605	43,967	68,924	59,022
25-2022	Middle School Teachers, Except Special and Career/Technical Education	2,190	62,545	45,890	70,872	61,428
25-2031	Secondary School Teachers, Except Special and Career/Technical Education	2,940	63,646	46,731	72,103	63,047
25-2052	Special Education Teachers, Kindergarten and Elementary School	1,100	60,959	45,489	68,694	58,808
25-2053	Special Education Teachers, Middle School	NA	70,671	48,801	81,605	72,432
25-2054	Special Education Teachers, Secondary School	270	63,322	47,556	71,205	62,629
25-2059	Special Education Teachers, All Other	60	71,552	53,432	80,612	71,136
25-3011	Adult Basic and Secondary Education and Literacy Teachers and Instructors	240	29.90	23.61	33.04	30.09
25-3021	Self-Enrichment Education Teachers	410	17.67	9.90	21.56	14.61
25-3097	Teachers and Instructors, All Other, Except Substitute Teachers	610	42,687	23,392	52,334	35,809
25-3098	Substitute Teachers	NA	12.15	9.55	13.46	11.83
25-4012	Curators	60	27.30	19.19	31.35	27.01
25-4021	Librarians	380	33.42	21.89	39.19	34.05
25-4031	Library Technicians	250	19.58	12.94	22.91	19.42
25-9011	Audio-Visual and Multimedia Collections Specialists	50	21.00	14.30	24.36	21.55
25-9021	Farm and Home Management Advisors	70	27.05	17.39	31.89	27.14
25-9031	Instructional Coordinators	900	32.04	22.01	37.06	32.37
25-9041	Teacher Assistants	3,500	30,562	21,272	35,208	29,951
27-0000	<u>Arts, Design, Entertainment, Sports, and Media Occupations</u>	3,760	23.32	11.07	29.44	20.09
27-1011	Art Directors	50	44.44	32.44	50.44	41.65
27-1021	Commercial and Industrial Designers	20	40.20	32.08	44.26	39.14
27-1023	Floral Designers	90	13.41	9.97	15.13	12.57
27-1024	Graphic Designers	470	22.45	15.96	25.70	21.13
27-1025	Interior Designers	160	24.53	8.81	32.39	23.35

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
27-1026	Merchandise Displayers and Window Trimmers	450	14.10	9.28	16.51	13.14
27-2012	Producers and Directors	70	32.25	22.64	37.06	34.30
27-2022	Coaches and Scouts	610	44,697	18,592	57,750	26,301
27-2023	Umpires, Referees, and Other Sports Officials	100	27,685	18,903	32,076	22,890
27-2042	Musicians and Singers	30	27.52	10.07	36.24	20.92
27-3022	Reporters and Correspondents	150	19.08	11.32	22.96	16.09
27-3031	Public Relations Specialists	630	29.40	17.32	35.44	27.53
27-3041	Editors	120	33.35	20.31	39.87	29.70
27-3042	Technical Writers	90	38.44	24.00	45.66	35.89
27-3043	Writers and Authors	60	27.33	15.74	33.12	24.49
27-3091	Interpreters and Translators	NA	25.50	21.57	27.46	25.53
27-4011	Audio and Video Equipment Technicians	140	22.47	17.31	25.04	22.43
27-4021	Photographers	110	17.50	11.65	20.42	15.32
27-4031	Camera Operators, Television, Video, and Motion Picture	20	27.48	25.30	28.56	27.34
29-0000	Healthcare Practitioners and Technical Occupations	31,000	41.00	21.10	50.95	33.46
29-1011	Chiropractors	130	46.95	31.53	54.66	51.94
29-1021	Dentists, General	380	123.70	N/A	N/A	N/A
29-1031	Dietitians and Nutritionists	180	31.23	24.68	34.50	31.48
29-1041	Optometrists	100	58.08	29.78	72.23	47.54
29-1051	Pharmacists	1,010	58.76	53.20	61.55	58.87
29-1062	Family and General Practitioners	440	91.36	59.51	107.28	87.01
29-1063	Internists, General	100	88.59	50.03	107.87	77.85
29-1064	Obstetricians and Gynecologists	90	125.30	N/A	N/A	N/A
29-1065	Pediatricians, General	230	98.62	62.73	116.57	88.97
29-1066	Psychiatrists	80	85.45	23.44	116.45	90.29
29-1067	Surgeons	130	137.69	N/A	N/A	N/A
29-1069	Physicians and Surgeons, All Other	1,670	105.57	44.88	135.91	N/A
29-1071	Physician Assistants	470	50.40	39.86	55.67	49.94
29-1081	Podiatrists	80	83.48	56.72	96.87	74.06
29-1122	Occupational Therapists	460	40.60	31.40	45.20	40.26
29-1123	Physical Therapists	930	42.95	33.88	47.49	43.23

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
29-1124	Radiation Therapists	50	45.44	33.44	51.44	46.08
29-1125	Recreational Therapists	80	18.14	16.06	19.19	17.38
29-1126	Respiratory Therapists	400	31.98	26.03	34.96	31.34
29-1127	Speech-Language Pathologists	520	37.85	26.83	43.36	36.29
29-1128	Exercise Physiologists	40	21.15	15.21	24.12	19.75
29-1131	Veterinarians	220	51.35	34.51	59.77	47.33
29-1141	Registered Nurses	11,620	35.18	27.36	39.09	34.43
29-1151	Nurse Anesthetists	160	83.94	71.22	90.30	79.93
29-1161	Nurse Midwives	40	46.04	40.07	49.03	46.20
29-1171	Nurse Practitioners	650	50.66	41.23	55.38	49.69
29-1181	Audiologists	NA	41.63	34.88	45.00	37.99
29-2010	Clinical Laboratory Technologists and Technicians	530	29.03	20.88	33.11	29.72
29-2021	Dental Hygienists	640	37.10	32.02	39.63	36.77
29-2031	Cardiovascular Technologists and Technicians	250	29.23	18.92	34.39	27.91
29-2032	Diagnostic Medical Sonographers	180	34.21	28.51	37.05	34.25
29-2033	Nuclear Medicine Technologists	50	39.03	33.23	41.94	38.28
29-2034	Radiologic Technologists and Technicians	680	28.51	21.41	32.06	27.71
29-2035	Magnetic Resonance Imaging Technologists	140	35.77	30.04	38.64	35.76
29-2041	Emergency Medical Technicians and Paramedics	1,310	19.21	14.90	21.37	17.80
29-2051	Dietetic Technicians	100	15.23	11.81	16.93	15.46
29-2052	Pharmacy Technicians	1,510	15.74	11.19	18.01	14.52
29-2054	Respiratory Therapy Technicians	30	22.88	15.34	26.65	25.51
29-2055	Surgical Technologists	300	22.29	18.50	24.18	22.18
29-2056	Veterinary Technologists and Technicians	410	16.00	13.05	17.48	15.31
29-2057	Ophthalmic Medical Technicians	190	18.30	13.68	20.61	17.77
29-2061	Licensed Practical and Licensed Vocational Nurses	2,170	25.14	20.25	27.58	25.42
29-2071	Medical Records and Health Information Technicians	530	21.20	15.18	24.21	20.75
29-2081	Opticians, Dispensing	390	17.45	11.13	20.61	17.49
29-2091	Orthotists and Prosthetists	50	30.78	19.37	36.48	32.07
29-2099	Health Technologists and Technicians, All Other	220	20.96	15.32	23.78	19.45
29-9011	Occupational Health and Safety Specialists	460	34.21	21.63	40.51	31.43
29-9012	Occupational Health and Safety Technicians	50	26.82	19.08	30.69	27.61

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
29-9091	Athletic Trainers	120	43,628	36,702	47,091	43,536
29-9099	Healthcare Practitioners and Technical Workers, All Other	90	27.55	15.22	33.72	25.84
31-0000	<u>Healthcare Support Occupations</u>	12,220	15.90	12.14	17.78	14.69
31-1011	Home Health Aides	1,630	14.07	10.97	15.63	13.50
31-1014	Nursing Assistants	4,830	14.30	12.31	15.30	14.01
31-2011	Occupational Therapy Assistants	NA	29.50	23.15	32.68	28.80
31-2021	Physical Therapist Assistants	350	27.47	21.44	30.49	25.51
31-2022	Physical Therapist Aides	230	12.15	10.57	12.94	11.53
31-9011	Massage Therapists	70	21.56	12.42	26.13	17.78
31-9091	Dental Assistants	810	19.75	13.63	22.82	19.25
31-9092	Medical Assistants	2,470	15.78	12.48	17.44	15.47
31-9093	Medical Equipment Preparers	170	18.66	13.68	21.15	19.62
31-9094	Medical Transcriptionists	140	14.73	10.57	16.81	12.88
31-9095	Pharmacy Aides	NA	14.45	12.88	15.24	14.25
31-9096	Veterinary Assistants and Laboratory Animal Caretakers	210	12.87	10.08	14.26	11.92
31-9097	Phlebotomists	510	18.32	15.27	19.84	17.96
33-0000	<u>Protective Service Occupations</u>	9,840	20.75	11.40	25.42	17.33
33-1012	First-Line Supervisors of Police and Detectives	320	48.24	39.37	52.67	47.56
33-1021	First-Line Supervisors of Fire Fighting and Prevention Workers	50	36.10	27.00	40.65	36.39
33-1099	First-Line Supervisors of Protective Service Workers, All Other	300	22.41	14.83	26.20	21.56
33-2011	Firefighters	440	22.41	15.85	25.69	21.27
33-2021	Fire Inspectors and Investigators	140	24.71	16.05	29.04	21.67
33-3021	Detectives and Criminal Investigators	NA	44.12	25.37	53.49	36.93
33-3041	Parking Enforcement Workers	40	16.49	12.15	18.66	16.83
33-3051	Police and Sheriff's Patrol Officers	1,840	32.99	23.88	37.55	32.30
33-9021	Private Detectives and Investigators	70	26.66	17.54	31.22	22.68
33-9031	Gaming Surveillance Officers and Gaming Investigators	80	15.72	11.76	17.71	16.17
33-9032	Security Guards	3,280	13.41	10.51	14.86	12.02
33-9091	Crossing Guards	440	15.44	11.56	17.38	14.86

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
33-9092	Lifeguards, Ski Patrol, and Other Recreational Protective Service Workers	340	10.64	9.02	11.45	9.80
33-9099	Protective Service Workers, All Other	290	12.97	10.20	14.35	11.86
35-0000	<u>Food Preparation and Serving-Related Occupations</u>	40,820	11.97	8.99	13.46	10.18
35-1011	Chefs and Head Cooks	520	26.08	19.93	29.15	24.31
35-1012	First-Line Supervisors of Food Preparation and Serving Workers	3,370	18.91	13.19	21.77	18.21
35-2011	Cooks, Fast Food	630	10.04	9.02	10.55	9.52
35-2012	Cooks, Institution and Cafeteria	2,590	15.43	11.65	17.32	15.68
35-2014	Cooks, Restaurant	4,140	12.72	9.97	14.10	12.66
35-2015	Cooks, Short Order	50	10.25	8.96	10.89	9.40
35-2021	Food Preparation Workers	1,980	11.01	9.06	11.99	10.31
35-3011	Bartenders	2,350	11.91	9.07	13.34	10.67
35-3021	Combined Food Preparation and Serving Workers, Including Fast Food	10,830	10.08	8.99	10.63	9.50
35-3022	Counter Attendants, Cafeteria, Food Concession, and Coffee Shop	1,550	10.41	8.93	11.16	9.41
35-3031	Waiters and Waitresses	7,500	11.19	8.94	12.32	9.51
35-3041	Food Servers, Nonrestaurant	880	11.75	9.03	13.11	10.31
35-9011	Dining Room and Cafeteria Attendants and Bartender Helpers	1,210	9.32	9.00	9.49	9.11
35-9021	Dishwashers	1,420	9.79	8.96	10.20	9.27
35-9031	Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	1,690	9.43	8.91	9.69	9.12
35-9099	Food Preparation and Serving Related Workers, All Other	110	11.54	9.18	12.71	9.80
37-0000	<u>Building and Grounds Cleaning and Maintenance Occupations</u>	15,380	13.92	9.83	15.96	12.81
37-1011	First-Line Supervisors of Housekeeping and Janitorial Workers	700	21.57	13.97	25.37	21.55
37-1012	First-Line Supervisors of Landscaping and Groundskeeping Workers	330	25.98	20.27	28.83	26.15
37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	8,380	13.15	9.58	14.93	11.92
37-2012	Maids and Housekeeping Cleaners	1,860	11.23	8.98	12.36	10.74
37-2019	Building Cleaning Workers, All Other	NA	16.59	12.59	18.59	15.23
37-2021	Pest Control Workers	250	17.40	13.25	19.47	16.04
37-3011	Landscaping and Groundskeeping Workers	3,240	13.76	10.78	15.25	13.44
37-3012	Pesticide Handlers, Sprayers, and Applicators, Vegetation	60	16.30	12.22	18.34	16.53
37-3013	Tree Trimmers and Pruners	NA	20.85	16.29	23.12	18.84

SOC	OCCUPATIONAL TITLE	Empl	(\$) <u>Mean</u>	(\$) <u>Entry</u>	(\$) <u>Exp</u>	(\$) <u>Median</u>
39-0000	<u>Personal Care and Service Occupations</u>	16,000	13.09	9.61	14.83	11.32
39-1010	First-line Supervisors of Gaming Workers	160	25.60	19.07	28.87	26.01
39-1021	First-Line Supervisors of Personal Service Workers	690	21.37	15.35	24.38	20.26
39-2011	Animal Trainers	40	15.41	11.04	17.59	13.68
39-2021	Nonfarm Animal Caretakers	720	10.94	8.89	11.97	9.93
39-3012	Gaming and Sports Book Writers and Runners	70	18.56	10.59	22.55	20.12
39-3021	Motion Picture Projectionists	NA	12.46	9.96	13.71	12.61
39-3031	Ushers, Lobby Attendants, and Ticket Takers	200	9.73	8.94	10.13	9.36
39-3091	Amusement and Recreation Attendants	1,290	10.12	8.97	10.69	9.39
39-3093	Locker Room, Coatroom, and Dressing Room Attendants	30	10.14	9.15	10.63	9.57
39-4021	Funeral Attendants	160	15.41	10.15	18.05	14.75
39-4031	Morticians, Undertakers, and Funeral Directors	NA	33.71	24.75	38.19	30.79
39-5012	Hairdressers, Hairstylists, and Cosmetologists	1,760	17.09	9.84	20.72	14.52
39-5092	Manicurists and Pedicurists	NA	11.03	8.85	12.12	9.87
39-5093	Shampooers	300	9.67	8.96	10.03	9.24
39-5094	Skincare Specialists	NA	15.12	11.63	16.87	14.76
39-6011	Baggage Porters and Bellhops	20	12.29	9.30	13.78	10.68
39-6012	Concierges	40	13.20	10.58	14.51	12.58
39-7010	Tour and Travel Guides	250	12.61	10.06	13.88	12.74
39-9011	Childcare Workers	1,360	11.02	9.01	12.03	10.20
39-9021	Personal Care Aides	5,350	11.28	10.76	11.55	11.16
39-9031	Fitness Trainers and Aerobics Instructors	1,040	17.05	10.97	20.10	15.27
39-9032	Recreation Workers	870	13.42	9.50	15.38	12.08
39-9041	Residential Advisors	350	12.32	10.49	13.23	11.80
41-0000	<u>Sales and Related Occupations</u>	47,790	18.50	9.26	23.13	12.16
41-1011	First-Line Supervisors of Retail Sales Workers	4,310	21.78	14.67	25.34	20.33
41-1012	First-Line Supervisors of Non-Retail Sales Workers	650	40.17	23.53	48.48	36.40
41-2011	Cashiers	12,560	10.22	8.87	10.90	9.46
41-2012	Gaming Change Persons and Booth Cashiers	NA	12.14	10.30	13.06	11.27
41-2021	Counter and Rental Clerks	1,160	15.25	10.56	17.59	14.07
41-2022	Parts Salespersons	830	16.64	10.86	19.53	15.78

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
41-2031	Retail Salespersons	16,130	12.03	8.91	13.59	10.51
41-3011	Advertising Sales Agents	290	25.51	14.80	30.86	23.06
41-3021	Insurance Sales Agents	1,020	31.95	17.82	39.01	24.10
41-3031	Securities, Commodities, and Financial Services Sales Agents	2,140	40.84	19.73	51.39	33.29
41-3041	Travel Agents	160	19.14	13.67	21.88	19.13
41-3099	Sales Representatives, Services, All Other	2,910	32.29	15.99	40.44	27.29
41-4011	Sales Reps., Wholesale and Manuf., Technical and Scientific Products	1,370	49.08	30.79	58.22	49.90
41-4012	Sales Reps., Wholesale and Manuf., Except Tech. and Scientific Products	2,780	31.71	18.38	38.38	28.22
41-9011	Demonstrators and Product Promoters	270	13.80	9.78	15.81	12.39
41-9022	Real Estate Sales Agents	520	22.44	14.46	26.43	20.17
41-9031	Sales Engineers	NA	68.48	47.60	78.92	71.32
41-9041	Telemarketers	NA	14.48	11.73	15.85	14.01
41-9091	Door-to-Door Sales Workers, News and Street Vendors, and Related Workers	NA	12.64	9.34	14.30	10.35
43-0000	Office and Administrative Support Occupations	71,860	18.47	11.76	21.83	17.13
43-1011	First-Line Supervisors of Office and Administrative Support Workers	5,200	29.20	19.33	34.13	27.72
43-2011	Switchboard Operators, Including Answering Service	240	13.25	10.39	14.68	12.66
43-3011	Bill and Account Collectors	1,120	18.06	13.07	20.56	16.66
43-3021	Billing and Posting Clerks and Machine Operators	2,130	19.40	14.39	21.90	19.05
43-3031	Bookkeeping, Accounting, and Auditing Clerks	7,390	21.10	15.40	23.95	20.67
43-3041	Gaming Cage Workers	NA	12.64	9.86	14.02	11.90
43-3051	Payroll and Timekeeping Clerks	480	20.94	15.09	23.86	21.20
43-3061	Procurement Clerks	150	19.66	13.91	22.53	20.06
43-3071	Tellers	1,550	13.87	11.13	15.24	13.72
43-3099	Financial Clerks, All Other	220	25.62	18.04	29.41	25.20
43-4011	Brokerage Clerks	NA	26.08	21.67	28.28	26.35
43-4031	Court, Municipal, and License Clerks	790	16.61	13.27	18.27	16.58
43-4041	Credit Authorizers, Checkers, and Clerks	NA	20.18	15.19	22.68	19.51
43-4051	Customer Service Representatives	8,290	17.34	11.50	20.26	16.58
43-4061	Eligibility Interviewers, Government Programs	170	16.60	13.22	18.29	15.68
43-4071	File Clerks	540	13.91	9.90	15.92	12.99
43-4081	Hotel, Motel, and Resort Desk Clerks	590	12.80	10.02	14.18	12.44

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
43-4111	Interviewers, Except Eligibility and Loan	660	18.16	14.62	19.93	18.06
43-4121	Library Assistants, Clerical	480	11.33	9.78	12.10	10.70
43-4131	Loan Interviewers and Clerks	730	18.33	12.82	21.09	17.81
43-4141	New Accounts Clerks	270	20.05	13.73	23.21	18.07
43-4151	Order Clerks	350	15.33	10.27	17.85	14.39
43-4161	Human Resources Assistants, Except Payroll and Timekeeping	530	17.84	14.30	19.62	17.64
43-4171	Receptionists and Information Clerks	2,500	12.83	9.95	14.27	12.16
43-4199	Information and Record Clerks, All Other	300	19.86	15.01	22.29	19.48
43-5011	Cargo and Freight Agents	110	22.27	16.05	25.38	22.11
43-5021	Couriers and Messengers	310	14.92	11.93	16.42	14.41
43-5031	Police, Fire, and Ambulance Dispatchers	280	20.92	16.42	23.17	20.74
43-5032	Dispatchers, Except Police, Fire, and Ambulance	600	20.68	15.32	23.36	20.13
43-5041	Meter Readers, Utilities	70	24.29	18.13	27.38	26.01
43-5051	Postal Service Clerks	260	24.30	17.85	27.53	28.15
43-5052	Postal Service Mail Carriers	1,120	24.04	16.90	27.61	27.29
43-5053	Postal Service Mail Sorters, Processors, and Processing Machine Operators	440	25.01	18.82	28.10	28.05
43-5061	Production, Planning, and Expediting Clerks	760	24.55	17.55	28.06	24.20
43-5071	Shipping, Receiving, and Traffic Clerks	2,870	14.50	10.98	16.26	14.09
43-5081	Stock Clerks and Order Fillers	5,360	12.47	9.54	13.94	11.34
43-5111	Weighers, Measurers, Checkers, and Samplers, Recordkeeping	220	13.76	9.05	16.11	12.54
43-6011	Executive Secretaries and Executive Administrative Assistants	1,320	29.14	21.41	33.01	28.72
43-6012	Legal Secretaries	850	25.30	15.61	30.15	26.13
43-6013	Medical Secretaries	4,000	17.36	13.06	19.52	17.17
43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	6,870	18.82	13.56	21.44	18.20
43-9011	Computer Operators	140	20.84	15.63	23.44	20.34
43-9021	Data Entry Keyers	NA	15.17	12.05	16.73	14.65
43-9022	Word Processors and Typists	100	21.52	14.46	25.05	20.31
43-9041	Insurance Claims and Policy Processing Clerks	1,150	19.29	14.78	21.54	18.20
43-9051	Mail Clerks and Mail Machine Operators, Except Postal Service	440	14.82	10.77	16.85	14.55
43-9061	Office Clerks, General	6,520	14.31	9.89	16.51	13.63
43-9071	Office Machine Operators, Except Computer	350	15.81	11.37	18.03	15.71
43-9081	Proofreaders and Copy Markers	20	17.53	13.34	19.62	14.60

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
43-9111	Statistical Assistants	10	24.95	20.36	27.25	25.36
43-9199	Office and Administrative Support Workers, All Other	540	18.45	12.23	21.55	18.01
45-0000	<u>Farming, Fishing, and Forestry Occupations</u>	880	17.10	10.99	20.16	15.04
45-1011	First-Line Supervisors of Farming, Fishing, and Forestry Workers	80	27.07	20.93	30.15	26.17
45-2011	Agricultural Inspectors	140	21.72	17.45	23.85	22.16
45-2041	Graders and Sorters, Agricultural Products	150	12.49	10.86	13.31	12.70
45-2091	Agricultural Equipment Operators	NA	16.21	10.64	18.99	16.27
45-2092	Farmworkers and Laborers, Crop, Nursery, and Greenhouse	160	13.42	9.05	15.61	11.15
45-2093	Farmworkers, Farm, Ranch, and Aquacultural Animals	110	15.48	12.87	16.78	14.53
47-0000	<u>Construction and Extraction Occupations</u>	15,510	24.28	15.14	28.85	22.74
47-1011	First-Line Supervisors of Construction Trades and Extraction Workers	2,060	34.16	24.81	38.84	32.77
47-2021	Brickmasons and Blockmasons	170	25.65	21.51	27.72	26.45
47-2031	Carpenters	1,770	23.26	16.26	26.76	22.44
47-2041	Carpet Installers	130	22.72	16.92	25.62	23.86
47-2044	Tile and Marble Setters	NA	20.31	17.64	21.64	20.33
47-2051	Cement Masons and Concrete Finishers	470	22.51	16.03	25.75	20.47
47-2061	Construction Laborers	1,810	16.61	12.46	18.69	16.60
47-2071	Paving, Surfacing, and Tamping Equipment Operators	250	21.81	16.89	24.27	21.40
47-2073	Operating Engineers and Other Construction Equipment Operators	1,160	20.85	15.45	23.56	19.15
47-2081	Drywall and Ceiling Tile Installers	310	24.19	16.39	28.09	21.85
47-2111	Electricians	1,910	29.09	18.70	34.28	28.25
47-2132	Insulation Workers, Mechanical	300	23.27	17.57	26.13	23.44
47-2141	Painters, Construction and Maintenance	440	19.82	14.82	22.31	19.46
47-2151	Pipelayers	100	19.11	15.86	20.73	18.63
47-2152	Plumbers, Pipefitters, and Steamfitters	1,170	28.73	19.38	33.40	27.51
47-2181	Roofers	180	19.61	15.00	21.91	18.75
47-2211	Sheet Metal Workers	550	25.79	17.96	29.71	26.37
47-2221	Structural Iron and Steel Workers	220	22.22	15.78	25.44	22.62
47-3011	Helpers--Brick-, Block-, Stonemasons, and Tile and Marble Setters	160	17.19	14.89	18.34	17.18
47-3012	Helpers--Carpenters	300	14.05	10.48	15.84	12.98

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
47-3013	Helpers--Electricians	200	14.05	10.77	15.69	12.99
47-3014	Helpers--Painters, Paperhangers, Plasterers, and Stucco Masons	40	15.32	11.54	17.22	15.56
47-3015	Helpers--Pipelayers, Plumbers, Pipefitters, and Steamfitters	240	13.18	10.32	14.61	13.38
47-3016	Helpers--Roofers	NA	14.99	13.41	15.79	14.49
47-3019	Helpers, Construction Trades, All Other	50	16.19	12.16	18.20	15.43
47-4011	Construction and Building Inspectors	460	27.22	20.10	30.78	27.07
47-4021	Elevator Installers and Repairers	130	34.93	24.10	40.34	34.11
47-4041	Hazardous Materials Removal Workers	40	18.65	16.63	19.66	17.79
47-4051	Highway Maintenance Workers	60	18.08	12.14	21.06	16.29
47-4071	Septic Tank Servicers and Sewer Pipe Cleaners	90	17.19	12.73	19.42	16.94
47-4090	Miscellaneous Construction and Related Workers	100	17.43	12.81	19.74	16.86
47-5021	Earth Drillers, Except Oil and Gas	30	20.39	16.94	22.11	18.69
49-0000	<u>Installation, Maintenance, and Repair Occupations</u>	15,920	24.12	14.62	28.88	22.95
49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	1,560	34.72	23.99	40.08	34.71
49-2011	Computer, Automated Teller, and Office Machine Repairers	300	19.30	12.00	22.94	17.36
49-2021	Radio, Cellular, and Tower Equipment Installers and Repairers	70	23.84	17.33	27.09	23.56
49-2022	Telecommunications Equip.Installers and Repairers, Except Line Installers	NA	28.33	20.63	32.18	24.94
49-2091	Avionics Technicians	70	27.94	24.96	29.43	28.45
49-2092	Electric Motor, Power Tool, and Related Repairers	NA	23.69	19.53	25.77	23.93
49-2094	Electrical and Electronics Repairers, Commercial and Industrial Equipment	230	30.71	24.47	33.83	31.98
49-2095	Electrical and Electronics Repairers, Powerhouse, Substation, and Relay	150	40.22	31.46	44.60	42.35
49-2096	Electronic Equipment Installers and Repairers, Motor Vehicles	NA	19.43	12.95	22.67	20.56
49-2097	Electronic Home Entertainment Equipment Installers and Repairers	NA	21.36	17.55	23.26	19.38
49-2098	Security and Fire Alarm Systems Installers	150	25.25	19.03	28.36	25.46
49-3011	Aircraft Mechanics and Service Technicians	490	29.72	22.22	33.47	29.59
49-3021	Automotive Body and Related Repairers	390	20.06	15.80	22.19	19.01
49-3023	Automotive Service Technicians and Mechanics	1,940	20.36	13.60	23.74	18.98
49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	540	23.81	19.13	26.14	22.94
49-3041	Farm Equipment Mechanics and Service Technicians	120	16.57	12.12	18.80	16.48
49-3042	Mobile Heavy Equipment Mechanics, Except Engines	430	23.55	16.83	26.91	23.17
49-3051	Motorboat Mechanics and Service Technicians	120	18.24	11.98	21.38	17.25

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
49-3052	Motorcycle Mechanics	20	17.72	13.30	19.93	17.61
49-3053	Outdoor Power Equipment and Other Small Engine Mechanics	90	21.14	14.55	24.43	21.17
49-3092	Recreational Vehicle Service Technicians	30	16.80	13.65	18.37	16.63
49-3093	Tire Repairers and Changers	210	14.04	9.73	16.19	12.64
49-9012	Control and Valve Installers and Repairers, Except Mechanical Door	140	32.58	22.81	37.46	30.28
49-9021	Heating, Air Conditioning, and Refrigeration Mechanics and Installers	1,530	24.73	18.92	27.64	24.44
49-9031	Home Appliance Repairers	NA	19.96	15.18	22.35	19.72
49-9041	Industrial Machinery Mechanics	990	26.70	18.82	30.65	27.09
49-9043	Maintenance Workers, Machinery	NA	22.31	19.08	23.93	22.39
49-9044	Millwrights	80	24.58	15.02	29.37	26.66
49-9051	Electrical Power-Line Installers and Repairers	310	38.16	27.80	43.34	41.18
49-9052	Telecommunications Line Installers and Repairers	300	32.10	23.29	36.50	34.82
49-9062	Medical Equipment Repairers	150	30.21	22.28	34.17	28.48
49-9069	Precision Instrument and Equipment Repairers, All Other	NA	32.13	24.27	36.07	29.39
49-9071	Maintenance and Repair Workers, General	3,550	20.14	13.27	23.58	18.89
49-9091	Coin, Vending, and Amusement Machine Servicers and Repairers	160	17.91	11.93	20.90	16.97
49-9094	Locksmiths and Safe Repairers	50	20.13	13.87	23.26	18.11
49-9098	Helpers--Installation, Maintenance, and Repair Workers	600	13.28	10.25	14.80	12.25
49-9099	Installation, Maintenance, and Repair Workers, All Other	270	21.95	14.42	25.72	21.29
51-0000	Production Occupations	19,200	18.33	11.27	21.86	14.70
51-1011	First-Line Supervisors of Production and Operating Workers	1,280	34.15	22.67	39.88	32.38
51-2028	Electrical, Electronic, and Electromechanical Assemblers	280	15.41	11.83	17.20	14.47
51-2041	Structural Metal Fabricators and Fitters	150	19.67	15.42	21.79	19.66
51-2098	Assemblers and Fabricators, All Other, Including Team Assemblers	1,200	15.72	11.53	17.81	14.51
51-3011	Bakers	330	12.28	9.38	13.73	11.29
51-3021	Butchers and Meat Cutters	310	16.95	12.42	19.22	17.13
51-3022	Meat, Poultry, and Fish Cutters and Trimmers	5,350	12.29	10.41	13.23	12.51
51-3023	Slaughterers and Meat Packers	210	12.43	10.21	13.54	11.70
51-3093	Food Cooking Machine Operators and Tenders	110	12.04	10.64	12.74	11.54
51-3099	Food Processing Workers, All Other	340	13.43	12.19	14.05	13.37
51-4011	Computer-Controlled Machine Tool Operators, Metal and Plastic	90	16.57	11.74	18.98	15.34

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
51-4031	Cutting, Punching, and Press Machine Operators, Metal and Plastic	220	15.40	11.65	17.28	14.60
51-4033	Grinding, Lapping, Polishing, and Buffing Mach. Tool Operators, Metal and Plastic	30	16.44	14.03	17.64	16.96
51-4041	Machinists	340	25.49	18.85	28.80	26.22
51-4072	Molding, Coremaking, and Casting Machine Operators, Metal and Plastic	110	18.36	13.41	20.84	17.89
51-4121	Welders, Cutters, Solderers, and Brazers	630	23.29	15.37	27.25	23.18
51-4122	Welding, Soldering, and Brazing Machine Setters, Operators, and Tenders	30	16.36	14.09	17.49	16.39
51-4193	Plating and Coating Machine Operators, and Tenders, Metal and Plastic	30	15.19	13.47	16.06	14.46
51-5111	Prepress Technicians and Workers	30	24.72	19.90	27.14	25.54
51-5112	Printing Press Operators	240	20.45	13.86	23.75	18.88
51-5113	Print Binding and Finishing Workers	50	18.34	10.52	22.25	19.67
51-6011	Laundry and Dry-Cleaning Workers	670	11.11	9.02	12.15	10.05
51-6021	Pressers, Textile, Garment, and Related Materials	NA	10.84	10.75	10.89	10.93
51-6031	Sewing Machine Operators	80	14.90	10.93	16.88	14.93
51-6052	Tailors, Dressmakers, and Custom Sewers	50	15.45	11.90	17.22	15.31
51-6093	Upholsterers	50	18.89	17.72	19.48	18.44
51-7011	Cabinetmakers and Bench Carpenters	180	18.11	11.64	21.34	16.58
51-7041	Sawing Machine Setters, Operators, and Tenders, Wood	30	14.50	12.92	15.29	14.11
51-8021	Stationary Engineers and Boiler Operators	50	29.78	22.66	33.33	31.78
51-8031	Water and Wastewater Treatment Plant and System Operators	450	22.52	15.64	25.95	22.11
51-8092	Gas Plant Operators	NA	28.29	18.63	33.12	27.06
51-8099	Plant and System Operators, All Other	20	23.33	16.74	26.63	21.85
51-9011	Chemical Equipment Operators and Tenders	770	28.32	20.08	32.43	29.18
51-9012	Separating, Filtering, Clarifying, Precipitating, and Still Machine Operators	60	20.74	14.66	23.77	19.08
51-9021	Crushing, Grinding, and Polishing Machine Setters, Operators, and Tenders	40	19.28	14.60	21.62	20.24
51-9023	Mixing and Blending Machine Setters, Operators, and Tenders	NA	20.51	15.32	23.10	19.59
51-9031	Cutters and Trimmers, Hand	NA	16.69	12.89	18.59	14.61
51-9032	Cutting and Slicing Machine Setters, Operators, and Tenders	70	19.10	13.39	21.96	18.55
51-9041	Extruding, Forming, Pressing, and Compacting Machine Operators	160	18.97	16.29	20.32	18.89
51-9061	Inspectors, Testers, Sorters, Samplers, and Weighers	900	19.70	12.58	23.25	17.45
51-9071	Jewelers and Precious Stone and Metal Workers	NA	19.79	15.47	21.95	21.27
51-9082	Medical Appliance Technicians	60	18.35	11.37	21.85	17.38
51-9111	Packaging and Filling Machine Operators and Tenders	880	15.51	11.52	17.51	14.51

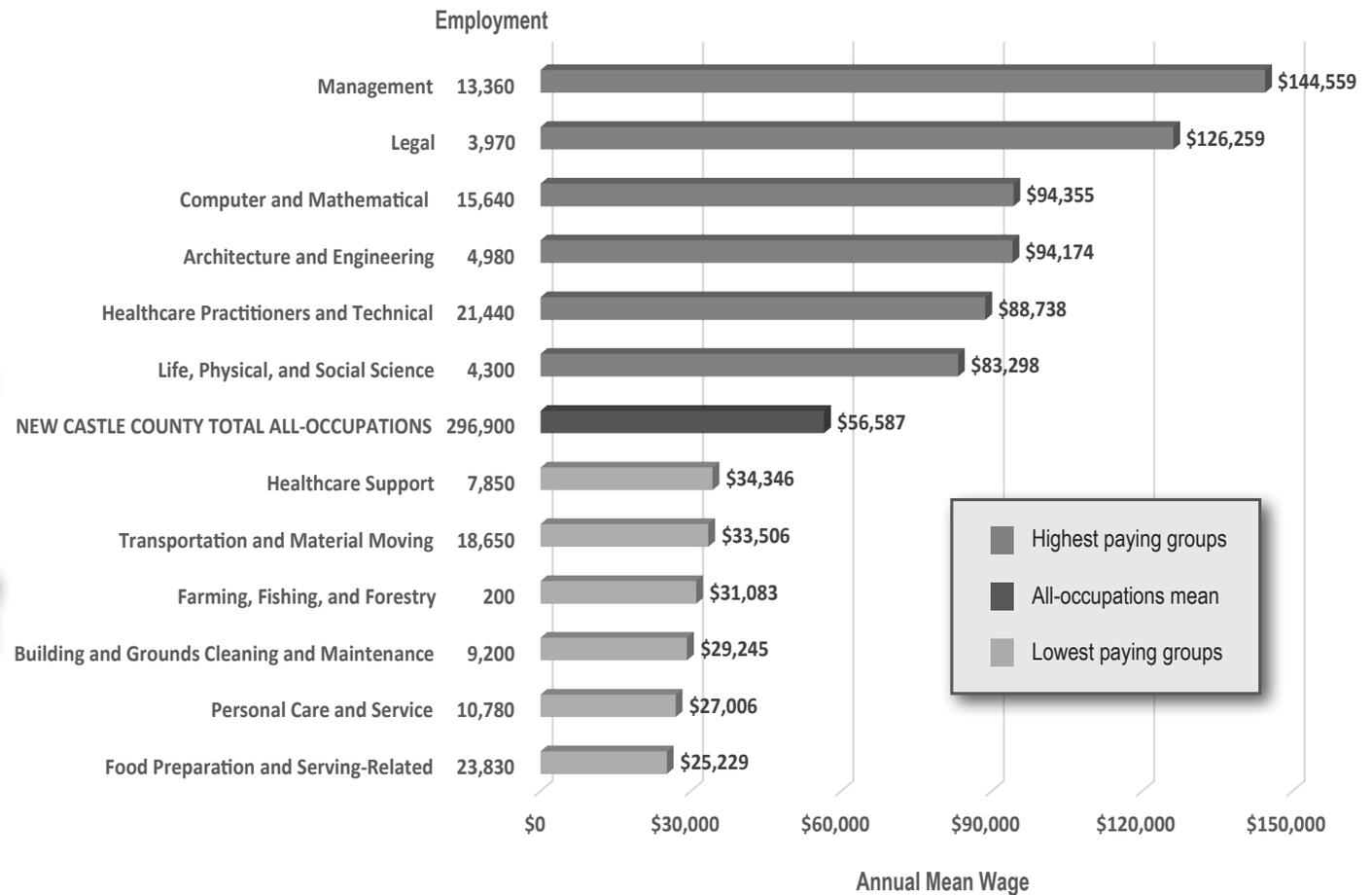
SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
51-9121	Coating, Painting, and Spraying Machine Setters, Operators, and Tenders	90	16.15	10.72	18.86	14.54
51-9122	Painters, Transportation Equipment	150	19.78	13.70	22.83	19.17
51-9151	Photographic Process Workers and Processing Machine Operators	40	15.21	10.19	17.73	12.16
51-9192	Cleaning, Washing, and Metal Pickling Equipment Operators and Tenders	130	13.93	11.59	15.11	13.37
51-9195	Molders, Shapers, and Casters, Except Metal and Plastic	110	16.92	12.40	19.18	15.36
51-9196	Paper Goods Machine Setters, Operators, and Tenders	190	25.42	21.17	27.54	26.18
51-9198	Helpers--Production Workers	380	14.54	10.09	16.76	13.70
51-9199	Production Workers, All Other	NA	13.74	9.48	15.87	11.77
53-0000	<u>Transportation and Material Moving Occupations</u>	30,110	16.29	9.82	19.53	14.32
53-1048	First-Line Supervisors of Transportation and Material Moving Workers	1,320	29.00	19.32	33.84	28.66
53-2012	Commercial Pilots	270	97,703	67,854	112,628	92,288
53-3011	Ambulance Drivers and Attendants, Except Emergency Medical Technicians	40	14.16	11.16	15.65	13.99
53-3021	Bus Drivers, Transit and Intercity	390	20.75	13.68	24.28	20.09
53-3022	Bus Drivers, School or Special Client	2,060	16.30	12.44	18.23	16.41
53-3031	Driver/Sales Workers	NA	12.56	8.85	14.42	9.37
53-3032	Heavy and Tractor-Trailer Truck Drivers	4,110	20.46	14.66	23.35	19.78
53-3033	Light Truck or Delivery Services Drivers	2,330	17.52	10.38	21.09	15.43
53-3041	Taxi Drivers and Chauffeurs	560	12.46	10.52	13.44	12.08
53-3099	Motor Vehicle Operators, All Other	NA	16.90	10.64	20.03	15.62
53-4011	Locomotive Engineers	80	34.79	23.49	40.44	39.25
53-4021	Railroad Brake, Signal, and Switch Operators	20	34.68	34.40	34.83	34.93
53-5011	Sailors and Marine Oilers	60	20.19	13.14	23.71	19.25
53-5021	Captains, Mates, and Pilots of Water Vessels	80	33.73	21.80	39.70	31.42
53-6021	Parking Lot Attendants	290	11.27	9.27	12.28	11.08
53-6031	Automotive and Watercraft Service Attendants	300	11.42	9.77	12.24	10.92
53-6061	Transportation Attendants, Except Flight Attendants	NA	15.26	9.42	18.17	12.58
53-6099	Transportation Workers, All Other	NA	21.86	16.71	24.43	18.21
53-7011	Conveyor Operators and Tenders	NA	15.96	11.95	17.96	15.67
53-7021	Crane and Tower Operators	NA	24.18	16.67	27.93	22.18
53-7032	Excavating and Loading Machine and Dragline Operators	160	21.48	17.14	23.64	20.59
53-7051	Industrial Truck and Tractor Operators	1,880	18.61	13.77	21.03	19.13

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
53-7061	Cleaners of Vehicles and Equipment	910	11.04	8.89	12.11	10.16
53-7062	Laborers and Freight, Stock, and Material Movers, Hand	4,630	13.42	10.24	15.01	12.60
53-7063	Machine Feeders and Offbearers	130	14.38	12.74	15.20	14.27
53-7064	Packers and Packagers, Hand	NA	11.68	9.11	12.97	10.54
53-7081	Refuse and Recyclable Material Collectors	490	18.37	11.21	21.94	18.49



NEW CASTLE COUNTY DATA

Annual Mean Wages and Employment for the Highest and Lowest Paying Major Occupational Groups



SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
00-0000	Total all occupations	296,900	27.21	11.18	35.22	20.67
11-0000	Management Occupations	13,360	69.50	38.27	85.12	62.23
11-1011	Chief Executives	160	135.93	N/A	N/A	N/A
11-1021	General and Operations Managers	2,760	75.39	40.55	92.82	63.60
11-2021	Marketing Managers	560	82.17	57.64	94.43	75.99
11-2022	Sales Managers	820	88.72	53.02	106.57	81.64
11-2031	Public Relations and Fundraising Managers	180	67.21	41.43	80.11	57.93
11-3011	Administrative Services Managers	640	59.27	41.43	68.20	54.40
11-3021	Computer and Information Systems Managers	990	78.84	51.55	92.48	72.76
11-3031	Financial Managers	1,600	80.99	52.64	95.16	73.73
11-3051	Industrial Production Managers	170	63.82	46.22	72.62	62.08
11-3061	Purchasing Managers	110	66.93	48.14	76.33	67.15
11-3071	Transportation, Storage, and Distribution Managers	270	63.67	43.05	73.98	61.79
11-3111	Compensation and Benefits Managers	30	79.02	51.69	92.69	73.39
11-3121	Human Resources Managers	300	68.99	44.07	81.45	64.57
11-3131	Training and Development Managers	50	56.93	39.69	65.55	49.95
11-9021	Construction Managers	440	53.37	39.75	60.19	52.70
11-9031	Education Administrators, Preschool and Childcare Center/Program	180	26.93	17.25	31.78	24.19
11-9032	Education Administrators, Elementary and Secondary School	460	111,564	88,869	122,911	115,256
11-9033	Education Administrators, Postsecondary	200	72.37	39.35	88.88	58.98
11-9039	Education Administrators, All Other	50	68.15	33.00	85.73	46.17
11-9041	Architectural and Engineering Managers	280	75.13	57.57	83.91	73.12
11-9051	Food Service Managers	260	35.79	26.33	40.52	31.14
11-9061	Funeral Service Managers	10	59.13	46.30	65.55	57.91
11-9081	Lodging Managers	50	35.29	29.97	37.95	34.10
11-9111	Medical and Health Services Managers	750	65.62	39.62	78.62	56.51
11-9131	Postmasters and Mail Superintendents	10	41.05	35.89	43.63	40.10
11-9141	Property, Real Estate, and Community Association Managers	450	33.45	19.36	40.49	29.42
11-9151	Social and Community Service Managers	500	33.49	24.79	37.83	31.24
11-9199	Managers, All Other	690	66.26	42.51	78.14	60.49

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
13-0000	<u>Business and Financial Operations Occupations</u>	22,820	38.31	23.89	45.53	34.64
13-1020	Buyers and Purchasing Agents	690	33.76	21.79	39.74	32.31
13-1031	Claims Adjusters, Examiners, and Investigators	330	30.55	19.96	35.84	31.85
13-1032	Insurance Appraisers, Auto Damage	NA	36.96	27.93	41.48	38.12
13-1041	Compliance Officers	690	37.29	21.62	45.12	34.78
13-1051	Cost Estimators	670	35.44	24.89	40.72	34.93
13-1071	Human Resources Specialists	1,620	31.73	20.14	37.53	29.65
13-1075	Labor Relations Specialists	250	31.29	16.61	38.63	32.19
13-1081	Logisticians	NA	44.80	30.96	51.73	40.36
13-1111	Management Analysts	1,950	41.34	25.22	49.40	37.61
13-1121	Meeting, Convention, and Event Planners	160	25.04	15.49	29.81	23.42
13-1131	Fundraisers	250	27.67	19.25	31.88	26.81
13-1141	Compensation, Benefits, and Job Analysis Specialists	140	35.12	23.72	40.83	31.26
13-1151	Training and Development Specialists	700	32.67	20.44	38.78	32.63
13-1161	Market Research Analysts and Marketing Specialists	1,540	39.79	24.64	47.37	37.58
13-1199	Business Operations Specialists, All Other	1,160	38.24	27.60	43.57	36.47
13-2011	Accountants and Auditors	4,740	39.40	26.63	45.79	36.03
13-2021	Appraisers and Assessors of Real Estate	NA	34.20	24.68	38.96	30.77
13-2031	Budget Analysts	70	37.42	27.76	42.25	36.88
13-2041	Credit Analysts	1,060	35.19	18.89	43.33	28.60
13-2051	Financial Analysts	3,320	41.78	26.42	49.46	34.33
13-2052	Personal Financial Advisors	420	61.24	29.01	77.36	52.98
13-2053	Insurance Underwriters	180	32.06	21.65	37.26	32.52
13-2061	Financial Examiners	900	45.33	31.40	52.30	39.26
13-2071	Credit Counselors	80	23.69	15.96	27.56	23.01
13-2072	Loan Officers	560	34.26	17.29	42.74	29.72
13-2081	Tax Examiners and Collectors, and Revenue Agents	80	30.20	19.73	35.44	27.69
13-2082	Tax Preparers	NA	23.26	11.13	29.33	16.21
13-2099	Financial Specialists, All Other	610	32.40	23.91	36.65	30.97

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
15-0000	<u>Computer and Mathematical Occupations</u>	15,640	45.36	28.67	53.71	44.20
15-1111	Computer and Information Research Scientists	30	40.23	32.57	44.05	39.74
15-1121	Computer Systems Analysts	2,650	46.54	33.89	52.87	45.71
15-1122	Information Security Analysts	580	50.33	35.62	57.68	49.05
15-1131	Computer Programmers	930	37.72	25.84	43.66	36.28
15-1132	Software Developers, Applications	4,440	49.12	33.96	56.71	47.68
15-1133	Software Developers, Systems Software	920	59.03	43.90	66.59	57.59
15-1134	Web Developers	240	34.19	21.48	40.54	32.92
15-1141	Database Administrators	700	44.65	27.89	53.02	42.81
15-1142	Network and Computer Systems Administrators	1,060	39.86	26.22	46.68	37.27
15-1143	Computer Network Architects	590	61.87	44.96	70.32	64.71
15-1151	Computer User Support Specialists	1,530	28.69	19.15	33.46	26.35
15-1152	Computer Network Support Specialists	480	33.86	21.38	40.10	30.43
15-2011	Actuaries	30	49.37	33.76	57.18	51.66
15-2031	Operations Research Analysts	870	44.35	29.54	51.75	44.20
17-0000	<u>Architecture and Engineering Occupations</u>	4,980	45.28	27.74	54.04	43.14
17-1011	Architects, Except Landscape and Naval	100	44.76	32.53	50.87	41.46
17-1022	Surveyors	60	35.90	26.79	40.46	34.13
17-2031	Biomedical Engineers	10	36.53	23.49	43.05	38.83
17-2041	Chemical Engineers	520	55.36	34.71	65.69	52.52
17-2051	Civil Engineers	480	45.84	31.73	52.89	43.95
17-2071	Electrical Engineers	470	47.87	36.42	53.60	46.33
17-2072	Electronics Engineers, Except Computer	NA	57.56	35.22	68.74	56.30
17-2081	Environmental Engineers	130	51.15	29.85	61.81	51.92
17-2111	Health and Safety Engineers	100	44.06	31.46	50.36	38.45
17-2112	Industrial Engineers	320	46.47	32.68	53.37	44.52
17-2141	Mechanical Engineers	490	50.41	35.01	58.11	48.82
17-2199	Engineers, All Other	NA	42.58	27.01	50.36	41.33
17-3011	Architectural and Civil Drafters	270	25.57	18.99	28.86	25.25
17-3012	Electrical and Electronics Drafters	70	33.89	26.22	37.72	34.53
17-3013	Mechanical Drafters	130	29.96	20.19	34.84	30.71

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
17-3019	Drafters, All Other	30	22.84	18.32	25.10	23.06
17-3022	Civil Engineering Technicians	170	22.93	15.76	26.52	21.84
17-3023	Electrical and Electronics Engineering Technicians	NA	26.97	15.94	32.49	31.58
17-3025	Environmental Engineering Technicians	30	28.74	18.32	33.95	27.74
17-3027	Mechanical Engineering Technicians	50	33.90	26.54	37.58	32.97
17-3029	Engineering Technicians, Except Drafters, All Other	10	27.03	23.98	28.56	27.52
17-3031	Surveying and Mapping Technicians	50	21.63	16.08	24.41	20.81
19-0000	<u>Life, Physical, and Social Science Occupations</u>	4,300	40.05	23.51	48.32	37.06
19-1013	Soil and Plant Scientists	90	25.98	20.75	28.60	24.68
19-1022	Microbiologists	100	31.87	22.46	36.58	28.93
19-1031	Conservation Scientists	10	30.02	26.03	32.01	28.67
19-1042	Medical Scientists, Except Epidemiologists	260	53.93	31.50	65.15	52.14
19-2032	Materials Scientists	70	40.26	21.61	49.59	33.76
19-2041	Environmental Scientists and Specialists, Including Health	230	28.32	19.13	32.92	26.63
19-2042	Geoscientists, Except Hydrologists and Geographers	50	38.28	22.15	46.34	39.09
19-3011	Economists	10	39.42	24.55	46.86	34.53
19-3031	Clinical, Counseling, and School Psychologists	310	35.24	23.77	40.98	35.29
<u>19-3051</u>	<u>Urban and Regional Planners</u>	100	35.17	25.22	40.14	33.22
19-4011	Agricultural and Food Science Technicians	20	20.92	16.35	23.21	19.51
19-4021	Biological Technicians	140	24.51	17.19	28.18	23.73
19-4031	Chemical Technicians	570	30.86	22.54	35.02	32.28
19-4091	Environmental Science and Protection Technicians, Including Health	150	19.62	15.83	21.51	18.83
21-0000	<u>Community and Social Services Occupations</u>	4,490	22.49	14.77	26.34	20.71
21-1012	Educational, Guidance, School, and Vocational Counselors	670	30.56	20.21	35.73	30.92
21-1015	Rehabilitation Counselors	250	16.76	13.20	18.54	15.95
21-1018	Substance Abuse, Behavioral Disorder, and Mental Health Counselors	630	19.71	13.31	22.92	18.39
21-1019	Counselors, All Other	20	15.86	10.79	18.39	16.22
21-1021	Child, Family, and School Social Workers	730	19.00	15.00	21.00	18.31
21-1022	Healthcare Social Workers	360	27.13	19.87	30.75	27.06
21-1023	Mental Health and Substance Abuse Social Workers	260	27.59	18.29	32.25	23.73

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
21-1029	Social Workers, All Other	80	31.43	20.75	36.76	33.25
21-1091	Health Educators	120	33.36	22.47	38.80	34.00
21-1093	Social and Human Service Assistants	610	16.92	12.53	19.11	15.96
21-1094	Community Health Workers	110	18.62	14.19	20.84	17.80
21-1099	Community and Social Service Specialists, All Other	220	19.51	14.59	21.98	18.88
21-2011	Clergy	40	26.18	21.15	28.70	23.94
23-0000	<u>Legal Occupations</u>	3,970	60.70	21.97	80.07	44.14
23-1011	Lawyers	2,040	91.11	47.81	112.76	82.38
23-1021	Administrative Law Judges, Adjudicators, and Hearing Officers	60	25.97	17.07	30.42	21.96
23-2011	Paralegals and Legal Assistants	1,110	27.17	19.72	30.89	24.95
23-2093	Title Examiners, Abstractors, and Searchers	NA	22.70	18.24	24.93	21.73
23-2099	Legal Support Workers, All Other	550	27.12	19.10	31.13	24.17
25-0000	<u>Education, Training, and Library Occupations</u>	16,260	26.99	13.81	33.58	25.26
25-1011	Business Teachers, Postsecondary	260	101,087	51,379	125,940	87,619
25-1021	Computer Science Teachers, Postsecondary	80	92,181	64,261	106,141	78,681
25-1022	Mathematical Science Teachers, Postsecondary	120	79,199	53,084	92,256	73,457
25-1052	Chemistry Teachers, Postsecondary	80	88,342	59,139	102,943	78,974
25-1067	Sociology Teachers, Postsecondary	60	82,560	57,657	95,012	75,122
25-1071	Health Specialties Teachers, Postsecondary	200	111,237	57,546	138,083	82,325
25-1072	Nursing Instructors and Teachers, Postsecondary	180	80,768	54,988	93,658	74,971
25-1081	Education Teachers, Postsecondary	140	79,021	45,074	95,995	73,983
25-1111	Criminal Justice and Law Enforcement Teachers, Postsecondary	10	84,397	72,346	90,422	78,477
25-1113	Social Work Teachers, Postsecondary	50	78,266	54,889	89,954	73,507
25-1121	Art, Drama, and Music Teachers, Postsecondary	290	66,794	41,596	79,393	61,283
25-1123	English Language and Literature Teachers, Postsecondary	160	68,642	57,494	74,216	71,656
25-1125	History Teachers, Postsecondary	50	79,136	46,533	95,438	74,871
25-1194	Vocational Education Teachers, Postsecondary	140	31.38	20.48	36.83	32.98
25-1199	Postsecondary Teachers, All Other	30	57,787	45,405	63,978	51,628
25-2011	Preschool Teachers, Except Special Education	1,610	12.83	10.40	14.05	12.40
25-2012	Kindergarten Teachers, Except Special Education	290	57,456	41,033	65,668	55,341

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
25-2021	Elementary School Teachers, Except Special Education	2,820	61,432	43,271	70,512	59,946
25-2022	Middle School Teachers, Except Special and Career/Technical Education	1,750	62,837	45,199	71,657	61,306
25-2031	Secondary School Teachers, Except Special and Career/Technical Education	1,500	66,310	46,719	76,105	66,792
25-2052	Special Education Teachers, Kindergarten and Elementary School	710	60,599	45,074	68,361	56,965
25-2054	Special Education Teachers, Secondary School	60	71,007	54,549	79,236	71,662
25-2059	Special Education Teachers, All Other	40	72,723	55,276	81,446	71,168
25-3011	Adult Basic and Secondary Education and Literacy Teachers and Instructors	90	27.50	17.56	32.48	28.25
25-3021	Self-Enrichment Education Teachers	260	17.46	10.03	21.17	13.02
25-3097	Teachers and Instructors, All Other, Except Substitute Teachers	450	39,038	23,808	46,653	32,230
25-3098	Substitute Teachers	500	14.07	10.88	15.66	12.94
25-4012	Curators	50	27.15	18.70	31.38	26.75
25-4021	Librarians	210	36.60	26.36	41.73	37.19
25-4031	Library Technicians	160	22.17	16.19	25.16	22.84
25-9011	Audio-Visual and Multimedia Collections Specialists	30	18.43	13.15	21.07	16.40
25-9031	Instructional Coordinators	590	30.87	20.95	35.83	30.20
25-9041	Teacher Assistants	2,170	30,343	20,563	35,234	29,749
25-9099	Education, Training, and Library Workers, All Other	50	21.28	13.65	25.10	19.33
27-0000	<u>Arts, Design, Entertainment, Sports, and Media Occupations</u>	2,760	24.10	11.54	30.39	21.09
27-1011	Art Directors	50	40.18	31.97	44.29	40.26
27-1021	Commercial and Industrial Designers	10	40.31	32.88	44.03	37.81
27-1023	Floral Designers	60	13.27	9.82	15.00	12.35
27-1024	Graphic Designers	370	23.19	16.24	26.67	21.91
27-1025	Interior Designers	120	25.33	8.73	33.64	23.33
27-1026	Merchandise Displayers and Window Trimmers	300	14.27	9.30	16.75	13.26
27-2012	Producers and Directors	50	34.33	28.94	37.03	35.33
27-2022	Coaches and Scouts	440	45,595	18,657	59,064	26,564
27-2042	Musicians and Singers	20	26.62	12.27	33.80	21.96
27-3012	Public Address System and Other Announcers	NA	14.78	8.97	17.68	10.51
27-3022	Reporters and Correspondents	NA	18.36	10.90	22.09	14.97
27-3031	Public Relations Specialists	450	30.69	19.06	36.50	28.23
27-3041	Editors	90	36.62	23.53	43.17	32.40

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
27-3042	Technical Writers	NA	38.45	22.77	46.30	35.59
27-3043	Writers and Authors	40	28.58	15.63	35.05	23.94
27-3091	Interpreters and Translators	50	25.29	21.57	27.15	25.39
27-4011	Audio and Video Equipment Technicians	130	22.58	17.49	25.13	22.50
27-4012	Broadcast Technicians	30	19.05	10.62	23.26	17.02
27-4021	Photographers	80	17.76	12.28	20.50	16.59
29-0000	Healthcare Practitioners and Technical Occupations	21,440	42.66	22.20	52.89	34.34
29-1011	Chiropractors	NA	50.04	36.76	56.69	54.68
29-1021	Dentists, General	290	131.51	N/A	N/A	N/A
29-1031	Dietitians and Nutritionists	120	31.56	25.22	34.73	31.17
29-1041	Optometrists	80	61.32	29.95	77.01	50.51
29-1051	Pharmacists	550	58.61	52.10	61.86	58.82
29-1062	Family and General Practitioners	320	91.48	59.32	107.56	88.04
29-1065	Pediatricians, General	190	105.43	67.40	124.45	94.90
29-1066	Psychiatrists	70	83.34	22.92	113.54	89.14
29-1067	Surgeons	100	138.22	N/A	N/A	N/A
29-1069	Physicians and Surgeons, All Other	1,370	98.72	36.89	129.63	N/A
29-1071	Physician Assistants	350	49.91	41.50	54.11	49.22
29-1081	Podiatrists	60	75.21	61.89	81.87	72.13
29-1122	Occupational Therapists	370	41.94	33.19	46.31	41.63
29-1123	Physical Therapists	630	43.78	34.47	48.43	43.96
29-1125	Recreational Therapists	60	18.13	16.26	19.07	17.48
29-1126	Respiratory Therapists	260	32.82	26.95	35.76	31.81
29-1127	Speech-Language Pathologists	370	39.63	28.62	45.14	38.09
29-1128	Exercise Physiologists	30	21.05	14.90	24.12	18.99
29-1131	Veterinarians	120	52.69	34.92	61.57	47.29
29-1141	Registered Nurses	8,260	35.66	27.90	39.54	34.82
29-1151	Nurse Anesthetists	160	83.94	71.22	90.30	79.93
29-1161	Nurse Midwives	20	46.24	37.40	50.65	47.17
29-1171	Nurse Practitioners	450	50.33	42.19	54.41	49.19
29-1181	Audiologists	NA	44.27	34.28	49.27	42.13

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
29-2010	Clinical Laboratory Technologists and Technicians	380	30.24	22.96	33.88	30.92
29-2021	Dental Hygienists	460	37.45	32.22	40.07	37.14
29-2031	Cardiovascular Technologists and Technicians	170	27.80	18.85	32.28	24.29
29-2032	Diagnostic Medical Sonographers	90	35.90	31.84	37.93	35.69
29-2034	Radiologic Technologists and Technicians	360	29.82	23.76	32.86	29.11
29-2035	Magnetic Resonance Imaging Technologists	90	36.99	32.97	38.99	36.57
29-2041	Emergency Medical Technicians and Paramedics	740	20.20	16.97	21.82	18.36
29-2051	Dietetic Technicians	20	17.37	14.19	18.97	17.03
29-2052	Pharmacy Technicians	940	17.24	11.70	20.01	16.88
29-2054	Respiratory Therapy Technicians	20	25.26	20.20	27.78	26.77
29-2056	Veterinary Technologists and Technicians	270	16.12	12.89	17.74	15.70
29-2057	Ophthalmic Medical Technicians	170	18.87	14.63	20.98	18.20
29-2061	Licensed Practical and Licensed Vocational Nurses	1,390	26.36	21.51	28.79	26.57
29-2071	Medical Records and Health Information Technicians	400	21.25	15.39	24.17	20.84
29-2081	Opticians, Dispensing	270	17.20	10.90	20.35	17.27
29-2091	Orthotists and Prosthetists	40	31.75	20.29	37.47	32.28
29-2099	Health Technologists and Technicians, All Other	180	21.16	15.06	24.21	20.14
29-9011	Occupational Health and Safety Specialists	330	36.74	23.59	43.31	36.35
29-9012	Occupational Health and Safety Technicians	40	27.07	19.77	30.72	27.66
29-9091	Athletic Trainers	NA	42,714	35,808	46,167	41,431
31-0000	<u>Healthcare Support Occupations</u>	7,850	16.51	12.50	18.52	15.36
31-1011	Home Health Aides	1,260	14.54	11.39	16.12	13.73
31-1014	Nursing Assistants	2,780	14.64	12.80	15.56	14.30
31-2011	Occupational Therapy Assistants	200	29.77	23.67	32.82	28.82
31-2021	Physical Therapist Assistants	250	26.59	21.39	29.19	23.64
31-2022	Physical Therapist Aides	90	12.40	10.74	13.23	11.56
31-9011	Massage Therapists	20	17.96	15.60	19.14	16.91
31-9091	Dental Assistants	530	19.87	13.62	23.00	19.72
31-9092	Medical Assistants	1,530	16.69	12.87	18.59	16.76
31-9093	Medical Equipment Preparers	120	19.19	14.26	21.65	20.39
31-9094	Medical Transcriptionists	70	17.19	10.93	20.31	17.84

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
31-9095	Pharmacy Aides	NA	14.62	13.26	15.29	14.32
31-9096	Veterinary Assistants and Laboratory Animal Caretakers	100	11.92	9.29	13.24	11.03
31-9097	Phlebotomists	420	18.73	16.18	20.00	18.25
33-0000	<u>Protective Service Occupations</u>	6,950	19.92	11.09	24.33	16.75
33-1012	First-Line Supervisors of Police and Detectives	170	49.13	42.52	52.43	47.25
33-1021	First-Line Supervisors of Fire Fighting and Prevention Workers	40	36.76	28.05	41.12	37.10
33-1099	First-Line Supervisors of Protective Service Workers, All Other	210	22.03	14.42	25.83	20.74
33-2011	Firefighters	400	22.77	16.15	26.07	21.76
33-2021	Fire Inspectors and Investigators	110	24.11	15.53	28.40	19.93
33-3021	Detectives and Criminal Investigators	80	44.87	25.66	54.48	42.93
33-3041	Parking Enforcement Workers	20	17.59	15.99	18.39	17.64
33-3051	Police and Sheriff's Patrol Officers	1,080	33.97	25.67	38.12	33.68
33-9021	Private Detectives and Investigators	NA	23.10	17.56	25.88	22.14
33-9032	Security Guards	2,750	13.34	10.53	14.75	11.89
33-9091	Crossing Guards	280	14.74	11.97	16.12	14.96
33-9092	Lifeguards, Ski Patrol, and Other Recreational Protective Service Workers	220	9.75	9.01	10.12	9.36
33-9099	Protective Service Workers, All Other	140	12.61	10.71	13.56	11.76
35-0000	<u>Food Preparation and Serving-Related Occupations</u>	23,830	12.13	9.00	13.70	10.35
35-1011	Chefs and Head Cooks	380	26.25	20.01	29.37	24.17
35-1012	First-Line Supervisors of Food Preparation and Serving Workers	2,000	18.83	13.22	21.64	17.69
35-2011	Cooks, Fast Food	290	10.31	8.94	11.00	9.75
35-2012	Cooks, Institution and Cafeteria	1,620	16.05	11.93	18.11	16.40
35-2014	Cooks, Restaurant	2,190	13.22	10.67	14.50	13.16
35-2021	Food Preparation Workers	1,300	11.24	9.10	12.31	10.47
35-3011	Bartenders	1,260	12.19	9.19	13.68	11.12
35-3021	Combined Food Preparation and Serving Workers, Including Fast Food	6,920	10.13	9.03	10.68	9.52
35-3022	Counter Attendants, Cafeteria, Food Concession, and Coffee Shop	990	10.87	8.90	11.86	9.52
35-3031	Waiters and Waitresses	3,800	10.89	8.87	11.90	9.40
35-3041	Food Servers, Nonrestaurant	620	12.30	9.10	13.90	10.79
35-9011	Dining Room and Cafeteria Attendants and Bartender Helpers	770	9.37	9.00	9.55	9.11

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
35-9021	Dishwashers	740	9.85	8.94	10.30	9.29
35-9031	Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	850	9.38	8.90	9.62	9.10
35-9099	Food Preparation and Serving Related Workers, All Other	80	11.32	9.16	12.40	9.61
37-0000	<u>Building and Grounds Cleaning and Maintenance Occupations</u>	9,200	14.06	9.71	16.24	12.85
37-1011	First-Line Supervisors of Housekeeping and Janitorial Workers	460	22.87	14.11	27.25	22.99
37-1012	First-Line Supervisors of Landscaping and Groundskeeping Workers	120	27.66	20.74	31.13	28.12
37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	5,990	13.23	9.40	15.15	11.91
37-2012	Maids and Housekeeping Cleaners	770	11.58	9.07	12.84	10.99
37-2019	Building Cleaning Workers, All Other	NA	16.17	13.12	17.70	15.13
37-2021	Pest Control Workers	140	17.14	13.34	19.04	15.32
37-3011	Landscaping and Groundskeeping Workers	1,550	14.16	11.11	15.68	13.70
37-3013	Tree Trimmers and Pruners	NA	20.85	16.29	23.12	18.84
39-0000	<u>Personal Care and Service Occupations</u>	10,780	12.98	9.56	14.70	11.30
39-1021	First-Line Supervisors of Personal Service Workers	550	21.11	15.20	24.06	19.96
39-2011	Animal Trainers	30	16.39	11.75	18.71	14.36
39-2021	Nonfarm Animal Caretakers	570	10.64	8.87	11.53	9.72
39-3031	Ushers, Lobby Attendants, and Ticket Takers	190	9.69	8.95	10.06	9.34
39-3091	Amusement and Recreation Attendants	710	9.99	8.97	10.50	9.29
39-3093	Locker Room, Coatroom, and Dressing Room Attendants	NA	9.99	9.15	10.41	9.50
39-4021	Funeral Attendants	80	13.63	10.15	15.37	12.07
39-4031	Morticians, Undertakers, and Funeral Directors	NA	32.91	26.50	36.12	29.81
39-5012	Hairdressers, Hairstylists, and Cosmetologists	1,210	17.03	9.70	20.70	14.39
39-5092	Manicurists and Pedicurists	370	10.93	8.85	11.97	9.72
39-5093	Shampooers	220	9.45	8.93	9.70	9.14
39-5094	Skincare Specialists	NA	14.79	11.73	16.33	14.63
39-6011	Baggage Porters and Bellhops	20	10.46	9.29	11.05	10.17
39-6012	Concierges	30	12.83	10.55	13.97	12.17
39-7010	Tour and Travel Guides	230	12.55	10.02	13.82	12.67
39-9011	Childcare Workers	940	10.65	8.99	11.49	9.82
39-9021	Personal Care Aides	3,640	11.38	10.72	11.72	11.20

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
39-9031	Fitness Trainers and Aerobics Instructors	630	17.20	11.51	20.04	15.46
39-9032	Recreation Workers	540	12.81	9.11	14.66	11.71
39-9041	Residential Advisors	250	12.54	10.92	13.34	11.76
41-0000	Sales and Related Occupations	30,570	19.95	9.19	25.33	12.73
41-1011	First-Line Supervisors of Retail Sales Workers	2,380	22.14	14.76	25.83	20.74
41-1012	First-Line Supervisors of Non-Retail Sales Workers	500	42.62	25.28	51.30	38.74
41-2011	Cashiers	7,720	10.18	8.86	10.84	9.33
41-2021	Counter and Rental Clerks	730	15.57	10.60	18.05	14.16
41-2022	Parts Salespersons	490	17.27	10.81	20.50	16.26
41-2031	Retail Salespersons	9,400	11.71	8.86	13.13	10.20
41-3011	Advertising Sales Agents	190	25.40	17.31	29.44	23.64
41-3021	Insurance Sales Agents	770	32.12	17.98	39.18	23.86
41-3031	Securities, Commodities, and Financial Services Sales Agents	1,950	41.12	19.94	51.71	33.37
41-3041	Travel Agents	110	20.98	15.90	23.52	21.28
41-3099	Sales Representatives, Services, All Other	2,240	34.14	17.12	42.65	28.88
41-4011	Sales Reps., Wholesale and Manuf., Technical and Scientific Products	1,150	49.26	31.19	58.30	50.05
41-4012	Sales Reps., Wholesale and Manuf., Except Tech. and Scientific Products	1,990	32.75	19.26	39.49	28.82
41-9011	Demonstrators and Product Promoters	220	13.99	9.93	16.03	12.72
41-9022	Real Estate Sales Agents	280	20.44	13.25	24.04	17.68
41-9031	Sales Engineers	20	55.23	40.59	62.55	54.72
41-9041	Telemarketers	NA	14.41	11.88	15.67	14.03
41-9091	Door-to-Door Sales Workers, News and Street Vendors, and Related Workers	NA	12.64	9.34	14.30	10.35
41-9099	Sales and Related Workers, All Other	90	28.35	12.13	36.46	22.83
43-0000	Office and Administrative Support Occupations	50,990	19.24	12.12	22.80	17.82
43-1011	First-Line Supervisors of Office and Administrative Support Workers	3,740	30.84	20.86	35.83	29.15
43-2011	Switchboard Operators, Including Answering Service	180	13.51	10.41	15.07	12.99
43-3011	Bill and Account Collectors	900	18.23	13.01	20.84	16.57
43-3021	Billing and Posting Clerks and Machine Operators	1,610	20.34	15.30	22.86	20.14
43-3031	Bookkeeping, Accounting, and Auditing Clerks	5,440	22.10	16.09	25.10	21.94
43-3051	Payroll and Timekeeping Clerks	360	21.90	16.97	24.37	22.01

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
43-3061	Procurement Clerks	100	19.76	13.62	22.84	20.50
43-3071	Tellers	1,030	14.01	11.26	15.38	13.86
43-3099	Financial Clerks, All Other	210	25.58	18.01	29.36	25.11
43-4011	Brokerage Clerks	430	26.14	21.94	28.25	26.40
43-4031	Court, Municipal, and License Clerks	380	16.35	13.10	17.98	16.29
43-4041	Credit Authorizers, Checkers, and Clerks	990	20.23	15.23	22.72	19.57
43-4051	Customer Service Representatives	6,510	18.18	12.14	21.20	17.30
43-4061	Eligibility Interviewers, Government Programs	120	16.51	13.58	17.97	15.32
43-4071	File Clerks	410	14.01	9.85	16.08	12.91
43-4081	Hotel, Motel, and Resort Desk Clerks	220	12.76	10.21	14.03	12.71
43-4111	Interviewers, Except Eligibility and Loan	420	18.99	16.10	20.43	18.89
43-4121	Library Assistants, Clerical	360	11.25	10.10	11.82	10.70
43-4131	Loan Interviewers and Clerks	550	18.30	13.42	20.73	17.66
43-4141	New Accounts Clerks	230	20.73	13.60	24.29	18.64
43-4151	Order Clerks	240	16.09	11.10	18.58	14.93
43-4161	Human Resources Assistants, Except Payroll and Timekeeping	370	18.15	14.71	19.87	17.82
43-4171	Receptionists and Information Clerks	1,570	13.17	9.97	14.78	12.37
43-4199	Information and Record Clerks, All Other	180	19.73	15.33	21.93	18.94
43-5011	Cargo and Freight Agents	80	20.07	14.14	23.04	21.01
43-5021	Couriers and Messengers	280	14.81	11.84	16.30	14.28
43-5031	Police, Fire, and Ambulance Dispatchers	170	21.46	16.77	23.80	21.39
43-5032	Dispatchers, Except Police, Fire, and Ambulance	360	19.80	15.38	22.01	19.15
43-5041	Meter Readers, Utilities	50	25.62	19.96	28.45	27.54
43-5051	Postal Service Clerks	150	24.49	17.60	27.93	28.15
43-5052	Postal Service Mail Carriers	650	23.92	16.75	27.50	28.30
43-5053	Postal Service Mail Sorters, Processors, and Processing Machine Operators	430	24.97	18.71	28.10	28.05
43-5061	Production, Planning, and Expediting Clerks	610	24.60	17.75	28.03	24.18
43-5071	Shipping, Receiving, and Traffic Clerks	2,250	14.19	10.84	15.87	13.97
43-5081	Stock Clerks and Order Fillers	3,280	12.86	9.72	14.42	11.64
43-5111	Weighers, Measurers, Checkers, and Samplers, Recordkeeping	140	11.77	9.05	13.13	9.53
43-6011	Executive Secretaries and Executive Administrative Assistants	1,000	30.45	23.26	34.04	30.43
43-6012	Legal Secretaries	700	26.73	16.94	31.62	27.41

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
43-6013	Medical Secretaries	2,890	18.05	14.30	19.93	17.89
43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	4,480	19.30	13.83	22.04	18.53
43-9011	Computer Operators	100	21.51	16.38	24.08	20.99
43-9021	Data Entry Keyers	610	15.16	12.11	16.69	14.77
43-9022	Word Processors and Typists	90	21.62	14.19	25.34	20.63
43-9041	Insurance Claims and Policy Processing Clerks	830	20.24	15.38	22.67	18.96
43-9051	Mail Clerks and Mail Machine Operators, Except Postal Service	310	15.24	10.87	17.43	15.35
43-9061	Office Clerks, General	4,240	14.56	9.85	16.92	13.93
43-9071	Office Machine Operators, Except Computer	340	15.83	11.34	18.07	15.77
43-9081	Proofreaders and Copy Markers	10	18.31	13.19	20.88	14.50
43-9199	Office and Administrative Support Workers, All Other	300	20.23	14.06	23.31	20.46
45-0000	Farming, Fishing, and Forestry Occupations	200	14.94	9.37	17.73	12.07
45-1011	First-Line Supervisors of Farming, Fishing, and Forestry Workers	20	26.86	21.13	29.73	26.23
45-2092	Farmworkers and Laborers, Crop, Nursery, and Greenhouse	90	10.83	8.95	11.77	9.46
47-0000	Construction and Extraction Occupations	9,930	26.02	16.19	30.94	24.89
47-1011	First-Line Supervisors of Construction Trades and Extraction Workers	1,380	36.32	26.47	41.25	34.74
47-2011	Boilermakers	20	28.27	23.91	30.45	28.59
47-2021	Brickmasons and Blockmasons	120	26.42	24.63	27.32	27.00
47-2031	Carpenters	1,070	25.51	18.00	29.26	25.41
47-2041	Carpet Installers	NA	25.23	21.22	27.23	26.19
47-2051	Cement Masons and Concrete Finishers	360	21.50	15.91	24.29	19.17
47-2061	Construction Laborers	1,110	17.56	13.90	19.39	17.38
47-2071	Paving, Surfacing, and Tamping Equipment Operators	130	24.05	19.94	26.10	23.91
47-2073	Operating Engineers and Other Construction Equipment Operators	580	23.23	15.77	26.96	22.47
47-2081	Drywall and Ceiling Tile Installers	180	27.32	17.90	32.03	27.12
47-2111	Electricians	1,300	30.97	20.20	36.36	31.53
47-2132	Insulation Workers, Mechanical	260	24.02	18.83	26.61	24.07
47-2141	Painters, Construction and Maintenance	360	20.51	15.33	23.11	20.28
47-2151	Pipelayers	50	20.12	16.00	22.18	19.75
47-2152	Plumbers, Pipefitters, and Steamfitters	790	29.79	19.57	34.91	29.04

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
47-2181	Roofers	160	20.18	15.72	22.40	19.01
47-2211	Sheet Metal Workers	350	26.63	17.99	30.95	26.97
47-2221	Structural Iron and Steel Workers	170	22.03	15.42	25.33	22.47
47-3011	Helpers--Brick-, Block-, Stonemasons, and Tile and Marble Setters	130	17.72	15.65	18.75	17.60
47-3012	Helpers--Carpenters	170	15.56	10.82	17.94	15.96
47-3013	Helpers--Electricians	70	16.72	12.02	19.07	14.27
47-3015	Helpers--Pipelayers, Plumbers, Pipefitters, and Steamfitters	110	13.31	10.13	14.90	13.33
47-3019	Helpers, Construction Trades, All Other	40	16.72	12.46	18.85	16.61
47-4011	Construction and Building Inspectors	330	28.88	22.65	32.00	28.47
47-4021	Elevator Installers and Repairers	110	33.95	24.47	38.69	33.58
47-4041	Hazardous Materials Removal Workers	30	17.82	16.57	18.45	17.52
47-4051	Highway Maintenance Workers	NA	18.57	11.43	22.14	18.29
47-4071	Septic Tank Servicers and Sewer Pipe Cleaners	70	18.33	13.80	20.60	17.83
47-4090	Miscellaneous Construction and Related Workers	40	18.99	13.45	21.76	17.88
49-0000	Installation, Maintenance, and Repair Occupations	9,760	25.33	15.20	30.39	24.00
49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	970	36.32	25.48	41.73	36.05
49-2011	Computer, Automated Teller, and Office Machine Repairers	230	19.59	12.05	23.37	17.15
49-2021	Radio, Cellular, and Tower Equipment Installers and Repairers	30	26.43	19.90	29.69	27.40
49-2022	Telecommunications Equip. Installers and Repairers, Except Line Installers	140	30.95	21.33	35.76	28.18
49-2091	Avionics Technicians	NA	28.05	27.10	28.53	27.83
49-2094	Electrical and Electronics Repairers, Commercial and Industrial Equipment	150	32.49	26.90	35.28	33.33
49-2096	Electronic Equipment Installers and Repairers, Motor Vehicles	NA	19.64	12.73	23.09	21.07
49-2098	Security and Fire Alarm Systems Installers	130	25.61	18.78	29.03	26.06
49-3011	Aircraft Mechanics and Service Technicians	320	29.72	19.81	34.67	29.00
49-3021	Automotive Body and Related Repairers	230	19.94	16.24	21.79	19.11
49-3023	Automotive Service Technicians and Mechanics	1,150	21.06	13.85	24.66	19.65
49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	330	24.84	20.35	27.08	24.02
49-3042	Mobile Heavy Equipment Mechanics, Except Engines	290	25.11	18.67	28.34	25.19
49-3051	Motorboat Mechanics and Service Technicians	NA	19.31	11.93	23.00	20.55
49-3053	Outdoor Power Equipment and Other Small Engine Mechanics	40	23.43	18.03	26.14	24.45
49-3093	Tire Repairers and Changers	NA	15.59	10.63	18.07	13.97

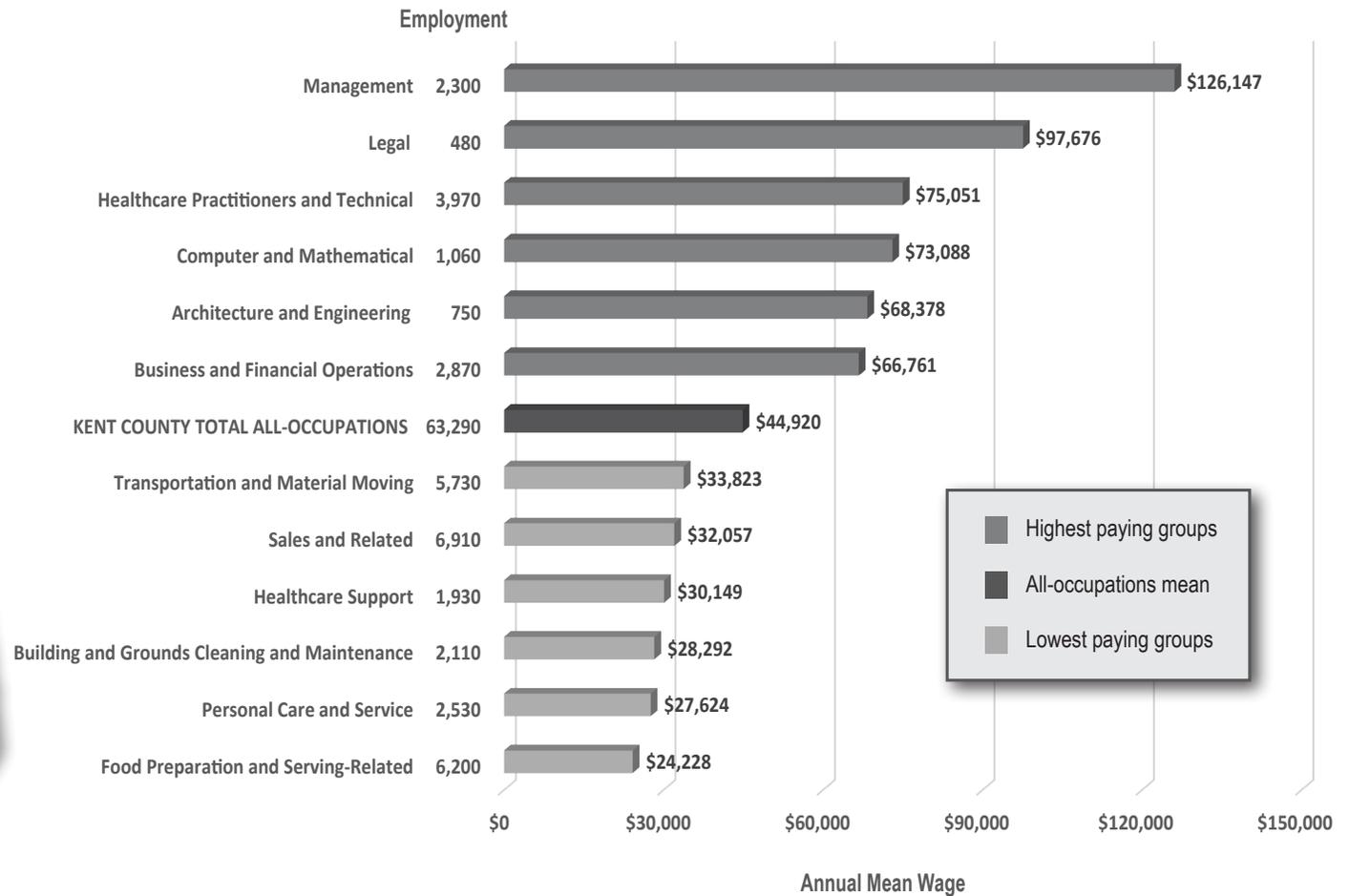
SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
49-9012	Control and Valve Installers and Repairers, Except Mechanical Door	110	35.34	26.43	39.80	33.94
49-9021	Heating, Air Conditioning, and Refrigeration Mechanics and Installers	920	25.44	19.25	28.53	25.07
49-9041	Industrial Machinery Mechanics	500	30.05	23.35	33.40	30.28
49-9043	Maintenance Workers, Machinery	40	22.11	18.67	23.83	22.32
49-9051	Electrical Power-Line Installers and Repairers	280	39.08	28.45	44.40	42.38
49-9052	Telecommunications Line Installers and Repairers	210	30.66	18.00	37.00	34.26
49-9062	Medical Equipment Repairers	140	31.31	24.21	34.86	29.00
49-9069	Precision Instrument and Equipment Repairers, All Other	50	34.52	27.05	38.26	30.66
49-9071	Maintenance and Repair Workers, General	2,220	21.33	13.89	25.05	20.15
49-9091	Coin, Vending, and Amusement Machine Servicers and Repairers	110	17.70	11.44	20.83	16.92
49-9094	Locksmiths and Safe Repairers	NA	20.88	14.19	24.22	18.51
49-9098	Helpers--Installation, Maintenance, and Repair Workers	430	13.78	10.38	15.47	12.94
49-9099	Installation, Maintenance, and Repair Workers, All Other	190	21.92	14.78	25.49	21.20
51-0000	Production Occupations	8,150	21.87	11.88	26.86	18.74
51-1011	First-Line Supervisors of Production and Operating Workers	670	37.61	24.61	44.12	36.11
51-2028	Electrical, Electronic, and Electromechanical Assemblers	210	15.84	13.08	17.23	14.86
51-2041	Structural Metal Fabricators and Fitters	80	21.23	17.05	23.31	21.74
51-2098	Assemblers and Fabricators, All Other, Including Team Assemblers	770	15.21	11.62	17.01	14.13
51-3011	Bakers	200	12.98	9.46	14.73	11.67
51-3021	Butchers and Meat Cutters	NA	17.64	14.40	19.25	17.68
51-3022	Meat, Poultry, and Fish Cutters and Trimmers	NA	12.44	10.39	13.46	12.74
51-3092	Food Batchmakers	20	11.87	9.35	13.13	11.33
51-4011	Computer-Controlled Machine Tool Operators, Metal and Plastic	80	16.46	11.61	18.89	15.08
51-4031	Cutting, Punching, and Press Machine Operators, Metal and Plastic	110	15.36	10.75	17.67	13.93
51-4033	Grinding, Lapping, Polishing, and Buffing Mach. Operators, Metal and Plastic	30	16.62	14.56	17.65	17.06
51-4041	Machinists	200	26.96	20.58	30.15	27.28
51-4072	Molding, Coremaking, and Casting Machine Operators, Metal and Plastic	40	19.33	15.80	21.09	18.06
51-4121	Welders, Cutters, Solderers, and Brazers	390	25.60	18.35	29.23	25.47
51-4122	Welding, Soldering, and Brazing Machine Setters, Operators, and Tenders	30	16.36	14.09	17.49	16.39
51-4193	Plating and Coating Machine Operators, and Tenders, Metal and Plastic	20	15.44	13.41	16.46	14.64
51-5111	Prepress Technicians and Workers	30	25.15	20.82	27.32	25.73

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
51-5112	Printing Press Operators	150	22.72	15.80	26.19	22.76
51-5113	Print Binding and Finishing Workers	50	18.34	10.52	22.25	19.67
51-6011	Laundry and Dry-Cleaning Workers	410	11.26	9.02	12.38	9.77
51-6031	Sewing Machine Operators	50	13.50	10.86	14.82	12.23
51-6052	Tailors, Dressmakers, and Custom Sewers	20	17.56	13.55	19.56	17.06
51-6091	Extruding and Forming Machine Operators, Synthetic and Glass Fibers	NA	16.48	13.15	18.14	15.84
51-7011	Cabinetmakers and Bench Carpenters	110	16.70	10.99	19.55	15.77
51-7041	Sawing Machine Setters, Operators, and Tenders, Wood	30	14.50	12.92	15.29	14.11
51-8021	Stationary Engineers and Boiler Operators	40	29.78	22.30	33.51	31.99
51-8031	Water and Wastewater Treatment Plant and System Operators	300	23.82	16.22	27.62	24.25
51-9011	Chemical Equipment Operators and Tenders	460	32.13	26.28	35.06	33.31
51-9012	Separating, Filtering, Clarifying, Precipitating, and Still Machine Operators	20	20.19	14.44	23.07	18.44
51-9021	Crushing, Grinding, and Polishing Machine Setters, Operators, and Tenders	40	19.37	14.74	21.68	20.31
51-9023	Mixing and Blending Machine Setters, Operators, and Tenders	230	20.45	16.04	22.65	19.69
51-9032	Cutting and Slicing Machine Setters, Operators, and Tenders	70	19.34	13.80	22.11	18.89
51-9041	Extruding, Forming, Pressing, and Compacting Machine Operators	80	18.09	15.04	19.62	18.15
51-9061	Inspectors, Testers, Sorters, Samplers, and Weighers	410	21.11	12.46	25.43	19.53
51-9081	Dental Laboratory Technicians	NA	29.49	21.60	33.44	29.42
51-9082	Medical Appliance Technicians	40	20.35	13.93	23.56	18.71
51-9111	Packaging and Filling Machine Operators and Tenders	280	15.57	11.95	17.38	14.22
51-9121	Coating, Painting, and Spraying Machine Setters, Operators, and Tenders	60	17.58	11.64	20.54	15.56
51-9122	Painters, Transportation Equipment	100	19.92	13.15	23.30	20.46
51-9151	Photographic Process Workers and Processing Machine Operators	30	15.21	9.94	17.85	11.73
51-9195	Molders, Shapers, and Casters, Except Metal and Plastic	80	16.21	12.51	18.06	15.40
51-9198	Helpers--Production Workers	260	14.90	10.05	17.33	13.66
51-9199	Production Workers, All Other	NA	13.46	9.33	15.53	11.46
53-0000	Transportation and Material Moving Occupations	18,650	16.11	9.63	19.35	14.15
53-1048	First-Line Supervisors of Transportation and Material Moving Workers	760	28.23	18.48	33.10	27.96
53-2012	Commercial Pilots	250	92,120	66,910	104,725	89,480
53-3011	Ambulance Drivers and Attendants, Except Emergency Medical Technicians	20	15.20	11.74	16.93	16.13
53-3021	Bus Drivers, Transit and Intercity	310	21.14	13.21	25.11	24.51

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
53-3022	Bus Drivers, School or Special Client	940	16.60	13.73	18.03	16.22
53-3031	Driver/Sales Workers	950	12.20	8.83	13.89	9.21
53-3032	Heavy and Tractor-Trailer Truck Drivers	2,310	21.50	15.37	24.56	20.55
53-3033	Light Truck or Delivery Services Drivers	1,530	18.48	10.97	22.24	16.81
53-3041	Taxi Drivers and Chauffeurs	430	12.62	10.51	13.68	12.20
53-3099	Motor Vehicle Operators, All Other	210	13.31	9.45	15.24	11.68
53-5021	Captains, Mates, and Pilots of Water Vessels	60	34.84	21.66	41.44	34.08
53-6021	Parking Lot Attendants	220	11.34	9.34	12.34	11.11
53-6031	Automotive and Watercraft Service Attendants	160	10.90	9.53	11.58	10.68
53-6051	Transportation Inspectors	120	15.31	13.42	16.26	13.90
53-7021	Crane and Tower Operators	30	32.08	22.92	36.66	29.56
53-7032	Excavating and Loading Machine and Dragline Operators	NA	20.77	17.06	22.62	18.94
53-7051	Industrial Truck and Tractor Operators	780	18.23	12.89	20.89	17.17
53-7061	Cleaners of Vehicles and Equipment	410	11.01	8.99	12.02	10.18
53-7062	Laborers and Freight, Stock, and Material Movers, Hand	2,620	13.84	10.21	15.65	12.84
53-7063	Machine Feeders and Offbearers	90	14.40	13.63	14.78	14.38
53-7064	Packers and Packagers, Hand	5,560	11.73	9.10	13.04	9.96
53-7081	Refuse and Recyclable Material Collectors	380	18.84	11.41	22.55	19.26

KENT COUNTY DATA

Annual Mean Wages and Employment for the Highest and Lowest Paying Major Occupational Groups



SOC	OCCUPATIONAL TITLE	Empl	(\$) <i>Mean</i>	(\$) <i>Entry</i>	(\$) <i>Exp</i>	(\$) <i>Median</i>
00-0000	<i>Total all occupations</i>	63,290	21.60	10.40	27.19	16.88
11-0000	<u>Management Occupations</u>	2,300	60.65	32.92	74.51	50.07
11-1021	General and Operations Managers	540	66.14	36.86	80.79	50.03
11-2031	Public Relations and Fundraising Managers	NA	56.56	42.35	63.67	49.01
11-3011	Administrative Services Managers	60	47.04	34.40	53.36	42.71
11-3021	Computer and Information Systems Managers	100	59.25	40.58	68.58	55.36
11-3031	Financial Managers	120	69.47	46.07	81.17	58.88
11-3051	Industrial Production Managers	40	59.71	46.07	66.53	58.24
11-3061	Purchasing Managers	10	59.30	39.75	69.08	48.87
11-3071	Transportation, Storage, and Distribution Managers	30	52.00	39.38	58.31	49.46
11-3121	Human Resources Managers	50	49.14	34.74	56.34	44.07
11-9021	Construction Managers	40	51.86	39.60	58.00	50.61
11-9031	Education Administrators, Preschool and Childcare Center/Program	30	36.68	21.52	44.26	28.61
11-9032	Education Administrators, Elementary and Secondary School	240	106,470	86,383	116,513	110,338
11-9039	Education Administrators, All Other	10	40.59	30.10	45.83	42.69
11-9041	Architectural and Engineering Managers	50	59.76	48.04	65.61	57.74
11-9051	Food Service Managers	50	33.71	24.05	38.55	33.73
11-9081	Lodging Managers	10	32.75	29.38	34.43	33.07
11-9111	Medical and Health Services Managers	120	46.72	33.26	53.45	42.25
11-9131	Postmasters and Mail Superintendents	10	38.20	32.04	41.27	37.65
11-9151	Social and Community Service Managers	150	31.57	26.61	34.05	30.48
11-9199	Managers, All Other	100	54.27	35.24	63.79	50.33
13-0000	<u>Business and Financial Operations Occupations</u>	2,870	32.10	21.05	37.62	30.06
13-1020	Buyers and Purchasing Agents	130	30.06	20.20	34.99	29.14
13-1031	Claims Adjusters, Examiners, and Investigators	50	33.09	24.28	37.50	34.03
13-1051	Cost Estimators	100	30.22	19.54	35.56	27.55
13-1071	Human Resources Specialists	300	27.33	19.74	31.13	26.04
13-1081	Logisticians	90	37.55	30.90	40.88	35.94
13-1111	Management Analysts	260	34.72	26.10	39.03	32.85
13-1121	Meeting, Convention, and Event Planners	30	20.65	13.69	24.13	20.65
13-1131	Fundraisers	50	28.41	21.20	32.02	27.61

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
13-1151	Training and Development Specialists	120	29.74	22.96	33.14	29.26
13-1161	Market Research Analysts and Marketing Specialists	140	31.20	22.22	35.68	27.24
13-1199	Business Operations Specialists, All Other	190	33.87	22.34	39.63	33.48
13-2011	Accountants and Auditors	560	30.02	19.29	35.38	27.15
13-2021	Appraisers and Assessors of Real Estate	40	23.43	19.06	25.61	22.71
13-2031	Budget Analysts	60	29.68	22.73	33.15	28.34
13-2041	Credit Analysts	50	41.90	21.85	51.92	35.39
13-2051	Financial Analysts	50	36.09	31.64	38.32	35.69
13-2072	Loan Officers	110	40.43	26.78	47.25	36.29
13-2081	Tax Examiners and Collectors, and Revenue Agents	20	23.92	15.21	28.28	21.42
13-2099	Financial Specialists, All Other	NA	28.07	17.18	33.51	28.34
15-0000	<u>Computer and Mathematical Occupations</u>	1,060	35.14	23.65	40.88	33.00
15-1121	Computer Systems Analysts	190	43.59	33.86	48.46	43.07
15-1131	Computer Programmers	110	32.07	25.80	35.20	29.25
15-1132	Software Developers, Applications	130	46.32	34.05	52.46	43.50
15-1133	Software Developers, Systems Software	NA	49.34	35.85	56.09	53.73
15-1134	Web Developers	30	30.26	16.63	37.08	32.05
15-1141	Database Administrators	50	37.34	25.36	43.33	35.79
15-1142	Network and Computer Systems Administrators	170	30.77	22.81	34.75	28.77
15-1143	Computer Network Architects	50	39.65	33.04	42.95	39.80
15-1151	Computer User Support Specialists	210	25.07	17.80	28.70	26.42
15-1152	Computer Network Support Specialists	40	26.01	20.46	28.79	25.80
17-0000	<u>Architecture and Engineering Occupations</u>	750	32.87	20.75	38.94	31.58
17-1011	Architects, Except Landscape and Naval	20	34.77	26.15	39.09	30.90
17-1022	Surveyors	20	32.13	27.60	34.40	29.92
17-2051	Civil Engineers	200	38.44	29.24	43.05	39.84
17-2071	Electrical Engineers	20	40.41	32.15	44.54	40.69
17-2081	Environmental Engineers	50	34.08	26.62	37.81	34.08
17-2112	Industrial Engineers	70	42.62	34.28	46.78	41.69
17-2141	Mechanical Engineers	NA	36.62	33.94	37.97	36.25

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
17-3011	Architectural and Civil Drafters	40	23.08	19.41	24.92	23.05
17-3022	Civil Engineering Technicians	150	20.82	14.58	23.93	19.59
17-3026	Industrial Engineering Technicians	20	25.80	21.20	28.10	26.92
17-3031	Surveying and Mapping Technicians	30	19.61	15.86	21.48	19.42
19-0000	<u>Life, Physical, and Social Science Occupations</u>	720	30.93	19.90	36.45	28.24
19-1022	Microbiologists	80	32.58	22.05	37.84	30.70
19-2031	Chemists	50	33.00	24.06	37.47	27.33
19-2041	Environmental Scientists and Specialists, Including Health	140	26.51	20.74	29.39	25.90
19-3011	Economists	20	40.69	28.43	46.82	38.57
19-3031	Clinical, Counseling, and School Psychologists	60	34.37	22.30	40.40	36.42
19-3051	Urban and Regional Planners	110	28.59	23.43	31.17	28.19
19-4091	Environmental Science and Protection Technicians, Including Health	40	18.15	12.99	20.73	17.43
19-4092	Forensic Science Technicians	20	22.59	16.20	25.79	20.65
21-0000	<u>Community and Social Services Occupations</u>	1,340	21.86	14.59	25.50	20.48
21-1012	Educational, Guidance, School, and Vocational Counselors	240	28.75	18.78	33.74	30.32
21-1015	Rehabilitation Counselors	40	20.78	17.14	22.60	21.64
21-1018	Substance Abuse, Behavioral Disorder, and Mental Health Counselors	60	20.04	15.57	22.28	18.69
21-1021	Child, Family, and School Social Workers	230	19.28	16.15	20.85	18.87
21-1022	Healthcare Social Workers	120	25.78	18.65	29.34	24.70
21-1023	Mental Health and Substance Abuse Social Workers	80	21.59	16.11	24.34	19.53
21-1091	Health Educators	40	24.96	16.84	29.03	18.70
21-1093	Social and Human Service Assistants	130	15.04	11.86	16.63	14.40
21-1094	Community Health Workers	40	18.10	13.45	20.42	17.01
21-1099	Community and Social Service Specialists, All Other	100	19.49	11.65	23.41	17.80
21-2011	Clergy	10	25.30	19.05	28.43	21.91
23-0000	<u>Legal Occupations</u>	480	46.96	19.23	60.82	31.18
23-2011	Paralegals and Legal Assistants	110	24.01	20.62	25.70	22.52
23-2099	Legal Support Workers, All Other	100	22.20	16.13	25.23	20.87

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
25-0000	<u>Education, Training, and Library Occupations</u>	4,570	27.35	16.03	33.00	26.32
25-2011	Preschool Teachers, Except Special Education	270	16.25	9.74	19.51	14.42
25-3021	Self-Enrichment Education Teachers	30	18.71	11.31	22.41	18.18
25-3097	Teachers and Instructors, All Other, Except Substitute Teachers	130	58,904	26,366	75,174	62,172
25-4021	Librarians	90	30.60	18.15	36.82	31.20
25-4031	Library Technicians	50	15.59	11.89	17.43	14.50
25-9031	Instructional Coordinators	130	34.81	23.88	40.27	35.55
25-9041	Teacher Assistants	730	31,759	21,558	36,860	31,535
25-9099	Education, Training, and Library Workers, All Other	40	18.10	13.38	20.47	16.21
27-0000	<u>Arts, Design, Entertainment, Sports, and Media Occupations</u>	590	21.75	10.25	27.50	18.15
27-1023	Floral Designers	NA	13.96	10.74	15.57	12.90
27-1024	Graphic Designers	30	21.72	15.38	24.89	21.11
27-1026	Merchandise Displayers and Window Trimmers	60	13.13	9.25	15.06	12.74
27-2012	Producers and Directors	20	27.94	18.19	32.82	24.38
27-2022	Coaches and Scouts	NA	45,383	18,664	58,742	26,110
27-3031	Public Relations Specialists	130	25.26	11.58	32.09	24.20
27-4011	Audio and Video Equipment Technicians	NA	21.52	16.28	24.14	22.00
29-0000	<u>Healthcare Practitioners and Technical Occupations</u>	3,970	36.08	18.82	44.71	30.42
29-1011	Chiropractors	30	45.53	31.97	52.31	41.06
29-1021	Dentists, General	NA	96.70	39.82	125.15	N/A
29-1031	Dietitians and Nutritionists	20	28.26	20.46	32.16	28.39
29-1051	Pharmacists	NA	58.49	54.35	60.56	58.59
29-1062	Family and General Practitioners	NA	82.90	53.44	97.63	79.90
29-1069	Physicians and Surgeons, All Other	90	138.97	N/A	N/A	N/A
29-1071	Physician Assistants	80	51.24	32.85	60.43	50.44
29-1123	Physical Therapists	120	40.14	30.13	45.14	40.48
29-1127	Speech-Language Pathologists	40	34.95	28.10	38.38	35.13
29-1131	Veterinarians	40	55.67	41.62	62.69	54.15
29-1141	Registered Nurses	1,320	31.76	26.45	34.42	32.03
29-1171	Nurse Practitioners	80	45.53	34.90	50.84	43.42

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
29-2021	Dental Hygienists	110	34.78	29.18	37.59	34.63
29-2034	Radiologic Technologists and Technicians	120	25.43	19.96	28.17	24.37
29-2035	Magnetic Resonance Imaging Technologists	NA	31.10	25.80	33.75	30.68
29-2041	Emergency Medical Technicians and Paramedics	240	17.81	13.53	19.94	16.73
29-2052	Pharmacy Technicians	NA	13.72	11.26	14.96	13.36
29-2055	Surgical Technologists	NA	21.83	17.94	23.77	21.88
29-2056	Veterinary Technologists and Technicians	60	15.96	12.94	17.47	14.98
29-2061	Licensed Practical and Licensed Vocational Nurses	390	23.31	20.34	24.80	22.78
29-2071	Medical Records and Health Information Technicians	60	19.10	13.59	21.85	17.99
29-2099	Health Technologists and Technicians, All Other	30	21.41	15.91	24.17	19.27
29-9011	Occupational Health and Safety Specialists	90	26.18	18.57	29.99	23.71
29-9099	Healthcare Practitioners and Technical Workers, All Other	NA	21.60	13.43	25.68	24.75
31-0000	<u>Healthcare Support Occupations</u>	1,930	14.49	11.56	15.96	13.83
31-1011	Home Health Aides	180	12.82	11.11	13.67	13.10
31-1014	Nursing Assistants	870	13.80	11.75	14.83	13.83
31-1015	Orderlies	NA	12.91	11.47	13.63	13.08
31-2011	Occupational Therapy Assistants	10	26.59	18.53	30.61	27.21
31-2021	Physical Therapist Assistants	30	28.95	21.99	32.42	29.52
31-2022	Physical Therapist Aides	50	11.86	9.94	12.82	11.86
31-9091	Dental Assistants	170	18.22	13.16	20.76	17.63
31-9092	Medical Assistants	430	14.14	12.00	15.22	13.75
31-9096	Veterinary Assistants and Laboratory Animal Caretakers	40	12.94	10.85	13.99	12.66
33-0000	<u>Protective Service Occupations</u>	1,420	23.54	12.00	29.32	19.42
33-1012	First-Line Supervisors of Police and Detectives	90	50.40	38.71	56.24	52.66
33-1099	First-Line Supervisors of Protective Service Workers, All Other	60	23.36	17.77	26.15	22.77
33-3051	Police and Sheriff's Patrol Officers	390	33.42	22.49	38.89	32.29
33-9021	Private Detectives and Investigators	10	20.63	14.91	23.49	18.76
33-9032	Security Guards	310	13.09	10.57	14.36	12.34
33-9091	Crossing Guards	130	15.93	10.57	18.61	14.28
33-9092	Lifeguards, Ski Patrol, and Other Recreational Protective Service Workers	20	10.37	9.04	11.03	10.30

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
35-0000	<u>Food Preparation and Serving-Related Occupations</u>	6,200	11.65	8.97	12.99	9.97
35-1011	Chefs and Head Cooks	40	22.31	17.23	24.84	21.20
35-1012	First-Line Supervisors of Food Preparation and Serving Workers	510	17.86	12.06	20.76	18.24
35-2012	Cooks, Institution and Cafeteria	530	15.18	12.48	16.52	15.25
35-2014	Cooks, Restaurant	700	11.31	9.10	12.42	10.45
35-2021	Food Preparation Workers	240	10.45	8.95	11.20	9.61
35-3011	Bartenders	260	12.45	9.11	14.12	11.00
35-3021	Combined Food Preparation and Serving Workers, Including Fast Food	1,700	9.85	8.92	10.32	9.37
35-3022	Counter Attendants, Cafeteria, Food Concession, and Coffee Shop	NA	9.60	8.81	9.99	9.21
35-3031	Waiters and Waitresses	1,280	11.38	8.98	12.58	9.67
35-3041	Food Servers, Nonrestaurant	50	10.39	9.01	11.08	9.74
35-9011	Dining Room and Cafeteria Attendants and Bartender Helpers	130	9.69	9.11	9.98	9.38
35-9021	Dishwashers	220	9.51	8.99	9.77	9.22
35-9031	Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	330	9.85	8.99	10.28	9.33
37-0000	<u>Building and Grounds Cleaning and Maintenance Occupations</u>	2,110	13.60	10.06	15.37	12.43
37-1011	First-Line Supervisors of Housekeeping and Janitorial Workers	90	17.70	13.44	19.83	17.73
37-1012	First-Line Supervisors of Landscaping and Groundskeeping Workers	20	26.58	20.12	29.81	27.18
37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	1,260	12.85	10.28	14.14	11.92
37-2012	Maids and Housekeeping Cleaners	320	11.17	8.97	12.28	11.12
37-2021	Pest Control Workers	10	20.64	15.02	23.45	21.18
37-3011	Landscaping and Groundskeeping Workers	330	13.68	10.18	15.44	13.64
39-0000	<u>Personal Care and Service Occupations</u>	2,530	13.28	9.58	15.13	11.33
39-1021	First-Line Supervisors of Personal Service Workers	50	22.81	15.56	26.44	23.18
39-2021	Nonfarm Animal Caretakers	90	11.88	9.08	13.28	11.01
39-3091	Amusement and Recreation Attendants	240	10.95	9.12	11.87	10.59
39-5012	Hairdressers, Hairstylists, and Cosmetologists	250	17.78	9.74	21.81	14.98
39-5093	Shampooers	60	10.23	9.12	10.79	10.01
39-9011	Childcare Workers	260	13.24	11.25	14.23	13.65
39-9021	Personal Care Aides	700	11.00	10.82	11.08	11.04

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
39-9031	Fitness Trainers and Aerobics Instructors	80	14.68	9.40	17.31	12.41
39-9032	Recreation Workers	110	13.49	10.20	15.14	11.69
41-0000	<u>Sales and Related Occupations</u>	6,910	15.41	9.10	18.57	11.24
41-1011	First-Line Supervisors of Retail Sales Workers	820	22.47	15.48	25.97	20.40
41-1012	First-Line Supervisors of Non-Retail Sales Workers	40	34.79	21.60	41.39	30.73
41-2011	Cashiers	2,090	10.26	8.87	10.96	9.62
41-2021	Counter and Rental Clerks	170	14.20	10.85	15.87	13.84
41-2022	Parts Salespersons	150	15.01	10.17	17.43	14.31
41-2031	Retail Salespersons	2,620	12.06	8.91	13.64	10.25
41-3011	Advertising Sales Agents	70	27.10	12.95	34.17	19.90
41-3021	Insurance Sales Agents	130	29.43	15.52	36.38	23.80
41-3041	Travel Agents	20	16.90	13.49	18.61	17.22
41-3099	Sales Representatives, Services, All Other	220	22.20	13.60	26.50	18.18
41-4011	Sales Reps., Wholesale and Manuf., Technical and Scientific Products	80	52.76	38.27	60.01	48.92
41-4012	Sales Reps., Wholesale and Manuf., Except Tech. and Scientific Products	200	27.98	16.94	33.50	27.40
41-9011	Demonstrators and Product Promoters	NA	13.96	9.12	16.39	12.74
41-9022	Real Estate Sales Agents	20	23.18	17.37	26.09	23.19
41-9041	Telemarketers	10	15.72	9.07	19.05	13.43
41-9099	Sales and Related Workers, All Other	70	18.34	10.71	22.15	17.65
43-0000	<u>Office and Administrative Support Occupations</u>	9,690	16.51	10.81	19.36	15.39
43-1011	First-Line Supervisors of Office and Administrative Support Workers	790	23.75	16.18	27.53	22.35
43-2011	Switchboard Operators, Including Answering Service	NA	13.23	10.75	14.47	12.45
43-3011	Bill and Account Collectors	160	18.30	14.56	20.18	17.79
43-3021	Billing and Posting Clerks and Machine Operators	220	15.67	11.64	17.69	15.70
43-3031	Bookkeeping, Accounting, and Auditing Clerks	760	18.06	13.37	20.41	17.44
43-3051	Payroll and Timekeeping Clerks	60	20.87	15.97	23.31	20.44
43-3061	Procurement Clerks	30	18.26	14.15	20.32	18.07
43-3071	Tellers	210	13.57	10.85	14.93	13.03
43-4031	Court, Municipal, and License Clerks	270	16.52	13.46	18.05	16.58
43-4051	Customer Service Representatives	800	13.60	10.36	15.22	11.92

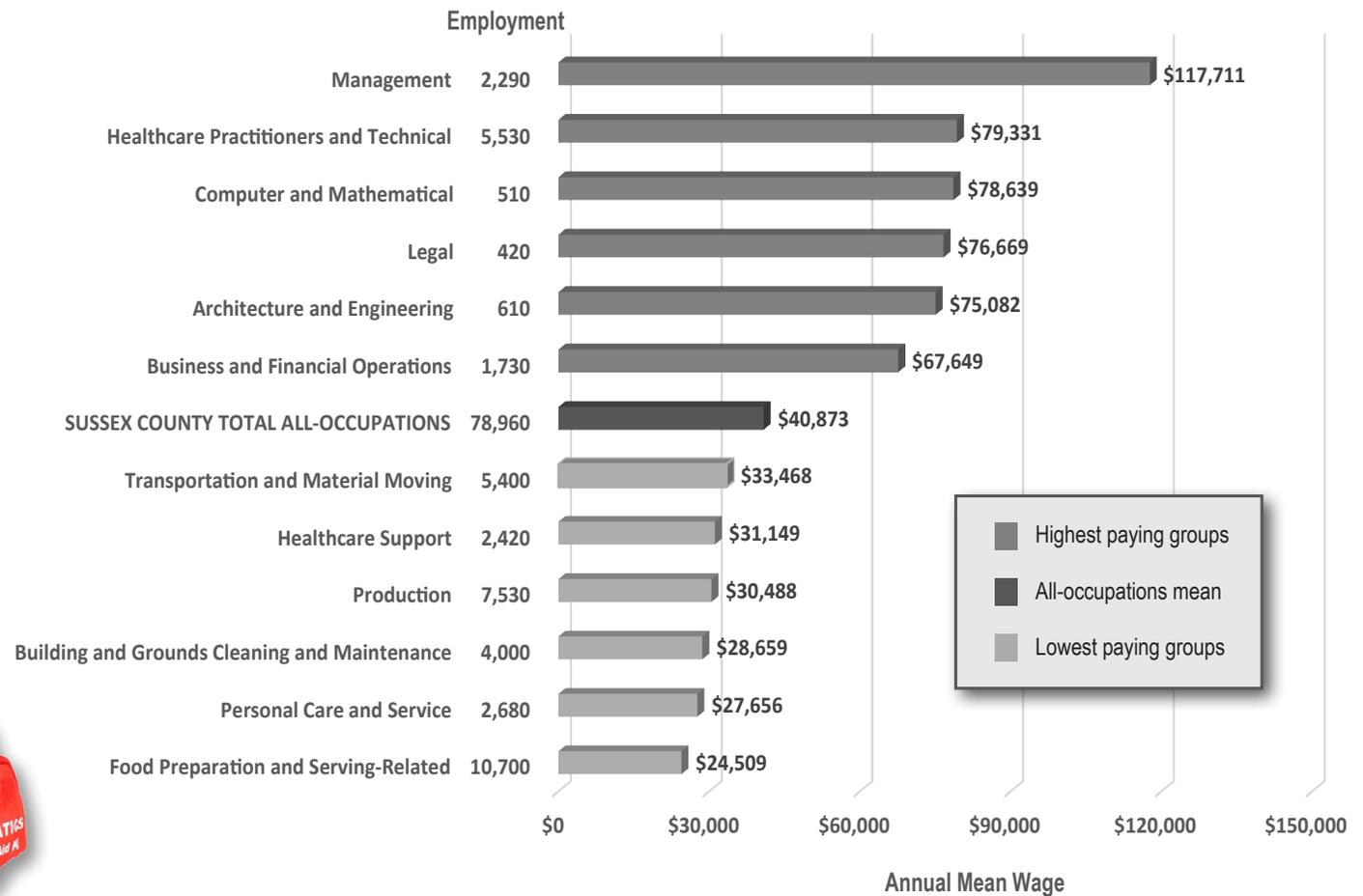
SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
43-4061	Eligibility Interviewers, Government Programs	30	17.23	13.15	19.27	17.17
43-4071	File Clerks	60	14.42	11.08	16.09	14.47
43-4081	Hotel, Motel, and Resort Desk Clerks	140	11.50	9.58	12.46	11.17
43-4111	Interviewers, Except Eligibility and Loan	60	18.36	14.76	20.16	18.16
43-4121	Library Assistants, Clerical	20	11.00	8.78	12.12	9.17
43-4151	Order Clerks	NA	14.45	10.17	16.59	14.66
43-4161	Human Resources Assistants, Except Payroll and Timekeeping	100	17.26	13.39	19.20	17.33
43-4171	Receptionists and Information Clerks	370	11.83	9.29	13.10	11.08
43-4199	Information and Record Clerks, All Other	100	20.43	14.68	23.30	21.48
43-5031	Police, Fire, and Ambulance Dispatchers	50	20.62	15.82	23.02	20.34
43-5032	Dispatchers, Except Police, Fire, and Ambulance	60	18.82	13.72	21.38	19.66
43-5051	Postal Service Clerks	40	23.97	17.96	26.97	27.93
43-5052	Postal Service Mail Carriers	180	24.13	17.08	27.66	25.94
43-5061	Production, Planning, and Expediting Clerks	80	24.16	18.02	27.23	23.60
43-5071	Shipping, Receiving, and Traffic Clerks	210	17.28	11.74	20.06	16.66
43-5081	Stock Clerks and Order Fillers	1,050	11.57	9.54	12.58	10.78
43-5111	Weighers, Measurers, Checkers, and Samplers, Recordkeeping	40	18.87	14.14	21.24	19.65
43-6011	Executive Secretaries and Executive Administrative Assistants	150	24.93	20.10	27.34	23.37
43-6012	Legal Secretaries	80	18.62	13.93	20.96	16.32
43-6013	Medical Secretaries	430	15.43	10.87	17.72	14.70
43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	1,340	18.09	13.17	20.55	18.01
43-9011	Computer Operators	40	19.27	13.97	21.92	18.56
43-9021	Data Entry Keyers	100	14.94	11.18	16.83	13.86
43-9041	Insurance Claims and Policy Processing Clerks	110	15.86	12.38	17.60	16.52
43-9061	Office Clerks, General	1,030	13.64	9.85	15.53	13.10
43-9199	Office and Administrative Support Workers, All Other	110	16.00	9.88	19.06	14.65
45-0000	Farming, Fishing, and Forestry Occupations	180	17.60	11.05	20.88	15.61
47-0000	Construction and Extraction Occupations	2,040	21.13	13.71	24.83	18.91
47-1011	First-Line Supervisors of Construction Trades and Extraction Workers	200	31.02	21.88	35.58	29.02
47-2021	Brickmasons and Blockmasons	20	24.46	21.29	26.05	23.60

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
47-2031	Carpenters	200	21.98	15.81	25.06	21.42
47-2061	Construction Laborers	300	15.70	12.10	17.49	15.47
47-2073	Operating Engineers and Other Construction Equipment Operators	280	18.29	14.41	20.23	17.70
47-2111	Electricians	220	27.13	17.07	32.16	25.54
47-2152	Plumbers, Pipefitters, and Steamfitters	110	23.99	17.71	27.12	22.65
47-2211	Sheet Metal Workers	50	23.58	17.29	26.73	23.10
47-3012	Helpers--Carpenters	60	11.77	9.92	12.69	11.52
47-3013	Helpers--Electricians	80	12.94	10.84	13.98	12.81
47-3015	Helpers--Pipelayers, Plumbers, Pipefitters, and Steamfitters	50	12.32	9.35	13.81	11.52
47-4011	Construction and Building Inspectors	50	24.05	17.70	27.23	24.02
49-0000	<u>Installation, Maintenance, and Repair Occupations</u>	2,520	22.51	14.05	26.74	22.03
49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	270	30.50	21.24	35.14	29.74
49-2011	Computer, Automated Teller, and Office Machine Repairers	20	15.18	10.89	17.32	14.79
49-2022	Telecommunications Equip. Installers and Repairers, Except Line Installers	50	23.33	18.86	25.57	22.63
49-2094	Electrical and Electronics Repairers, Commercial and Industrial Equipment	60	28.63	23.70	31.10	29.71
49-3011	Aircraft Mechanics and Service Technicians	120	30.42	28.03	31.62	30.66
49-3021	Automotive Body and Related Repairers	90	21.27	15.09	24.36	20.29
49-3023	Automotive Service Technicians and Mechanics	420	18.62	12.52	21.67	17.85
49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	110	24.49	18.80	27.34	23.12
49-3041	Farm Equipment Mechanics and Service Technicians	30	18.56	14.93	20.37	17.95
49-3042	Mobile Heavy Equipment Mechanics, Except Engines	40	19.92	15.61	22.07	18.17
49-3053	Outdoor Power Equipment and Other Small Engine Mechanics	10	15.32	13.58	16.20	15.23
49-3093	Tire Repairers and Changers	80	13.77	9.31	16.01	11.65
49-9021	Heating, Air Conditioning, and Refrigeration Mechanics and Installers	160	22.83	17.95	25.27	23.35
49-9041	Industrial Machinery Mechanics	290	24.61	18.39	27.73	26.11
49-9071	Maintenance and Repair Workers, General	370	17.43	11.27	20.51	16.71
49-9091	Coin, Vending, and Amusement Machine Servicers and Repairers	40	18.49	13.26	21.11	16.82
49-9098	Helpers--Installation, Maintenance, and Repair Workers	60	12.97	9.99	14.45	11.61

SOC	OCCUPATIONAL TITLE	Empl	(\$) <u>Mean</u>	(\$) <u>Entry</u>	(\$) <u>Exp</u>	(\$) <u>Median</u>
51-0000	<u>Production Occupations</u>	3,370	17.78	11.98	20.68	14.86
51-1011	First-Line Supervisors of Production and Operating Workers	200	33.70	23.15	38.97	30.17
51-2098	Assemblers and Fabricators, All Other, Including Team Assemblers	240	18.43	12.08	21.60	17.94
51-3011	Bakers	50	11.72	10.25	12.45	11.16
51-3021	Butchers and Meat Cutters	50	14.94	10.67	17.08	13.74
51-4041	Machinists	30	20.44	16.24	22.55	18.83
51-4121	Welders, Cutters, Solderers, and Brazers	NA	21.71	14.39	25.37	20.50
51-6011	Laundry and Dry-Cleaning Workers	190	10.47	9.02	11.20	10.03
51-6052	Tailors, Dressmakers, and Custom Sewers	30	14.08	11.05	15.59	14.13
51-8031	Water and Wastewater Treatment Plant and System Operators	50	19.63	15.57	21.66	19.74
51-9061	Inspectors, Testers, Sorters, Samplers, and Weighers	180	18.62	13.06	21.40	16.39
51-9111	Packaging and Filling Machine Operators and Tenders	330	17.18	13.01	19.27	17.31
51-9122	Painters, Transportation Equipment	30	18.56	14.61	20.53	17.71
51-9198	Helpers--Production Workers	NA	13.28	10.16	14.83	13.49
53-0000	<u>Transportation and Material Moving Occupations</u>	5,730	16.26	10.04	19.37	14.51
53-1048	First-Line Supervisors of Transportation and Material Moving Workers	230	28.30	19.23	32.84	27.96
53-3011	Ambulance Drivers and Attendants, Except Emergency Medical Technicians	10	14.09	13.51	14.38	13.93
53-3022	Bus Drivers, School or Special Client	560	15.22	10.26	17.71	15.84
53-3032	Heavy and Tractor-Trailer Truck Drivers	780	17.46	12.01	20.18	17.51
53-3033	Light Truck or Delivery Services Drivers	370	18.66	9.92	23.03	16.91
53-3041	Taxi Drivers and Chauffeurs	90	11.43	10.28	12.00	11.34
53-3099	Motor Vehicle Operators, All Other	50	16.10	9.16	19.56	12.51
53-6021	Parking Lot Attendants	NA	11.05	9.12	12.02	11.03
53-6031	Automotive and Watercraft Service Attendants	90	11.84	10.60	12.46	11.29
53-7021	Crane and Tower Operators	10	22.18	18.05	24.24	21.38
53-7032	Excavating and Loading Machine and Dragline Operators	30	24.05	21.84	25.16	23.81
53-7061	Cleaners of Vehicles and Equipment	240	10.39	8.74	11.21	9.40
53-7062	Laborers and Freight, Stock, and Material Movers, Hand	900	13.10	10.34	14.48	12.25
53-7064	Packers and Packagers, Hand	470	11.54	10.67	11.97	11.00

SUSSEX COUNTY DATA

Annual Mean Wages and Employment for the Highest and Lowest Paying Major Occupational Groups



SOC	OCCUPATIONAL TITLE	Empl	(\$) <i>Mean</i>	(\$) <i>Entry</i>	(\$) <i>Exp</i>	(\$) <i>Median</i>
00-0000	<i>Total all occupations</i>	78,960	19.65	10.11	24.42	14.76
11-0000	<u>Management Occupations</u>	2,290	56.59	31.71	69.03	51.22
11-1011	Chief Executives	30	144.34	N/A	N/A	N/A
11-1021	General and Operations Managers	680	60.46	34.98	73.20	51.83
11-2021	Marketing Managers	40	81.58	48.68	98.03	68.82
11-2022	Sales Managers	110	90.05	53.39	108.39	85.57
11-2031	Public Relations and Fundraising Managers	10	64.38	42.53	75.30	55.94
11-3011	Administrative Services Managers	NA	45.02	35.08	49.99	42.18
11-3021	Computer and Information Systems Managers	30	70.20	51.66	79.47	66.00
11-3031	Financial Managers	100	72.27	46.52	85.15	62.37
11-3051	Industrial Production Managers	90	64.71	41.53	76.30	57.08
11-3071	Transportation, Storage, and Distribution Managers	NA	56.68	52.97	58.54	56.14
11-3121	Human Resources Managers	30	70.92	52.29	80.23	64.80
11-9021	Construction Managers	40	49.20	39.39	54.10	50.74
11-9031	Education Administrators, Preschool and Childcare Center/Program	30	23.07	15.48	26.86	23.43
11-9032	Education Administrators, Elementary and Secondary School	180	115,020	93,048	126,006	117,806
11-9033	Education Administrators, Postsecondary	10	45.00	34.90	50.05	45.59
11-9041	Architectural and Engineering Managers	30	63.14	50.98	69.21	60.88
11-9051	Food Service Managers	200	38.17	27.82	43.35	35.97
11-9081	Lodging Managers	NA	28.68	17.71	34.17	21.74
11-9111	Medical and Health Services Managers	130	55.42	38.95	63.65	52.56
11-9131	Postmasters and Mail Superintendents	20	37.01	32.23	39.40	35.89
11-9141	Property, Real Estate, and Community Association Managers	90	31.29	17.39	38.24	24.23
11-9151	Social and Community Service Managers	80	28.39	23.92	30.63	28.29
11-9199	Managers, All Other	100	50.89	40.73	55.97	52.25
13-0000	<u>Business and Financial Operations Occupations</u>	1,730	32.52	20.92	38.33	29.78
13-1020	Buyers and Purchasing Agents	130	26.40	19.15	30.02	25.52
13-1041	Compliance Officers	90	32.66	22.46	37.76	28.86
13-1051	Cost Estimators	140	25.44	18.71	28.80	25.01
13-1071	Human Resources Specialists	170	26.71	19.25	30.44	26.70
13-1081	Logisticians	40	37.39	27.15	42.50	35.91

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
13-1111	Management Analysts	130	45.09	25.23	55.03	41.49
13-1121	Meeting, Convention, and Event Planners	30	23.85	14.60	28.47	22.23
13-1131	Fundraisers	NA	27.59	20.88	30.95	28.29
13-1141	Compensation, Benefits, and Job Analysis Specialists	10	32.57	25.21	36.25	32.59
13-1151	Training and Development Specialists	110	33.12	23.87	37.74	33.31
13-1161	Market Research Analysts and Marketing Specialists	100	30.98	21.63	35.65	30.76
13-1199	Business Operations Specialists, All Other	NA	37.10	28.18	41.56	34.90
13-2011	Accountants and Auditors	330	33.21	23.01	38.30	31.09
13-2051	Financial Analysts	NA	39.31	24.13	46.91	32.73
13-2072	Loan Officers	90	39.77	21.21	49.05	35.39
13-2082	Tax Preparers	NA	18.04	15.04	19.54	17.97
13-2099	Financial Specialists, All Other	20	35.13	26.94	39.22	35.60
15-0000	<u>Computer and Mathematical Occupations</u>	510	37.81	22.10	45.66	33.84
15-1121	Computer Systems Analysts	70	44.12	33.52	49.42	44.87
15-1131	Computer Programmers	50	38.99	28.98	44.00	40.88
15-1132	Software Developers, Applications	NA	57.52	24.77	73.89	56.83
15-1134	Web Developers	20	19.50	13.71	22.40	17.28
15-1141	Database Administrators	30	41.32	31.56	46.20	41.75
15-1142	Network and Computer Systems Administrators	90	34.14	25.72	38.35	31.06
15-1143	Computer Network Architects	20	44.85	33.37	50.60	42.69
15-1151	Computer User Support Specialists	110	22.08	16.97	24.63	21.99
15-1152	Computer Network Support Specialists	40	31.16	23.07	35.20	28.49
17-0000	<u>Architecture and Engineering Occupations</u>	610	36.10	20.44	43.93	33.18
17-1011	Architects, Except Landscape and Naval	20	31.25	24.50	34.63	33.30
17-1012	Landscape Architects	NA	30.24	23.47	33.63	31.73
17-1022	Surveyors	20	36.21	22.88	42.88	37.56
17-2051	Civil Engineers	80	43.28	32.29	48.78	42.06
17-2111	Health and Safety Engineers	NA	48.65	34.13	55.90	37.97
17-2112	Industrial Engineers	NA	39.06	31.45	42.87	37.63
17-2141	Mechanical Engineers	70	53.85	30.03	65.76	59.53

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
17-3011	Architectural and Civil Drafters	70	23.73	16.96	27.11	24.79
17-3013	Mechanical Drafters	40	23.31	16.86	26.54	21.23
17-3022	Civil Engineering Technicians	50	22.26	16.01	25.38	23.03
17-3031	Surveying and Mapping Technicians	40	17.87	14.04	19.78	17.60
19-0000	<u>Life, Physical, and Social Science Occupations</u>	340	30.28	16.00	37.42	26.98
19-1031	Conservation Scientists	20	26.31	18.18	30.37	26.40
19-1042	Medical Scientists, Except Epidemiologists	30	49.96	31.11	59.38	48.74
19-2041	Environmental Scientists and Specialists, Including Health	40	33.83	17.78	41.86	26.63
19-3031	Clinical, Counseling, and School Psychologists	20	36.67	27.94	41.03	36.71
19-3051	Urban and Regional Planners	NA	26.56	20.85	29.42	26.47
19-4091	Environmental Science and Protection Technicians, Including Health	40	15.39	12.64	16.76	15.55
21-0000	<u>Community and Social Services Occupations</u>	880	22.12	15.92	25.23	20.75
21-1012	Educational, Guidance, School, and Vocational Counselors	110	31.66	21.67	36.66	33.87
21-1018	Substance Abuse, Behavioral Disorder, and Mental Health Counselors	100	21.40	16.47	23.87	21.36
21-1021	Child, Family, and School Social Workers	160	19.75	16.91	21.17	18.86
21-1022	Healthcare Social Workers	50	26.12	18.24	30.07	26.51
21-1023	Mental Health and Substance Abuse Social Workers	40	19.72	15.91	21.63	19.96
21-1091	Health Educators	50	28.71	19.81	33.17	27.02
21-1093	Social and Human Service Assistants	80	15.81	13.24	17.09	15.32
21-1099	Community and Social Service Specialists, All Other	40	18.01	14.22	19.91	18.24
23-0000	<u>Legal Occupations</u>	420	36.86	19.00	45.79	32.62
23-1011	Lawyers	160	50.26	35.32	57.73	51.58
23-1023	Judges, Magistrate Judges, and Magistrates	30	61.54	39.08	72.77	47.51
23-2011	Paralegals and Legal Assistants	120	22.27	18.22	24.29	21.67
23-2099	Legal Support Workers, All Other	NA	25.68	14.02	31.51	23.29
25-0000	<u>Education, Training, and Library Occupations</u>	4,640	22.30	11.09	27.91	20.92
25-1194	Vocational Education Teachers, Postsecondary	40	32.65	22.90	37.52	34.28
25-2011	Preschool Teachers, Except Special Education	400	15.96	10.02	18.92	12.57

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
25-2021	Elementary School Teachers, Except Special Education	310	63,386	46,464	71,846	61,031
25-2022	Middle School Teachers, Except Special and Career/Technical Education	NA	61,711	49,688	67,722	62,162
25-2031	Secondary School Teachers, Except Special and Career/Technical Education	660	60,808	45,466	68,479	59,541
25-3021	Self-Enrichment Education Teachers	120	17.92	10.08	21.83	16.45
25-3098	Substitute Teachers	1,060	11.21	8.97	12.33	10.95
25-4021	Librarians	70	27.73	19.05	32.07	28.48
25-4031	Library Technicians	40	14.93	11.26	16.77	13.84
25-9021	Farm and Home Management Advisors	40	21.61	13.90	25.46	23.41
25-9031	Instructional Coordinators	180	33.89	25.12	38.27	34.35
25-9041	Teacher Assistants	600	29,897	24,103	32,794	29,627
27-0000	<u>Arts, Design, Entertainment, Sports, and Media Occupations</u>	380	18.49	10.38	22.54	16.40
27-1023	Floral Designers	20	13.36	9.79	15.14	12.52
27-1024	Graphic Designers	60	18.46	15.19	20.09	17.44
27-1025	Interior Designers	20	26.09	15.92	31.18	28.24
27-1026	Merchandise Displayers and Window Trimmers	90	14.18	9.18	16.68	12.93
27-2022	Coaches and Scouts	40	32,802	18,580	39,913	25,229
27-3031	Public Relations Specialists	40	26.96	16.68	32.10	25.06
27-4021	Photographers	20	12.05	10.59	12.78	11.84
29-0000	<u>Healthcare Practitioners and Technical Occupations</u>	5,530	38.14	18.52	47.95	31.93
29-1011	Chiropractors	20	37.17	28.11	41.70	34.35
29-1021	Dentists, General	40	98.46	41.75	126.82	97.77
29-1031	Dietitians and Nutritionists	40	31.97	25.88	35.01	33.40
29-1051	Pharmacists	210	59.46	54.66	61.86	59.35
29-1062	Family and General Practitioners	50	104.79	72.35	121.01	91.73
29-1064	Obstetricians and Gynecologists	NA	103.40	70.27	119.97	91.89
29-1067	Surgeons	30	135.96	N/A	N/A	N/A
29-1069	Physicians and Surgeons, All Other	200	136.26	N/A	N/A	N/A
29-1071	Physician Assistants	50	52.74	41.37	58.42	54.60
29-1081	Podiatrists	NA	115.38	70.72	137.71	N/A
29-1122	Occupational Therapists	60	38.73	30.22	42.98	37.79

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
29-1123	Physical Therapists	170	42.01	36.46	44.78	42.60
29-1126	Respiratory Therapists	100	30.52	24.64	33.46	30.92
29-1127	Speech-Language Pathologists	110	32.59	22.77	37.50	31.99
29-1131	Veterinarians	60	45.41	32.36	51.94	40.48
29-1141	Registered Nurses	2,000	35.45	27.00	39.67	34.74
29-1161	Nurse Midwives	NA	47.30	44.38	48.75	46.83
29-1171	Nurse Practitioners	110	55.85	44.58	61.48	55.88
29-2010	Clinical Laboratory Technologists and Technicians	120	25.74	17.28	29.96	24.89
29-2021	Dental Hygienists	70	38.19	34.83	39.87	37.36
29-2031	Cardiovascular Technologists and Technicians	60	34.18	24.89	38.82	34.64
29-2032	Diagnostic Medical Sonographers	60	33.64	27.44	36.73	33.81
29-2033	Nuclear Medicine Technologists	10	37.94	31.36	41.22	38.33
29-2034	Radiologic Technologists and Technicians	200	27.97	21.37	31.27	26.20
29-2035	Magnetic Resonance Imaging Technologists	20	35.45	26.12	40.11	36.22
29-2041	Emergency Medical Technicians and Paramedics	330	18.02	13.12	20.46	15.27
29-2051	Dietetic Technicians	NA	14.46	11.24	16.06	14.65
29-2052	Pharmacy Technicians	380	13.11	10.68	14.33	12.62
29-2055	Surgical Technologists	50	19.36	16.26	20.92	18.66
29-2056	Veterinary Technologists and Technicians	90	15.66	13.59	16.69	14.68
29-2061	Licensed Practical and Licensed Vocational Nurses	390	22.64	16.69	25.61	23.35
29-2071	Medical Records and Health Information Technicians	70	22.66	15.62	26.18	22.02
29-2099	Health Technologists and Technicians, All Other	NA	18.61	16.90	19.47	17.73
29-9011	Occupational Health and Safety Specialists	30	29.28	19.44	34.19	27.98
29-9099	Healthcare Practitioners and Technical Workers, All Other	30	27.82	16.67	33.40	28.80
31-0000	Healthcare Support Occupations	2,420	14.98	11.48	16.72	13.93
31-1011	Home Health Aides	190	12.15	9.43	13.51	12.22
31-1014	Nursing Assistants	1,180	13.88	11.57	15.03	13.82
31-1015	Orderlies	NA	13.63	10.90	15.00	13.51
31-2011	Occupational Therapy Assistants	20	27.63	19.99	31.45	28.54
31-2021	Physical Therapist Assistants	60	30.21	25.91	32.36	30.29
31-2022	Physical Therapist Aides	80	11.91	10.82	12.45	11.39

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
31-9011	Massage Therapists	50	24.08	11.88	30.19	19.31
31-9091	Dental Assistants	110	21.64	14.53	25.20	20.04
31-9092	Medical Assistants	510	14.45	12.45	15.45	14.16
31-9093	Medical Equipment Preparers	30	17.37	12.64	19.73	16.67
31-9094	Medical Transcriptionists	30	15.32	13.60	16.19	14.47
31-9096	Veterinary Assistants and Laboratory Animal Caretakers	60	14.31	10.85	16.05	13.12
31-9097	Phlebotomists	70	15.22	12.94	16.37	14.41
33-0000	<u>Protective Service Occupations</u>	1,440	21.82	13.21	26.12	19.17
33-1012	First-Line Supervisors of Police and Detectives	70	43.19	32.45	48.56	43.48
33-1099	First-Line Supervisors of Protective Service Workers, All Other	30	23.17	14.98	27.27	24.22
33-3041	Parking Enforcement Workers	10	14.07	10.48	15.86	11.48
33-3051	Police and Sheriff's Patrol Officers	370	29.68	20.02	34.51	28.50
33-9032	Security Guards	220	14.40	10.15	16.53	13.65
33-9091	Crossing Guards	NA	20.61	11.64	25.10	18.12
33-9092	Lifeguards, Ski Patrol, and Other Recreational Protective Service Workers	100	12.70	9.97	14.06	13.21
33-9099	Protective Service Workers, All Other	90	12.91	10.76	13.99	12.35
35-0000	<u>Food Preparation and Serving-Related Occupations</u>	10,700	11.78	8.99	13.18	9.92
35-1011	Chefs and Head Cooks	90	26.83	21.31	29.58	26.34
35-1012	First-Line Supervisors of Food Preparation and Serving Workers	860	19.69	14.18	22.45	19.42
35-2011	Cooks, Fast Food	NA	9.74	9.08	10.07	9.39
35-2012	Cooks, Institution and Cafeteria	430	13.43	10.51	14.89	12.93
35-2014	Cooks, Restaurant	1,250	12.65	9.86	14.04	12.60
35-2015	Cooks, Short Order	NA	10.19	9.02	10.77	9.32
35-2021	Food Preparation Workers	430	10.65	9.11	11.42	10.32
35-3011	Bartenders	830	11.34	9.02	12.49	9.91
35-3021	Combined Food Preparation and Serving Workers, Including Fast Food	2,150	10.10	8.95	10.67	9.51
35-3022	Counter Attendants, Cafeteria, Food Concession, and Coffee Shop	390	9.61	9.07	9.88	9.29
35-3031	Waiters and Waitresses	2,420	11.56	9.04	12.82	9.60
35-3041	Food Servers, Nonrestaurant	210	10.40	8.96	11.11	9.47
35-9011	Dining Room and Cafeteria Attendants and Bartender Helpers	310	9.06	8.95	9.11	9.03

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
35-9021	Dishwashers	460	9.80	8.98	10.22	9.28
35-9031	Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	510	9.23	8.89	9.40	9.05
37-0000	<u>Building and Grounds Cleaning and Maintenance Occupations</u>	4,000	13.78	9.99	15.67	12.95
37-1011	First-Line Supervisors of Housekeeping and Janitorial Workers	140	19.81	14.14	22.65	20.99
37-1012	First-Line Supervisors of Landscaping and Groundskeeping Workers	180	24.73	20.80	26.69	24.63
37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	1,120	13.06	9.78	14.71	11.97
37-2012	Maids and Housekeeping Cleaners	740	10.93	8.92	11.94	10.45
37-2019	Building Cleaning Workers, All Other	330	14.55	12.28	15.68	14.71
37-2021	Pest Control Workers	100	17.36	13.19	19.44	16.65
37-3011	Landscaping and Groundskeeping Workers	1,360	13.34	10.61	14.70	13.12
37-3012	Pesticide Handlers, Sprayers, and Applicators, Vegetation	30	16.13	12.40	17.99	16.01
39-0000	<u>Personal Care and Service Occupations</u>	2,680	13.30	9.82	15.03	11.39
39-1021	First-Line Supervisors of Personal Service Workers	90	22.24	16.20	25.26	20.97
39-2021	Nonfarm Animal Caretakers	60	12.53	9.14	14.23	11.37
39-3091	Amusement and Recreation Attendants	350	9.82	8.94	10.25	9.28
39-4021	Funeral Attendants	30	17.08	9.97	20.64	15.39
39-4031	Morticians, Undertakers, and Funeral Directors	20	31.57	21.46	36.63	29.33
39-5012	Hairdressers, Hairstylists, and Cosmetologists	310	16.76	10.68	19.80	14.69
39-5092	Manicurists and Pedicurists	20	12.06	10.30	12.94	11.51
39-5094	Skincare Specialists	30	16.89	11.82	19.43	16.01
39-9011	Childcare Workers	170	9.67	8.97	10.03	9.29
39-9021	Personal Care Aides	1,010	11.12	10.86	11.25	11.13
39-9031	Fitness Trainers and Aerobics Instructors	330	17.39	10.64	20.76	15.40
39-9032	Recreation Workers	210	14.93	10.10	17.34	13.31
41-0000	<u>Sales and Related Occupations</u>	10,100	16.20	9.58	19.51	12.09
41-1011	First-Line Supervisors of Retail Sales Workers	1,100	20.47	13.82	23.80	19.66
41-1012	First-Line Supervisors of Non-Retail Sales Workers	110	30.80	22.50	34.95	29.24
41-2011	Cashiers	2,730	10.31	8.94	11.00	9.87
41-2021	Counter and Rental Clerks	260	15.03	10.24	17.43	14.02

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
41-2022	Parts Salespersons	190	16.33	11.52	18.73	15.46
41-2031	Retail Salespersons	4,000	12.77	9.51	14.40	11.29
41-3011	Advertising Sales Agents	40	23.10	11.88	28.72	19.18
41-3021	Insurance Sales Agents	100	33.92	19.17	41.30	26.20
41-3031	Securities, Commodities, and Financial Services Sales Agents	110	35.24	18.23	43.75	31.82
41-3099	Sales Representatives, Services, All Other	430	27.73	15.07	34.06	20.10
41-4011	Sales Reps., Wholesale and Manuf., Technical and Scientific Products	130	45.08	26.41	54.41	48.67
41-4012	Sales Reps., Wholesale and Manuf., Except Tech. and Scientific Products	590	29.44	16.01	36.16	26.20
41-9022	Real Estate Sales Agents	210	24.99	18.32	28.32	21.42
41-9099	Sales and Related Workers, All Other	30	16.53	10.54	19.53	13.49
43-0000	Office and Administrative Support Occupations	10,450	16.42	11.18	19.04	15.33
43-1011	First-Line Supervisors of Office and Administrative Support Workers	600	25.49	17.57	29.45	24.94
43-2011	Switchboard Operators, Including Answering Service	NA	11.72	9.89	12.64	11.44
43-3011	Bill and Account Collectors	NA	14.98	13.78	15.58	14.38
43-3021	Billing and Posting Clerks and Machine Operators	300	17.02	13.14	18.95	16.43
43-3031	Bookkeeping, Accounting, and Auditing Clerks	1,170	18.48	13.87	20.78	18.32
43-3051	Payroll and Timekeeping Clerks	70	15.75	11.32	17.97	14.88
43-3071	Tellers	310	13.60	11.22	14.79	13.69
43-4031	Court, Municipal, and License Clerks	150	17.40	13.49	19.35	17.22
43-4051	Customer Service Representatives	800	14.11	10.12	16.11	13.76
43-4071	File Clerks	60	12.66	10.21	13.88	11.60
43-4081	Hotel, Motel, and Resort Desk Clerks	240	13.61	10.13	15.34	13.59
43-4121	Library Assistants, Clerical	100	11.69	9.18	12.94	10.93
43-4131	Loan Interviewers and Clerks	110	15.78	10.68	18.33	15.25
43-4141	New Accounts Clerks	NA	15.84	11.55	17.98	16.68
43-4151	Order Clerks	50	12.66	9.14	14.42	9.95
43-4161	Human Resources Assistants, Except Payroll and Timekeeping	60	16.89	13.60	18.53	16.74
43-4171	Receptionists and Information Clerks	550	12.50	10.30	13.60	12.62
43-4199	Information and Record Clerks, All Other	20	17.77	13.73	19.79	17.61
43-5011	Cargo and Freight Agents	20	28.75	22.07	32.09	29.33
43-5021	Couriers and Messengers	20	15.19	12.53	16.51	15.57

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
43-5031	Police, Fire, and Ambulance Dispatchers	40	18.71	15.70	20.22	18.31
43-5032	Dispatchers, Except Police, Fire, and Ambulance	180	23.01	16.78	26.13	22.73
43-5051	Postal Service Clerks	70	24.12	18.34	27.01	28.15
43-5052	Postal Service Mail Carriers	290	24.26	17.19	27.79	24.65
43-5061	Production, Planning, and Expediting Clerks	70	24.19	15.14	28.71	24.34
43-5071	Shipping, Receiving, and Traffic Clerks	410	14.77	11.34	16.48	14.38
43-5081	Stock Clerks and Order Fillers	970	11.84	9.10	13.21	10.96
43-5111	Weighers, Measurers, Checkers, and Samplers, Recordkeeping	40	14.99	11.73	16.62	14.59
43-6011	Executive Secretaries and Executive Administrative Assistants	160	24.99	20.51	27.24	23.52
43-6012	Legal Secretaries	80	19.17	14.21	21.66	17.31
43-6013	Medical Secretaries	660	15.64	12.38	17.27	14.77
43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	1,000	17.48	13.00	19.71	17.18
43-9021	Data Entry Keyers	40	14.75	13.08	15.58	14.55
43-9041	Insurance Claims and Policy Processing Clerks	140	15.81	13.52	16.95	15.32
43-9051	Mail Clerks and Mail Machine Operators, Except Postal Service	NA	13.95	10.50	15.68	13.06
43-9061	Office Clerks, General	1,200	13.97	10.07	15.92	13.31
43-9199	Office and Administrative Support Workers, All Other	120	16.31	12.46	18.24	15.81
45-0000	Farming, Fishing, and Forestry Occupations	500	17.80	12.20	20.61	15.79
45-1011	First-Line Supervisors of Farming, Fishing, and Forestry Workers	40	26.48	20.51	29.46	25.46
45-2041	Graders and Sorters, Agricultural Products	140	12.47	10.82	13.29	12.67
45-2092	Farmworkers and Laborers, Crop, Nursery, and Greenhouse	NA	18.09	13.48	20.40	18.63
45-2093	Farmworkers, Farm, Ranch, and Aquacultural Animals	90	14.87	12.79	15.91	14.23
47-0000	Construction and Extraction Occupations	3,200	20.45	13.94	23.71	18.64
47-1011	First-Line Supervisors of Construction Trades and Extraction Workers	460	29.07	21.21	33.00	29.73
47-2021	Brickmasons and Blockmasons	40	23.66	17.93	26.52	22.64
47-2031	Carpenters	500	18.93	15.24	20.77	18.21
47-2051	Cement Masons and Concrete Finishers	NA	20.17	15.38	22.56	18.70
47-2061	Construction Laborers	390	14.59	11.61	16.09	14.51
47-2071	Paving, Surfacing, and Tamping Equipment Operators	50	19.26	16.45	20.67	18.62
47-2073	Operating Engineers and Other Construction Equipment Operators	280	18.30	15.72	19.60	17.96

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
47-2111	Electricians	270	22.72	16.79	25.68	21.59
47-2141	Painters, Construction and Maintenance	70	16.44	13.58	17.87	15.60
47-2151	Pipelayers	40	18.30	15.37	19.76	17.97
47-2152	Plumbers, Pipefitters, and Steamfitters	230	25.28	21.09	27.38	25.26
47-2211	Sheet Metal Workers	70	21.50	14.37	25.06	21.84
47-2221	Structural Iron and Steel Workers	NA	19.54	14.91	21.85	19.90
47-3012	Helpers--Carpenters	70	12.49	10.31	13.57	12.25
47-3013	Helpers--Electricians	50	12.03	10.67	12.71	11.33
47-3015	Helpers--Pipelayers, Plumbers, Pipefitters, and Steamfitters	70	13.62	13.27	13.80	13.81
47-4011	Construction and Building Inspectors	80	22.39	17.79	24.69	22.03
47-4051	Highway Maintenance Workers	10	19.93	15.91	21.94	19.63
47-4090	Miscellaneous Construction and Related Workers	40	17.51	14.94	18.79	17.45
47-5021	Earth Drillers, Except Oil and Gas	20	20.23	16.91	21.89	18.41
49-0000	<u>Installation, Maintenance, and Repair Occupations</u>	3,200	20.89	13.83	24.43	19.50
49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	220	32.75	23.28	37.49	32.13
49-2011	Computer, Automated Teller, and Office Machine Repairers	10	19.57	15.57	21.57	20.68
49-2094	Electrical and Electronics Repairers, Commercial and Industrial Equipment	20	21.97	15.91	25.01	22.20
49-3021	Automotive Body and Related Repairers	70	18.86	15.29	20.65	18.01
49-3023	Automotive Service Technicians and Mechanics	380	20.16	14.02	23.23	18.57
49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	110	19.99	17.05	21.45	20.01
49-3041	Farm Equipment Mechanics and Service Technicians	90	15.85	11.70	17.92	15.84
49-3042	Mobile Heavy Equipment Mechanics, Except Engines	100	20.49	16.37	22.55	19.06
49-3051	Motorboat Mechanics and Service Technicians	90	17.84	11.99	20.76	15.69
49-3053	Outdoor Power Equipment and Other Small Engine Mechanics	40	20.62	14.29	23.79	18.98
49-3093	Tire Repairers and Changers	NA	12.32	9.77	13.59	11.72
49-9021	Heating, Air Conditioning, and Refrigeration Mechanics and Installers	450	23.95	18.56	26.65	23.76
49-9041	Industrial Machinery Mechanics	190	21.16	16.22	23.63	19.73
49-9044	Millwrights	30	19.55	12.97	22.84	17.56
49-9051	Electrical Power-Line Installers and Repairers	20	30.23	22.22	34.23	32.39
49-9071	Maintenance and Repair Workers, General	960	18.39	12.87	21.14	17.80

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
49-9098	Helpers--Installation, Maintenance, and Repair Workers	110	11.57	9.99	12.37	11.03
49-9099	Installation, Maintenance, and Repair Workers, All Other	60	20.70	12.92	24.58	19.39
51-0000	Production Occupations	7,530	14.66	10.47	16.75	13.20
51-1011	First-Line Supervisors of Production and Operating Workers	410	28.74	20.76	32.73	27.36
51-2028	Electrical, Electronic, and Electromechanical Assemblers	60	11.90	10.85	12.43	11.38
51-2041	Structural Metal Fabricators and Fitters	NA	17.22	14.28	18.69	17.33
51-2098	Assemblers and Fabricators, All Other, Including Team Assemblers	180	14.26	10.79	16.00	13.95
51-3011	Bakers	90	11.09	8.94	12.17	10.64
51-3021	Butchers and Meat Cutters	50	16.02	10.32	18.86	16.40
51-3022	Meat, Poultry, and Fish Cutters and Trimmers	4,330	12.16	10.36	13.05	12.28
51-3023	Slaughterers and Meat Packers	140	12.65	10.39	13.78	11.58
51-3092	Food Batchmakers	50	13.84	11.19	15.16	13.14
51-3099	Food Processing Workers, All Other	250	13.14	12.19	13.61	13.30
51-4031	Cutting, Punching, and Press Machine Operators, Metal and Plastic	60	14.72	12.13	16.01	14.39
51-4041	Machinists	50	20.45	15.79	22.79	19.76
51-4121	Welders, Cutters, Solderers, and Brazers	150	17.31	13.47	19.23	16.62
51-5112	Printing Press Operators	70	16.90	11.91	19.39	16.57
51-6011	Laundry and Dry-Cleaning Workers	60	12.07	9.49	13.37	12.11
51-6031	Sewing Machine Operators	20	15.79	11.97	17.71	16.82
51-6093	Upholsterers	30	18.72	17.74	19.21	18.54
51-7011	Cabinetmakers and Bench Carpenters	70	20.48	12.86	24.29	17.88
51-8031	Water and Wastewater Treatment Plant and System Operators	90	19.90	15.35	22.18	19.23
51-9011	Chemical Equipment Operators and Tenders	300	22.46	18.22	24.58	22.23
51-9012	Separating, Filtering, Clarifying, Precipitating, and Still Machine Operators	20	23.60	17.19	26.80	25.79
51-9023	Mixing and Blending Machine Setters, Operators, and Tenders	40	17.31	12.13	19.89	15.32
51-9061	Inspectors, Testers, Sorters, Samplers, and Weighers	310	18.46	12.86	21.26	15.22
51-9111	Packaging and Filling Machine Operators and Tenders	270	13.41	9.41	15.40	13.08
51-9121	Coating, Painting, and Spraying Machine Setters, Operators, and Tenders	20	11.73	9.25	12.97	11.14
51-9122	Painters, Transportation Equipment	20	20.92	15.40	23.68	18.72
51-9198	Helpers--Production Workers	80	13.88	10.36	15.64	14.26
51-9199	Production Workers, All Other	NA	15.61	11.03	17.90	14.15

SOC	OCCUPATIONAL TITLE	Empl	(\$) Mean	(\$) Entry	(\$) Exp	(\$) Median
53-0000	Transportation and Material Moving Occupations	5,400	16.09	10.48	18.90	14.46
53-1048	First-Line Supervisors of Transportation and Material Moving Workers	280	29.06	22.05	32.56	28.77
53-3022	Bus Drivers, School or Special Client	560	16.87	12.94	18.83	17.15
53-3031	Driver/Sales Workers	NA	15.40	8.95	18.63	13.13
53-3032	Heavy and Tractor-Trailer Truck Drivers	1,010	20.32	15.19	22.88	20.03
53-3033	Light Truck or Delivery Services Drivers	430	13.13	9.97	14.71	12.76
53-3041	Taxi Drivers and Chauffeurs	50	12.88	11.06	13.79	13.11
53-3099	Motor Vehicle Operators, All Other	NA	19.16	14.00	21.74	17.86
53-5011	Sailors and Marine Oilers	30	20.38	11.41	24.87	18.70
53-5021	Captains, Mates, and Pilots of Water Vessels	20	30.17	23.68	33.42	27.46
53-6021	Parking Lot Attendants	10	11.10	9.60	11.85	10.85
53-6031	Automotive and Watercraft Service Attendants	40	12.52	9.20	14.18	10.92
53-7021	Crane and Tower Operators	NA	19.04	14.57	21.27	20.33
53-7032	Excavating and Loading Machine and Dragline Operators	30	21.71	18.68	23.23	21.47
53-7051	Industrial Truck and Tractor Operators	110	14.07	10.67	15.77	13.53
53-7061	Cleaners of Vehicles and Equipment	250	11.37	9.02	12.54	10.92
53-7062	Laborers and Freight, Stock, and Material Movers, Hand	1,030	12.63	10.41	13.74	12.45
53-7063	Machine Feeders and Offbearers	30	13.50	10.73	14.88	13.15
53-7064	Packers and Packagers, Hand	670	11.40	9.18	12.51	11.44
53-7081	Refuse and Recyclable Material Collectors	50	15.20	9.64	17.98	15.05

Endorsements



Society for Human Resource Management
1800 Duke Street
Alexandria, VA 22314

March 7, 2014

Statement of Support - Collection of Labor Statistics

The U.S. Bureau of Labor Statistics (BLS) is currently collecting data for various statistical purposes. This data is used to produce a variety of useful labor market statistics. HR professionals and SHRM members may find BLS statistics beneficial in workplace decision-making processes. Therefore SHRM supports the data collection efforts of BLS, including such programs as the Employment Cost Index and Occupational Employment Statistics.

The BLS has assured SHRM that it maintains confidentiality and data security protocol to keep data safe. While SHRM supports its members providing labor statistics information to BLS, the decision to participate is that of your own organization. Thus, SHRM has not and will not share any SHRM members' data or information with BLS.

SHRM encourages its members to participate in these important efforts to measure changes in our economy. If contacted by BLS, your establishment's cooperation and assistance will help BLS help us all.

Alexander Alonso, PhD, SPHR
Vice President, Research
SHRM



BOARD OF GOVERNORS OF THE FEDERAL RESERVE SYSTEM
WASHINGTON, D.C. 20551

JANET L. YELLEN
CHAIR

April 11, 2014

Dear Fellow American:

At the Federal Reserve, one of our main roles is to promote maximum employment, stable prices, and moderate long-term interest rates. This task requires accurate and timely information about the U.S. economy. Much of the vital economic information we use at the Federal Reserve comes from the U.S. Bureau of Labor Statistics. I am grateful for the people and businesses that participate in the Bureau of Labor Statistics surveys.

As a Bureau of Labor Statistics survey participant, you help enhance our understanding of the increasingly complex U.S. economy. The more we understand, the better we are able to fulfill our mission and promote the prosperity of American workers, consumers, and businesses.

The Federal Reserve uses the following information from the Bureau of Labor Statistics every day:

- **Price statistics** help us monitor inflation in the prices that consumers pay and producers receive for goods and services.
- **Employment and unemployment statistics** help us examine trends in job growth for the nation and for different geographic areas, industries, and occupations.
- **Pay and benefit statistics** provide us with insights about the well-being of American workers and their families.
- **Productivity statistics** help us understand trends in the efficiency of workers, which ultimately affect the nation's standard of living.

When you agree to participate in a Bureau of Labor Statistics survey, you help provide the vital statistics we use to analyze our economy and keep it strong. For that, I thank you.

Sincerely,

ACKNOWLEDGEMENTS

This report uses the data derived from the Occupational Employment Statistics (OES) program.
The data were gathered and analyzed by our OES team:

Kim Johnstone, *Labor Market Information Supervisor*

Michelle Thompson, *Senior Labor Market Analyst*

Mark Wallner, *Labor Market Analyst*

Kristie Manley, *Editor & Production Coordinator*, created the layout of the publication.

We would like to express our appreciation to all of the employers who participated in the survey;
without their support, this publication would not be possible. If you need additional information
about this or other publications, please contact our office at:

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